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## **CERTIFICATION TEST**

- [CertificationTest.net](https://CertificationTest.net) - Cheap & Quality Resources With Best Support

## DRAG DROP -

A company plans to implement Dynamics 365 Supply Chain Management.

Match each manufacturing strategy to its definition.

To answer, drag the appropriate manufacturing strategy from the column on the left to its definition on the right. Each manufacturing strategy may be used once, more than once, or not at all.

NOTE: Each correct selection is worth one point.

Select and Place:

**Manufacturing strategies**

Make-to-order

Make-to-stock

Configure-to-order

Engineer-to-order

**Answer Area****Definition**

Calculate minimum quantities required to replenish inventory based on historic consumption.

Trigger expensive steps of the value chain by using a sales order or transfer order.

Create a prototype item based on specific requirements.

**Manufacturing strategy**

Manufacturing strategy

Manufacturing strategy

Manufacturing strategy

**Suggested Answer:****Manufacturing strategies**

Make-to-order

Make-to-stock

Configure-to-order

Engineer-to-order

**Answer Area****Definition**

Calculate minimum quantities required to replenish inventory based on historic consumption.

Trigger expensive steps of the value chain by using a sales order or transfer order.

Create a prototype item based on specific requirements.

**Manufacturing strategy**

Make-to-stock

Make-to-order

Engineer-to-order

## Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-process-overview>

 **dontbe** Highly Voted 2 years, 3 months ago


Confirmed correct

1. make-to-stock

2. make-to-order

-3. engineer-to-order

upvoted 9 times

 **abilioneto** Most Recent 1 year, 2 months ago

Correct

upvoted 1 times

 **saadnadir** 2 years, 7 months ago

- make-to-stock

-make-to-order

-engineer-to-order

upvoted 4 times

## HOTSPOT -

A company uses Dynamics 365 Supply Chain Management. The company plans to implement Asset Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Statements	Yes	No
Assets are single-level objects. You cannot create sub-assets.	<input type="radio"/>	<input type="radio"/>
You can define locations and assign assets to locations for tracking purposes.	<input type="radio"/>	<input type="radio"/>

### Answer Area


	Statements	Yes	No
Suggested Answer:	Assets are single-level objects. You cannot create sub-assets.	<input type="radio"/>	<input checked="" type="radio"/>
	You can define locations and assign assets to locations for tracking purposes.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/objects/multi-level-objects> <https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/objects/create-an-object>

 **sadiq\_d365** Highly Voted 2 years ago

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/objects/multi-level-objects>  
upvoted 6 times

 **abilioneto** Most Recent 1 year, 2 months ago

Correct  
upvoted 3 times

 **sadiq\_d365** 2 years ago

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/functional-locations/introduction-to-functional-locations>  
upvoted 3 times

## HOTSPOT -

A company is evaluating Dynamics 365 Supply Chain Management.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Statements	Yes	No
You can initiate new production based on demand, open orders, and historical trends, as well as take into consideration the time to manufacture and ship product to customers.	<input type="radio"/>	<input type="radio"/>
You can account and plan for subcontracting services such as painting metal parts, during production.	<input type="radio"/>	<input type="radio"/>

### Answer Area

	Statements	Yes	No
Suggested Answer:	You can initiate new production based on demand, open orders, and historical trends, as well as take into consideration the time to manufacture and ship product to customers.	<input checked="" type="radio"/>	<input type="radio"/>
	You can account and plan for subcontracting services such as painting metal parts, during production.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/subcontracting>

 **AdrienBnhm** 1 year ago

Correct :

1. Yes

2. Yes

upvoted 1 times

## DRAG DROP -

A company plans to implement Dynamics 365 Supply Chain Management.

You need to recommend manufacturing process types for the company.

What should you recommend? To answer, drag the appropriate manufacturing process types to the correct scenarios. Each manufacturing process type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

**Manufacturing process types**


**Answer Area****Scenario**

Produce items including food and pharmaceuticals that cannot be reverted to original ingredients.

Produce items including automobile engines that may be disassembled.

**Manufacturing process type**


**Suggested Answer:****Manufacturing process types**


**Answer Area****Scenario**

Produce items including food and pharmaceuticals that cannot be reverted to original ingredients.

Produce items including automobile engines that may be disassembled.

**Manufacturing process type**



## Reference:

<https://docs.microsoft.com/en-us/learn/modules/get-started-production-control-dyn365-supply-chain-mgmt/7-process-manufacturing>

<https://adeelkhanaxian.wordpress.com/2020/09/22/process-manufacturing-vs-discrete-manufacturing/>

 **AdrienBnhm** 1 year ago

Answers are correct :


1. Process : you cannot reuse the parts, and the manufacturing chain should always follow the entire process.
2. Discrete : you cant reuse the parts, typical of many manufacturing process such as car making.

upvoted 1 times

 **abilioneto** 2 years, 8 months ago

Correct

upvoted 2 times

 **Marski** 3 years, 5 months ago

Lean production is about saving raw material and intermediate products. I think some automobile company aimed to produce the next car model of same "name-series" always with 90 % percent of materials of previous car model. I think JPN calls it "Kaizen". However Agile methods make production scalable up too. Constant returns to scale. Or decreasing or increasing returns to scale. In economics the standard assumption is decreasing returns to scale per one input of production ceteris paribus. -ES.

upvoted 4 times

A company plans to implement Dynamics 365 Supply Chain Management.

The company wants shop floor workers to register their daily work by using the production floor execution interface.

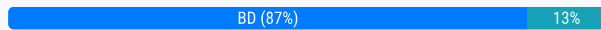
Which two activities can employees perform by using the tool? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Schedule a production order.
- B. Register scrap quantity during production.
- C. Register raw material consumption.
- D. Clock in and clock out.

**Suggested Answer: BD**

Community vote distribution



**Dashyfer** 1 year, 1 month ago

**Selected Answer: BD**

BD is correct

upvoted 2 times

**PaoloA** 1 year, 2 months ago

As of now, C is part of preview feature, so maybe for this reason it's not considered correct.

upvoted 2 times

**Djanck** 1 year, 3 months ago

No one chose 'C' before, but as of version '10.0.32' (April 2023):

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-floor-execution-configure#register-material-consumption>

upvoted 3 times

**fordow** 1 year, 8 months ago

Answer is BD. Here is the link to B:

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-floor-execution-use#reporting-scrap>

Here is the link to D:

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-floor-execution-use#assistant-clocks-out>

upvoted 3 times

**fordow** 1 year, 8 months ago

Answer is BD.

Check the right side in the 2nd screenshot in the provided link. "Report Scrap" is clearly mentioned.

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-floor-execution-use>

upvoted 1 times

**DELUMBE** 1 year, 8 months ago

BD is correct

upvoted 1 times

**khanhlinhbui** 1 year, 10 months ago

BD is correct.

upvoted 1 times

**Morschti** 1 year, 10 months ago

**Selected Answer: BD**

BD is correct.


upvoted 1 times

**Crank** 2 years ago

**Selected Answer: BD**

BD is the answer

upvoted 3 times

  **Arcykocur** 2 years, 1 month ago

**Selected Answer: BD**

BD, proper link :

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-floor-execution-use>

upvoted 3 times

  **OmegaA** 2 years, 2 months ago

**Selected Answer: BD**

Based on the link "After a worker enters the quantity to report in the Report progress or Report scrap dialog box, the Adjust material button becomes available". This means you set raw material consumption before you start a job and then adjust. This rules out C. Plus you report scrap, this rules in B. You do not schedule a production order, this rules out A. This means you are left with D. So B and D (provided my understanding of registering raw material consumption is not adjusting or setting up at the start)

upvoted 4 times

  **MesseyEen** 2 years ago

I agree with B and D. The following section from the following link confirms D :

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-floor-execution-use>

"Workers can register breaks. Breaks can be flexibly defined, as described in Pay based on registrations.

A worker registers a break by selecting Break and then selecting the card that represents the break type (such as lunch). After the worker confirms the selection, the device shows either the sign-in page or a page that will wait for the worker to confirm that they have returned from the break."

upvoted 1 times

  **UriTG** 2 years, 2 months ago

**Selected Answer: CD**

According to the link I should chose C and D, on the link it says "Enable registering of material consumption"

upvoted 2 times

  **techlib** 2 years, 2 months ago

This is from: <https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-floor-execution-configure>

This feature enables workers to use the production floor execution interface to register material consumption, batch numbers, and serial numbers.

upvoted 1 times

  **sadiq\_d365** 2 years, 6 months ago

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/production-floor-execution-use>

upvoted 1 times

## HOTSPOT -

A company uses Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Statements	Yes	No
Tools, machines, and people are resources that are used to produce goods.	<input type="radio"/>	<input type="radio"/>
A formula defines the materials, ingredients, and outcomes of a specific process.	<input type="radio"/>	<input type="radio"/>

### Answer Area

	Statements	Yes	No
<b>Suggested Answer:</b>	Tools, machines, and people are resources that are used to produce goods.	<input checked="" type="radio"/>	<input type="radio"/>
	A formula defines the materials, ingredients, and outcomes of a specific process.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/formulas-versions>

 **PowerGym** 1 year, 4 months ago

Answers are correct.

Ressources are everything you need for production: machines, tools, vehicles, man power, etc.


Formula: What you need and how many respective ratio.

upvoted 1 times

 **abilioneto** 3 years, 6 months ago

The option is correct.

upvoted 2 times

 **abdou** 3 years, 8 months ago

correct

upvoted 2 times



A candle manufacturing company plans to use Dynamics 365 Supply Chain Management. The proportions of ingredients differ for each finished product.

You need to recommend a manufacturing type for the company.


Which type of manufacturing should the company implement?

- A. Process
- B. Lean
- C. Discrete

**Suggested Answer: A**

Community vote distribution

A (100%)

 **Morschti** Highly Voted 2 years, 4 months ago

**Selected Answer: A**

Process

upvoted 6 times

 **praera2000** Most Recent 10 months ago

**Selected Answer: A**

Variable Ingredient Proportions, Irreversible Production Process, Batch & Continuous Flow Production

upvoted 1 times

 **abilioneto** 2 years, 2 months ago

My guess is A

upvoted 2 times

 **Paco2002** 2 years, 2 months ago

Process - Involves variable ingredients

upvoted 1 times

 **Hajni** 2 years, 6 months ago

Discrete

upvoted 1 times

 **ChaBum** 2 years, 7 months ago

Candle are Discrete Manufacturing.

Discrete manufacturing is characterized by an individual or distinct unit production in which units can be produced in low volumes due to the high level of complexity in manufacturing them. End products are composed of component parts that can be individually counted in units and identified numerically, for example, nuts or bolts.

Process manufacturing is a production method that uses formulas or recipes to produce goods by combining ingredients or raw materials. Most often, ingredients are measured in pounds or gallons. It is commonly used in industries that produce bulk quantities of goods, such as food, beverage, chemical, and pharmaceutical.

<https://docs.microsoft.com/en-us/learn/paths/configure-use-discrete-manufacturing-dyn365-supply-chain-mgmt/>

upvoted 4 times

 **k\_vin007** 2 years, 5 months ago

But Candles are made through combinations of chemicals such as oarafins , gels and wax through a irreversible chemical reaction. So the answer is Process



upvoted 3 times

 **potato0506** 1 year, 6 months ago

But I think that your understanding about Process manufacturing just explain why A is chosen to be correct. The question shows "The proportions of ingredients differ for each finished product." Don't you think each type of product has distinct formulas so the company can implement Process

manufacturing separately? (It is just my personal understanding)

upvoted 1 times



  **UriTG** 2 years, 8 months ago

I'm not sure about this, Lean manufacturing have the goal to produce exactly what the customer wants, when the customer wants it, and in the most economical manner. Perfection is an aspiration; anything and everything can be improved."

That's not what the questions says telling that: the proportions of ingredients differ for each finished product"?

<https://docs.microsoft.com/en-us/learn/modules/get-started-production-control-dyn365-supply-chain-mgmt/8-lean-manufacturing>

upvoted 1 times

  **RpaPod** 2 years, 11 months ago

**Selected Answer: A**

correct

upvoted 2 times

## HOTSPOT -

A company plans to use Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

#### Statements

Yes

No

Lean manufacturing processes produce only what is needed to meet customer demands.

☐
☐

Lean manufacturing processes rely on recipes, ingredients, and formulas to mix ingredients in specific proportions.

☐
☐

### Answer Area

#### Statements

Yes

No

#### Suggested Answer:

Lean manufacturing processes produce only what is needed to meet customer demands.

☒
☐

Lean manufacturing processes rely on recipes, ingredients, and formulas to mix ingredients in specific proportions.

☐
☒


Reference:

<https://docs.microsoft.com/en-us/learn/modules/introduction-dynamics-365-supply-chain-management/9-manufacturing>

 **ea8ea4a** 1 year, 5 months ago

Yes, no

upvoted 1 times

 **AdrienBnhm** 1 year, 6 months ago

Correct answers are :

1. Yes. Lean focuses on minimizing waste within the manufacturing process. In other words, in is the same as doing exactly what is need to reach customer demands.

2. Yes. Especially knowing that it must minimize the waste.

upvoted 1 times

 **SHKhan** 1 year, 7 months ago

Sorry both option should be No because Lean manufacturing is a method that focuses on minimizing waste within manufacturing systems while simultaneously maximizing productivity.

upvoted 1 times

 **SHKhan** 1 year, 7 months ago

1. option is False No because Lean Manufacturing is a method that focuses on minimizing waste within manufacturing systems while simultaneously maximizing productivity.

2. option is True Yes

upvoted 3 times

 **Just\_Nick** 3 years, 6 months ago

<https://docs.microsoft.com/en-us/learn/modules/identify-general-capabilities-of-microsoft-dynamics/2-differentiate-manufacturing-types>

Lean manufacturing is a method that focuses on minimizing waste within manufacturing systems while simultaneously maximizing productivity.

Discrete manufacturing is often associated with lean manufacturing.

Characteristics of lean manufacturing include:

Minimizes waste without sacrificing productivity.

Takes into consideration waste created through overburden and waste created through unevenness in workloads.

Emphasizes what adds value, and reduces everything that doesn't add value.

Derived from the Toyota Production System.

Known for its focus on the original Toyota seven wastes.

upvoted 1 times

  **Just\_Nick** 3 years, 6 months ago

Process manufacturing is common in the food, beverage, chemical, pharmaceutical, consumer packaged goods, cannabis, and biotechnology industries. In process manufacturing, the relevant factors are ingredients, formulas, and bulk materials rather than parts, bills of materials, and individual units.

Organizations that want to automate their production processes for products manufactured in a batch, semi-continuous, or continuous processing environment can use process manufacturing.

Characteristics of process manufacturing include:

Uses a formula or recipe.

Blends products together in a batch.

Builds or produces a product that can't be taken apart or be reversed.

Involves variable ingredients.

Has product outputs such as coproducts and by-products.

Make products in bulk quantities, such as paints, pharmaceuticals, beverages, and food products.

Raw material ingredients in formulas are often measured by weight or volume instead of pieces.

upvoted 1 times

  **OmegaA** 3 years, 8 months ago

Don't see anything about lean strongly linked to formulas, ingredients etc, so looks correct

upvoted 4 times

  **sadiq\_d365** 4 years ago

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/production-control/lean-manufacturing-overview>

upvoted 1 times

## HOTSPOT -

A company uses Dynamics 365 Supply Chain Management. The company wants to use SharePoint to manage documents from Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

## Answer Area

Statements	Yes	No
You can integrate Dynamics 365 finance and operations apps with SharePoint Online and SharePoint on-premises.	<input type="radio"/>	<input type="radio"/>
The document management feature is only supported for SharePoint sites that use the modern experience.	<input type="radio"/>	<input type="radio"/>


## Answer Area

	Statements	Yes	No
Suggested Answer:	You can integrate Dynamics 365 finance and operations apps with SharePoint Online and SharePoint on-premises.	<input checked="" type="radio"/>	<input type="radio"/>
	The document management feature is only supported for SharePoint sites that use the modern experience.	<input type="radio"/>	<input checked="" type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/power-platform/admin/configure-server-based-authentication-sharepoint-on-premises>


<https://docs.microsoft.com/en-us/power-platform/admin/manage-documents-using-sharepoint>

 **saadnadir** Highly Voted 4 years, 1 month ago

only sharepoint online integration is supported.

