- Expert Verified, Online, **Free**.

Custom View Settings

Topic 1 - Single Topic

Question #1 *Topic 1*

Universal Containers manages internal projects by department using a custom object called Projects. Only employees in the project's respective department should have view access to all of the department's project records. If an employee changes job roles and moves to another department, the employee should no longer have access to the projects within their former department.
Which two options will meet these requirements assuming the organization-wide default for Projects is set to Private? (Choose two.)

A. Create a criteria-based sharing rule using the Project's department that grants access to users by profiles.

B. Create a criteria-based sharing rule using the Project's department that grants access to users by permission sets.

C. Create a criteria-based sharing rule using the Project's department that grants access to users by roles.

D. Create a criteria-based sharing rule using the Project's department that grants access to users by public groups.

Correct Answer: *CD*

Community vote distribution

CD (100%)

Jason_R Highly Voted 1 year, 7 months ago
Selected Answer: CD
If you are reading this, start from the last questions and work backwards. Most of the questions from 572 (the last question at the time I'm writing this) down into the 400's were on the test. Only one or two questions from 1-360 were on the test.
upvoted 19 times

sfreesway 1 year, 2 months ago
appreciate the tip brother
upvoted 1 times

Jigs86 1 year, 6 months ago
Hi Jason, I am not able to access the last pages. its asking for contributor access.. Any tips for free access?
upvoted 6 times

leovar36 Highly Voted 2 years ago
Sharing Rules is not used for profiles or permission sets
upvoted 9 times

sph289 Most Recent 2 months, 1 week ago
Selected Answer: CD
Given the scenario where the organization-wide default for Projects is set to Private and access needs to be controlled dynamically as employees move between departments, the correct options are:

C & D
upvoted 1 times

Samidelille 3 months, 2 weeks ago
on role & group C D
upvoted 1 times

KMochi 1 year ago
Building off of Jason_R's comment (also ty for the tip) - I PASSED! So I tested recently and got the following scores by doing questions 350-577 (i why this site says there are more than 577, but there are only 577 as of 8/18/23)

Fundamentals - 80
Data Modeling - 75
Business Logic - 70
UI - 90
App Deployment - 100

There were about ~6-8 questions on the test that I did not recognize by doing 350-577.
upvoted 7 times

Ma21 2 years, 8 months ago
C and D
upvoted 3 times

Ma21 2 years, 8 months ago

https://www.youtube.com/watch?v=LavxYG7_WQg
if you have set the default sharing settings to anything more restrictive than Public Read/Write. You can use Sharing Rules to extend access to use in roles, public groups, or territories. Users Base Line Permission on each Object is determined by their Profile. Access to Records Users Do Not Own are set by OWD.

upvoted 5 times

Question #2 *Topic 1*

Universal Containers has a customer base where many customers have the same or similar company names.
Which functionality should be configured to improve an end user's search experience? (Choose two.)

A. Update the account search layouts search filter fields.

B. Update the account search layouts accounts tab columns displayed.

C. Update the account search layouts search results columns displayed.

D. Update the account search layouts list view filter settings.

Correct Answer: *BC*

Community vote distribution

AC (71%) BC (29%)

tikos Highly Voted 2 years, 8 months ago

A and D refer to search filters. Whereas the requirement here is to be able to distinguish records with same name.
So B AND C to me it correct.

upvoted 9 times

BorisBoris Highly Voted 1 year, 1 month ago

B,C is actually what the exam thinks, because this question falls under the topic of User Interface and I achieved 100% score after my exam in whi
this question appeared.

upvoted 7 times

dinati7315 Most Recent 1 month ago

To improve the search experience for users when many accounts have similar names:

1. C. Update the account search layouts search results columns displayed.

2. D. Update the account search layouts list view filter settings.

ITEXAMSLAB.COM

upvoted 1 times

Sasi7 1 year, 6 months ago

This question is particularly challenging as all options presented are viable solutions in their own right. It is possible to use a combination of options A & D or B & C or any other combination of options to achieve the desired outcome.
A and D can help end users filter and search for accounts by specific criteria, such as industry, location, or revenue, and by specific fields, such as account name, phone number, or email address.
B and C, can help ensure that the most relevant information for the end user is readily available in the search results, such as important fields sucl
as the account name, phone number, and address, making it easier for the end user to find the correct account.
It's also possible to use both options together as they are complementary, to provide the best search experience for your end users.
I am going with B & C

upvoted 2 times

amilaveer 1 year, 8 months ago

Selected Answer: BC

BC is correct

upvoted 2 times

TraceSplice 1 year, 9 months ago

Selected Answer: AC

Should be AC

upvoted 1 times

Ktoto_Leviy 2 years, 6 months ago

Selected Answer: AC

Better experience is not just more columns in results but also ability to search/filter to make records distinguishable

upvoted 4 times

wka520 2 years, 6 months ago

BC is correct

upvoted 2 times

Vicas7 2 years, 8 months ago

A and C for sure

upvoted 4 times

Ma21 2 years, 8 months ago

These layouts apply to the search results for global search, lookup search, and search results filters for an object. To customize the fields that appear as column headings in the layout, select one or more fields and click Add or Remove. A and C

upvoted 2 times

Carl_Capybara 2 years, 9 months ago

I agree with A and C. Go to the SF documentation page: Customize Search Layouts to Show Results Users Want
https://help.salesforce.com/s/articleView?id=sf.customizing_search_layouts.htm&type=5

upvoted 3 times

Harshmis 3 years ago

A and C seems to be correct

upvoted 1 times

Tom07 3 years ago

I thought the same thing.

upvoted 1 times

Question #3 *Topic 1*

An app builder creates an Account validation rule on the Industry field that will throw an error if the length of the field is longer than 6 characters. Another app builder creates a workflow with a field update that sets the Industry field to Technology whenever the Billing City field is set to San Francisco.
What will happen the next time a sales person saves an Account with a Billing City of San Francisco?

A. The record will save and the Industry field will change to Technology.

B. The record will not save and no error message will be displayed.

C. The record will not save the validation rule's error message will be displayed.

D. The record will save but the Industry field will not change to Territory.

Correct Answer: *B*

Community vote distribution

A (93%) 7%

ArturoDlr18 Highly Voted 3 years, 8 months ago
I´ve created this scenario and the answer is A. The record change the value but no error message is shown. And as already mention, workflow rule do not respect validation rules
upvoted 29 times

SumiR Highly Voted 3 years, 9 months ago
Answer:A
upvoted 14 times

Debugs_Bunny Most Recent 9 months, 2 weeks ago
Selected Answer: C
I tried and got the following error. So C.
Review the errors on this page.
We can't save this record because the "Update Industry to Tech" process failed. Give your Salesforce admin these details. This error occurred wher the flow tried to update records: FIELD_CUSTOM_VALIDATION_EXCEPTION: The length of industry should be less than 6 characters.. You can look up ExceptionCode values in the SOAP API Developer Guide. Error ID: 259102387-31474 (-1265138106)ok up ExceptionCode values in the SOAP A Developer Guide. Error ID: 259102387-31474 (-1265138106)
upvoted 1 times

Debugs_Bunny 9 months, 1 week ago
Changing my answer to A since it's a workflow rule. The above error was a result of Flow.
upvoted 2 times

MJ453 10 months ago
The Answer is "A" Here is why....
while it is true that salesforce executes operations through the order of execution , in which validation rules are evaluated before workflow rules, but in this scenario changes made by a workflow rule or process (including field updates) are typically not re-evaluated by validation rules in the same transaction. This means that if a workflow rule or process updates a field, it may not trigger the validation rule associated with that field, eve though, technically, validation rules come before workflow rules in the order of execution. for this reason the field will be updated an there will nc be an error message, but the validation will fire if you manually try to update the record that has been updated before by the workflow rule because they are designed to run every time a record is saved.
upvoted 2 times

deedeed 1 year, 2 months ago
The answer is A. Please notice it is "workflow" rule, not record-triggered flow.
custom validation rule runs before workflow rule, and after run the workflow, according to the documentation, Runs system validations again. Custom validation rules, flows, duplicate rules, processes, and escalation rules aren't run again.
upvoted 2 times

bassolini 1 year, 5 months ago
Selected Answer: A
Created the same scenario in a hands-on org and validate that the Industry will change to Tecnology independent of the validation rule.
upvoted 1 times

nr007s 1 year, 5 months ago
The answer is C.
Look at the last sentence of the question. "What will happen the next time a salesperson saves an Account with a Billing City of San Francisco?"
If the workflow rule invalidates the data then the next time user won't be able to save the record with the wrong data.
upvoted 2 times

kundan911232 1 year, 5 months ago

Selected Answer: A

A is correct.

upvoted 1 times

sisirdayal 1 year, 10 months ago

Selected Answer: A

As per the Order of Execution, A is the right answer

upvoted 2 times

hujiafan 2 years ago

Selected Answer: A

I think it should be A

upvoted 2 times

VinSalesforce 2 years ago

Custom validation rules, flows, duplicate rules, processes, and escalation rules aren't run again when workflows update a field.

So answer is A.

upvoted 2 times

DonDemik 2 years ago

Workflow rule is executed after validation rule. Select A.
https://help.salesforce.com/s/articleView?id=000318237&type=1

upvoted 1 times

thamizhanda 2 years ago

the correct answer is A, here is the order of execution from Salesforce documentation: https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_triggers_order_of_execution.htm

upvoted 1 times

thamizhanda 2 years ago

The correct answer is C, tried and tested.

upvoted 2 times

thamizhanda 2 years ago

my bad, the correct answer is A, here is the order of execution from Salesforce documentation: https://developer.salesforce.com/docs/atlas.en us.apexcode.meta/apexcode/apex_triggers_order_of_execution.htm

upvoted 1 times

Srk0020 2 years, 6 months ago

Selected Answer: A

Answer is A

upvoted 2 times

wka520 2 years, 6 months ago

1.Validation rules
2.Assignment rules
3.Auto-response rules
4.Workflow rules (with immediate actions)
5.Escalation rules

upvoted 1 times

long_one 2 years, 7 months ago

A is the answer. Tested.

upvoted 1 times

Question #4 *Topic 1*

What is a true statement when deleting a dashboard?

A. Deleting a dashboard also deletes the components within it. It does not delete the custom reports used by the components.

B. Deleting a dashboard does not move the dashboard to the Recycle Bin and therefore the dashboard cannot be recovered.

C. Deleting a dashboard also deletes the components within it as well as the custom reports used by the components.

D. Deleting a dashboard requires a user to first edit the components to remove the underlying reports.

Correct Answer: *A*

Community vote distribution

A (100%)

sph289 2 months, 1 week ago

Selected Answer: A

A - Components are visual elements like charts, tables etc that gets deleted along with dashboard. but custom reports are data sources to the dashboard which remains after deletion.

upvoted 1 times

Jey974 6 months ago

Selected Answer: A

Answer A

upvoted 1 times

giob 2 years, 2 months ago

A is correct
https://help.salesforce.com/s/articleView?id=sf.dashboards_del.htm&type=5

upvoted 3 times

Question #5 *Topic 1*

A junction object has two Master-Detail relationships, a primary and a secondary master object.
What happens to a junction object record when both associated master records are deleted?