<https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/fin-ops/organization-administration/configure-document-management>

upvoted 16 times

 **yasiriqbal4296** Highly Voted 2 years, 7 months ago

Answer 1: No

Because "Microsoft SharePoint Online" is one of the storage locations that is supported natively. "On-premises SharePoint" (a local SharePoint server) is not currently supported.


<https://learn.microsoft.com/en-us/dynamics365/fin-ops-core/fin-ops/organization-administration/configure-document-management>

Answer 2: No

The document management feature is supported for SharePoint sites with "classic" and "modern" experience.

<https://learn.microsoft.com/en-us/power-platform/admin/manage-documents-using-sharepoint>

upvoted 7 times

 **Shivanith** Most Recent 1 year, 1 month ago

It should be 1)Yes 2) Yes


upvoted 1 times

 **Shivanith** 1 year, 1 month ago

I could not undo my comment it should be 1) Yes 2) NO

<https://learn.microsoft.com/en-us/power-platform/admin/manage-documents-using-sharepoint>

upvoted 3 times

 **fordow** 2 years, 8 months ago

Answer is both NO.

Why?

Because question is clearly indicating that customer wants D365 SCM. On-premise SharePoint does not support (D365 F&O and SCM) but supports

(Dynamics 365 Sales, Dynamics 365 Customer Service, Dynamics 365 Field Service, Dynamics 365 Marketing, and Dynamics 365 Project Service Automation).

upvoted 2 times

🗨️ 👤 **meneghetti** 2 years, 8 months ago

a resposta esta correta 1 sim e 2 nao ? alguem sabe me dizer?

upvoted 1 times

🗨️ 👤 **virgilpza** 2 years, 9 months ago

1. No

2. No

upvoted 1 times

🗨️ 👤 **Just\_Nick** 3 years ago

Correct Answer is Both No: Please read carefully and reply only sure answers not a guest people here only need correct answers not your opinion.

<https://docs.microsoft.com/en-us/power-platform/admin/manage-documents-using-sharepoint>

Document management with SharePoint lets users manage common document types, such as Word, Excel, PowerPoint, OneNote, and create folders to save and manage those documents in customer engagement apps (Dynamics 365 Sales, Dynamics 365 Customer Service, Dynamics 365 Field Service, Dynamics 365 Marketing, and Dynamics 365 Project Service Automation), that are seamlessly stored in SharePoint.

upvoted 5 times

🗨️ 👤 **Paco2002** 3 years ago

1) NO, 2) NO

upvoted 2 times

🗨️ 👤 **OmegaA** 3 years, 2 months ago

I still say both no, but the first is for another reason: Microsoft SharePoint Online is one of the storage locations that is supported natively. On-premises SharePoint (a local SharePoint server) is not currently supported. <https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/fin-ops/organization-administration/configure-document-management>

upvoted 2 times

🗨️ 👤 **OmegaA** 3 years, 2 months ago

No to both - F&O does not integrate with SP, only CRM, and it does not require modern interface

upvoted 1 times

🗨️ 👤 **Anuki** 3 years, 3 months ago

1) NO, 2) YES

upvoted 1 times

🗨️ 👤 **Nannousa** 3 years, 4 months ago

Document management with SharePoint lets users manage common document types, such as Word, Excel, PowerPoint, OneNote, and create folders to save and manage those documents in customer engagement apps (Dynamics 365 Sales, Dynamics 365 Customer Service, Dynamics 365 Field Service, Dynamics 365 Marketing, and Dynamics 365 Project Service Automation), that are seamlessly stored in SharePoint. No Finance and operations

upvoted 4 times

🗨️ 👤 **Diggus** 3 years, 4 months ago

1)Yes 2) No

<https://docs.microsoft.com/en-us/power-platform/admin/manage-documents-using-sharepoint>

upvoted 2 times

🗨️ 👤 **AdsAdsAds** 3 years, 5 months ago

Both NO (I dont seem to be able to delete my wrong comment!)

upvoted 3 times

🗨️ 👤 **AdsAdsAds** 3 years, 5 months ago

1)NO2)YES

upvoted 3 times

🗨️ 👤 **Tracy01** 3 years, 7 months ago

From the reading, I guess operation apps can integrate with sharepoint on-premises. store lococation only supports sharepoint online.

upvoted 1 times

🗨️ 👤 **Alexx88** 3 years, 7 months ago

MD365 Finance & Ops does NOT support sharepoint on-premises

upvoted 2 times

An organization has two legal entities. Items may be sold by one company only or by both companies. You need to recommend a solution to standardize the items across the legal entities. What should you recommend?

- A. Lifecycle Services
- B. Item templates
- C. Products and product masters
- D. Product Insights

**Suggested Answer: C**

*Community vote distribution*

C (100%)

🗳️ 👤 **Kichoo** 1 year, 1 month ago

C is correct

upvoted 1 times

🗳️ 👤 **AdrienBnhm** 1 year, 6 months ago

**Selected Answer: C**

C is correct

upvoted 1 times

🗳️ 👤 **Matasa** 3 years, 1 month ago

Correct.

upvoted 3 times

🗳️ 👤 **virgilpza** 3 years, 3 months ago

**Selected Answer: C**

Correct

upvoted 2 times

🗳️ 👤 **OmegaA** 3 years, 8 months ago

Correct

upvoted 3 times

## HOTSPOT -

A company uses Dynamics 365 Finance.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	<input type="radio"/>	<input type="radio"/>
You must have Project Operations in order to enter timesheets and expenses against a project.	<input type="radio"/>	<input type="radio"/>
Budget entries can be created from a Microsoft Excel workbook.	<input type="radio"/>	<input type="radio"/>

### Answer Area

Statements	Yes	No
Account segments can be defined and used in an organization's chart of accounts.	<input checked="" type="radio"/>	<input type="radio"/>
You must have Project Operations in order to enter timesheets and expenses against a project.	<input type="radio"/>	<input checked="" type="radio"/>
Budget entries can be created from a Microsoft Excel workbook.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/learn/modules/budgets-exchange-rates-dynamics-365-business-central/3-export-import>

 **Hajni** Highly Voted 2 years, 6 months ago

No: This is the account structure, not COA

No: FNO is capable to do this

Yes: <https://docs.microsoft.com/en-us/dynamics365/finance/budgeting/budget-planning-excel-templates>

upvoted 6 times

 **MacMax** Most Recent 9 months, 2 weeks ago

Reading the documentation helps minimizing misleading or false posts.

upvoted 1 times

 **william\_001** 1 year, 2 months ago

#2, yes,

you can add account segments

<https://learn.microsoft.com/en-us/dynamics365/finance/general-ledger/plan-chart-of-accounts>

upvoted 1 times

 **PaoloA** 1 year, 8 months ago

About project, you can manage timesheets and expenses using Project management and accounting module of Supply Chain Management, without using Project Operations.



upvoted 1 times

 **SuzieQ** 2 years, 1 month ago

The keyword for number 2 is "project", and indeed you must have Project Operations to book time or expense to a project. This is TRUE.



upvoted 4 times

  **SuzieQ** 2 years, 1 month ago

But I could be wrong! Would not be the first time!

upvoted 1 times

  **virgilpza** 2 years, 3 months ago

No

No

Yes

upvoted 2 times

  **vcehung** 2 years, 9 months ago

<https://docs.microsoft.com/en-us/dynamics365/finance/general-ledger/plan-chart-of-accounts>

<https://docs.microsoft.com/en-us/dynamics365/finance/budgeting/budget-planning-excel-templates>

upvoted 3 times

  **AdsAdsAds** 2 years, 11 months ago

Account Segments - <https://docs.microsoft.com/en-us/dynamics365/finance/general-ledger/configure-account-structures>

upvoted 1 times

  **mongro** 3 years ago

Reference link is incorrect. It points to Business Central.

upvoted 3 times

## HOTSPOT -

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area


Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	<input type="radio"/>	<input type="radio"/>
You can create a payment proposal to select a set of invoices to pay for a payment batch.	<input type="radio"/>	<input type="radio"/>

### Answer Area

	Statements	Yes	No
Suggested Answer:	You can use a purchase order to return previously purchased items to a vendor.	<input checked="" type="radio"/>	<input type="radio"/>
	You can create a payment proposal to select a set of invoices to pay for a payment batch.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/tasks/create-purchase-return-order> <https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/create-vendor-payments-payment-proposal>

 **PaoloA** 1 year, 2 months ago

Purchase orders can be managed also in D365 Finance, under "Account payable" module. So the first answer is Yes.  
upvoted 2 times

 **yasiriqbal4296** 1 year, 7 months ago

The answer is Yes to both questions.


First Question Reason:

<https://ellipsesolutions.com/dynamics-365-for-finance-and-operations-focusing-on-purchase-order-returns/>

Option 1:

Open the **\*\*original\*\*** Purchase order used to procure the item. Yeah, you can maintain a Purchase order even after it has been received and invoiced. The link between the original purchase and the return is forever captured. Enter the item number of the item to be **\*returned\*** along with the quantity being **\*returned\***, but with a **\*minus\*** sign in front of the quantity.

upvoted 1 times

 **SuzieQ** 1 year, 7 months ago

Question states clearly the company uses D365 Finance. There is no purchase order or return order function in Finance! It is only in Supply Chain!

Trick question. I believe the first answer is No.

upvoted 3 times

 **Microsoft\_User** 1 year, 8 months ago

Purchase order to return order and purchase return order are 2 are two completely different things.

It's False.

Correct Answer is :

-No

-Yes

upvoted 3 times

🗨️ 👤 **abilioneto** 2 years ago

It's correct.

upvoted 2 times

🗨️ 👤 **Gtus** 2 years, 2 months ago

Correct.

"The first step is to create a new purchase order to be used as the purchase return order."

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/tasks/create-purchase-return-order>

upvoted 4 times

🗨️ 👤 **JA2018** 2 years, 5 months ago

I think it should be a purchase return order, not a purchase order (please refer to URL)

upvoted 1 times

🗨️ 👤 **UriTG** 2 years, 2 months ago

On the link <https://docs.microsoft.com/en-us/dynamics365/supply-chain/procurement/tasks/create-purchase-return-order>

Says: to Create a new purchase return order The first step is to create a new purchase order to be used as the purchase return order." so I think its

Yes, you can use a purchase orden to create a purchase return order.

upvoted 3 times

🗨️ 👤 **Haidardba** 3 years, 2 months ago

It seems to be Correct.

upvoted 4 times

## HOTSPOT -

You are evaluating expense management capabilities in Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

**Answer Area**

Statements	Yes	No
Enabling intercompany expenses allows workers employed by one legal entity to submit expenses for another legal entity in the same organization.	<input type="radio"/>	<input type="radio"/>
The Expense management mobile workspace allows workers to create, submit, and approve expense reports.	<input type="radio"/>	<input type="radio"/>

Suggested Answer:

**Answer Area**

Statements	Yes	No
Enabling intercompany expenses allows workers employed by one legal entity to submit expenses for another legal entity in the same organization.	<input checked="" type="radio"/>	<input type="radio"/>
The Expense management mobile workspace allows workers to create, submit, and approve expense reports.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/intercompany-expense> <https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/expense-management-mobile-workspace>

 **OmegaA** Highly Voted 2 years, 2 months ago

Yes to both

<https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/intercompany-expense>

<https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/expense-management-mobile-workspace>

upvoted 5 times

 **Djanck** Most Recent 1 year, 2 months ago

The second link is for Project Operations, and not D365 Finance... I \*think\* that the answer is still \*Yes\* - example:

<https://www.encorebusiness.com/blog/deploy-d365fo-expense-management-mobile/>

upvoted 1 times

## HOTSPOT -

A company plans to implement Dynamics 365 Finance as their financial system. The company needs to know which features the system supports. For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Statements	Yes	No
Configure separation of duties for tasks that must be performed by different users.	<input type="radio"/>	<input type="radio"/>
Automatic notification for approval when an invoice created is higher than \$10,000.	<input type="radio"/>	<input type="radio"/>
Scheduled generation of financial statements.	<input type="radio"/>	<input type="radio"/>


### Answer Area

	Statements	Yes	No
Suggested Answer:	Configure separation of duties for tasks that must be performed by different users.	<input checked="" type="radio"/>	<input type="radio"/>
	Automatic notification for approval when an invoice created is higher than \$10,000.	<input checked="" type="radio"/>	<input type="radio"/>
	Scheduled generation of financial statements.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/sysadmin/tasks/set-up-segregation-duties>

<https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/financial-reporting-intro>

 **Marski** 1 year, 11 months ago

These are really easy and predictable questions. I thought they would be more challenging and touching the actual Dynamics 365 technology. MB-920 has so far disappointed somewhat.

upvoted 4 times

 **RabotaDatel** 1 year, 3 months ago

Have you passed the exam?

upvoted 7 times

 **montizzle21** 4 months, 3 weeks ago

litterarly what are you talking about Imfao

upvoted 2 times

A company implements Dynamics 365 Finance.

Which two components can you use to create a financial dimension set?

Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Derived dimension
- B. Financial dimension
- C. Main account
- D. Account structure

**Suggested Answer: BC**

Reference:

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/create-a-financial-dimension-set>

Community vote distribution

BD (67%)

BC (33%)

 **Haidardba** Highly Voted 4 years, 2 months ago

The given answer is correct.

upvoted 12 times

 **nilsson123** Most Recent 9 months, 2 weeks ago

**Selected Answer: BD**

These components allow you to define and manage the financial dimensions and account structures necessary for your financial dimension set.

upvoted 1 times

 **praera2000** 10 months ago

**Selected Answer: BC**

The Financial dimension sets feature in Dynamics AX 2012 (which is similar in concept to Dynamics 365 Finance) allows users to create financial dimension sets that include:

Financial dimensions (e.g., Department, Cost Center, Business Unit)

The Main Account (which is always included in financial dimension sets)

upvoted 1 times

 **praera2000** 10 months ago

**Selected Answer: BD**

In Dynamics 365 Finance, Financial Dimension Sets are used to define reporting structures and enhance financial analysis. The two main components used to create a financial dimension set are

Financial dimensions are categories used to track transactions in more detail beyond just the main account.

Example: Departments, Cost Centers, Business Units, Projects, Locations.

These dimensions help in segregating financial data for better reporting and budgeting.

The Account Structure defines how financial dimensions relate to the Main Account and how they are validated in transactions.

It ensures that only valid combinations of accounts and financial dimensions are used in journal entries.

Example: A company may require all expenses to be recorded with a Department and Cost Center dimension.


upvoted 1 times

 **AdrienBnhm** 1 year ago

B. Financial Dimension

C. Main Account

upvoted 1 times

 **Matasa** 2 years, 4 months ago

Correct

upvoted 1 times

## HOTSPOT -

A company is implementing expense management capabilities in Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

**Answer Area**

Statements	Yes	No
You can configure the system to use workflows for reviews of cash advance requests.	<input type="radio"/>	<input type="radio"/>
You can configure the system to allow employees to create and manage expense reports on behalf of another employees.	<input type="radio"/>	<input type="radio"/>

**Answer Area**

	Statements	Yes	No
Suggested Answer:	You can configure the system to use workflows for reviews of cash advance requests.	<input checked="" type="radio"/>	<input type="radio"/>
	You can configure the system to allow employees to create and manage expense reports on behalf of another employees.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<http://d365tour.com/en/microsoft-dynamics-d365o/trade-logistics-d365fo-en/cash-advance/> <https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-exp/manage-expense-delegation>

  **SmoothRide** 1 year, 4 months ago

Correct

upvoted 1 times

  **abilioneto** 2 years ago

Correct answer.

upvoted 2 times

A company using Dynamics 365 Finance has determined they have been paying for products they did not receive. You need to recommend a solution to prevent this from happening in the future. What should you recommend?