A. The junction object record is permanently deleted and can't be restored.

B. The delete operation cannot be performed on both master records.

C. The delete operation is not allowed with Roll-up summary fields defined.

D. The junction object records is deleted and placed in the recycle bin.

Correct Answer: *D*

Community vote distribution

A (100%)

bigbadwolf2001 Highly Voted 3 years, 9 months ago
This is incorrect. Answer's A.
Link: https://help.salesforce.com/articleView?id=relationships_considerations.htm&type=5
Junction object records are deleted when either associated master record is deleted and placed in the Recycle Bin. If both associated master records are deleted, the junction object record is deleted permanently and can't be restored.
upvoted 50 times

vldmr Most Recent 6 months ago
Selected Answer: A
Permanently deleted, period.
upvoted 1 times

SS1121 1 year, 2 months ago
Selected Answer: A
A is correct
upvoted 1 times

bassolini 1 year, 5 months ago
Selected Answer: A
Created this exact scenario in a hands-on org and the Junction Record is permanently deleted if you delete any of the Master records.
upvoted 1 times

kundan911232 1 year, 5 months ago
Selected Answer: A
A is correct
upvoted 1 times

brenohlins 1 year, 10 months ago
Selected Answer: A
This is incorrect. Answer's A.
Link: https://help.salesforce.com/articleView?id=relationships_considerations.htm&type=5
Junction object records are deleted when either associated master record is deleted and placed in the Recycle Bin. If both associated master records are deleted, the junction object record is deleted permanently and can't be restored.
upvoted 1 times

VinSalesforce 2 years ago
A is correct.
upvoted 1 times

adnan1aust 2 years, 2 months ago
Selected Answer: A
A is correct
upvoted 1 times

syuan0321 2 years, 5 months ago
Selected Answer: A
A is correct answer, no doubt.
upvoted 1 times

Srk0020 2 years, 6 months ago
Answer is A , as deleting both Master records will remove junction object record

upvoted 1 times

wka520 2 years, 6 months ago

A
https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5

upvoted 1 times

wka520 2 years, 6 months ago

A is correct

upvoted 1 times

Eslo 2 years, 7 months ago

Answer is A

upvoted 1 times

P2blo 2 years, 8 months ago

Selected Answer: A

Many-to-Many Relationships
Junction object records are deleted when either associated master record is deleted and placed in the Recycle Bin. If both associated master records are deleted, the junction object record is deleted permanently and can't be restored.

upvoted 3 times

RamaSA 2 years, 10 months ago

Answer is A , according to salesforce relations training link :
Junction object records are deleted when either associated master record is deleted and placed in the Recycle Bin. If both associated master records are deleted, the junction object record is deleted permanently and can't be restored.

upvoted 2 times

Parag555 2 years, 10 months ago

A is correct answer.

upvoted 1 times

JanetBaguyo 2 years, 12 months ago

Correct Answer is D -
Junction object records are deleted when either associated master record is deleted and placed in the Recycle Bin. If both associated master records are deleted, the junction object record is deleted permanently and can't be restored.

upvoted 1 times

noox 2 years, 10 months ago

So the correct answer is A ;)

upvoted 2 times

BaoYou 3 years, 2 months ago

If both associated master records are deleted, the junction object record is deleted permanently and can't be restored.

upvoted 2 times

Question #6 *Topic 1*

Universal Containers wants its Field Sales team to only see the accounts that they own. Separate North American and European marketing teams should only see accounts in their respective regions. The Inside Sales Team needs to see all accounts in Salesforce.
How should an app builder accomplish this?

A. Set the Organization-Wide Default to Public for accounts. Create profiles for each Marketing Team, and create an Inside Sales Team role that is at the top of the Role Hierarchy.

B. Set the Organization-Wide Default to Public for accounts. Create criteria-based sharing rules for each Marketing Team, and create an Inside Sales Team permission set with the "View All" setting for accounts.

C. Set the Organization-Wide Default to Private for accounts. Create permission sets for each Marketing Team, and create an Inside Sales Team profile with the "View All" setting for accounts.

D. Set the Organization-Wide Default to Private for accounts. Create criteria-based sharing rules for each Marketing Team, and create an Inside Sales Team profile with the "View All" setting for accounts.

Correct Answer: *B*

Community vote distribution

D (95%) 5%

pubg4ronliulic Highly Voted 3 years, 9 months ago
Shouldn't this be D?
upvoted 26 times

rhea90 Highly Voted 3 years, 8 months ago
Should be D
upvoted 18 times

sph289 Most Recent 2 months, 1 week ago
Selected Answer: D
Using permission sets instead of criteria-based sharing rules is not the best practice for region-based access control. Criteria-based sharing rules are more suitable for this purpose.
upvoted 2 times

AzureLife2020 5 months, 2 weeks ago
Answer is D. OWD needs to be private then sharing used to control who sees what.
upvoted 1 times

Sallybd 1 year ago
OWD needs to set to private in order to have the control over the sharing rules
upvoted 2 times

JasonPortman47 1 year, 1 month ago
Selected Answer: D
It is D.
upvoted 1 times

Frank_Martin 1 year, 2 months ago
Selected Answer: D
D is correct as the OWD needs to be set to private.
upvoted 1 times

SS27 1 year, 2 months ago
Answer is D.
upvoted 1 times

Cooki3 1 year, 9 months ago
Selected Answer: C
Its C, sure
upvoted 1 times

Triorakesh 11 months ago
They are asking to control the record access. So, the permission set can't handle the record restriction.
upvoted 1 times

Bela2022 1 year, 12 months ago

Selected Answer: D

It is D, for sure.

upvoted 3 times

DonDemik 2 years ago

Selected Answer: D

Why not C?
Because permission set is used for Object and field level security. Sharing Rule is used for records.
https://help.salesforce.com/s/articleView?id=sf.security_data_access.htm&type=5

upvoted 4 times

mostro 2 years, 3 months ago

Selected Answer: D

Should be D

upvoted 1 times

dinhtan 2 years, 3 months ago

Selected Answer: D

I think D , OWD should not be Public ,so can create sharing rule fot it

upvoted 2 times

aKeta 2 years, 3 months ago

D is the correct answer

upvoted 1 times

k768 2 years, 6 months ago

Selected Answer: D

Should be D

upvoted 1 times

Srk0020 2 years, 6 months ago

Answer is D. Here we need to restrict records, so definitely can't be B

upvoted 2 times

wka520 2 years, 6 months ago

D is correct

upvoted 1 times

Question #7 Topic 1

The app builder has just created a Visual Workflow for the VP of Service.
Which two Flow be accessed by users? (Choose two.)

A. Custom Button

B. Quick Action

C. Visual Workflow Launcher

D. From a Process

Correct Answer: *AD*

Community vote distribution

AB (100%)

christian_giuditti Highly Voted 3 years, 7 months ago
A,B : an user can access via a custom button or quick action. A process can trigger a flow but it's not an user's choice
upvoted 19 times

sshariff Highly Voted 3 years, 9 months ago
Should be B and D
upvoted 11 times

ThuyNT20240326 Most Recent 3 months, 3 weeks ago
I think A,B is anwser
When a user clicks a quick action button, user can start screen flow.
upvoted 1 times

TALLAK786 1 year, 11 months ago
A & B
https://help.salesforce.com/s/articleView?id=sf.automation_tools_flow_vs_workflow_feature_mapping.htm&type=5
upvoted 1 times

SalesforceMaster 1 year, 11 months ago
A, B : are activated by user, process builder by system context.
upvoted 1 times

DonDemik 2 years ago
Selected Answer: AB
Quick action and button can be used for screen flow:
https://help.salesforce.com/articleView?id=sf.process_which_tool.htm&type=5
upvoted 3 times

sf2022 2 years ago
Selected Answer: AB
Ans are A, B
upvoted 2 times

adhi_ind 2 years, 1 month ago
A and B
User can indeed Lauch flow from quick action
Please refer the link below :
https://www.google.com/url?
sa=t&source=web&rct=j&url=https://help.salesforce.com/apex/HTViewHelpDoc%3Fid%3Dsf.admin_create_flow_action.htm%26language%3Den_
S%23:~:text%3DFrom%2520the%2520object%2520management%2520settings,use%2520as%2520a%2520quick%2520action.&ved=2ahUKEwjM
_wivD4AhUSZmwGHXS6CBEQFnoECAwQBQ&usg=AOvVaw1BgNRhSm4TeowVDNjlEySD
upvoted 1 times

wka520 2 years, 6 months ago
AB is correct
upvoted 1 times

wka520 2 years, 6 months ago
https://help.salesforce.com/s/articleView?id=sf.flow_distribute_context.htm&type=5
upvoted 1 times

aestyn 3 years, 2 months ago

It's A and B. Important word here is VISUAL.
You can't access screen flows from the process builder...
upvoted 7 times

Shantanu6193 3 years, 3 months ago
Correct ans is Custom Button and ProcessBuilder.
we all know Process Builder can invoke a Flow
but to clear your confusion with Custom check below url to know how to do that.
https://trailhead.salesforce.com/en/content/learn/projects/flow_calculate/flow_calculate_implement#:~:text=Classic%20Flow%20Runtime.-,Create
20a%20Custom%20Button,box%2C%20and%20then%20select%20Flows.
upvoted 3 times

sd_2020nov 3 years, 4 months ago
User cannot launch a Flow using quick action
https://help.salesforce.com/articleView?id=sf.process_which_tool.htm&type=5
upvoted 1 times

moitam 2 years, 2 months ago
Are you sure about that?
https://help.salesforce.com/s/articleView?id=sf.admin_create_flow_action.htm&type=5
upvoted 1 times

siri20 3 years, 5 months ago
should be A and B, because user can trigger a flow from custom button or quick actions, the flow initiated through Process builder is autolaunche
flow which runs background
upvoted 2 times

Pifrank 3 years, 6 months ago
Correct Answer is A(Custom Button) and D(Process Builder). Here is the link
https://help.salesforce.com/articleView?id=sf.flow_distribute_context.htm&type=5
upvoted 4 times

SalesforceMaster 1 year, 11 months ago
Process builder is system activated, not user.
upvoted 1 times

ChandraG 3 years, 7 months ago
C and D
upvoted 1 times

Question #8 *Topic 1*

Which two metadata changes can be made directly in a production environment without deploying from a sandbox? (Choose two.)

A. Validation rules

B. Apex Triggers

C. Apex Classes

D. Visualforce pages

Correct Answer: *AD*

Currently there are no comments in this discussion, be the first to comment!

Question #9 | Topic 1

The Training team at Universal Containers uses a custom Training object to track their customer training sessions. An app builder needs to create a relationship between the Training object and the related Students' record.
Which two statements are true when creating a Student Lookup field on the Training object? (Choose two.)