- A. Implement Accounts payable for three-way matching.
- B. Activate change management.
- C. Implement Accounts receivable for three-way matching.
- D. Use the Vendor portal.

**Suggested Answer: A**

Reference:

<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-payable/accounts-payable-invoice-matching>

Community vote distribution

A (100%)

🗲️ 👤 **AdrienBnhm** 1 year ago

**Selected Answer: A**

Correct : A

upvoted 1 times

🗲️ 👤 **Matasa** 2 years, 4 months ago

Correct.

upvoted 1 times

🗲️ 👤 **tkg01** 2 years, 9 months ago

During payment three-way matching is required

upvoted 1 times

🗲️ 👤 **khanhlinhbui** 2 years, 9 months ago

correct

upvoted 2 times



## DRAG DROP -

An organization consisting of several companies is implementing Dynamics 365 Finance. The organization views company and department data by geographical regions and business functions.

You need to recommend organization types for the company based on the requirements.

What should you recommend? To answer, drag the appropriate organization types to the correct scenarios. Each organization type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

## Organization types



## Answer Area

## Requirement

One group must be able to define their own ledger and rules for Balance Sheet and Profit and Loss accounts.

Define various regions in which multiple groups of business operate. All regions must use the same ledger.

## Organization type



## Suggested Answer:

## Organization types



## Answer Area

## Requirement

One group must be able to define their own ledger and rules for Balance Sheet and Profit and Loss accounts.

Define various regions in which multiple groups of business operate. All regions must use the same ledger.

## Organization type



Reference:

<https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/fin-ops/organization-administration/organizations-organizational-hierarchies>

 **TOSHI** Highly Voted 2 years, 5 months ago

Ledgers

If the organization is modeled as a LEGAL ENTITY - Each legal entity requires a ledger that provides a chart of accounts, accounting currency, reporting currency, and fiscal calendar. A balance sheet can be created only for a legal entity. Main accounts, dimensions, account structures, charts of accounts, and account rules can be used by more than one legal entity.

If the organization is modeled as an OPERATING UNIT - An operating unit can't have its own ledger information. If your internal organizations do not require unique ledgers, you can model them as operating units. Ledger information will be set up for the parent legal entity in the hierarchy. Income statements can be created for operating units within a legal entity or for the parent legal entity.

<https://learn.microsoft.com/en-us/training/modules/plan-implement-legal-entities-finance-operations/6-legal-entities-vs-oper-units>  
upvoted 6 times

 **AdrienBnhm** Most Recent 1 year ago

Correct :

Legal Entity

Operating Unit

upvoted 1 times

 **briaw** 2 years ago

Answer is correct.

If the organization is modeled as a legal entity



Each legal entity requires a ledger that provides a chart of accounts, accounting currency, reporting currency, and fiscal calendar. A balance sheet can be created only for a legal entity. Main accounts, dimensions, account structures, charts of accounts, and account rules can be used by more than one legal entity.

If the organization is modeled as an operating unit

An operating unit can't have its own ledger information. If your internal organizations do not require unique ledgers, you can model them as operating units. Ledger information will be set up for the parent legal entity in the hierarchy. Income statements can be created for operating units within a legal entity or for the parent legal entity.

<https://learn.microsoft.com/en-us/dynamics365/fin-ops-core/fin-ops/organization-administration/plan-organizational-hierarchy#ledgers>

upvoted 2 times

  **TOSHI** 2 years, 5 months ago

Operating units

<https://learn.microsoft.com/en-us/training/modules/plan-implement-legal-entities-finance-operations/4-org-hier-units>



upvoted 1 times

  **toe2head4** 2 years, 6 months ago

First - Operating Unit



Second - Legal Unit

upvoted 3 times

  **tkg01** 2 years, 9 months ago

Could not understand the relation of operating unit and region. I think answer is not right. Can someone explain please.

upvoted 1 times

  **khanhlinhbui** 2 years, 9 months ago

correct!

upvoted 1 times

## HOTSPOT -

A company plans to implement Dynamics 365 Finance. The company wants to be able to perform the following actions:

- ⇒ Calculate aged balances by customer.
- ⇒ Create customer invoices that are not related to sales orders.

You need to explore accounting solutions for these business requirements.

What should you recommend? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Requirement	Option
Calculate aged balances by customer.	<div>▼</div> <div>Customer invoices</div> <div>Credit and collections</div> <div>Free text invoices</div>
Create customer invoices that are not related to sales orders.	<div>▼</div> <div>Customer invoices</div> <div>Credit and collections</div> <div>Free text invoices</div>

### Answer Area

**Suggested Answer:**

Requirement	Option
Calculate aged balances by customer.	<div>▼</div> <div>Customer invoices</div> <div>Credit and collections</div> <div>Free text invoices</div>
Create customer invoices that are not related to sales orders.	<div>▼</div> <div>Customer invoices</div> <div>Credit and collections</div> <div>Free text invoices</div>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-receivable/collections-credit-accounts-receivable>

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-customer-invoices-free-text-invoices-and-pro-forma-invoices>

👤 **emetos05** 1 year, 1 month ago

Correct

- <https://learn.microsoft.com/en-us/training/modules/explore-accounts-payable-accounts-receivable-microsoft/6-explore-credit-collection-processes>
  - <https://learn.microsoft.com/en-us/training/modules/explore-accounts-payable-accounts-receivable-microsoft/4-explore-core-components>
- upvoted 1 times

👤 **smagarwal** 1 year, 6 months ago


correct

upvoted 2 times

👤 **macjutsu** 1 year, 7 months ago

<https://docs.microsoft.com/en-us/dynamics365/finance/accounts-receivable/create-free-text-invoice-new>

upvoted 2 times

  **Abdelrahman82** 1 year, 7 months ago

Correct

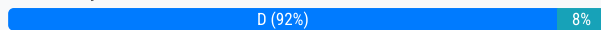
upvoted 1 times

An international services company is implementing Dynamics 365 Finance.  
You need to help the implementation team set up the app.  
What must be created and configured first?

- A. Business unit
- B. Chart of accounts
- C. Project
- D. Legal entity

**Suggested Answer: D**

Community vote distribution



👤 **pinkypinku** Highly Voted 3 years, 11 months ago

The correct answer is Legal Entity  
upvoted 28 times

👤 **Haidardba** Highly Voted 4 years, 2 months ago

The given answer is correct.  
upvoted 11 times

👤 **Chyka** 3 years, 8 months ago

The answer is correct. The question is about Dynamic 365 Finance(<https://docs.microsoft.com/en-us/learn/modules/configure-chart-accounts-dyn365-finance>) which is different from Finance and Operation Apps.  
upvoted 6 times

👤 **nilsson123** Most Recent 9 months, 2 weeks ago

**Selected Answer: D**

D. Legal entity.

Creating a legal entity is the foundational step, as it represents the company's organizational structure and is necessary before setting up other components like business units, chart of accounts, and projects.  
upvoted 1 times

👤 **sankarl** 12 months ago

**Selected Answer: D**

The correct answer is Legal Entity  
upvoted 1 times

👤 **AdrienBnhm** 1 year ago

**Selected Answer: D**

D. Correct answer. Legal entity is correct. Don't even wish to set up CoA before the Legal Entity.  
upvoted 1 times

👤 **AdrienBnhm** 1 year ago

**Selected Answer: C**

D. Legal entity is correct. Don't wish to set up CoA before the Legal Entity  
upvoted 1 times

👤 **AdrienBnhm** 1 year ago

Damn, I didn't mean C but D in my selection !! :p  
upvoted 1 times

👤 **JS202309** 1 year, 9 months ago

I did all practice questions from MS learning path, it is one question about this, the answer is Legal Entity.  
upvoted 2 times

👤 **Aykhana** 1 year, 9 months ago

In Dynamics 365 Finance, the first step in the implementation process is typically to create and configure the legal entity. The legal entity represents the legal and organizational structure of the company within the system. It serves as the foundation for various financial and operational setups, including the chart of accounts, business units, and projects. Once the legal entity is established, you can proceed with configuring other components of the system, such as the chart of accounts, business units, and projects, to align with the company's requirements.

upvoted 1 times

🗨️ 👤 **Ronirso** 1 year, 11 months ago

I believe B to be the correct answer:

"To configure the chart of accounts for a legal entity, go to General ledger > Ledger setup > Ledger. On the Ledger page, select Chart of accounts, and then, in the list, select the chart of accounts to use." <https://learn.microsoft.com/en-us/dynamics365/finance/general-ledger/configure-ledger#selecting-the-chart-of-accounts>

In order words, CoA must already exist to be selected from the list at the moment of the Legal Entity creation.

upvoted 1 times

🗨️ 👤 **Haroon49** 2 years, 1 month ago

I believe that this question is related to Finance D365, so it is assumed here that legal entity is already created and now when you want to setup Finance you first setup Chart of Accounts

upvoted 3 times

🗨️ 👤 **tbubah** 2 years, 1 month ago

Yep, super tricky question here; I answered D Legal Entity because the learning path Explore Microsoft Dynamics 365 Finance Core Capabilities' had a Check Your Knowledge question "Contoso USA recently acquired a new manufacturing company in Canada. What should they do first to accommodate this acquisition?" and the answer was "Create a new Legal Entity in Dynamics 365 Finance." Perhaps that answer was because the Contoso company was already formed with their Chart Of Accounts created.

upvoted 1 times

🗨️ 👤 **charlie1023** 2 years, 1 month ago

In any Dynamics 365 Finance implementation project, the first step is to configure the General ledger module. All other modules post their related financial transactions into the general ledger. As part of implementing the general ledger, configuring the chart of accounts is the first required step to identify accounts, dimensions, and structures.

upvoted 2 times

🗨️ 👤 **truefriend** 2 years, 1 month ago

I went for D, that seemed the logical answer, or maybe the question is wrong as MS has said in one section of their study notes that the first thing to do is setup legal entity 'Explore use cases for legal entities

Creating a legal entity and preparing it for financial management is the first phase of implementation. <https://learn.microsoft.com/en-us/training/modules/explore-microsoft-dynamics-365-finance-core-capabilities/3-explore-use-cases-for-legal-entities>

upvoted 2 times

🗨️ 👤 **trysec** 2 years, 2 months ago

**Selected Answer: D**

Once the legal entity is created, the other components such as business units, chart of accounts, and projects can be set up and configured within the legal entity as needed.

upvoted 1 times

🗨️ 👤 **PaoloA** 2 years, 2 months ago

According to documentation, the first step is configuring the chart of account. Assuming legal entity has already been created. Tricky question.

upvoted 1 times

🗨️ 👤 **Djanck** 2 years, 2 months ago

Surprisingly it is 'B' (Chart of accounts). The following infers that the Chart of account has been created first: "For each legal entity in Microsoft Dynamics 365 Finance, details about the ledger must be configured. The Ledger page lets you select the chart of accounts and the account structures that will be used for the selected legal entity."

<https://learn.microsoft.com/en-us/dynamics365/finance/general-ledger/configure-ledger#selecting-the-chart-of-accounts>

upvoted 2 times

🗨️ 👤 **Shemmy** 2 years, 3 months ago

B

In any Dynamics 365 Finance implementation project, the first step is to configure the General ledger module. All other modules post their related financial transactions into the general ledger. As part of implementing the general ledger, configuring the chart of accounts is the first required step to identify accounts, dimensions, and structures.

upvoted 1 times

## DRAG DROP -

A company implements Dynamics 365 Finance.

You need to recommend features that the company can use for integrated reporting scenarios.

Which feature should you recommend? To answer, drag the appropriate features to the correct scenarios. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

**Features**

Native controls

Structured documents

Workspaces

Financial reporting

**Answer Area****Scenario**

Display personalized views of data.

Display income statements and balance sheets.

Create tax statements for customers and vendors.

**Feature**

Feature

Feature

Feature

**Suggested Answer:****Features**

Native controls

Structured documents

Workspaces

Financial reporting

**Answer Area****Scenario**

Display personalized views of data.

Display income statements and balance sheets.

Create tax statements for customers and vendors.

**Feature**

Workspaces

Financial reporting

Structured documents

Reference:

<https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/information-access-reporting>

 **GEORGE**  3 years, 8 months ago

"Dashboards and workspaces containing predefined and personalized views.

Financial reporting providing all-up views across legal entities.

Structured documents distributed internally to employees or externally to customers and vendors."

upvoted 8 times

 **bigelmo\_elmo** 2 years, 5 months ago

Boy shutup just tell us if the answer is correct or not , nobody reading allat

upvoted 6 times

 **DavidPham1997** 1 year, 4 months ago

Thanks for your interpretation.

upvoted 1 times

 **AdrienBnhm**  1 year, 6 months ago

Correct :

Workspaces

Financial Reporting

Structured Documents

upvoted 1 times

## HOTSPOT -

A company plans to implement Dynamics 365 Commerce.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Statements	Yes	No
You can create separate payment methods and price groups for each retail store channel.	<input type="radio"/>	<input type="radio"/>
Modern Point of Sale (MPOS) devices can process sales even if the device has no network connectivity.	<input type="radio"/>	<input type="radio"/>

### Answer Area

	Statements	Yes	No
Suggested Answer:	You can create separate payment methods and price groups for each retail store channel.	<input checked="" type="radio"/>	<input type="radio"/>
	Modern Point of Sale (MPOS) devices can process sales even if the device has no network connectivity.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/channels-overview> <https://docs.microsoft.com/en-us/dynamics365/commerce/mpos-or-cpos>

 **viking1** Highly Voted 2 years, 10 months ago

MPOS is only available offline for the Windows version. The iOS and Android versions do not support offline mode.  
upvoted 22 times

 **itenginerd** 2 years, 7 months ago

This comment came in huge for me today. I actually got a question of "which versions of POS can work offline", with 4 possible yes/no answers (Windows, iOS, Android and CPOS). It was the only question worth 4 points I saw all day. Big thanks to you for pointing this out!  
upvoted 10 times

 **gp777** Most Recent 1 year, 1 month ago

are the answers Yes, No? Because question B says 'devices'  
upvoted 2 times

 **OmegaA** 2 years, 2 months ago

I would say yes to both, though MS MPOS works only with Windows offline <https://docs.microsoft.com/en-us/dynamics365/commerce/mpos-or-cpos>  
upvoted 1 times

 **Nannousa** 2 years, 4 months ago

SO THE RIGHT ANSWER IN THIS QUESTION SHOULD BE NO?  
upvoted 1 times



 **estelle2008** 2 years, 4 months ago

Viking1 comment still seems to be correct <https://docs.microsoft.com/en-us/dynamics365/commerce/mpos-or-cpos>  
upvoted 2 times

 **Halldora** 2 years, 4 months ago



<https://docs.microsoft.com/en-us/dynamics365/commerce/retail-modern-pos-device-activation>  
upvoted 1 times

  **Marski** 2 years, 5 months ago

Is the comment of viking1 still valid. I think this should be adressed in some way.  
upvoted 2 times

## HOTSPOT -

A company plans to implement Dynamics 365 Commerce.

Some products must only be available in specific physical stores due to product weight and physical measurements.

You need to recommend a solution to meet the requirement.

What should you recommend? To answer, select the appropriate option in the answer area.

Hot Area:

**Answer Area**

Implement  to restrict the products that are available at each physical location.

promotions
product dimensions
product assortments

**Suggested Answer:****Answer Area**

Implement  to restrict the products that are available at each physical location.

promotions
product dimensions
product assortments

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/assortments>

🗨️ 👤 **AdrienBnhm** 1 year ago

Correct.

Answer is Product assortments

upvoted 1 times

🗨️ 👤 **OmegaA** 3 years, 2 months ago

Agree with the answer

upvoted 2 times

🗨️ 👤 **GEORGE** 3 years, 2 months ago

"Assortments determine which products are available at specific stores and during a specific period."

upvoted 4 times

## HOTSPOT -

A customer wants to implement Dynamics 365 Human Resources to manage employee benefits.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Statements	Yes	No
Human Resources can manage reporting for sick time and vacation time.	<input type="radio"/>	<input type="radio"/>
Human Resources can manage compensation plans.	<input type="radio"/>	<input type="radio"/>
Human Resources can manage work schedules.	<input type="radio"/>	<input type="radio"/>

### Answer Area

Suggested Answer:

Statements	Yes	No
Human Resources can manage reporting for sick time and vacation time.	<input checked="" type="radio"/>	<input type="radio"/>
Human Resources can manage compensation plans.	<input checked="" type="radio"/>	<input type="radio"/>
Human Resources can manage work schedules.	<input type="radio"/>	<input checked="" type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/human-resources/>

**Sirena2022** Highly Voted 3 years ago

Answer is Correct- Yes, Yes, No. Work Schedule and Working time are not the same thing. Work Schedules are used in Project Operations to estimate the time required to complete a task, whereas Working time in HR identifies working days in a calendar year (i.e exc Bank holidays or national holidays)

upvoted 15 times

**saadnadir** Highly Voted 4 years, 1 month ago

manage work schedule : yes

reference : <https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-leave-and-absence-working-time-calendar>

upvoted 10 times

**Pir** Most Recent 9 months, 2 weeks ago

Work schedule: yes

<https://learn.microsoft.com/en-us/dynamics365/fin-ops-core/fin-ops/hr/localizations/usa/noam-usa-work-schedule-leave-tasks>

upvoted 1 times

**Mattt** 10 months, 3 weeks ago

The provided answer is correct:

Yes/Yes/No

work schedules are managed through Dynamics 365 Finance & Operations or other scheduling tools

upvoted 1 times

**SHKhan** 1 year, 1 month ago

Correct answer is Yes for all.

Work Schedule can be Set up in a working time calendar

Set up at least one working time calendar that shows your days and hours of operation. If you have locations in multiple countries and regions, you might want to set up a working time calendar for each area.

On the Organization administration page, select Calendars.

Select New and enter a name and description for your calendar.

Under Generation options, select the work days for your organization and enter work times.

To add a holiday or closure, select the Add button next to Holidays and closures.

To add non-work time, like lunches or breaks, select Add under Non-work time and enter the name and time range.

Under Days, select Generate to generate the days in your calendar. Enter the date range for your calendar and then select Generate days.

To add work schedules, under Work schedule, select Add and then enter the times for each work schedule.

upvoted 1 times

🗨️ 👤 **Shivanith** 1 year, 2 months ago

correct answer is YES, Yes, Yes

We can set the work schedule under leave and absence calendar.

upvoted 1 times

🗨️ 👤 **gp777** 2 years, 1 month ago

<https://community.dynamics.com/365/humanresources/f/dynamics-365-for-humanresources-forum/414425/employee-scheduling-roster-in-d365-hr>

Looks like HR can manage Work Schedules

upvoted 1 times

🗨️ 👤 **PaoloA** 2 years, 2 months ago

Work schedule is part of Supply Chain Management.

upvoted 2 times

🗨️ 👤 **Microsoft\_User** 2 years, 8 months ago

- Yes

- Yes

- Yes

upvoted 1 times

🗨️ 👤 **JainS** 3 years ago

@ExamTopics, Please confirm if the answer for 3rd one should be YES. Refer:-

<https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-leave-and-absence-working-time-calendar>

upvoted 1 times

🗨️ 👤 **Nannousa** 3 years, 4 months ago

To add work schedules, under Work schedule, select Add and then enter the times for each work schedule. <https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-leave-and-absence-working-time-calendar>

upvoted 3 times

🗨️ 👤 **estrelle2008** 3 years, 4 months ago

Answer is correct.

A working time calendar is created in Organisation Administration & shows your (organisations) days and hours of operation & closure. If you have locations in multiple countries and regions, you might want to set up a working time calendar for each area.

A work schedule however, is created in Resource Management

upvoted 2 times

🗨️ 👤 **Yashu59** 3 years, 5 months ago

<https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-leave-and-absence-working-time-calendar#set-up-a-working-time-calendar> - To

add work schedules, under Work schedule, select Add and then enter the times for each work schedule.

upvoted 3 times



🗨️ 👤 **Cozia** 3 years, 5 months ago

perhaps work schedule is considered to be part of payroll

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/work-schedule-and-leave-tasks>

it seems to be a difference between the two terms: work schedule and working time

upvoted 3 times

  **tgssgt** 3 years, 6 months ago



so why it's still option 3 shown as NO?

upvoted 1 times

  **hoangton** 3 years, 9 months ago

Yes/Yes/Yes

upvoted 7 times

  **Cvy4s** 3 years, 10 months ago

correct

upvoted 1 times

## DRAG DROP -

A manufacturer uses Dynamics 365 Human Resources and Microsoft HoloLens to augment manufacturing tasks.

The company promotes five employees to a newly created position named quality assurance manager.

You need to use Dynamics 365 functionality to facilitate self-education and apply continuous improvement to the process.

What should you implement? To answer, drag the appropriate features to the correct requirements. Each feature may be used once, more than once, or not at all.

You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

**Features**


**Answer Area****Requirement**

Take courses about management led by other industry-wide experts.

Receive feedback from the employees about their experiences.

**Feature**


**Suggested Answer:****Features**


**Answer Area****Requirement**

Take courses about management led by other industry-wide experts.


Receive feedback from the employees about their experiences.

**Feature**



Reference:

<https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview>

 **Marski** 1 year, 5 months ago


Linkedin has been a Microsoft company since 2016. This is something Good to know.

upvoted 4 times

 **OguahA** 1 year, 6 months ago

The answer is correct. LinkedIn and Microsoft Dynamics 365 Human resources

upvoted 3 times

 **SefaK** 1 year, 6 months ago

I think this correct answer

upvoted 2 times

 **Yancycai** 1 year, 7 months ago

Correct answer should be LinkedIn and LinkedIn

upvoted 1 times

A company implements the performance management feature in Dynamics 365 Human Resources.

Which performance management component can employees create by using the Employee Self-Service workspace?

- A. Goals
- B. Workflows
- C. Performance reviews
- D. Performance Journal

**Suggested Answer: D**

Reference:

<https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-performance-management-overview>

🗨️ 👤 **Shivanith** 1 year, 2 months ago

correct answer is D performance Journal

upvoted 1 times

🗨️ 👤 **viv\_121** 3 years, 5 months ago

What is the correct ans in this case? Goals?

upvoted 1 times

🗨️ 👤 **fgrosso** 3 years, 5 months ago

Performance reviews are done via Performance Journal.

We can create Goals if our assigned role-based security allows to.

upvoted 2 times

🗨️ 👤 **O\_Anjum** 3 years, 11 months ago

Performance Journal.

<https://docs.microsoft.com/en-us/learn/modules/explore-microsoft-dynamics-365-human-resources/4-explore-performance-management-capabilities>

upvoted 3 times

🗨️ 👤 **viking1** 3 years, 10 months ago

According to the web page, goals can also be created

upvoted 2 times

🗨️ 👤 **itengineerd** 3 years, 7 months ago

Confirmed, goals can also be created in the ESS: <https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-develop-create-goal>

upvoted 1 times

🗨️ 👤 **marcmans** 3 years, 4 months ago

I did the exam today. The question only shows the last three options, so they removed "goals" from the possible answers.

upvoted 19 times

## HOTSPOT -

A company plans to implement Dynamics 365 Human Resources.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Statements	Yes	No
You can assign the following status values to illness and injuries incidents: Open, In process, and Closed.	<input type="radio"/>	<input type="radio"/>
You can specify required physical activity types, physical effort, and required environmental conditions for a job.	<input type="radio"/>	<input type="radio"/>
You can add information about costs, treatments, and filings to reporting agencies to illness and injuries incidents.	<input type="radio"/>	<input type="radio"/>

### Answer Area

Statements	Yes	No
You can assign the following status values to illness and injuries incidents: Open, In process, and Closed.	<input checked="" type="radio"/>	<input type="radio"/>
You can specify required physical activity types, physical effort, and required environmental conditions for a job.	<input type="radio"/>	<input checked="" type="radio"/>
You can add information about costs, treatments, and filings to reporting agencies to illness and injuries incidents.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/human-resources/hr-personnel-maintain-employee-injury-illness-information>

**JA2018** Highly Voted 3 years, 5 months ago

Comply with the Americans with Disabilities Act (ADA)

<https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/fin-ops/hr/localizations/noam-usa-comply-ada>

- Enter and track requirements for physical activity, visual acuity, and working conditions that are related to positions
- Request and grant special accommodations that enable a person to perform tasks that a specific position requires

So I think the answer to the 2nd part should be "Yes"  
upvoted 10 times

**Diggus** Highly Voted 3 years, 4 months ago

The answer must be "Yes" to the 2nd part.

You can find the functionality in D365:

Human resources -> open "Jobs"-> "ADA" in the Action pane -> setup requirements

upvoted 6 times

**MacMax** Most Recent 9 months ago

The answer provided is correct in my opinion.

You can enter the level of physical activity required but not the physical activity type. Ergo the 2nd answer is: No

upvoted 1 times



🗨️ 👤 **AdrienBnhm** 1 year ago

It's a promotional question about the tool.

The answers are :

1. Yes

2. Yes

3. Yes

upvoted 1 times

🗨️ 👤 **Aykhan** 1 year, 9 months ago

Yes, in Dynamics 365 Human Resources, you can specify required physical activity types, physical effort, and required environmental conditions for a job. This information helps in accurately defining job requirements, including the physical demands and conditions that are necessary for performing the job effectively and safely.

upvoted 1 times

🗨️ 👤 **potato0506** 1 year, 12 months ago

In my view, if we follow the answer is "No" to the 2nd part. The explanation should be: The key word is "specify", and these requirements are clearly to comply with ADA, cannot be specified, can only be entered according to the requirements of ADA. SO using "specify" is wrong, it need to comply with the Americans with Disabilities Act (ADA).

upvoted 1 times

🗨️ 👤 **Ker\_Vin** 2 years, 3 months ago

The question isn't about the capabilities of the Injury Reporting portion, it's about the HR module. In that case, I think 2 should be "yes" as well.

upvoted 2 times

## HOTSPOT -

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Statements	Yes	No
You can assign employees or contractors to user-defined tasks and subtasks on a project.	<input type="radio"/>	<input type="radio"/>
You can only associate one subproject with each project.	<input type="radio"/>	<input type="radio"/>

### Answer Area

	Statements	Yes	No
Suggested Answer:	You can assign employees or contractors to user-defined tasks and subtasks on a project.	<input checked="" type="radio"/>	<input type="radio"/>
	You can only associate one subproject with each project.	<input type="radio"/>	<input checked="" type="radio"/>

 **AdrienBnhm** 1 year ago

Correct :

1. Yes

2. No

upvoted 1 times

 **Shivanith** 1 year, 1 month ago

correct

upvoted 1 times

 **Microsoft\_User** 2 years, 8 months ago

That's correct

upvoted 2 times

## HOTSPOT -

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

**Answer Area**

Statements	Yes	No
You can define a role that includes the required competencies for a resource.	<input type="radio"/>	<input type="radio"/>
You can draft a work breakdown structure (WBS) by using initial resources assignments.	<input type="radio"/>	<input type="radio"/>

**Answer Area**


	Statements	Yes	No
Suggested Answer:	You can define a role that includes the required competencies for a resource.	<input checked="" type="radio"/>	<input type="radio"/>
	You can draft a work breakdown structure (WBS) by using initial resources assignments.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-resourcing>

 **Oladapizee** 1 year, 5 months ago

Correct: <https://learn.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-resourcing>  
upvoted 1 times

 **y0bern** 1 year, 5 months ago

Correct answers  
upvoted 1 times

## HOTSPOT -

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

**Answer Area**

Statements	Yes	No
You can create project-based sales orders directly from a project record.	<input type="radio"/>	<input type="radio"/>
Project sales orders are automatically created or amended when you save item requirements for a project.	<input type="radio"/>	<input type="radio"/>

**Answer Area**

	Statements	Yes	No
Suggested Answer:	You can create project-based sales orders directly from a project record.	<input checked="" type="radio"/>	<input type="radio"/>
	Project sales orders are automatically created or amended when you save item requirements for a project.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-sales-orders>

Currently there are no comments in this discussion, be the first to comment!

## HOTSPOT -

A company plans to implement Dynamics 365 Project Operations.

You need to recommend a capability that meets each requirement.

Which capability should you recommend? To answer, select the appropriate option in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

#### Requirement

Indicate where a project is in the process for reporting and enforce required information within that process.

#### Capability

▼
Stage
Proficiency model
Allocation method
Billing type

Designate specific knowledge aptitudes or certification when assigning to resource tasks.

▼
Skill
Proficiency model
Allocation method
Assignment

### Answer Area

#### Requirement

Indicate where a project is in the process for reporting and enforce required information within that process.

#### Capability

▼
Stage
Proficiency model
Allocation method
Billing type

Suggested Answer:

Designate specific knowledge aptitudes or certification when assigning to resource tasks.

▼
Skill
Proficiency model
Allocation method
Assignment

Reference:

<https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/project-stages> <https://docs.microsoft.com/en-us/dynamics365/project-operations/psa/resource-management-skills-proficiency>

MeisAdriano 1 year, 5 months ago

Stage and Skill  
upvoted 3 times

MesseyEen 2 years ago

Wouldn't the 2nd answer be proficiency model since it is talking about aptitudes and certifications?  
upvoted 1 times

Hajni 2 years ago

Proficiency is for rating.  
upvoted 2 times

  **MesseyEen** 2 years ago

Reading further into it, I see what you mean. I agree now with the answer being "skill".

upvoted 1 times

## HOTSPOT -

A company plans to implement Dynamics 365 Project Operations.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	<input type="radio"/>	<input type="radio"/>
You can specify only one source of funding in a project contract.	<input type="radio"/>	<input type="radio"/>
The type of project that you create for a project contract determines the method that you use to invoice project customers.	<input type="radio"/>	<input type="radio"/>

Suggested Answer:

### Answer Area

Statements	Yes	No
You can invoice one or more projects at the same time by using a project contract.	<input checked="" type="radio"/>	<input type="radio"/>
You can specify only one source of funding in a project contract.	<input type="radio"/>	<input checked="" type="radio"/>
The type of project that you create for a project contract determines the method that you use to invoice project customers.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-contracts>

 **GEORGE** Highly Voted 2 years, 8 months ago

"A project contract can specify one or more sources of funding. Therefore, you can split the billing among multiple funders, set up funding limits so that funding sources are not billed more than a specified amount, and configure funding rules for charging expenditures."

upvoted 10 times

 **AJMaguire** Most Recent 11 months ago


The second answer should definitely be "No". Refer to the two statements below taken directly from the Microsoft learn website:

"A project contract can specify one or more sources of funding. Therefore, you can split the billing among multiple funders, set up funding limits so that funding sources aren't billed more than a specified amount, and configure funding rules for charging expenditures."

"Some project contracts specify that multiple parties share the responsibility for funding the project costs."

Webpage: <https://learn.microsoft.com/en-us/dynamics365/project-operations/prod-pma/project-contracts>

upvoted 1 times

  **SuzieQ** 2 years, 1 month ago

GEORGE is correct, "A project contract can specify one or more sources of funding".

upvoted 3 times

  **MAJK** 2 years ago



If so the answer on item 2 should not be a no

upvoted 1 times

  **bigelmo\_elmo** 1 year, 5 months ago

No it should be "Yes" because it says A project contract can only specify one source of funding

upvoted 3 times

  **rndmsr** 2 years, 6 months ago

correct

upvoted 2 times



A company manufactures custom medications.