A. On Training record, the Student Lookup field can be made optional.

B. On Student record, users can set up Roll-up summary field on Training records.

C. On Training record, users can only delete Students, if they have access to it.

D. Cross-object field updates between Training and Student records are not supported.

Correct Answer: *AC*

Community vote distribution

AD (100%)

pubg4ronliulic Highly Voted 3 years, 9 months ago

A & D

https://help.salesforce.com/articleView?id=workflow_cross_object_field_updates.htm&type=5

upvoted 16 times

DonDemik Highly Voted 2 years ago

Selected Answer: AD

A - correct because some training course may not have any students yet.
B - incorrect because roll-up summary only works for master-detail relationship
C - incorrect because a detail record will be deleted if a master record is deleted. here is a lookup relationship so no record will be deleted and should not be deleted.
D - correct because cross object field will not update in a lookup relationship.

upvoted 6 times

AlexUp Most Recent 1 year, 7 months ago

Selected Answer: AD

A and D are correct.

upvoted 1 times

aviad 1 year, 9 months ago

Selected Answer: AD

A AND D

upvoted 1 times

Warbandile 1 year, 11 months ago

Selected Answer: AD

Answers are A and D since the cross object field update is only supported on a master-detail relationship, it's worth mentioning that this can be achieved for a lookup relationship using a flow but the question mentions nothing about flows.

upvoted 2 times

sf2022 2 years ago

Selected Answer: AD

Ans are A, D

upvoted 2 times

Bekahjoy1985 2 years, 3 months ago

D is incorrect. This article states Cross-object field updates are supported for all custom objects that are children of custom objects in a master-detail relationship. "D" says they are not... So that answer is A and C
https://help.salesforce.com/s/articleView?id=sf.workflow_cross_object_field_updates.htm&type=5

upvoted 1 times

oscarin6 2 years ago

Hello Bekahjoy. D is correct. Notice that the question states that the relationship is a lookup version NOT master-detail. Cross-Object if for master-detail.

upvoted 2 times

edogaldo 2 years, 4 months ago

Selected Answer: AD

C to me is incorrect because the user could have a read-only access to the Student record.

upvoted 1 times

maxsnt 2 years, 6 months ago

Not sure if the comma in "[...] users can ONLY DELETE Students, IF they have access to it." is purposely set, but as per what's written isn't it stating that, should a user be able to visualize Students, he could only delete them instead of maybe add/edit them? Along this line, I went for A & D.

upvoted 2 times

wka520 2 years, 6 months ago

AC is correct

upvoted 1 times

Eslo 2 years, 7 months ago

A and D are correct

upvoted 1 times

Ma21 2 years, 7 months ago

Change my mind A and D - Parent to child relationship. Cross Object Field updates are possible for Lookup Relationships using Process builder.

upvoted 1 times

Ma21 2 years, 7 months ago

A & C - A cross-object formula also works with lookup relationships.

upvoted 3 times

SalesforceMaster 1 year, 11 months ago

not true: https://help.salesforce.com/s/articleView?id=sf.workflow_cross_object_field_updates.htm&type=5

upvoted 3 times

long_one 2 years, 7 months ago

A & C. A is because not all students will attend all trainings. C is because owner of a training may not be an owner of student record and since the are loosely related, record access may be different. D is definitely false because cross-object field updates between any related records can be achieved by using Flow.

upvoted 4 times

SalesforceMaster 1 year, 11 months ago

https://help.salesforce.com/s/articleView?id=sf.workflow_cross_object_field_updates.htm&type=5

upvoted 1 times

larela4432 2 years, 8 months ago

Why is C not correct ? I know A&D are correct

upvoted 1 times

sd_2020nov 3 years, 4 months ago

Cross Object Field updates are possible for Lookup Relationships using Process builder. All related records are available in Process Builder.

upvoted 2 times

Renocannon 3 years, 6 months ago

A & D, Cross-object field updates are supported for all custom objects that are children of custom objects in a master-detail relationship

upvoted 2 times

Question #10 *Topic 1*

An app builder would like to streamline the user experience by reflecting summarized calculations of specific fields on various objects.
Which three field types could be used in roll-up summary fields to accomplish this? (Choose three.)

A. Checkbox

B. Date

C. Percent

D. Time

E. Currency

Correct Answer: *BCE*

Community vote distribution

BCE (100%)

bvsh030 1 year, 3 months ago

Selected Answer: BCE

currency, percent, date, and date/time fields are available when you select MIN or MAX as the roll-up type.
Hasnt mentioned time but date/time. so date is the answer
https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

upvoted 3 times

Mark518 2 years, 2 months ago

This question isn't referencing the SUM roll-up type, it is asking what fields can be used for all of the Summary Calculations (Count, Min, Max, SUM). Therefore the answer BCE is correct.

upvoted 4 times

giob 2 years, 2 months ago

- Number, currency, and percent fields are available when you select SUM as the roll-up type.
- Number, currency, percent, date, and date/time fields are available when you select MIN or MAX as the roll-up type.

upvoted 4 times

Sang_Patra 2 years, 3 months ago

C,D,E
https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

upvoted 1 times

wka520 2 years, 6 months ago

BCE
https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

upvoted 1 times

Ma21 2 years, 8 months ago

currency, percent, date

upvoted 1 times

Ma21 2 years, 8 months ago

Number, currency, and percent fields are available when you select SUM as the roll-up type. Number, currency, percent, date, and date/time fields are available when you select MIN or MAX as the roll-up type.

upvoted 1 times

Question #11 *Topic 1*

Which two are capabilities of record types? (Choose two.)

A. Displaying different field labels.

B. Displaying different page layouts.

C. Filtering picklist values.

D. Having multiple record types on one record.

Correct Answer: *BC*

Community vote distribution

BC (100%)

Ma21 Highly Voted 2 years, 8 months ago

“Record types let you offer different business processes, picklist values, and page layouts to different users. You might create record types to differentiate your regular sales deals from your professional services engagements, offering different picklist values for each.

upvoted 10 times

DonDemik Most Recent 2 years ago

Selected Answer: BC

B and C are correct, record type can display different picklist values and page layouts

upvoted 4 times

mostro 2 years, 3 months ago

Selected Answer: BC

You can not display different values on labels.

upvoted 2 times

Bekahjoy1985 2 years, 3 months ago

The answer is A & B

upvoted 1 times

Bekahjoy1985 2 years, 3 months ago

Sorry. I misread the answer, It is A & C

upvoted 1 times

Question #12 *Topic 1*

A custom object has a Public Read Only sharing setting that does not grant access using hierarchies. A dynamic sharing rule provides Write access to the object to the Global Marketing public group if the record is marked as Global. A user creates a new record and marks it as Global. Who will have write access to the record?

A. The Global Marketing public group and anyone above the owner in the role hierarchy.

B. The record owner and the Global Marketing public group.

C. The record owner and anyone above the owner in the role hierarchy.

D. The Global Marketing public group, the record owner, and anyone above the owner in the role hierarchy.

Correct Answer: *B*

SpiritualBeing 2 years, 3 months ago
B is correct. Because:
1. The object is PUBLIC READ ONLY - Everyone see it but doesn't not write
2. "Does not grant access using hierarchies" - managers cannot necessarily write on records.
3. Global marketing public group can write all records marked Global - record type allow them to write through the dynamic sharing rule.
upvoted 4 times

Ma21 2 years, 8 months ago
Never mind "does not grant access using hierarchies." That is why it is not D.
upvoted 1 times

Ma21 2 years, 8 months ago
Can anyone tell me why the answer is not D?
upvoted 1 times

Question #13 Topic 1

Which three are features of the Custom Button? (Choose three.)

A. Custom Button with Javascripts enhance Lightning Experience.

B. Custom Button is available for User Object.

C. Custom Button display at the top and bottom of a page.

D. Custom Button is available for Person Account.

E. Custom Button can reference an external app.

Correct Answer: *ACE*

Community vote distribution

CDE (75%) ACE (25%)

pubg4ronliulic Highly Voted 3 years, 9 months ago

C, D, E

Custom buttons aren't available for Web-to-Lead, Web-to-Case, the Case Teams related list, or the user object.

Person Account records use the custom buttons and links you have made for accounts.

Custom buttons that call JavaScript aren't supported in Lightning Experience.

https://help.salesforce.com/articleView?id=links_considerations.htm&type=5

upvoted 26 times

withanastasiia 3 years, 9 months ago

Custom links can link to an external URL, such as www.google.com, a Visualforce page, or your company's intranet. Custom links can also link a custom s-control in the custom s-control library, such as a Java applet or Active-X control.

Custom buttons can:

Connect users to external applications, such as a web page that displays a map to a contact's address.
Run an s-control from the s-control library, such as an s-control that escalates a case from the case detail page.
Launch custom links.

https://help.salesforce.com/articleView?id=customize_enterprise.htm&type=5

upvoted 2 times

FatKam Most Recent 1 year, 10 months ago

CDE

Person Account records use the custom buttons and links you have made for accounts.

https://help.salesforce.com/s/articleView?id=sf.links_considerations.htm&type=5

upvoted 1 times

frn 1 year, 10 months ago

Selected Answer: CDE

Javascript is not supported on lightining actions: https://salesforce.stackexchange.com/questions/184900/custom-javascript-button-for-lightning action

upvoted 1 times

DonDemik 2 years ago

Selected Answer: CDE

C,D,E are correct

upvoted 1 times

Bela2022 2 years ago

Selected Answer: CDE

https://help.salesforce.com/s/articleView?id=sf.links_considerations.htm&type=5

upvoted 1 times

ApexNoob 2 years, 1 month ago

Selected Answer: CDE

Custom buttons can't call jS and user object can't have buttons.

upvoted 3 times

Eslo 2 years, 1 month ago

Its C, D, E Check the reference- https://salesforce.stackexchange.com/questions/184900/custom-javascript-button-for-lightning-action

upvoted 2 times

wka520 2 years, 6 months ago

CDE is correct

upvoted 1 times

preetisfdx 2 years, 6 months ago

C, D, E

upvoted 1 times

Srk0020 2 years, 6 months ago

Selected Answer: ACE

Cannot d D since person Account alone cannot have buttons or links it can only get them from account object

upvoted 2 times

Ma21 2 years, 7 months ago

C D E - Custom buttons aren’t available on the User object or custom home pages.
https://help.salesforce.com/s/articleView?id=sf.defining_custom_links.htm&type=5

upvoted 2 times

Question #14 *Topic 1*

Universal Containers has two teams: Sales and Services. Both teams interact with the same records. Sales users use ten fields on the Account record. Service users use three of the same fields as the Sales team, but also have five of their own, which the Sales team does not use.
What is the minimum configuration necessary to meet this requirement?

A. One profile, one record type, one page layout.

B. One profile, two record types, one page layout.

C. Two profiles, two record types, two page layouts.

D. Two profiles, one record type, two page layouts.

Correct Answer: *C*

Community vote distribution

D (90%) 10%

pubg4ronliulic Highly Voted 3 years, 9 months ago

D. No need to 2 record types.

upvoted 24 times

SFQA Most Recent 7 months, 3 weeks ago

Yeah the correct answer is D., just focus on one word for one record type both teams are using the same records

upvoted 1 times

Arthurhe 1 year, 3 months ago

D is the answer. Create 1 record type. Field view depends on the assigned profile (via View Field Accessibility) and is displayed in one of the 2-pag layouts...

upvoted 2 times

Arthurhe 1 year, 3 months ago

D is the answer. Field view depends on the assigned profile (via View Field Accessibility) and is displayed in one of the 2-page layouts...

upvoted 1 times

Jason_R 1 year, 7 months ago

Selected Answer: D

Changing my answer to D.

Even though it's not the minimum configuration to meet the requirement, It is what I would most likely do.

I think SpritiualBeing is correct. "...using one record type because it is same records - create two different page layout and assign it to the differen profiles."

Two profiles, simply so you can assign two different layouts to prevent both teams from having to see all possible fields. It wasn't actually a requirement, but most likely what the question/statement is implying.

upvoted 1 times

Jason_R 1 year, 7 months ago

Selected Answer: A

A. One profile, one record type, one page layout.

Nothing in the question suggests there are any security requirements needed for the two teams, so one profile will do. If there was an implicatior then D would meet the minimum requirement.

Since there is only one profile, there is no need to create am additional record type and therefore no need to create a second page layout tied to different profile and record type.

Both teams access the same object and the page layout can be configured to contain all fields necessary for both teams. That is the minimum needed to meet the requirements.

upvoted 1 times

258963147 1 year, 7 months ago

Selected Answer: D

There is nothing in the question which suggests that the 2 teams need or use more than 1 record-type.

upvoted 1 times

Isuruherath 1 year, 8 months ago

Selected Answer: D

Correct answer is D.
Both teams interact with the "same records". This statement simply takes two record types out from the equation, while all the other arguments here are also true
upvoted 1 times

TraceSplice 1 year, 9 months ago
Selected Answer: D
No need for 02 record types! D is right
upvoted 1 times

DonDemik 2 years ago
Selected Answer: D
D is correct
Page Layouts => Page Layouts determine which fields are displayed to your users on a record. They allow you to add fields, sections, links, custor buttons, and a few other features.

Record Types => Record Types let you offer different business processes, picklist values, and Page Layouts to different users.
upvoted 2 times

Forstuff 2 years, 1 month ago
I know there isn't a selection with no record types. However, what is the use of the record type here? We can create 2 profiles and two Page Layouts on the same object and share the fields. Add whatever fields needed to either page layout.
upvoted 2 times

Bela2022 2 years ago
I believe this is because you will always have at least one record type, the master one, the default one, if you do not create custom ones.
upvoted 2 times

mostro 2 years, 3 months ago
Selected Answer: D
One record type is enough.
upvoted 3 times

SpiritualBeing 2 years, 3 months ago
Correct answer should be D. Because:
1. The App Builder can create all 15 fields for the account object, then
2. Create two profiles, then
3. using one record type because it is same records - create two different page layout and assign it to the different profiles.
upvoted 3 times

Isuruherath 1 year, 8 months ago
You're absolutely correct. Since it is the same record, there is no way of having advantages of recrd types even if you really wanted.
upvoted 1 times

Eslo 2 years, 6 months ago
Answer C is correct because both teams serves different purpose so two profiles, two record types and two page-layout is the right fit.
upvoted 1 times

wka520 2 years, 6 months ago
D is correct
upvoted 1 times

Ma21 2 years, 7 months ago
D - Can remove fields from page layout and use FLS to hide the fields via profile.
upvoted 2 times

long_one 2 years, 7 months ago
The answer is C. 2x Profiles + 2x Record Types + 2x Page Layouts for future expandability and scalability. Many of you has blind sight for future needs. BTW, the standard Account object alone has more than 10x standard fields already.
upvoted 1 times

edogaldo 2 years, 4 months ago
The question asks for the minimum configuration, not for the most far-sighted.
If both the teams need to interact with the same records, why the need for 2 record types?!
The fields visibility is depending on the user profile, not on the record's record type..
upvoted 5 times

Question #15 Topic 1

In Salesforce Classic, which two statements are true for embedding a Visualforce page in a page layout? (Choose two.)

A. Visualforce pages on a field set have attribute for width and height.

B. Visualforce pages can only be placed in the Visualforce section in a page layout.

C. Visualforce pages on a page layout have attributes for width and height.

D. Visualforce pages can be placed in the details section of a page layout.

Correct Answer: *CD*

Community vote distribution

CD (100%)

DonDemik 2 years ago

Selected Answer: CD

1. Visualforce page can be embedded in detail page / tab
2. Visualforce page need to specify width and height

upvoted 1 times

DonDemik 2 years ago

https://www.salesforcetutorial.com/embedding-visualforce-page-page-layouts/

upvoted 1 times

Ma21 2 years, 7 months ago

C D - Fields, buttons, actions, related lists, report charts, visualforce pages are dragged in to page layout editor so that the fields, charts, related lists are made visible to user.

upvoted 2 times

Ma21 2 years, 8 months ago

https://salesforce.stackexchange.com/questions/136535/how-to-add-visualforce-pages-to-page-layout?newreg=8e7fbf4dd378438090be24daa293c266

upvoted 1 times

Question #16 *Topic 1*

Which two rules can be configured for the Opportunity object? (Choose two.)

A. Escalation Rule

B. Validation Rule

C. Assignment Rule

D. Workflow Rule

Correct Answer: *BD*

Community vote distribution

BD (100%)

syuan0321 Highly Voted 2 years, 5 months ago

Selected Answer: BD

B and D,Assignment rules only work for Case and Leads/ Escalation rules used for Case only

upvoted 5 times

[Removed] Most Recent 2 years, 5 months ago

Selected Answer: BD

Definitely B and D

upvoted 3 times

Question #17 *Topic 1*

Universal Containers uses a private Account sharing model. They have a Process Improvement team with representatives from multiple departments that needs to view all accounts that have been flagged as problem accounts.

How should this team be granted access to the records?

A. Use a record owner sharing rule that is shared with the Process Improvement public group.

B. Use a criteria-based sharing rule where the accounts are shared with the Process Improvement public group.

C. Write a trigger to use Apex Managed Sharing to grant access with the Process Improvement team.

D. Use a record owner sharing rule that is shared with the Process Improvement role.

Correct Answer: *B*

Ma21 Highly Voted 2 years, 8 months ago

B is the correct answer - https://help.salesforce.com/s/articleView?id=sf.security_sharing_rules_criteria.htm&type=5

upvoted 6 times

Question #18 *Topic 1*

Universal Containers wants to test code against a subset of production data that is under 5 GB. Additionally, Universal Containers wants to refresh this sandbox every weekend.
What type of sandbox should be used to accomplish this?

A. Developer Pro

B. Developer

C. Full

D. Partial Copy

Correct Answer: *D*

Community vote distribution

D (100%)

sdarena Highly Voted 2 years, 9 months ago

D: https://help.salesforce.com/s/articleView?id=sf.data_sandbox_environments.htm&type=5

upvoted 7 times

AlexUp Most Recent 1 year, 7 months ago

Selected Answer: D

D is correct.

upvoted 1 times

Eslo 2 years, 7 months ago

D is right

upvoted 2 times

Question #19 *Topic 1*

Universal Containers has a custom project evaluations object used by three business teams. Business team managers have requested that project evaluations be tracked and managed independently of each other with different set of custom fields and picklist values.
What is minimally required configuration to accomplish this?

A. With a custom project evaluation object, create separate record types with different picklist values and page layouts for each team. Create and assign separate profiles by team.

B. Create separate page layouts to determine the fields and picklist values for each user based on the team indicated on their user record. User field-level security to restrict access to each team's fields.

C. Create separate custom objects to track project evaluations independently of each other with record types and page layouts. Assign custom objects permissions with three different profiles.

D. With a custom project evaluation object, create a separate page layout for each team and assign them using a profile. Use permission sets to configure each team's field list and picklist values.

Correct Answer: *B*

Community vote distribution

A (94%) 6%

pubg4ronliulic Highly Voted 3 years, 9 months ago
A.

You need record type to control picklist values.
upvoted 49 times

vldmr Most Recent 6 months, 1 week ago
A. We need 3 record types (picklist values) each with own page layout (displayed fields). Though I don't get why separate profiles for each team. Single profile would work here.
upvoted 1 times

mauro_b 11 months, 3 weeks ago
Selected Answer: A
A. Record types control the picklist values. Jason_R gave a good explanation why the other options are not as valid as A.
upvoted 1 times

CT2023 1 year, 5 months ago
Selected Answer: A
Jason_R has a well-written explanation. I would write the same.
upvoted 2 times

Jason_R 1 year, 7 months ago
Selected Answer: A
A. With a custom project evaluation object, create separate record types with different picklist values and page layouts for each team. Create and assign separate profiles by team.

Not B becuse page layouts alone don't control individual picklist values. Record types do.
Not C because while that would work, it's overkill. The much simpler solution is A.
Not D because permission sets alone don't control individual picklist values. Record types do.
upvoted 4 times

DonDemik 2 years ago
Selected Answer: A
A.
Need to have seperated record types to have different picklist values.
upvoted 2 times

Mims22 2 years ago
Selected Answer: A
A record types are needed
upvoted 2 times

moitam 2 years, 1 month ago
Selected Answer: A
upvoted 1 times

Jude1337 2 years, 2 months ago

Selected Answer: A

def "A"

upvoted 1 times

mostro 2 years, 3 months ago

Selected Answer: A

A is correct -

upvoted 1 times

SpiritualBeing 2 years, 3 months ago

A is correct -

upvoted 1 times

edogaldo 2 years, 4 months ago

Selected Answer: D

Why not D?!

To me the requirement is to have different fields for the different teams, not different records for the different teams

upvoted 1 times

Bekahjoy1985 2 years, 3 months ago

Permission sets would give you access to the picklist FIELD but not allow for you to give access to different VALUES of the picklist. Only page layouts can do that, so the answer is A

upvoted 1 times

cgonza93 2 years, 4 months ago

Selected Answer: A

Record types control picklist values

upvoted 3 times

wka520 2 years, 6 months ago

A is correct

upvoted 2 times

Eslo 2 years, 7 months ago

A is correct

upvoted 1 times

Ma21 2 years, 8 months ago

Use multiple business processes to display different picklist values according to each user's profile. Use multiple business processes to track separate sales, support, and lead lifecycles.

https://help.salesforce.com/s/articleView?id=sf.customize_recordtype.htm&type=5

upvoted 1 times

Ma21 2 years, 8 months ago

A is the correct answer: https://help.salesforce.com/s/articleView?id=sf.users_profiles_record_types.htm&type=5

upvoted 2 times

Question #20 *Topic 1*

At Universal Containers, multiple departments utilize the Case object for different purposes. Some users submit cases while other users provide customer support with case records.
What is the minimum required configuration for an app builder to enable different users to see different fields, based on the case type?