You need to recommend a Dynamics 365 app that allows the company to manage the concentration of specific active ingredients, provide traceability of ingredients from supplier to customer, and substitute ingredients based on compound type.

What should you recommend?

- A. Dynamics 365 Supply Chain Management
- B. Dynamics 365 Product Insights
- C. Dynamics 365 Customer Service
- D. Dynamics 365 Asset Management

**Suggested Answer: A**

*Community vote distribution*

A (100%)

🗲️ 👤 **Haidardba** Highly Voted 4 years, 2 months ago

The given answer is correct.

upvoted 6 times

🗲️ 👤 **AOlan** Most Recent 1 year, 2 months ago

**Selected Answer: A**

Correct

upvoted 1 times

🗲️ 👤 **Ifycutie** 1 year, 5 months ago

**Selected Answer: A**

correct

upvoted 1 times

🗲️ 👤 **trysec** 2 years, 2 months ago

**Selected Answer: A**

Correct

upvoted 1 times

## DRAG DROP -

A company plans to implement enterprise asset management.

You need to recommend solutions for the company.

What should you recommend? To answer, drag the appropriate solutions to the correct requirements. Each solution may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Select and Place:

**Options**

Dynamics 365 Finance

Dynamics 365 Supply Chain Management

Dynamics 365 Product Visualize

**Answer Area****Feature**

Track the purchase price and other acquisition costs for a large machine.

**Option**

Solution

Track the cost of spare parts, maintenance, and labor associated with a large machine through its lifecycle.

Solution

**Suggested Answer:****Options**

Dynamics 365 Finance

Dynamics 365 Supply Chain Management

Dynamics 365 Product Visualize

**Answer Area****Feature**

Track the purchase price and other acquisition costs for a large machine.

**Option**

Dynamics 365 Supply Chain Management

Track the cost of spare parts, maintenance, and labor associated with a large machine through its lifecycle.

Dynamics 365 Supply Chain Management

Reference:

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/>

 **Langar** Highly Voted 3 years, 11 months ago


Question 2, why not finance?

upvoted 8 times

 **Pir** Most Recent 9 months, 2 weeks ago

D365 Finance is the correct answers for both. Whenever it is cost or purchase price or financial aspect, it relates to D365 Finance. In Enterprise Asset Management there is no such report or inquiry showing these aspects. Though the documentation of MS shows the Asset Management being part of SCM, but these question being asked about financial aspects.

upvoted 1 times

 **AOLan** 1 year, 2 months ago


Supply Chain Management correct for both questions:

upvoted 1 times

 **JS202309** 1 year, 9 months ago

The first one is really tricky I thought it was Finance as the machine is a fixed asset property.

upvoted 3 times

 **gp777** 2 years, 1 month ago

SCM for both is the correct answer:

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/asset-management/>

Asset Management is an advanced module for managing assets and maintenance jobs in Dynamics 365 Supply Chain Management. Asset Management integrates seamlessly with several other finance and operations apps.

upvoted 3 times

🗨️ 👤 **tbubah** 2 years, 1 month ago

I agree Question 2 answer could be Supply Chain Management, as the references to maintenance and labor could be those aspects themselves apart from their costs. However, Question 1 should be Finance -- a "large machine" is absolutely a Fixed Asset.

upvoted 1 times

🗨️ 👤 **PaoloA** 2 years, 2 months ago

Tricky question... "a company plans to implement enterprise asset management" EAM means Supply Chain Management.

upvoted 2 times

🗨️ 👤 **SuzieQ** 2 years, 7 months ago

The minute you specify "acquisition costs", you have to track those using Fixed Assets, part of the Finance application.

upvoted 4 times

🗨️ 👤 **Just\_Nick** 3 years ago

This questions are similar to MB-910 or CRM Fundamentals exam, the answers are correct.

upvoted 1 times

🗨️ 👤 **JA2018** 3 years, 5 months ago

<https://docs.microsoft.com/en-us/dynamics365/supply-chain/asset-management/objects/introduction-to-objects>

upvoted 1 times

🗨️ 👤 **tgssgt** 3 years, 6 months ago

Asset Management is an advanced module for managing assets and maintenance jobs in Dynamics 365 Supply Chain Management.

upvoted 1 times

🗨️ 👤 **Rendi\_Soeroso** 3 years, 7 months ago

its confusing, you can choose the same answer

upvoted 2 times

🗨️ 👤 **JA2018** 3 years, 5 months ago

Check this out: "Each solution may be used once, more than once, or not at all."

upvoted 6 times

🗨️ 👤 **luckyshabir** 3 years, 7 months ago

It is tracked in Asset Management and Asset Management is part of Finance

In my point of Finance is correct answer

upvoted 4 times

A company plans to implement a manufacturing solution that includes integrated rate shipping costs for distribution. You need to recommend a product to the company. What should you recommend?

- A. Dynamics 365 Sales
- B. Dynamics 365 Field Service
- C. Dynamics 365 Commerce
- D. Dynamics 365 Supply Chain Management

**Suggested Answer:** D

*Community vote distribution*

D (100%)

🗲️ 👤 **AOlan** 1 year, 2 months ago

**Selected Answer: D**

Correct Answer

upvoted 1 times

🗲️ 👤 **Adedxv** 2 years, 5 months ago

Correct answer.

upvoted 1 times

A customer owes two vendors \$500 each for services performed. The customer wants to post a lump sum of \$1,000 to a bank to cover the payments.

You need to be able to track vendor payments individually.

Which feature should you recommend?

- A. Ledger setup
- B. Journal voucher
- C. Bank reconciliation

**Suggested Answer: B**

*Community vote distribution*

B (100%)

🗨️ **mscertification23** 1 year, 2 months ago

B is correct. <https://learn.microsoft.com/en-us/dynamics365/finance/general-ledger/one-voucher>

upvoted 2 times

🗨️ **trysec** 1 year, 8 months ago

**Selected Answer: B**

Correct

upvoted 1 times

## HOTSPOT -

A retailer plans to award its customers based on the amount of money they spend. The retailer has not previously offered a customer reward program.

You need to recommend a method for tracking customer spending.

What should you recommend? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

Hot Area:

**Answer Area**

App to use:

Dynamics 365 Sales
Dynamics 365 Finance
Dynamics 365 Customer Service
Dynamics 365 Commerce

Feature to implement:

Loyalty program
Customer statement
Accounts receivable transaction
Retail statement

**Answer Area**

App to use:

Dynamics 365 Sales
Dynamics 365 Finance
Dynamics 365 Customer Service
Dynamics 365 Commerce

Suggested Answer:

Feature to implement:

Loyalty program
Customer statement
Accounts receivable transaction
Retail statement

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/set-up-customer-loyalty-program>

 **abhi535** 1 year, 5 months ago

Correct

upvoted 2 times

 **MesseyEen** 2 years ago

Given answer is correct, per the link given: "In Dynamics 365 Commerce, you can set up simple or complex loyalty programs that apply across your legal entities in any commerce channel."

upvoted 2 times

A retailer sells products by using an e-commerce site, brick and mortar stores, and phone sales. Different processes are used for each type of order source. You need to ensure that you can support each type of sale. What should you recommend?

- A. case management and loyalty programs
- B. a mobile app and online sales
- C. a retail store, an online store, and a call center
- D. a mobile app and a credit card gateway

**Suggested Answer:** C

Community vote distribution

C (100%)

🗳️ 👤 **AOlan** 1 year, 2 months ago

**Selected Answer: C**

Correct

upvoted 1 times

🗳️ 👤 **Pjosept** 2 years, 2 months ago

**Selected Answer: C**

correct

upvoted 1 times

🗳️ 👤 **Djanck** 2 years, 2 months ago

The answer is correct, 'C':

"Dynamics 365 Commerce supports three different channel types: retail, call center, and online channels."

<https://learn.microsoft.com/en-us/dynamics365/commerce/channels-overview#types-of-channels>

upvoted 1 times

🗳️ 👤 **abhig535** 2 years, 5 months ago

correct

upvoted 2 times

🗳️ 👤 **MesseyEen** 3 years ago

**Selected Answer: C**

Given answer looks to be correct.

upvoted 3 times

## HOTSPOT -

A company plans to implement Dynamics 365 Customer Insights and use the audience insights capability.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

**Answer Area**



Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	<input type="radio"/>	<input type="radio"/>
You can cleanse and analyze customer data from multiple sources.	<input type="radio"/>	<input type="radio"/>

**Suggested Answer:****Answer Area**

Statements	Yes	No
You can create end-to-end visibility into customer interactions and buying habits.	<input checked="" type="radio"/>	<input type="radio"/>
You can cleanse and analyze customer data from multiple sources.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/customer-insights/audience-insights/overview>

  **trysec** 1 year, 2 months ago

Y Y correct

upvoted 1 times

  **abhig535** 1 year, 5 months ago

correct

upvoted 3 times



## HOTSPOT -

A company is evaluating Dynamics 365 Fraud Protection. You need to help the customer understand the features that are available.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

**Answer Area**


Statements	Yes	No
You can create decision rules to determine which accounts are considered safe, which should be watched, and which should be blocked.	<input type="radio"/>	<input type="radio"/>
You can analyze historical data to create rules that accept or reject customer transactions.	<input type="radio"/>	<input type="radio"/>

**Answer Area**

	Statements	Yes	No
Suggested Answer:	You can create decision rules to determine which accounts are considered safe, which should be watched, and which should be blocked.	<input checked="" type="radio"/>	<input type="radio"/>
	You can analyze historical data to create rules that accept or reject customer transactions.	<input checked="" type="radio"/>	<input type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/fraud-protection/overview>

 **de4be1e** 1 year, 3 months ago

Correct

upvoted 1 times

A company wants to use sales, resourcing, project management, and expense tracking in a single application. What should the company implement?

- A. Dynamics 365 Project Operations
- B. Dynamics 365 Finance
- C. Dynamics 365 Business Central
- D. Dynamics 365 Human Resources

**Suggested Answer: A**

Community vote distribution

A (100%)

  **Diggus** Highly Voted 3 years, 4 months ago

This is a certification for D365 Finance and Operations, nowhere in the learning path does it address BC functionalities.

This sentence in the documentation..."Microsoft Dynamics 365 Project Operations connects sales, resourcing, project management, and finance teams in a single application..." has almost the same wording as the question.

For me there is no doubt that A is the correct answer.

upvoted 25 times

  **AOLan** Most Recent 1 year, 2 months ago

Selected Answer: A



Correct Answer

upvoted 1 times

  **JS202309** 1 year, 9 months ago

It is obviously Project Operations, no idea why the correct answer is C.

upvoted 1 times

  **Langar** 1 year, 10 months ago



For sure answer A, Buisness Cenral do not have all those funcuinalities.

upvoted 1 times

  **VintageLady** 1 year, 10 months ago

I agree with those stating that the MS learning path did not mention Business Central. However, one of my issues with the MS learning path is that there are a number of things that are needed for certification exams that are left out (I just went through the Project Operations learning path, not once did it mention project templates and that was a question at the end of the learning path!!). I would not use the lack of mention as an indication of whether it is needed for the exam.

upvoted 1 times

  **tbubah** 2 years, 1 month ago

Selected Answer: A

Agree with those that voted for A; learning path for MB-920 D365 Fundamentals (ERP) NEVER mentions Business Central.

upvoted 3 times

  **trysec** 2 years, 2 months ago



Dynamics 365 Project Operations is designed to help businesses manage their sales, resourcing, project management, and expense tracking in a single application. It provides end-to-end project management capabilities, including sales, resource management, project planning, time and expense tracking, invoicing, and financial management.

upvoted 2 times

  **trysec** 2 years, 2 months ago

Answer is A

upvoted 1 times

  **PaoloA** 2 years, 2 months ago

Sales, not related to projects, are not included into Project Operations, so by exclusion the only possible answer is C.

upvoted 1 times

🗨️ 👤 **Sharon\_Smith** 2 years, 6 months ago

**Selected Answer: A**

Agree with SuzieQ - First line of MS Learn Docs: <https://learn.microsoft.com/en-us/dynamics365/project-operations/> is a direct quote. A. Project Operations is the answer.

upvoted 2 times

🗨️ 👤 **SuzieQ** 2 years, 7 months ago

First line of this website: <https://learn.microsoft.com/en-us/dynamics365/project-operations/> is a direct quote. A. Project Operations is the answer.

upvoted 4 times

🗨️ 👤 **Indy429** 2 years, 8 months ago

**Selected Answer: A**

<https://docs.microsoft.com/en-us/learn/modules/identify-project-operations-capabilities/2-explore-project-based-services>

upvoted 4 times

🗨️ 👤 **GEORGE** 3 years, 2 months ago

Does anyone know if this question exists in the real exam?

I thought the answer was supposed to be A

upvoted 3 times

🗨️ 👤 **viv\_121** 3 years, 5 months ago

Seems like the Answer should be Option 'A' and 'C' both. Isn't it so?

upvoted 2 times

🗨️ 👤 **Flo2021** 3 years, 7 months ago

Suppose the difference is between the requirement "A company wants to USE ...in a single application" and the description of PO as being able to "to CONNECT ... in a single application".

upvoted 2 times

🗨️ 👤 **Jhiggy** 3 years, 10 months ago

Seems to be correct the correct answer is Business Central as the question is for a company and not for a project. imho :)

upvoted 2 times

🗨️ 👤 **Joeylyh0702** 3 years, 10 months ago

isn't it supposed to be D365 Project Operations?

upvoted 4 times

🗨️ 👤 **dacho** 3 years, 9 months ago

I guess because it says "Sales" they are speaking about "Sales" as a whole E2E solution, which is in PO not the case. In PO - Sales is just part of Project Management (creating leads, opportunities and quotes). The question is not clear, however, BC covers all the requirements...

upvoted 2 times

🗨️ 👤 **LizzieAC** 3 years, 7 months ago

Yes, I think you're right. "Microsoft Dynamics 365 Project Operations connects sales, resourcing, project management, and finance teams in a single application."

<https://docs.microsoft.com/en-us/learn/modules/identify-project-operations-capabilities/2-explore-project-based-services>

upvoted 4 times

🗨️ 👤 **JA2018** 3 years, 5 months ago

I agree, your answer makes sense.

upvoted 1 times

🗨️ 👤 **Haidardba** 4 years, 2 months ago

Answer is correct.

upvoted 2 times

## HOTSPOT -

A company plans to implement Dynamics 365 finance and operations apps.

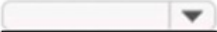
You need to recommend a feature that allow users to edit Dynamic 365 data by using Microsoft Office. Changes that you make in Microsoft Office must update

Dynamic 365.

What should you recommend? To answer, select the appropriate options in the answer area.

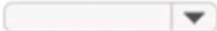
Hot Area:

**Answer Area**

You can use the  feature to edit Dynamics 365 data by using Microsoft Excel.

- Open in Excel
- Export to Excel
- Export to Word

**Suggested Answer:****Answer Area**

You can use the  feature to edit Dynamics 365 data by using Microsoft Excel.

- Open in Excel
- Export to Excel
- Export to Word

Reference:

<https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/office-integration/use-excel-add-in>

 **Vnes80** 1 year ago

Correct

upvoted 4 times

## HOTSPOT -

A company implements Dynamics 365 finance and operations apps. You need to describe the shared features that are available to technical and business users to company stakeholders.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

Hot Area:

### Answer Area

Statements	Yes	No
Report customizations that are made to a specific analytical workspace apply to all users of that workspace.	<input type="radio"/>	<input type="radio"/>
The Export to Excel option exports the currently selected data that is visible in a grid on a page.	<input type="radio"/>	<input type="radio"/>

### Answer Area

	Statements	Yes	No
Suggested Answer:	Report customizations that are made to a specific analytical workspace apply to all users of that workspace.	<input checked="" type="radio"/>	<input type="radio"/>
	The Export to Excel option exports the currently selected data that is visible in a grid on a page.	<input type="radio"/>	<input checked="" type="radio"/>

Reference:

<https://docs.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/customize-analytical-workspace>


 **viking1** Highly Voted 2 years, 10 months ago

If records have been selected, Export to Excel will export the selected rows, but it does so regardless of whether they are currently visible or not. On the other hand, if no records have been selected, all returned records are exported.