A. Record Types, Page Layouts, Case Teams, and Profiles.

B. Record Types, Page Layouts, Support Process, and Profiles.

C. Record Types, Page Layouts, Permission Sets, and Profiles.

D. Record Types, Page Layouts, Field Sets, and Profiles.

Correct Answer: *C*

Community vote distribution

B (75%) C (25%)

pubg4ronliulic Highly Voted 3 years, 9 months ago
B

You need Support Process to control status values between people who submit and people who resolve cases.
upvoted 40 times

Goat1234 3 years ago
Have you got a link for this? googling around I only find C as the answer
upvoted 1 times

vldmr Most Recent 6 months ago
Selected Answer: B
Can't create a record type without a business (in this case support) process.
upvoted 1 times

igorshpak 1 year, 6 months ago
You can't create Case Record Type without Support process. It's checked in Salesforce.
upvoted 2 times

AlexUp 1 year, 7 months ago
Selected Answer: B
B is correct.
upvoted 2 times

SC22MarkTopics 1 year, 7 months ago
Selected Answer: B
B support process is needed
upvoted 1 times

igorshpak 1 year, 7 months ago
B
Case object needs you to create Support process before creating Record type
upvoted 2 times

igorshpak 1 year, 7 months ago
Case object needs you to create support process before creating record type
upvoted 1 times

cagdasaydin7 1 year, 9 months ago
b is true
upvoted 1 times

Ronin192 1 year, 11 months ago
Selected Answer: B
I would say B, since it will be used for multiple purpose. The case status should differ depending on each use case
upvoted 2 times

CVR14 2 years ago
Although my second thought goes to C as well, I am included to choose B given that it mentions support process and it's about cases. However, I find the word 'minimum' a bit ambiguous since that is subjective in a way of what you find a minimum effort. But C could be a valid option too.

upvoted 1 times

wka520 2 years, 6 months ago

I would personally say B. This is because support processes allows us to define which Case.Status fields are available to the user. If one team is submitting cases (Status = New) and another team is working on the cases (Status = In Progress, Escalated, or Closed) then a support process works in this scenario.

upvoted 3 times

Eslo 2 years, 7 months ago

Selected Answer: C

Answer is C, they are asking for minimum permissions and base permissions are defined in C

upvoted 2 times

Ma21 2 years, 8 months ago

B - Support Process is only for the "Status" picklist, as you might know. The picklist values available in the status of a case record type determine a support process. It is only a business relevant feature as the status field is the most process-specific field on a case. The status field cannot be customized on a record type, it can only be customized in a support process.
https://developer.salesforce.com/forums/?id=906F0000000AfiyIAC

upvoted 2 times

Question #21 — *Topic 1*

Universal Containers would like to show different values to different groups of users in a custom picklist field.
What should be configured?

A. Page layouts

B. Record Types

C. Field-level security

D. Permission sets

Correct Answer: *B*

Ma21 2 years, 8 months ago

https://www.google.com/search?
q=support+process+salesforce&sxsrf=AOaemvKixMaMRhiBjuBfAB7N_xZs6Nzo8Q%3A1638390071886&ei=N9mnYd7FNbGEwbkP26OsgAs&oq=
pport+process+salesforce&gs_lcp=Cgdnd3Mtd2l6EAEYADIFCAAQgAQyBQgAEIAEMgUIABCABDIFCAAQgAQyBAgAEB4yBggAEAUQHjIGCAAQBR
MgYIABAIEB4yBggAEAgQHjIGCAAQCBAeOgYIABAHEB46CAgAEAgQBxAeSgQIQRgAUABYowpg1BhoAHACeACAAWyIAcUFkgEDMy40mAEAoAEBw
EB&sclient=gws-wiz

upvoted 1 times

Ma21 2 years, 8 months ago

B. Record types in Salesforce allow you to have different business processes, picklist values, and page layouts to different users based on profile. You might create record types to differentiate your regular sales deals from your professional services engagements, offering different picklist values for each. https://www.examtopics.com/exams/salesforce/certified-platform-app-builder/view/3/

upvoted 1 times

Question #22 *Topic 1*

Which statement is true about an External ID field? (Choose two.)

A. The field contains unique record identifiers from a system outside of Salesforce.

B. The field must be unique since duplicates are not allowed within Salesforce.

C. The field must contain at least one number and at least one letter.

D. The field can be unique based on case-sensitive or case-insensitive values.

Correct Answer: *AD*

Community vote distribution

AD (80%) AB (20%)

vldmr 6 months, 1 week ago

Selected Answer: AD

External ID does not have to be unique. Though you can make it unique with additional checkbox.

upvoted 1 times

SC22MarkTopics 1 year, 7 months ago

Selected Answer: AD

An external ID CAN be marked as case sensitive.

upvoted 1 times

amilaveer 1 year, 8 months ago

Selected Answer: AD

Answer is A & D.
An external Id may not be marked a Unique

upvoted 2 times

ZHOU_GUOYING 1 year, 9 months ago

For External ID, they can be unique just for a certain group of records. For the whole records in a object, they can be duplicate.

upvoted 1 times

DonDemik 2 years ago

Selected Answer: AB

I would say A and B.
External IDs are not unique ID. External IDs are used for data migration, and I dont recall it is case sensitive
https://help.salesforce.com/s/articleView?id=000325076&type=1
https://help.salesforce.com/s/articleView?id=sf.faq_import_general_what_is_an_external.htm&type=5

upvoted 1 times

Ma21 2 years, 8 months ago

A and D: External ID in Salesforce is a custom field that has the "External ID" attribute checked meaning that it contains unique record identifiers from a system outside of Salesforce. When we select this option the import wizard will detect existing records in Salesforce that have the same External Identification.

This operation is case-insensitive but if the custom field has a separate "Unique" attribute then the case sensitive option for that field is selected which means Uppercase and Lowercase letters will not be considered identical. https://shreysharma.com/external-id-record-id-security-token/

upvoted 3 times

SalesforceMaster 1 year, 11 months ago

However B is absolutely true as well, so we have to go for the easiest answer.

upvoted 2 times

amilaveer 1 year, 8 months ago

B is wrong. An external Id may not be marked a Unique

upvoted 2 times

Elesian 1 year, 7 months ago

Wrong - https://help.salesforce.com/s/articleView?id=000385174&type=1

upvoted 2 times

Question #23 *Topic 1*

Universal Containers needs to update a field on an Account when an Opportunity Stage is changed to Closed Lost.
Which two should be used to accomplish this requirement? (Choose two.)

A. Workflow Rule

B. Approval Process

C. Process Builder

D. Assignment Rule

Correct Answer: *AC*

Ma21 Highly Voted 2 years, 8 months ago

A and C - Process Builder also extends upon the things that workflow does. For updating related records, Process Builder can update any field on any related record, where Workflow can only update some fields on a parent record of a Master-Detail relationship. Process Builder can also update multiple related records in a situation when all of a record's child records need the same update. https://www.salesforceben.com/workflow-rules-vs-process-builder-feat-apex/

upvoted 6 times

Question #24 *Topic 1*

Which three standard component types are available in Lightning App Builder? (Choose three.)

A. Plain text

B. Report details

C. Filter report

D. Rich text

E. Recent items

Correct Answer: *BDE*

propionic01 Highly Voted 3 years, 8 months ago

Report detail does not exist too: only 2 can be selected : this question cannot be possible with 3 solutions

upvoted 8 times

Eslo Highly Voted 2 years, 6 months ago

Answer- B, D, E is correct. They have misspelled Record detail as Report Detail.

upvoted 8 times

CT2023 Most Recent 1 year, 5 months ago

I can only find D. and E.
I think B. Report details should be Report Chart (Report Chart exists in LWC list)

upvoted 1 times

CVR14 2 years ago

Unless they mean report detail this question is wrong, and then it would be D and E

upvoted 2 times

DonDemik 2 years ago

D,E
It's "record detail" instead of report detail:
https://help.salesforce.com/s/articleView?id=sf.lightning_page_components.htm&type=5

upvoted 1 times

Ma21 2 years, 8 months ago

Only D (RichText) and E (Recent Items) are Components on lightning App Builder.

upvoted 1 times

oanatech 2 years, 9 months ago

There's a Report Chart available but no Report Details

upvoted 2 times

AnhTH 3 years, 7 months ago

I think this is wrong question. Only filter list on lightning app builder, not filter report.
reference link: http://sfcertifications.blogspot.com/2016/12/standard-lightning-component-types.html

upvoted 2 times

Question #25 *Topic 1*

Universal Containers wants to collaborate with its customers within Salesforce, and has decided to enable the Allow Customer Invitations Chatter Setting.
What permission is granted to Customers when invited to a Chatter Group?

A. The ability to @mention accounts of which they are a contact.

B. The ability to interact with members of their groups.

C. The ability to request access to public groups.

D. The ability to invite members to groups of which they are a member.

Correct Answer: *B*

Community vote distribution

B (60%) A (40%)

AlexUp 1 year, 7 months ago

Selected Answer: B

B is correct.

upvoted 3 times

SC22MarkTopics 1 year, 7 months ago

Selected Answer: B

B. The ability to interact with members of their groups. is correct

upvoted 2 times

Jason_R 1 year, 7 months ago

Selected Answer: A

Answer:
B. The ability to interact with members of their groups.

"They can interact only with members of those groups."
https://help.salesforce.com/s/articleView?id=sf.collab_external_enabling.htm&type=5

Not:
A. The ability to @mention accounts of which they are a contact.
You can't @mention accounts. Only people.
C. The ability to request access to public groups.
"[Chatter customers] Can't own, create, delete, moderate, join, or ask to join groups."
https://help.salesforce.com/s/articleView?id=sf.collab_external_overview.htm&type=5

D. The ability to invite members to groups of which they are a member.
Chatter customers can only "invite people that they're in common groups with to join groups that they MANAGE." They cannot invite people to groups of which they are only a member.
https://help.salesforce.com/s/articleView?id=sf.collab_external_overview.htm&type=5

upvoted 4 times

Jason_R 1 year, 7 months ago

I meant to select B. No way to edit the comment.

upvoted 2 times

DonDemik 2 years ago

Selected Answer: B

A is inccorect because they cannot @mention account or contact, but only Salesforce users.
https://help.salesforce.com/s/articleView?id=sf.collab_feed_posting.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.collab_external_overview.htm&type=5

upvoted 1 times

Ma21 2 years, 8 months ago

B. Invite People' when Allow Customers is enabled in a private Chatter group. You can invite people from your company that don't have Salesforc
licenses to use Chatter. Invited users can view profiles, post on their feed, and join groups, but they can't see your Salesforce data or records.
https://help.salesforce.com/s/articleView?id=000316535&type=1

upvoted 1 times

Question #26 *Topic 1*

The VP of Sales has requested that Account Site information should be visible on all Opportunity records.
What is the recommended solution to meet this requirement?

A. Roll-Up Summary Field

B. Cross-Object Formula Field

C. Process Builder

D. Workflow Rule

Correct Answer: *B*

Community vote distribution

B (100%)

Ma21 Highly Voted 2 years, 8 months ago

B. A Cross-object formula is a formula that spans two related objects and references merge fields on those objects. A cross-object formula can reference merge fields from a master ("parent") object if an object is on the detail side of a master-detail relationship. A cross-object formula also works with lookup relationships.

You can reference fields from objects that are up to 10 relationships away. A cross-object formula is available anywhere formulas are used except when creating default values.
https://help.salesforce.com/s/articleView?id=sf.customize_cross_object.htm&type=5

upvoted 6 times

Jason_R Most Recent 1 year, 7 months ago

Selected Answer: B

https://help.salesforce.com/s/articleView?id=sf.customize_cross_object.htm&type=5

upvoted 1 times

Question #27 *Topic 1*

A business user wants a quick way to edit a record's status and enter a custom due date field from the record's feed in Salesforce Mobile App. What could be used to accomplish this?

A. Custom quick access link

B. Custom button

C. Custom URL formula field

D. Custom action

Correct Answer: *D*

Community vote distribution

D (100%)

Ma21 Highly Voted 2 years, 8 months ago

D. Salesforce mobile app users have a one-stop place to find actions, so there's no confusion about where to go to do something. The action bar and its associated action menu collect actions from different places in the app into a single, unified home.