The question is a bit sneaky, but given that it talks about selected lines, then the correct answer should be Yes.  
upvoted 9 times

 **dacho** 2 years, 9 months ago

It does not export anything, it just opens the data in excel - so I guess, the answer is correct..  
upvoted 1 times

 **Alexx88** 2 years, 7 months ago

It does not matter if you have selected a grid or not, the export to excel exports all the visible grid and not the content of the selected grid.  
(<https://docs.microsoft.com/en-us/learn/modules/get-introduced-finance-operations-apps/5-explore-options-for-exporting-excel>)  
upvoted 1 times

 **Langar** Highly Voted 2 years, 11 months ago

in d365, when export it will only export the selected lines, is not that what que question means? why no?  
upvoted 6 times

 **tbubah** Most Recent 1 year, 1 month ago

Question 2 should be YES; I use Export to Excel constantly; if certain lines are selected it will export those lines, but if none are selected it will export ALL the visible lines.  
upvoted 1 times



 **Hajni** 2 years ago

1st: YES

2nd: NO, the question is tricky : ... that is visible in a grid ..., no it shouldn't be visible. If you filtered the list, and click select all, than it will be



exported into the excel.

upvoted 2 times

  **Diggus** 2 years, 4 months ago

For me answer 2 is also "YES", you can just try it yourself with filtered or selected data.

upvoted 1 times

  **tgssgt** 2 years, 6 months ago

The Export to Excel feature exports all the grid data to an Excel workbook

upvoted 1 times

A company plans to implement Dynamics 365 finance and operations apps. The company wants to integrate Microsoft Teams with these applications.

Which three platforms support Microsoft Teams integration? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Dynamics 365 Commerce
- B. Power BI
- C. Microsoft Dataverse
- D. Dynamics 365 Customer Engagement (on-premises)
- E. SharePoint Online

**Suggested Answer: ABE**

Community vote distribution

ABE (83%)

BCE (17%)

 **roarsome123** 1 year ago

**Selected Answer: ABE**

"Microsoft Teams integration is not available for guest users and is not supported on the following platforms:

Dynamics 365 Customer Engagement (on-premises)

Microsoft Dataverse environment"

Source: <https://learn.microsoft.com/en-us/dynamics365/teams-integration/teams-integration>

upvoted 1 times

 **Anchov** 1 year, 1 month ago

**Selected Answer: ABE**

per <https://learn.microsoft.com/en-us/dynamics365/teams-integration/teams-integration>, Dynamics 365 Customer Engagement (on-premises) and Microsoft Dataverse environment are specifically called out as not support in Team integration for D365:

Microsoft Teams integration is not supported on the following:

Dynamics 365 Customer Engagement (on-premises)


Microsoft Dataverse environment

Legacy web client or legacy apps

If Dynamics 365 and Microsoft Teams are in different tenants

Mobile devices

upvoted 2 times

 **william\_001** 1 year, 2 months ago

should be ABE,

Although Dataverse can integrate with teams, It is not part of the D365

upvoted 1 times

 **potato0506** 1 year, 6 months ago

**Selected Answer: ABE**

I agree with gp777 that ABE is correct.

I also see that Microsoft Teams integration is not supported on the following:

☐ Dynamics 365 Customer Engagement (on-premises)

☐ Microsoft Dataverse environment

☐ Legacy web client or legacy apps

☐ If Dynamics 365 and Microsoft Teams are in different tenants

☐ Mobile devices

SO C and D are excluded.

upvoted 1 times

🗨️ 👤 **SgtKnux** 1 year, 7 months ago

**Selected Answer: ABE**

<https://learn.microsoft.com/en-us/dynamics365/teams-integration/teams-integration>  
upvoted 1 times

🗨️ 👤 **gp777** 1 year, 7 months ago

ABE is correct:

<https://learn.microsoft.com/en-us/dynamics365/teams-integration/teams-integration>

Teams can be integrated with Dynamics 365 Sales, Dynamics 365 Customer Service, Dynamics 365 Field Service, Dynamics 365 Marketing, and Dynamics 365 Project Service Automation.

Microsoft Teams integration is not supported on the following:

Dynamics 365 Customer Engagement (on-premises)

Microsoft Dataverse environment

Legacy web client or legacy apps

If Dynamics 365 and Microsoft Teams are in different tenants

Mobile devices

upvoted 4 times

🗨️ 👤 **truefriend** 1 year, 7 months ago

Answer is correct (ABE)

<https://learn.microsoft.com/en-us/dynamics365/teams-integration/teams-integration>

NOTE:

Microsoft Teams integration is not supported on the following:

Dynamics 365 Customer Engagement (on-premises)

Microsoft Dataverse environment

Legacy web client or legacy apps

If Dynamics 365 and Microsoft Teams are in different tenants

Mobile devices

upvoted 2 times

🗨️ 👤 **trysec** 1 year, 8 months ago

The three platforms that support Microsoft Teams integration are:

A. Dynamics 365 Commerce

C. Microsoft Dataverse

E. SharePoint Online

Dynamics 365 Finance and Operations is not listed as one of the options. Power BI is a separate business analytics service and while it can be integrated with Teams, it is not a direct integration for Dynamics 365 Finance and Operations. Therefore, options A, C, and E are the correct answers.

upvoted 3 times

🗨️ 👤 **Jawad1462** 1 year, 9 months ago

**Selected Answer: BCE**

Options A and D are incorrect as they are not platforms that support Microsoft Teams integration. Dynamics 365 Commerce is a retail and e-commerce solution, and Dynamics 365 Customer Engagement (on-premises) is a customer relationship management solution that does not have native support for Microsoft Teams integration.

upvoted 1 times

🗨️ 👤 **bigelmo\_elmo** 1 year, 5 months ago

Bro are u stupid from the head

upvoted 1 times

🗨️ 👤 **Vnes80** 2 years ago

integration with Power BI and Sharepoint <https://learn.microsoft.com/en-us/training/modules/modern-analytics-teams/>

upvoted 1 times

🗨️ 👤 **Vnes80** 2 years ago



<https://learn.microsoft.com/en-us/power-bi/collaborate-share/service-collaborate-microsoft-teams>

upvoted 1 times

HOTSPOT

-

An oil refinery uses Dynamics 365 Supply Chain Management. They create work orders for their equipment and machinery.

The refinery needs to perform equipment and machinery maintenance according to internal requests.

Which maintenance type is performed in enterprise asset management based on internal requests? To answer, select the appropriate option in the answer area.

**Answer Area**

	▼	maintenance in enterprise asset management is performed based on internal requests.
Corrective		
Preventive		
Reactive		

Suggested Answer:

**Answer Area**

	▼	maintenance in enterprise asset management is performed based on internal requests.
Corrective		
Preventive		
Reactive		

 **trysec** Highly Voted 2 years, 2 months ago

In enterprise asset management, the maintenance type that is performed based on internal requests is known as "Corrective Maintenance".

Corrective Maintenance involves repairing equipment or machinery that has failed or is malfunctioning, in order to restore it to its proper working condition. These requests can be generated from various sources, such as operator observations, routine inspections, or other maintenance work orders. Once the request is made, a work order can be created and scheduled to perform the necessary corrective maintenance activities.

upvoted 6 times

 **098c4cf** Most Recent 2 weeks, 2 days ago

In enterprise asset management, the type of maintenance performed based on internal requests is known as reactive maintenance. This type of maintenance is initiated when an asset has broken down or failed, typically in response to an internal request for repair.

upvoted 1 times

 **useradmin** 1 year, 1 month ago

In enterprise asset management (EAM), maintenance based on internal requests typically falls under Corrective Maintenance. This type of maintenance is reactive, responding to issues or requests that arise internally rather than being planned in advance.

upvoted 1 times

 **Jawad1462** 2 years, 3 months ago

Options B, C, and E are correct. Vendors cannot change the inventory cost of items or approve purchase orders as these are actions that only authorized employees of the company can perform.

upvoted 1 times

A company plans to implement Dynamics 365 Supply Chain Management.

Which three actions can vendors perform? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Change the inventory cost of items.
- B. Submit invoices electronically.
- C. Create transfer orders.
- D. Approve purchase orders.
- E. Respond to a request for quote (RFQ).

**Suggested Answer:** BDE

Community vote distribution


BDE (67%)

BCE (33%)

 **trysec** Highly Voted 1 year, 8 months ago

the correct answers are B, D, and E. Vendors cannot change the inventory cost of items or create transfer orders, as these actions are typically reserved for internal users within the organization.

upvoted 5 times

 **potato0506** Most Recent 1 year, 6 months ago

**Selected Answer: BDE**

I think A and C are the stuff that buyers can perform instead of vendors.


upvoted 1 times

 **zhangranms** 1 year, 6 months ago

**Selected Answer: BDE**

B, D, and E.

upvoted 1 times

 **Djanck** 1 year, 9 months ago

I think that "D. Approve purchase orders." is correct:

"When vendors respond to a PO that you send them, they see one of three message boxes, where they must confirm that they want to accept the PO, reject it, or accept it with changes."

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/procurement/vendor-collaboration-work-external-vendors#defining-the-information-that-is-shown-to-vendors-when-they-respond-to-pos>

upvoted 3 times

 **Jawad1462** 1 year, 9 months ago

**Selected Answer: BCE**

Options A and D are incorrect as vendors cannot change the inventory cost of items or approve purchase orders, as these are typically controlled by the company's procurement and finance teams.

upvoted 1 times

A company implements Dynamics 365 Supply Chain Management. The company uses external vendors to produce some parts.

You need to recommend actions to manage vendor operations.

Which three actions should you recommend? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Update the status of production order operations that are subcontracted to Completed when the vendor's work is done.
- B. Create an operation for the subcontractor to track the progress of the vendor's work.
- C. Assign each operation in a production order to multiple vendors.
- D. Ensure that each production order relates to a single vendor.
- E. Automatically generate purchase orders for operations that you subcontract to a vendor.

**Suggested Answer:** BDE

Community vote distribution

ABE (100%)

🗳️ 👤 **Shivanith** 1 year, 2 months ago

ABE is the right answer

upvoted 1 times

🗳️ 👤 **\_Twilliam** 1 year, 4 months ago

**Selected Answer: ABE**

I would say this is correct

upvoted 2 times

🗳️ 👤 **Aykhan** 1 year, 9 months ago

The correct actions to recommend are A, B, and E.

upvoted 2 times

🗳️ 👤 **PaoloA** 2 years, 2 months ago

D does not sound correct: a single production order can have multiple external/vendor operations.

upvoted 4 times

🗳️ 👤 **trysec** 2 years, 2 months ago

the correct answers are B, D, and E. Organizations should not assign each operation in a production order to multiple vendors, as this can lead to confusion and difficulty in tracking the progress of vendor operations. Also, updating the status of production order operations that are subcontracted to completed when the vendor's work is done may not be necessary or accurate, as there may be additional work required to complete the operation.

upvoted 2 times

🗳️ 👤 **Jawad1462** 2 years, 3 months ago

Given answers are correct

upvoted 1 times

🗳️ 👤 **Djanck** 2 years, 2 months ago

Confirm - "E. Automatically generate purchase orders for operations that you subcontract to a vendor."

"12. For purchase orders to be automatically generated, the Line type field must be set to Vendor, and the vendor account for the subcontractor must be selected."

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/production-control/subcontracting>

Confirm that it is \*not\* - "C. Assign each operation in a production order to multiple vendors."

"A production order can have many operations, and each operation can be allocated to a different vendor. Therefore, an end-to-end production order might trigger multiple purchase orders."

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/production-control/manage-subcontract-work-production#subcontracting-of-route-operations>

Thanks Jawad1462

upvoted 1 times

A company that manufactures bottled and canned beverages implements Dynamics 365 Supply Chain Management.

Most products are packed in quantities of 12 or 24.

You need to recommend a process to ensure that customers always purchase the products in these predefined package quantities.

What should you recommend?

- A. Set up purchase order multiples for the items.
- B. Configure a standard order quantity for the items.
- C. Create a purchase order and manually adjust the order quantities.
- D. Set up a safety stock quantity for the items.

**Suggested Answer: A**

*Community vote distribution*

A (50%) B (50%)

  **d47cb11** 6 days, 22 hours ago

**Selected Answer: B**

The correct answer is:

B. Configure a standard order quantity for the items.

upvoted 1 times

  **de4be1e** 1 year, 3 months ago

**Selected Answer: B**

Correct answer is B. The key words are "Most products". That means that not all products are packed in 12 and 24, which would be the case with multiples.

upvoted 1 times

  **de4be1e** 1 year, 3 months ago

Hey guys! I was wrong! The question clearly states that you need to recommend a solution to make sure that the products always are packaged in 12/24. Therefor the most correct answer is A!!!!

upvoted 1 times

  **useradmin** 1 year, 8 months ago



**Selected Answer: A**

To ensure that customers always purchase products in predefined package quantities (e.g., 12 or 24) in Dynamics 365 Supply Chain Management, you should recommend:

A. Set up purchase order multiples for the items.

Setting up purchase order multiples allows you to define specific quantities in which items should be ordered. By setting the purchase order multiples to match the predefined package quantities (12 or 24 in this case), you ensure that customers purchase the products in these quantities. This helps streamline ordering processes and ensures consistency in packaging for customers.

upvoted 1 times

  **Jfriedle** 1 year, 10 months ago

B, because Purchase multiples are only applied on purchase order. The question is about selling to our customers

upvoted 1 times

  **\_Twilliam** 1 year, 11 months ago

**Selected Answer: B**

B, the other answers refer to procurement processes

upvoted 2 times

🗨️ 👤 **SHKhan** 2 years ago

Correct. B is right answer to configure the unit of measure which describes the quantities of 12 or 24.

upvoted 2 times

🗨️ 👤 **SHKhan** 2 years ago

Correct answer is B

upvoted 2 times

🗨️ 👤 **Langar** 2 years, 4 months ago

Agree with s23423, standard is to set up one fixed quantity

The correct one - multiples by 12 so you will enforce to respect the pack amount.

upvoted 2 times

🗨️ 👤 **s23423** 2 years, 4 months ago

**Selected Answer: A**

I think the best way to manage is using multiples (so that it can be 12 Or a multiple of 12, like 24). Standard would only be 12 or 24, but not both of them.

upvoted 3 times

HOTSPOT

-

A company is evaluating Dynamics 365 Supply Chain Management.