The productivity actions, standard and custom record buttons, and quick actions appear in the action bar and the action menu (Action Menu icon
The action bar and action menu show all the available actions for a given page.
https://help.salesforce.com/s/articleView?id=sf.actionbar_overview.htm&type=5

upvoted 5 times

Jason_R Most Recent 1 year, 7 months ago

Selected Answer: D

D. Custom action
I believe D was meant to say "Quick Action", not "Custom Action."

There is no "Quick Access Link" so, A is not the answer.

A Custom button (with content source of Visualforce page) can work, but it's not the "quick" way to do it. So, B is not the best answer.
https://help.salesforce.com/s/articleView?id=sf.limits_mobile_sf1_customizations.htm&type=5

A Custom URL formula field will not allow us to edit a record's status and enter a custom due date field. So, C is not the answer.

upvoted 2 times

Question #28 *Topic 1*

Which three statements are true about Master-Detail relationships? (Choose three.)

A. Standard objects can be on the detail side of a custom object in a Master-Detail relationship.

B. Master-Detail relationships cannot be converted to a look-up relationship.

C. Deleting a master record in a Master-Detail relationship deletes all related detail records.

D. Master-Detail relationships can convert to a lookup relationship if no roll-up summary fields exist on the master object.

E. A Master-Detail relationship cannot be created if the custom object on the detail side already contains data.

Correct Answer: *CDE*

Community vote distribution

CDE (100%)

DonDemik 2 years ago

Selected Answer: CDE

Salesforce will not accommodate a master detail relationship to a custom object that already contains data.
This is because creating a master-detail relationship adds a new required field to the custom object (known as a "foreign key" to database administrators)
https://help.salesforce.com/s/articleView?id=000325374&type=1

upvoted 2 times

ApexNoob 2 years, 1 month ago

Selected Answer: CDE

E -> https://help.salesforce.com/s/articleView?id=000325374&type=1

upvoted 2 times

Question #29 *Topic 1*

Universal Containers wants sales reps to get permission from their managers before deleting Opportunities.
What can be used to meet these requirements?

A. Approval Process with Time-Dependent Workflow action.

B. Approval Process with Apex Trigger.

C. Two-step Approval Process.

D. Process Builder with Submit for Approval Action.

Correct Answer: *C*

Community vote distribution

B (63%) | D (25%) | 13%

Sir_Ninso Highly Voted 3 years, 7 months ago
As with many answers on this website, this is completely wrong, don't rely on fake sites like this, The answer is clearly B, we need a Trigger, yet the test tells you it's C which is very clearly wrong. Its sites like these cause confusion for students
upvoted 9 times

Sreeteja123 6 months ago
I agree with you. But this site I have full hopes. Because, they knew that answer could be wrong so they added Community Votes to fix it with management from their end.
upvoted 1 times

AnhTH Highly Voted 3 years, 7 months ago
B
Process builder and approval can't delete a record. I think Approval process and trigger is required for this task.
upvoted 7 times

SalesforceMaster 1 year, 11 months ago
C
Would be a dead lock, you cannot use a trigger for that.
upvoted 1 times

docxdmd Most Recent 11 months, 3 weeks ago
Selected Answer: B
We are not deleting the record we are triggering an approval process before the record can be deleted which means we need to stop the user from deleting the record by having an approval process when they try to delete the opportunity. Process builder and workflow and just the two step approval process alone can not be initiated before a record is deleted.
upvoted 1 times

docxdmd 1 year ago
Selected Answer: C
C
Boris Boris answer below is dead on correct.
Two step approval process is the best answer.
upvoted 1 times

docxdmd 11 months, 3 weeks ago
B!!!!
Never mind BorisBoris may have gotten a 100 on 'Automation' but this question is B not C. Either this questions was one of the 5 experimenta questions on his test or is in a different category.

We are not deleting the record we are triggering an approval process before the record can be deleted which means we need to stop the user from deleting the record by having an approval process when they try to delete the opportunity. Process builder and workflow and just the tw step approval process alone can not be initiated before a record is deleted.
upvoted 1 times

BorisBoris 1 year, 1 month ago
The answer is C because I completed the exam and under the section 'Automation' I scored 100%. The question does not mention an automatic record deletion. It simply requires that a Sales Rep wants permission to delete a record. And in fact, if it were my Users, I would want them to wait for the approval and then simple delete the record. So, a 2-stepApproval Process is the best practice. In the Two-step Approval Process, the sales rep initiates the deletion request, which then proceeds through two approval steps. The first step involves the sales rep's approval, and the secon step involves the manager's approval. The process ensures that the manager grants permission before the Opportunity can be deleted.

By utilizing a Two-step Approval Process, Universal Containers can enforce the requirement of obtaining permission from managers before deleting Opportunities. This approach provides a structured and auditable workflow, ensuring appropriate oversight and control over Opportunit deletions.

upvoted 6 times

ExamTube 1 year, 2 months ago

Right answer is A. We must use declarative option always before writing anything. So B or C or D is wrong.

upvoted 1 times

ExamTube 1 year, 2 months ago

Sorry I typed it wrong. Right answer is B. Sorry again.

upvoted 2 times

Apex_man1 1 year, 8 months ago

Selected Answer: B

D is incorrect because process Builder cannot trigger the approval process before the records deletion

upvoted 2 times

IamAshish 1 year, 8 months ago

B, Process builder cant be used to delete a rec

upvoted 1 times

Saozer 1 year, 10 months ago

Selected Answer: D

If we talk about APP BUILDER certificate. i think "D" is the most Answer. Me i tried to test it and it work very good. The problem here is automatio
how to trigger the submission without using the "Submit" button? just use an build-Process to trigger your approval.
"B" is correct too, but here is not Dev certificate.

upvoted 2 times

Saozer 1 year, 10 months ago

We all know that process builder can not check if a record is deleted. But let's choose le most logic answer assuming that it is APP BUILDER Certification.

upvoted 3 times

DonDemik 2 years ago

Selected Answer: B

B.
Approval process, process builder or workflow cannot delete records.
Flow can be used to delete records.
But in this case, a trigger should be used.

upvoted 2 times

Mims22 2 years, 5 months ago

No one has mentioned that the deletion needs to happen automatically.
Process builder indeed cannot delete records.
Why use Apex when there is salesforce functionality that can do that?
The time-dependent option is irrelevant since this needs to happen immediately before deletion.
For me it is also C.

upvoted 4 times

Eslo 2 years, 6 months ago

Answer C is correct because process builder do not allow automatic deletion of record but flow does based on condition.

upvoted 2 times

MMLEI 2 years, 10 months ago

It's C JoPe got the point. The reason for Two step Approval is just the question mentions "Managers" not just one implying the approval need to further step after one manager approves it.

upvoted 3 times

neil_1 1 year, 10 months ago

I agree here - the question says managers (as in more than one manager) and two step would accomplish that. I was envisioning this as: user submits for approval to delete the record. maybe this "approval" is a checkbox or something that tells user A it can be deleted. then user A ge some notification and manually deletes. it seems that reading this question, the triggers don't need to be "on delete" of the record at the time user A wants to delete it.

upvoted 2 times

Cloudy_Follower 2 years, 11 months ago

I think it's B. The Apex trigger is used to prevent the record deletion, not to delete it.

upvoted 3 times

Goat1234 3 years ago

The fact that it states they need permission and not automatically deleted would imply that it would be manually deleted, therefore C?

upvoted 1 times

pallavi7mentor 3 years, 7 months ago

i think its b
https://www.sevenmentor.com/salesforce-training-in-pune.php

upvoted 3 times

AppFox 3 years, 7 months ago

JoPe is correct. If you read the question, they are only looking for permission

upvoted 3 times

inech 3 years, 5 months ago

He has a point, but then why would you need a 2 step approval. I think you would only need one.

upvoted 1 times

Question #30 | *Topic 1*

Sales Managers at Universal Containers would like to standardize what information Sales Reps are gathering. Sales Reps want recommendations, sales strategies and to know what key fields need to be completed at each step of the sales process on the opportunity record.
What feature should an app builder use to provide this functionality?

A. Workflow

B. Global Action

C. Path

D. Chatter Feed

Correct Answer: *A*
Reference:
https://help.salesforce.com/articleView?id=workflow_examples.htm&type=0

Community vote distribution
C (100%)

aadzik07 Highly Voted 3 years, 9 months ago
Path - https://help.salesforce.com/articleView?id=path_overview.htm&type=5
upvoted 25 times

Sir_Ninso Highly Voted 3 years, 7 months ago
This website is useless, almost every answer is incorrect... this is obviously C and not A!!!!!
Stop Misguiding students!
upvoted 13 times

MAH007 3 years, 5 months ago
I think it is great to go ahead and do research if the answer seems sketchy. You get to be at the bottom of the question asked and gather mor information on the topic.
upvoted 10 times

Danthejoker47 Most Recent 6 months, 1 week ago
These questions are all horribly dated, giving up, apparently you need to pay the fee and work backwards from page 60. These questions are ancient.
upvoted 1 times

mauro_b 11 months, 3 weeks ago
Selected Answer: C
It´s clearly C. The answer is wrong.
upvoted 1 times

TraceSplice 1 year, 9 months ago
Selected Answer: C
C is the correct answer
upvoted 1 times

cagdasaydin7 1 year, 9 months ago
Selected Answer: C
its c, path is for key fields
upvoted 2 times

frn 1 year, 10 months ago
Selected Answer: C
You can't do that with workflow, just with a path (easiest form) or a flow.
upvoted 1 times

Eslo 2 years, 1 month ago
Sales Process and Path- Answer is C
upvoted 1 times

Vicas7 2 years, 8 months ago
Selected Answer: C
The answer is C
upvoted 1 times

Harshajogi 2 years, 10 months ago

Its C, using Path you can configure to show Key fields and show guidance on each stage to complete that stage.

upvoted 1 times

Leonnse_11 3 years, 2 months ago

C. Path

upvoted 3 times

GiggiKR 3 years, 7 months ago

PATH C

upvoted 3 times

JoPe 3 years, 8 months ago

It's definitely response C

upvoted 3 times

SumiR 3 years, 8 months ago

Ans : C

upvoted 3 times

pubg4ronliulic 3 years, 9 months ago

C

Path

upvoted 3 times

Question #31 *Topic 1*

Which three Salesforce functionalities are ignored when processing field updates in workflow rules and approval processes? (Choose three.)

A. Field-level security

B. Record type picklist value assignments

C. Multiple currencies

D. Validation rules

E. Decimal places and character limits

Correct Answer: *BCE*

Community vote distribution

ABD (50%) ACD (44%) 6%

sandy1230 Highly Voted 3 years, 7 months ago

A,B,D is correct answer

upvoted 32 times

elsy1999 1 year, 6 months ago

Why B is right? Any information about it in the documentation?

upvoted 1 times

igorshpak 1 year, 7 months ago

Workflow field update cannot ignore Validation rule. It's for sure. I've tested. It just can't update field because of a Validation error. D is incorrect.

upvoted 1 times

SC22MarkTopics 1 year, 7 months ago

" Workflow rules and some processes can invalidate previously valid fields. Invalidation occurs because updates to records based on workflow rules and also on process scheduled actions don't trigger validation rules. "

https://help.salesforce.com/s/articleView?id=sf.workflow_field_update_considerations.htm&type=5

upvoted 2 times

igorshpak 1 year, 6 months ago

Sorry I've tested it in Flows, Workflow is out of date, I thought they perform actions identically, it turned out they don't. Workflow doesı trigger VRs.

upvoted 1 times

noox Highly Voted 2 years, 10 months ago

According to the doc : https://help.salesforce.com/s/articleView?id=sf.workflow_field_update_considerations.htm&type=5

Correct answers are A,C,D :

A because : "Field updates function independently of field-level security. Therefore, a workflow rule can update fields even though they are hidde on the user's page layout."