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

### Answer Area

Statements	Yes	No
Dynamics 365 Supply Chain Management has features for batch manufacturing processes.	<input type="radio"/>	<input type="radio"/>
A company can manage cost accounting by using Dynamics 365 Supply Chain Management.	<input type="radio"/>	<input type="radio"/>
A company can use Dynamics 365 Supply Chain Management to manage customer order issues through social channels.	<input type="radio"/>	<input type="radio"/>


Suggested Answer:

### Answer Area


Statements	Yes	No
Dynamics 365 Supply Chain Management has features for batch manufacturing processes.	<input checked="" type="radio"/>	<input type="radio"/>
A company can manage cost accounting by using Dynamics 365 Supply Chain Management.	<input type="radio"/>	<input checked="" type="radio"/>
A company can use Dynamics 365 Supply Chain Management to manage customer order issues through social channels.	<input type="radio"/>	<input checked="" type="radio"/>

 **SHKhan** 1 year ago


Yes Company can manage cost accounting using D365 SCM. <https://learn.microsoft.com/en-us/training/modules/identify-general-capabilities-of-microsoft-dynamics/2-overview-supply-chain-module>  
upvoted 1 times

 **Aykhan** 1 year, 3 months ago


Yes, a company can manage cost accounts using Dynamics 365 Supply Chain Management. This software provides tools and features to manage various aspects of cost accounting, including tracking and analyzing costs associated with inventory, production, and other supply chain activities. It allows companies to monitor and control their financial performance in relation to costs incurred during their operations.  
upvoted 1 times

 **gp777** 1 year, 7 months ago

Cost Accounting is not present in SCM. Only in Finance  
upvoted 3 times

 **PaoloA** 1 year, 8 months ago



Cost accounting is a D365 Finance module (different from Cost management in Supply Chain).  
upvoted 2 times

 **trysec** 1 year, 8 months ago



Yes, a company can manage cost accounting by using Dynamics 365 Supply Chain Management. Dynamics 365 Supply Chain Management provides comprehensive cost accounting functionality that enables businesses to manage and analyze their costs effectively.



upvoted 1 times

  **trysec** 1 year, 8 months ago

Yes Yes No

For managing customer orders and issues through social channels, businesses can use Dynamics 365 Customer Service, which is a separate Dynamics 365 application designed specifically for customer service management.

upvoted 1 times

  **sageri** 1 year, 9 months ago

"A company can manage cost accounting by using Dynamics 365 Supply Chain Management" is yes

upvoted 1 times

HOTSPOT

-

A company implements Dynamics 365 Supply Chain Management. The company plans to use maintenance work orders.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

**Answer Area**

Statements	Yes	No
Work orders for maintenance of machines can be created automatically.	<input type="radio"/>	<input type="radio"/>
Work orders can be created and updated by using a mobile device.	<input type="radio"/>	<input type="radio"/>

**Suggested Answer:****Answer Area**

Statements	Yes	No
Work orders for maintenance of machines can be created automatically.	<input checked="" type="radio"/>	<input type="radio"/>
Work orders can be created and updated by using a mobile device.	<input checked="" type="radio"/>	<input type="radio"/>

Currently there are no comments in this discussion, be the first to comment!

HOTSPOT

-

A company plans to implement Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.


NOTE: Each correct selection is worth one point.

**Answer Area**

Statements	Yes	No
Item groups define the set of general ledger accounts that apply to product-related transactions.	<input type="radio"/>	<input type="radio"/>
You can delete a main account that has posted transactions.	<input type="radio"/>	<input type="radio"/>

**Answer Area****Suggested Answer:**

Statements	Yes	No
Item groups define the set of general ledger accounts that apply to product-related transactions.	<input checked="" type="radio"/>	<input type="radio"/>
You can delete a main account that has posted transactions.	<input type="radio"/>	<input checked="" type="radio"/>

 **Andrebat** 1 year, 1 month ago

Yes/No

<https://learn.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-item-groups>

upvoted 2 times

HOTSPOT

-

A company plans to implement enterprise asset management by using Dynamics 365 Supply Chain Management.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

### Answer Area


Statements	Yes	No
You can create work orders from a maintenance schedule.	<input type="radio"/>	<input type="radio"/>
You can create maintenance requests by using the Schedule maintenance plans feature.	<input type="radio"/>	<input type="radio"/>
You can assign maintenance workflows that have a specific skill to work orders and maintenance requests.	<input type="radio"/>	<input type="radio"/>

### Answer Area

	Statements	Yes	No
Suggested Answer:	You can create work orders from a maintenance schedule.	<input checked="" type="radio"/>	<input type="radio"/>
	You can create maintenance requests by using the Schedule maintenance plans feature.	<input type="radio"/>	<input checked="" type="radio"/>
	You can assign maintenance workflows that have a specific skill to work orders and maintenance requests.	<input checked="" type="radio"/>	<input type="radio"/>

 **sageri** Highly Voted 1 year, 9 months ago

"You can create maintenance requests by using the Schedule maintenance plans feature" is yes  
upvoted 5 times

 **QueenShi** 1 year, 3 months ago


This feature is for setting up preventive maintenance, which is not performed based on internal requests, rather an automated maintenance schedule.

upvoted 3 times

 **Aykhan** Most Recent 1 year, 3 months ago

Yes, you can create maintenance requests using the "Schedule maintenance plans" feature in Dynamics 365 Supply Chain Management. This feature allows you to set up and schedule maintenance activities for equipment, machines, or assets within your organization. When the scheduled maintenance is due or triggered based on predefined criteria, maintenance requests can be automatically generated, helping you effectively manage and track maintenance tasks and workflows.

upvoted 4 times

 **td360** 1 year, 6 months ago

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/asset-management/preventive-and-reactive-maintenance/schedule-maintenance-plans>  
upvoted 1 times

A company uses Dynamics 365 Supply Chain Management. You run a trace on raw materials.

Which two types of products can you see in the trace output?

Each correct answer presents a complete solution,

NOTE: Each correct selection is worth one point.

- A. Finished products
- B. By-products
- C. Non-stocked items
- D. Co-products

**Suggested Answer:** AD



*Community vote distribution*

AD (100%)

  **magalfa1** 1 year, 4 months ago

Have this question in the exam today.

upvoted 1 times

  **trysec** 1 year, 8 months ago



When running a trace on raw materials in Dynamics 365 Supply Chain Management, the two types of products that can be seen in the trace output are:

- A. Finished products
- D. Co-products

Finished products are the end products that are produced from the raw materials, while co-products are the intermediate products that are produced in conjunction with the finished products. Non-stocked items and by-products are not typically included in a trace of raw materials as they are not directly related to the production of the finished products.

Therefore, options A and D are the correct answers.

upvoted 4 times

  **sageri** 1 year, 9 months ago

**Selected Answer:** AD

The answer is A. Finished products and D. Co-products.

upvoted 1 times

DRAG DROP

-

A company uses Dynamics 365 Supply Chain Management.

You need to recommend costing methods for the company.

What should you recommend? To answer, drag the appropriate costing methods to the correct scenarios. Each costing method may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

### Answer Area

Costing methods	Scenario	Costing method
FIFO	Items have a limited shelf life, and cost of items varies significantly.	
Average	Cost is critical and is preset based on an estimate.	
LIFO	Product costs change often, and items are mixed together during manufacturing processes.	
Standard		

### Answer Area

	Scenario	Costing method
Suggested Answer:	Items have a limited shelf life, and cost of items varies significantly.	FIFO
	Cost is critical and is preset based on an estimate.	Standard
	Product costs change often, and items are mixed together during manufacturing processes.	Average

 SHKhan 1 year ago

Cost which can be preset is = Standard so the right answer should be FIFO Standard, Average.

upvoted 1 times

## DRAG DROP

-

A company manufactures, rents, and resells equipment for dental clinics. Maintaining high-quality standards is critical for operations. All quality-related issues in the supply chain must be managed in the system.

Match each feature to its use case.

Instructions: To answer, drag the appropriate feature from the column on the left to its use case on the right. Each feature may be used once, more than once, or not at all.

NOTE: Each correct match is worth one point.

**Answer Area****Features****Use case****Feature**

Nonconformances

You perform regularly scheduled product testing in production.

Quality orders

You observe unexpected quality issues with a product during production.

Inventory blocking

You must inspect all materials before they can be used to produce products.

**Answer Area****Use case****Feature****Suggested Answer:**

You perform regularly scheduled product testing in production.

Quality orders

You observe unexpected quality issues with a product during production.

Nonconformances

You must inspect all materials before they can be used to produce products.

Inventory blocking

Currently there are no comments in this discussion, be the first to comment!

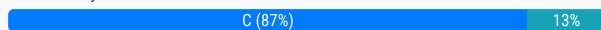
Which two modules are included in Dynamics 365 Supply Chain Management? Each correct answer presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Product information management
- B. Dynamics 365 Remote Assist
- C. Master planning
- D. Service hub
- E. Project management and accounting

**Suggested Answer: C**

Community vote distribution



**trysec** Highly Voted 1 year, 8 months ago

The two modules included in Dynamics 365 Supply Chain Management are:

A. Product information management: This module enables organizations to manage their product information, including product configuration, pricing, and attributes. It also allows for the creation of bills of materials, routes, and operations for the manufacturing process.

C. Master planning: This module enables organizations to plan and manage their supply chain operations, including demand forecasting, inventory management, and production planning. It also includes features for scheduling and capacity planning.

Dynamics 365 Remote Assist, Service Hub, and Project management and accounting are not included in Dynamics 365 Supply Chain Management. Remote Assist is a separate application for remote assistance and collaboration, Service Hub is a customer service management solution, and Project management and accounting is a separate module for managing project finances and operations.

upvoted 10 times

**NikSim** Highly Voted 1 year, 9 months ago

**Selected Answer: C**

A and C (Product information management and Master planning)

<https://learn.microsoft.com/en-us/dynamics365/supply-chain/>

upvoted 5 times

**Robert1992** Most Recent 5 months, 3 weeks ago

**Selected Answer: A**

It's A & C.

upvoted 2 times

**Mattt** 10 months, 3 weeks ago

**Selected Answer: C**

A&C are correct

upvoted 2 times

**SHKhan** 1 year ago

Question was to answer two modules so why only A is selected as correct answer? It should be A & C.

upvoted 5 times

**PaoloA** 1 year, 8 months ago

How can it be only A the answer, if two modules are requested ?

Surely A, C. But also E is a Supply Chain Management module.

upvoted 1 times

**sageri** 1 year, 9 months ago

**Selected Answer: C**



Dynamics 365 Remote Assist, Service Hub, and Project Management and Accounting are not included in Dynamics 365 Supply Chain Management.


upvoted 3 times

  **samsim** 1 year, 9 months ago

**Selected Answer: C**

Master Planning

upvoted 3 times

  **tt\_triumphine** 1 year, 9 months ago

What is the second answer?

upvoted 2 times

## DRAG DROP

-

A company uses Dynamics 365 Supply Chain Management.

The company wants to implement Warehouse Management System.

You need to recommend features to meet the company's requirements.

What should you recommend? To answer, drag the appropriate features to the correct requirements. Each feature may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Answer Area	
<div>system-directed best placement</div> <div>wave-based order handling instructions</div>	<div><b>Requirement</b></div> <div>Determine the warehouse placement location for an item based on item quantity and quality assurance requirements.</div> <div>Create picking work for an order based on rules that optimize the movement of goods.</div>

Answer Area	
<b>Suggested Answer:</b>	<div><b>Requirement</b></div> <div>Determine the warehouse placement location for an item based on item quantity and quality assurance requirements.</div> <div>Create picking work for an order based on rules that optimize the movement of goods.</div>

Currently there are no comments in this discussion, be the first to comment!

HOTSPOT

-

A company implements Dynamics 365 Supply Chain Management. The company enables a warehouse layout.

You must identify a characteristic required to specify a location's name.

You need to identify a characteristic.

Which characteristic should you recommend? To answer, select the appropriate option in the answer area.

### Answer Area

For each item, define the associated location name by using its coordinates including the

▼

location type  
bin  
size  
tree structure  
blocked location

### Answer Area

Suggested Answer:

For each item, define the associated location name by using its coordinates including the

▼

location type  
**bin**  
size  
tree structure  
blocked location

 **briaw** 1 year ago

"The main input is given by a location name, which is usually determined by its coordinates: warehouse, aisle, rack, shelf, and bin."

<https://learn.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/about-locations>

upvoted 3 times

DRAG DROP

-

A company implements Dynamics 365 Supply Chain Management.

The company needs to use inventory journals to post different types of physical inventory transactions.

Match each type of inventory journal to its use case. To answer, drag the appropriate type of inventory journal from the column on the left to its use case on the right.

Each type of inventory journal may be used once, more than once, or not at all.

NOTE: Each correct selection is worth one point.

### Answer Area

Inventory journal types	Use case	Inventory journal type
movement	Overwrite default posting account to charge an item to a different department.	
inventory adjustment	Move an item from one warehouse to another in the company.	
counting	Add cost to an item when adding inventory and create a ledger transaction.	
transfer	Correct the registered on-hand inventory to match the actual physical count available in the warehouse.	
BOM		

### Answer Area

	Use case	Inventory journal type
Suggested Answer:	Overwrite default posting account to charge an item to a different department.	movement
	Move an item from one warehouse to another in the company.	transfer
	Add cost to an item when adding inventory and create a ledger transaction.	inventory adjustment
	Correct the registered on-hand inventory to match the actual physical count available in the warehouse.	counting

 **briaw** 1 year ago

Correct. <https://learn.microsoft.com/en-us/dynamics365/supply-chain/inventory/inventory-journals>  
upvoted 1 times

DRAG DROP

-

A company uses Dynamics 365 Supply Chain Management to manage production facility assets.

A shop floor worker reports that a heating element in a hot water heater has stopped working and needs to be replaced.

The shop floor recommends that all water heaters be checked for signs of failure.

You need to check and replace any failing heating elements in the facility.

What should you use? To answer, drag the appropriate concepts to the correct descriptions. Each concept may be used once, more than once, or not at all.

### Answer Area

Objects	Description	Object
Asset		
Asset BOM	Track replacement parts for a heating element.	
Asset management	The amount of hot water that the heater must be able to generate.	
Attributes		

### Answer Area

	Description	Object
Suggested Answer:	Track replacement parts for a heating element.	Asset BOM
	The amount of hot water that the heater must be able to generate.	Attributes

 **orionduo** 1 year, 3 months ago

The Asset BOM functionality allows users to define and manage the bill of materials for assets. This is particularly useful in scenarios where you need to track and manage the components and structures associated with assets, such as machinery or equipment.

The Asset BOM functionality helps organizations maintain accurate records of the components, subassemblies, and structures that make up an asset, enabling better maintenance, tracking, and planning.

upvoted 3 times

HOTSPOT

-

A company implements Dynamics 365 Supply Chain Management. The company uses Microsoft SharePoint Online for document management.

For each of the following statement, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

### Answer Area

Statements	Yes	No
Only users that use Dynamics 365 Supply Chain Management can contribute to documents on SharePoint.	<input type="radio"/>	<input type="radio"/>
Document management with SharePoint lets users manage Microsoft Excel and PowerPoint documents.	<input type="radio"/>	<input type="radio"/>
Users can create documents in SharePoint from Dynamics 365 Supply Chain Management.	<input type="radio"/>	<input type="radio"/>

### Answer Area

	Statements	Yes	No
Suggested Answer:	Only users that use Dynamics 365 Supply Chain Management can contribute to documents on SharePoint.	<input type="radio"/>	<input checked="" type="radio"/>
	Document management with SharePoint lets users manage Microsoft Excel and PowerPoint documents.	<input checked="" type="radio"/>	<input type="radio"/>
	Users can create documents in SharePoint from Dynamics 365 Supply Chain Management.	<input type="radio"/>	<input checked="" type="radio"/>

**trysec** Highly Voted 1 year, 8 months ago

N Y Y

Users can create documents in SharePoint from Dynamics 365 Supply Chain Management  
upvoted 7 times

**sab0759** Most Recent 4 months, 2 weeks ago

its N-Y-N - out of the box, D365 SCM does NOT let users create documents directly in SharePoint. Any of such capability will require custom integration/automation.  
upvoted 1 times

**Aykhan** 1 year, 3 months ago

Yes, users can create documents in SharePoint from Dynamics 365 Supply Chain Management. SharePoint integration allows for document management and collaboration, enabling users to create, store, and manage documents seamlessly within the context of their Supply Chain Management processes.  
upvoted 1 times

**truefriend** 1 year, 7 months ago

Eamtopic, please confirm what the correct answer is with the micro-soft reference site  
upvoted 1 times

**sageri** 1 year, 9 months ago

Users can create documents in SharePoint from Dynamics 365 Supply Chain Management  
is yes  
upvoted 4 times

DRAG DROP

-

A company plans to implement Dynamics 365 Finance and Dynamics 365 Supply Chain Management.