C because : "If your organization uses multiple currencies, currency fields are updated using the record's currency. If you choose to update a field based on a formula, any values in your formula are interpreted in the currency of the record." So it doesn't support multiple currencies.

D because : "Salesforce processes rules in the following order:
Validation rules
Assignment rules
Auto-response rules
Workflow rules (with immediate actions)
Escalation rules"

upvoted 21 times

Ishiiiiiiiiiii Most Recent 4 months, 1 week ago

B is not the correct option since whenever you try to update a field through workflow with a picklist value for a record type to which a particular picklist value is not assigned in settings, then it throws error message "bad value for restricted picklist"

upvoted 1 times

YOOGI1234 5 months, 1 week ago

Selected Answer: ACD

A,C and D are correct

upvoted 1 times

AlexUp 7 months, 1 week ago

Selected Answer: ABD

A,B,D is correct

upvoted 1 times

docxdmd 11 months, 3 weeks ago

Selected Answer: ABD

ABD

Its clear everyone generally acknowledges that field level security will be ignored by workflow rules when they update a field and validation rules run before workflow so they are "ignored" as well. The question is between B and C. We can definitely say that workflow will ignore record type specificity when setting a picklist value so B is for sure correct.

The confusion in the comments comes in because enabling multiple currencies allows you to set different fields with different currencies and whe you update those fields they will update with what ever currency the field was last set to use. This means that it is NOT ignoring multiple currenci it is correctly using them, if workflow was ignoring them then it would for example set all currencies to USD not matter what the field previous ha written.

upvoted 2 times

tranhai 1 year, 5 months ago

The three Salesforce functionalities that are ignored when processing field updates in workflow rules and approval processes are:
A. Field-level security: Field-level security determines whether a user can see, edit or delete a field value. However, when a workflow rule or approval process updates a field, field-level security is ignored.
B. Record type picklist value assignments: Record types are used to display different page layouts and picklist values based on the values of the record type field. However, when a workflow rule or approval process updates a picklist value, the record type picklist value assignments are ignored.
D. Validation rules: Validation rules are used to ensure that data entered into a record meets certain criteria. However, when a workflow rule or approval process updates a field, validation rules are ignored.
Therefore, the correct answer is A, B, and D.
Note: Multiple currencies, decimal places, and character limits are not ignored when processing field updates in workflow rules and approval

upvoted 3 times

cometRK 1 year, 5 months ago

Selected Answer: ACD

A,C and D is Correct

upvoted 1 times

SC22MarkTopics 1 year, 7 months ago

Selected Answer: ABD

https://help.salesforce.com/s/articleView?id=sf.workflow_field_update_considerations.htm&type=5

ABD is correct

upvoted 1 times

igorshpak 1 year, 7 months ago

ABC are correct unswers
Workflow field update cannot ignore Validation rule. It's for sure. I've tested. It just can't update field because of a Validation error. D is incorrect.
Workflow field update also has an error becase of decimal places and char limit...
It's for sure and tested.

upvoted 1 times

igorshpak 1 year, 6 months ago

Sorry WF ignore VRs

upvoted 1 times

dinhtan 1 year, 7 months ago

Selected Answer: ACD

ACD is correct ..tested

upvoted 1 times

Saozer 1 year, 8 months ago

Selected Answer: BCE

Only 2 answers must stay. For me, it is impossible to ignore Field-Level-Security(A) and Validation rule(D) at this level. YOU CAN NOT, YOU CAN NEVER!!!

upvoted 1 times

Apex_man1 1 year, 8 months ago

Selected Answer: ACD

Field updates function independently of field-level security. Therefore, a workflow rule can update fields even though they are hidden on the user page layout.

https://help.salesforce.com/s/articleView?id=sf.workflow_field_update_considerations.htm&type=5
If your organization uses multiple currencies, currency fields are updated using the record's currency. If you choose to update a field based on a formula, any values in your formula are interpreted in the currency of the record.

upvoted 1 times

amilaveer 1 year, 8 months ago

Selected Answer: ABD

A,B,D is correct answer

upvoted 1 times

cagdasaydin7 1 year, 9 months ago

Selected Answer: ABD

ABD is correct answer

upvoted 1 times

YJ2 1 year, 11 months ago

A,C,D is correct answer

upvoted 1 times

DonDemik 2 years ago

Selected Answer: ACD

A,C,D
https://help.salesforce.com/s/articleView?id=sf.workflow_field_update_considerations.htm&type=5
A: Field updates function independently of field-level security. Therefore, a workflow rule can update fields even though they are hidden on the user's page layout.
C: If your organization uses multiple currencies, currency fields are updated using the record's currency. If you choose to update a field based on formula, any values in your formula are interpreted in the currency of the record.
D: Workflow rules and some processes can invalidate previously valid fields. Invalidation occurs because updates to records based on workflow rules and also on process scheduled actions don't trigger validation rules.

upvoted 2 times

Question #32 *Topic 1*

An app builder has been asked to integrate Salesforce with an external web service. The web service must be notified every time an Opportunity is Won.

Which two can satisfy this requirement? (Choose two.)

A. Use a workflow rule and an outbound message.

B. Use Process Builder with an outbound message.

C. Use a flow and an outbound message.

D. Use Process Builder and Apex code.

Correct Answer: *AD*

Community vote distribution

AC (100%)

Golfung Highly Voted 3 years, 7 months ago

Why is it not A and C? Since Flows can send outbound message.

upvoted 9 times

Pifrank 3 years, 6 months ago

Flows can not send outbound message without code. Refer this link.
https://help.salesforce.com/articleView?id=sf.process_which_tool.htm&type=5

upvoted 5 times

noox 2 years, 10 months ago

The link says exaclty the opposite ^^ Flow builder can send outbound message without code. So correct answer are A and C.

upvoted 3 times

Vicas7 2 years, 8 months ago

Flows will be able to send outbound messages in future updates. Salesforce will terminate the use of workflows and process builder in the future.

For now, only workflows can send outbound messages

upvoted 2 times

DonDemik Highly Voted 2 years ago

Selected Answer: AC

A,C.
Flow can send outbound message, No need to write Apex with process builder.

upvoted 5 times

aniket_k11 Most Recent 1 month ago

Selected Answer: AC

https://help.salesforce.com/s/articleView?id=sf.process_which_tool.htm&type=5

upvoted 1 times

mauro_b 11 months, 3 weeks ago

Selected Answer: AC

It's A and C, workflow rules and flow builder can send outbound messages. Process Builder needs apex to do it.

upvoted 1 times

CT2023 1 year, 5 months ago

The question ask to integrate salesforce with an external web service and the, could this be the reason why one correct answer are A. and D.?

upvoted 1 times

YJ2 1 year, 11 months ago

Considering PB will be out from SF, A&C is the answer.

upvoted 2 times

Mims22 2 years ago

A C Process builder cannot send an outbound message:
Another way to automate business processes, and is the upgraded version of the workflow rule. Though it can't send an outbound message like the workflow, with process builder you can update any related record, send an email, invoke a flow, submit a record for approval, and post to chatter

upvoted 2 times

Eslo 2 years, 1 month ago

A and C is correct- Outbound message is core action inside record triggered floe- Here is Salesforce article- https://help.salesforce.com/s/articleView?id=release-notes.rn_automate_flow_builder_outbound_message.htm&type=5&release=234

upvoted 2 times

gigi_70 2 years, 5 months ago

AD is correct because flows and process builder do not have the outbound messages feature, they can only send outbound messages when combined with apex. In the context of app builder, the declarative method is preferred, hence Workflows

upvoted 2 times

wka520 2 years, 6 months ago

AD is correct

upvoted 1 times

Ma21 2 years, 8 months ago

Now I am a little confused after this article: https://help.salesforce.com/s/articleView?id=release-notes.rn_automate_flow_builder_outbound_message.htm&type=5&release=234

upvoted 1 times

Shantanu6193 3 years, 3 months ago

Efficient way is to use Workflow rule and use apex code to make callout
... A and D is correct.

upvoted 2 times

Question #33 *Topic 1*

What sandbox type allows for the use of a sandbox template?

A. Developer Sandbox

B. Developer Pro Sandbox

C. Config Sandbox

D. Partial Sandbox

Correct Answer: *D*

Community vote distribution

D (100%)

mauro_b 11 months, 3 weeks ago

Selected Answer: D

D. But it should say "Partial Copy Sandbox".

upvoted 1 times

Eslo 2 years, 1 month ago

Answer is D- Partial Copy Sandbox- https://help.salesforce.com/s/articleView?id=sf.create_test_instance.htm&type=5

upvoted 2 times

SThomas 3 years, 8 months ago

D. Partial Copy Sandbox

upvoted 4 times

Question #34 *Topic 1*

Universal Containers would like to embed a chart of all related Opportunities, by stage, on the Account detail page.
What type of report should an app builder create to add to the Account page layout?

A. A summary report on the Account object.

B. A tabular report on the Account object.

C. A summary report on the Opportunity object.

D. A tabular report on the Opportunity object.

Correct Answer: *C*

Community vote distribution

C (80%) A (20%)

Ma21 Highly Voted 2 years, 8 months ago
Summary reports are similar to tabular reports, but also allow users to group rows of data,
view subtotals, and create charts. They can be used as the source
report for dashboard components. Use this type for a report to show
subtotals based on the value of a particular field or when you want
to create a hierarchical list, such as all opportunities for your
team, subtotaled by Stage and
Owner. Summary reports with no groupings
show as tabular reports on the report run page.
https://help.salesforce.com/s/articleView?id=sf.reports_changing_format.htm&type=5
upvoted 7 times

Samuel_S 1 year, 11 months ago
Yeah but what is the answer then?
upvoted 1 times

Samuel_S 1 year, 11 months ago
I think it's "A" because they mention "by stage" in the question so I would assume they mean grouping and therefore a summary report.
upvoted 1 times

LoCoDoubleG Most Recent 1 year ago
Typical Salesforce - a poorly worded question with poorly worded/unclear answers. The REPORT is ON the Oppty object. However, you will imbed the chart (requirement from the question) on the Account page.
upvoted 3 times

kundan911232 1 year, 5 months ago
Selected Answer: C
C is correct. You can create a summary report on Opportunity group by stage and put it on Account record page filtered by AccountID.
upvoted 4 times

Apex_man1 1 year, 8 months ago
Selected Answer: A
I think A is the right answer
upvoted 1 times

AppBuilderShweta 1 year, 11 months ago
Correct answer is A.
We need to embed it on Account object rather then on Opportunity object.
upvoted 1 times

mcc 1 year, 11 months ago
We need a report about the opportunity to be embedded in the account object detail page so it's C.
upvoted 4 times

Xinowi 1 year, 6 months ago
It must be A. The report is on the RELATED Opportunities of each Account
upvoted 1 times

Xinowi 1 year, 5 months ago
disregard this last answer. I tested and need to be on Opportunity. Right answer is C. No doubt
upvoted 1 times

Question #35 *Topic 1*

Which three values must be defined when creating a new Opportunity Stage picklist value? (Choose three.)