You need to recommend tools to meet the company's reporting requirements.


What should you recommend? To answer, drag the appropriate tools to the correct requirements. Each tool may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

### Answer Area

	Requirement	Tool
Power BI	Ensure that users can view, edit, and act on business data even if they have intermittent network connectivity.	
Mobile workspaces	Schedule reports to run periodically by using a scheduled batch job.	
SQL Server Reporting Services (SSRS) reports		

	Requirement	Tool
<b>Suggested Answer:</b>	Ensure that users can view, edit, and act on business data even if they have intermittent network connectivity.	Mobile workspaces
	Schedule reports to run periodically by using a scheduled batch job.	SQL Server Reporting Services (SSRS) reports

 **briaw** 1 year, 7 months ago


This article points you to a report that lists the SQL Server Reporting Services (SSRS) reports available.

Reports can be defined simply as any visualization of a structured data set. This may include transactional data presented in a tabular layout and advanced graphical views of aggregate information. To account for this broad definition, the application offers several tools to produce reports to satisfy complex business requirements. One of these tools is SQL Server Reporting Services. SSRS reports provide the following advantages:

Back office document management capabilities including email support, scheduled executions via batches, and print archive functionality. Parameterized views with drill-through navigation to application pages and other reports.

Used to produce precision documents for compliance with local regulatory business practices.

<https://learn.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/ssrs-report?context=%2Fdynamics365%2Fcontext%2Fsupply-chain>  
upvoted 1 times

 **gp777** 1 year, 7 months ago

can someone confirm if these answers are correct? shouldn't the answer be Power BI for scheduling reports?

upvoted 2 times

 **bigelmo\_elmo** 1 year, 5 months ago

The key word here is "batch job" Power BI currently doesn't use batch job so the given answers are correct.

upvoted 2 times

HOTSPOT

-

A company uses Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

**Answer Area**

Statements	Yes	No
You can use export data from Dynamics 365 Finance to Microsoft Word by using templates.	<input type="radio"/>	<input type="radio"/>
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	<input type="radio"/>	<input type="radio"/>

**Suggested Answer:****Answer Area**

Statements	Yes	No
You can use export data from Dynamics 365 Finance to Microsoft Word by using templates.	<input checked="" type="radio"/>	<input type="radio"/>
The Dynamics 365 Finance Open in Excel experience allows users to edit and refresh data in Microsoft Excel.	<input checked="" type="radio"/>	<input type="radio"/>

Currently there are no comments in this discussion, be the first to comment!



A company plans to purchase Dynamics 365 Finance.

The company has customers who frequently pay their invoices late or do not pay at all. The company continues to sell to these customers. This creates large write-offs of bad debt.

The company needs to proactively communicate with customers, collect unpaid accounts receivables, and prevent new sales until past due invoices are paid.

You need to recommend solutions to facilitate communication and collections.

Which three options should you recommend? Each answer represents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Open sales orders report
- B. Payment journals
- C. Stop customer
- D. Customer statements
- E. Collection letter

**Suggested Answer:** CDE

*Community vote distribution*

CDE (100%)

🗨️ 👤 **Robert1992** 5 months, 3 weeks ago

**Selected Answer:** CDE

Selected answer is correct.

Customer statements: communicate with customers

Collection Letter: collect unpaid accounts receivables

Stop Customer: prevent new sales until past due invoices are paid.

upvoted 1 times

🗨️ 👤 **de4be1e** 1 year, 3 months ago

**Selected Answer:** CDE

Sounds correct

upvoted 1 times

HOTSPOT

-

A company plans to use Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

**Answer Area**

Statements	Yes	No
Item groups define the set of general ledger accounts that apply to product-related transactions.	<input type="radio"/>	<input type="radio"/>
Item model groups are used to assign a costing method to a product.	<input type="radio"/>	<input type="radio"/>

Suggested Answer:

**Answer Area**

Statements	Yes	No
Item groups define the set of general ledger accounts that apply to product-related transactions.	<input checked="" type="radio"/>	<input type="radio"/>
Item model groups are used to assign a costing method to a product.	<input checked="" type="radio"/>	<input type="radio"/>

  **briaw** 1 year ago

Correct

<https://learn.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/prepare-to-maintain-standard-costs-for-purchased-items>

upvoted 1 times

HOTSPOT

-

A company plans to implement Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

**Answer Area**

Statements	Yes	No
You can convert a budget plan to a budget register entry.	<input type="radio"/>	<input type="radio"/>
You can prevent purchases if budget funds are not available.	<input type="radio"/>	<input type="radio"/>
Dynamics 365 Finance supports rolling forecasting.	<input type="radio"/>	<input type="radio"/>

Suggested Answer:

**Answer Area**

Statements	Yes	No
You can convert a budget plan to a budget register entry.	<input checked="" type="radio"/>	<input type="radio"/>
You can prevent purchases if budget funds are not available.	<input checked="" type="radio"/>	<input type="radio"/>
Dynamics 365 Finance supports rolling forecasting.	<input checked="" type="radio"/>	<input type="radio"/>

Currently there are no comments in this discussion, be the first to comment!

HOTSPOT

-

For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.


### Answer Area

Statements	Yes	No
Optical character recognition (OCR) processing of expense receipts is a Dynamics 365 Financial expense management capability.	<input type="radio"/>	<input type="radio"/>
Books are assigned to depreciation profiles in the Dynamics 365 Finance Fixed asset module.	<input type="radio"/>	<input type="radio"/>

Suggested Answer:

### Answer Area


Statements	Yes	No
Optical character recognition (OCR) processing of expense receipts is a Dynamics 365 Financial expense management capability.	<input checked="" type="radio"/>	<input type="radio"/>
Books are assigned to depreciation profiles in the Dynamics 365 Finance Fixed asset module.	<input type="radio"/>	<input checked="" type="radio"/>

 **53d31b0** 6 months, 2 weeks ago

Answer is Yes and Yes  
upvoted 1 times

 **Andrebatl** 1 year, 1 month ago

Yes-Yes is the answer in my POV.  
upvoted 1 times


 **Aykhan** 1 year, 9 months ago

Yes, in Dynamics 365 Finance's Fixed Asset module, books are typically assigned to depreciation profiles. Depreciation profiles determine how an asset's value is depreciated over time, including factors like depreciation methods, useful life, and other relevant calculations. Assigning assets to depreciation profiles helps manage and track their financial aspects accurately.  
upvoted 2 times

 **VintageLady** 1 year, 10 months ago

Books are assigned to Fixed asset groups, and Depreciation profiles are assigned to books:

<https://learn.microsoft.com/en-us/training/modules/explore-expense-management-fixed-asset-management/4-explore>  
upvoted 3 times

 **gp777** 2 years, 1 month ago

Books are assigned to depreciation profiles in D365 fixed asset module  
<https://learn.microsoft.com/en-us/dynamics365/finance/fixed-assets/tasks/set-up-depreciation-books-2016-05>  
upvoted 2 times

A company purchases Dynamics 365 Finance.

Which two features can the company implement? Each correct selection presents a complete solution.

NOTE: Each correct selection is worth one point.

- A. Omnichannel
- B. Manufacturing
- C. Accounts receivable
- D. General ledger
- E. Payment fraud prevention

**Suggested Answer:** *CD*

Currently there are no comments in this discussion, be the first to comment!

HOTSPOT

-

A company implements Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

**Answer Area**

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	<input type="radio"/>	<input type="radio"/>
You can create a payment proposal to select a set of invoices a set of invoices to pay for a payment batch.	<input type="radio"/>	<input type="radio"/>

**Answer Area****Suggested Answer:**

Statements	Yes	No
You can use a purchase order to return previously purchased items to a vendor.	<input checked="" type="radio"/>	<input type="radio"/>
You can create a payment proposal to select a set of invoices a set of invoices to pay for a payment batch.	<input checked="" type="radio"/>	<input type="radio"/>

Currently there are no comments in this discussion, be the first to comment!

DRAG DROP

-

A company implements Dynamics 365 Finance.

You need to recommend which account types the company should use for main accounts.

What should you recommend? To answer, drag the appropriate general ledger elements to the correct accounts. Each element may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

### Answer Area

General ledger elements	Scenario	General ledger element
Dimension	Record the outstanding balance for a mortgage.	
Main account	Document expenses for a department.	
Posting group	Map purchase order transactions to specific general ledger accounts.	

### Answer Area

	Scenario	General ledger element
Suggested Answer:	Record the outstanding balance for a mortgage.	Main account
	Document expenses for a department.	Dimension
	Map purchase order transactions to specific general ledger accounts.	Posting group

 **ea8ea4a** 1 year, 5 months ago

Mortgage balance: Use Main account – it records big amounts like debts.

Department expenses: Use Dimension – it tracks costs for different parts of the company.

Purchase orders: Use Posting group – it links purchase details to the right accounts.

upvoted 2 times

 **william\_001** 2 years, 2 months ago

can some explain the thrid one, why it is posting groups not dimentions?

the first two I can find from:

financial dimension: <https://learn.microsoft.com/en-us/dynamics365/finance/general-ledger/financial-dimensions>

main account: <https://learn.microsoft.com/en-us/dynamics365/finance/general-ledger/main-account-types>

upvoted 2 times

HOTSPOT

-

A company implements Dynamics 365 Finance.

You need to recommend a way for the company to view overdue balances for a group of customers at a point in time.

What should you recommend? To answer, select the appropriate option in the answer area.

### Answer Area

You should use  to view balances

a customer pool  
aged balances  
aging period definitions


for a group of customers at a point in time.

### Answer Area

Suggested Answer: You should use  to view balances

a customer pool  
aged balances  
aging period definitions

for a group of customers at a point in time.

 **orionduo** 1 year, 3 months ago

To view balances for a group of customers at a specific point in time in Dynamics 365 Finance, you would typically use an "Aged Balance" report rather than Aging Period Definitions.

if you want to view balances for a group of customers at a specific point in time, you would generate an Aged Balance report, which utilizes the aging period definitions to categorize and display outstanding balances based on aging criteria. The Aged Balance report gives you a clear picture of how much is owed by customers within each aging bucket as of the specified date.

upvoted 2 times

 **Better\_ask\_a\_Dev** 1 year, 7 months ago

Aged Balances is the correct answer

upvoted 3 times

 **Better\_ask\_a\_Dev** 1 year, 7 months ago

Aging period definitions are an area of the set up involved for the customer credit and collections workspace. Aged Balances is a view under the collections fast tab in this workspace that displays overdue payments according to the used aging period definition.

upvoted 1 times



A company uses Dynamics 365 Finance to manage financial operations.

The financial controller needs to present key performance indicators (KPIs) to the executive committee.

You need to determine the appropriate reporting tool to present this information.

Which reporting option should you use?

- A. Business documents
- B. Operational views
- C. Electronic reporting
- D. Analytical workspace tab

**Suggested Answer:** *D*

 **Krokkedil** 1 year, 2 months ago

<https://learn.microsoft.com/en-us/dynamics365/fin-ops-core/dev-itpro/analytics/select-analytical-workspace>

upvoted 1 times

HOTSPOT

-

A company plans to implement Dynamics 365 Finance.

Instructions: For each of the following statements, select Yes if the statement is true. Otherwise, select No.

NOTE: Each correct selection is worth one point.

### Answer Area

Statements	Yes	No
Legal entities are used to segment liabilities for retail channels in a single taxation entity.	<input type="radio"/>	<input type="radio"/>
Legal entities are used to segment the financial transactions for a company for tax purposes.	<input type="radio"/>	<input type="radio"/>
Legal entities are used to segment the financial postings of a legal entity, not assist in compliancy audit mitigation.	<input type="radio"/>	<input type="radio"/>

### Answer Area

	Statements	Yes	No
Suggested Answer:	Legal entities are used to segment liabilities for retail channels in a single taxation entity.	<input type="radio"/>	<input checked="" type="radio"/>
	Legal entities are used to segment the financial transactions for a company for tax purposes.	<input checked="" type="radio"/>	<input type="radio"/>
	Legal entities are used to segment the financial postings of a legal entity, not assist in compliancy audit mitigation.	<input type="radio"/>	<input checked="" type="radio"/>

 **william\_001** 1 year, 2 months ago

"Expand the Tax registration section. In the Tax registration section, enter the registration numbers that are used to report to tax authorities."

[https://learn.microsoft.com/en-us/dynamics365/fin-ops-core/fin-ops/organization-administration/tasks/create-legal-entity?](https://learn.microsoft.com/en-us/dynamics365/fin-ops-core/fin-ops/organization-administration/tasks/create-legal-entity?context=%2Fdynamics365%2Fcontext%2Fsupply-chain)

[context=%2Fdynamics365%2Fcontext%2Fsupply-chain](#)

upvoted 1 times

HOTSPOT

-





A company uses Dynamics 365 Commerce.

You need to suggest point of sale (POS) options with offline capabilities for the company's retail locations.

Which POS options have offline capabilities? To answer, select the appropriate options in the answer area.

NOTE: Each correct selection is worth one point.

### Answer Area

POS option	Offline capabilities
MPOS for Windows	<input type="checkbox"/>  Yes No
MPOS for Android	<input type="checkbox"/>  Yes No
MPOS for iOS	<input type="checkbox"/>  Yes No
Cloud POS	<input type="checkbox"/>  Yes No

## Answer Area

### POS option

### Offline capabilities

MPOS for Windows

☐ ☒ Yes  
☐ No

MPOS for Android

☐ ☒ Yes  
☐ No

MPOS for iOS

☐ ☒ Yes  
☐ No

Cloud POS

☐ ☒ Yes  
☐ No

Suggested Answer:

  **f1cb9c6** 1 year, 2 months ago

Is it yes or no ???

upvoted 1 times

  **mscertification23** 1 year, 8 months ago

Answer is correct

upvoted 1 times

  **td360** 2 years ago

<https://learn.microsoft.com/en-us/dynamics365/commerce/dev-itpro/store-commerce-mobile>

upvoted 2 times

A company uses Dynamics 365 Commerce to manage retail stores.

You need to implement features to help the company prevent fraudulent activity.

Which two features should you implement? Each correct answer presents part of the solution.

NOTE: Each correct selection is worth one point.

- A. Asset management
- B. Purchase protection
- C. Cash and bank management
- D. Loss prevention

**Suggested Answer:** *BD*

 **Andrebat** 1 year, 1 month ago

Answer: B, D

<https://docs.microsoft.com/en-us/dynamics365/fraud-protection/loss-prevention-integration-with-commerce>

<https://docs.microsoft.com/en-us/dynamics365/fraud-protection/purchase-protection>

upvoted 1 times

A company plans to open the following stores:

Store type	Details
Brick and mortar	Open Monday through Friday 9:00 AM to 5:00 PM. Accepts cash and limited types of credit cards.
Online	Open seven days a week and 24 hours a day. Accepts all major credit cards.

You need to ensure that Dynamics 365 Commerce can receive all needed data from the stores.

Which feature should you implement?

- A. Point of sale (POS)
- B. Monitor and analysis
- C. Channel management
- D. Mobile commerce

**Suggested Answer:** C

Currently there are no comments in this discussion, be the first to comment!

## DRAG DROP

-

A retail store uses a point of sale (POS) system to process customer sales. A customer selects several items for purchase.

The customer wants to come back to pay for the items later the same day.

You need to recommend a process to support the customer request.

What should you recommend? To answer, drag the appropriate actions to the correct requirements. Each action may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

**Answer Area**

Actions	Requirement	Action
Recall transaction.		
Void transaction.	Hold items.	
Cancel order.	Complete sales transactions.	
Suspend transaction.		

**Answer Area****Requirement****Action****Suggested Answer:**

Hold items.	Suspend transaction.
Complete sales transactions.	Recall transaction.

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