A. Quota

B. Forecast Category

C. Amount

D. Probability

E. Type

Correct Answer: *BDE*

Community vote distribution

BDE (67%) ADE (33%)

igorshpak 1 year, 7 months ago

Selected Answer: BDE

Its for sure. Cheked. Setup/Object manager/Opportunity/fields and relationships/Stage/Opportunity Stages Picklist Values/Closed Won/Edit

upvoted 1 times

Anval 1 year, 10 months ago

Selected Answer: BDE

There are quotes not quota

upvoted 2 times

AppBuilderShweta 1 year, 11 months ago

Correct Answer BDE

upvoted 1 times

DonDemik 2 years ago

Selected Answer: ADE

B,D,E
defaultProbability
forecastCategoryName
forecastCategoryName
Closed / Won

https://developer.salesforce.com/docs/atlas.en-us.uiapi.meta/uiapi/ui_api_responses_opportunity_stage_picklist_values.htm

upvoted 3 times

giob 2 years, 2 months ago

Selected Answer: BDE

B - D - E is correct

upvoted 3 times

Question #36 *Topic 1*

Universal Containers uses a custom object called Candidates to track information about people who are being recruited for jobs within the company. Employees should be able to create a Candidate record; however, only HR users should be able to view, edit, and report on the Salary field.
What action should be recommended for controlling who can view the Salary field?

A. Create and assign separate Candidate page layouts for general employee users and HR users.

B. Restrict access to the "Salary" field for general employee users using field-level security.

C. Create and assign separate Candidate record types for general employee users and HR users.

D. Restrict access to the "Salary" field for general employee users using custom sharing settings.

Correct Answer: *B*

Community vote distribution

B (100%)

giob 2 years, 2 months ago

Selected Answer: B

B is correct. Sharing rules can only extends visibility

upvoted 4 times

Question #37 *Topic 1*

Which two ways can an app builder grant object-level access to users? (Choose two.)

A. Public Groups

B. Permission Sets

C. Roles

D. Profiles

Correct Answer: *BD*

Community vote distribution

BD (100%)

DonDemik 2 years ago

Selected Answer: BD

B,D
To edit object permissions: Manage Profiles and Permission Sets AND Customize Application

https://help.salesforce.com/s/articleView?id=sf.bi_security_salesforce_object_field_levels_control_access.htm&type=5

upvoted 1 times

Question #38 | *Topic 1*

The CFO wants to make sure that a deal with more than a 40% discount gets approved by the VP of Finance before a quote is sent to the customer.
In which two ways can this be accomplished? (Choose two.)

A. Create a new approval process that has automatic submission enabled in the entry criteria.

B. Launch a flow that uses the submit for approval action to submit deals for approval.

C. Launch a new approval process that has automatic submission enabled as an initial submission action.

D. Create a new process with a submit for approval action to automatically submit deals for approval.

Correct Answer: *BD*

Community vote distribution

BD (50%) | AB (50%)

Mims22 Highly Voted 2 years ago
Every approval process has an option for an entry criteria and at first I was wondering why would i use flow or process?! Then, when i read the question part " before a quote is sent to the customer", I realized that this part must also be automated, so to me, this is the only explanation as t why I would choose B and D. Please share thoughts. This was on my exam and I wanna get it right.
upvoted 8 times

sandy1230 Highly Voted 3 years, 7 months ago
There is nothing like automatic submission
upvoted 6 times

ShankarAPSF 3 years ago
Means assigning the record
upvoted 1 times

AlexUp Most Recent 7 months, 1 week ago
Selected Answer: BD
B, and D are correct answers.
upvoted 1 times

SFQA 7 months, 3 weeks ago
BandD would be correct options
upvoted 1 times

qa_362 1 year ago
B, and D are correct answers. Initial submission criteria specify the condition to submit for approval but to initialize the submission, it has to be pushed by either flow or a process builder by using the "submit for approval" action.
upvoted 1 times

docxdmd 1 year ago
Selected Answer: BD
Flow can obviously do this (B https://help.salesforce.com/s/articleView?id=sf.flow_ref_elements_actions_approval.htm&type=5). The action it uses in flow is called a "submit for approval action" and requires an approval process to be created which it will call. So this is definitely a correct answ

Approval requests occur during the "approval steps". A and C specify the sections of entry criteria and initial submission action but neither of tho: have the ability to automatically submit an approval to anyone.

D which although vague is not incorrect, it is a process and the process would involve setting an action to automatically submit deals for approva So it has to be B and D.

https://www.salesforceben.com/how-to-build-salesforce-approval-processes-end-to-end/
upvoted 1 times

SC22MarkTopics 1 year, 7 months ago
Selected Answer: AB
I also think it is A&B because approval processes are defined by entry criteria and D is too vague in its answer. Might be wrong but D doesn't see right to me.
upvoted 3 times

amilaveer 1 year, 8 months ago
Selected Answer: BD
B and D are correct.

upvoted 2 times

YJ2 1 year, 11 months ago

Its A&B, A coz we can initiate the approval process based in entry criteria and B, bcoz flow can initiate the approval process when discount is updated >=40%

upvoted 2 times

nibbio 1 year, 11 months ago

A,D: record triggered flows can't submit approval process

upvoted 1 times

AlexKoli 1 year, 10 months ago

are u joking?

upvoted 2 times

DonDemik 2 years ago

Selected Answer: AB

Maybe A,B?
select those that can send out bound messages

upvoted 1 times

DonDemik 2 years ago

Actually, when looking into 4 automation tools, only Process Builder and Flow Builder can be used to "Submit for approval"... If not considerin
sending outbound messages...

upvoted 1 times

Question #39 *Topic 1*

What feature can an app builder use to automatically assign cases that have been open longer than three days to the next support tier?

A. Case Assignment Rules

B. Case Escalation Rules

C. Case Business Rules

D. Case Auto Response Rules

Correct Answer: *B*

Pooja_U 1 year, 9 months ago

Answer is B.
https://help.salesforce.com/s/articleView?id=sf.rules_escalation_create.htm&type=5

upvoted 1 times

Question #40 *Topic 1*

A custom field on an account is used to track finance information about a customer. Only members of the Finance Team have access to this field. However, the business wants to allow one customer service agent, who is assigned the customer service profile, read-only access to this field for special circumstances.
What is the recommended solution to grant the customer service agent access to the field?

A. Update the Customer Service Profile already assigned to the agent to allow for read-only access to the field via Field Level Security.

B. Create a permission set that allows read-only access to the field via Field Level Security and assign it to the agent.

C. Create a new profile to allow for read-only access to the field via Field Level Security and assign it to the agent.

D. Update the custom field's Field Level Security in setup to allow the agent read-only access to the field.

Correct Answer: *B*

Community vote distribution

B (100%)

BorisBoris 1 year, 1 month ago
D.
Creating a permission set that allows read-only access to the field via field-level security and assigning it to the agent provides the desired solution. A permission set is a collection of settings and permissions that can be assigned to individual users to grant additional access beyond their profile settings. By creating a permission set specifically for the read-only access to the custom field and assigning it to the customer service agent, you can provide the necessary access without making broader changes to profiles or creating unnecessary overhead.
Not B. Updating the Customer Service Profile already assigned to the agent to allow for read-only access to the field via field-level security would grant access to all users assigned to that profile. It would not specifically address the requirement of granting access to only the customer service agent.
upvoted 1 times

DonDemik 2 years ago
Selected Answer: B
B is correct but wouldn't it be easier just use sharing rules?
upvoted 3 times

giob 2 years, 2 months ago
A is Correct.
You don't need permission sets because the profile "Customer Service Profile" is still assigned to the agent.
upvoted 2 times

Stephn 2 years, 2 months ago
but then all the other agents will get this permission too and that is not what they want
upvoted 8 times

Question #41 *Topic 1*

Universal Containers has created the custom objects Candidate and Interview in Salesforce to track candidates and interviews respectively. The company wants to track the total number of interviews a candidate has gone through on the candidate record without writing any code.
Which two actions should an app builder take to accomplish this requirement? (Choose two.)

A. Use a formula field on the Candidate record to show the total number of interviews.

B. Use a roll-up summary field on the Candidate record to show the total number of interviews.

C. Use a master-detail relationship between the Candidate and Interview objects.

D. Use a lookup relationship between the Candidate and Interview objects.

Correct Answer: *BC*

Community vote distribution

BC (100%)

sf2022 2 years ago

Selected Answer: BC

B, C
master-detail then roll-up summary fields

upvoted 2 times

FI99 2 years, 7 months ago

B&C
For roll-up summary to work, the detail record must be related to the master through a master-detail relationship.

upvoted 1 times

Ma21 2 years, 8 months ago

B and D - Master Detail relationship is the Parent child relationship. In which Master represents Parent and detail represents Child. If Parent is deleted then Child also gets deleted. Rollup summary fields can only be created on Master records which will calculate the SUM, AVG, MIN of the Child records.

upvoted 2 times

SS1121 1 year, 2 months ago

@Ma21 - did you mean to say B & C?

upvoted 1 times

Question #42 *Topic 1*

Universal Containers has deployed custom tabs to Production via change sets, without including the profile settings.
What statement is true about the visibility of custom tabs in Enterprise Edition?

A. Custom tabs are not deployed.

B. Custom tabs are default on for all users.

C. Custom tabs are not hidden for all users.

D. Custom tabs are default off for all users.

Correct Answer: *D*

Community vote distribution

D (100%)

SiminaR Highly Voted 3 years, 4 months ago
Should not the correct answer be hidden?
upvoted 12 times

long_one Highly Voted 2 years, 6 months ago
None of the answers are correct. I tested deploying a custom tab WITHOUT the profile and when it gets deployed in the production, the profile h
it's tab set as "Tan Hidden".
upvoted 8 times

CT2023 Most Recent 1 year, 5 months ago
The correct answer is C. because default because custom tab is hidden by default.
upvoted 1 times

CT2023 1 year, 5 months ago
Sorry, I missed read the C. option. There is no answer with Hidden. So I think if D meant to be the correct answer, then it is a typo.
upvoted 1 times

DonDemik 2 years ago
Selected Answer: D
D. Tabs are default hidden if profile are not included.

https://trailhead.salesforce.com/trailblazer-community/feed/0D54S00000A8RGpSAN
upvoted 1 times

Ma21 2 years, 8 months ago
D: Default Off: Hide the tab by default for users with this profile. Individual users can override this setting.
Tab Hidden: Hide the tab and do not allow individual users to override this setting in their personal customization.
https://help.salesforce.com/s/articleView?id=000325081&type=1
upvoted 3 times

ShankarAPSF 3 years ago
C is right answer
upvoted 1 times

ParthDoshi 3 years, 1 month ago
Yes, Correct Answer is D: Custom tabs are default off for all users.
upvoted 3 times

Leonnse_11 3 years, 2 months ago
Correct Answer: C
upvoted 1 times

aestyn 3 years, 4 months ago
You are right. Tab should be hidden!
upvoted 3 times

SEDIT 2 years, 10 months ago
They got me on that question. Answer is D, becouse in C there is "NOT hidden" that i missed.
So again - D
upvoted 6 times

Mims22 2 years ago
True, but what if the answers are hidden and default off. What would then be the correct answer?

upvoted 1 times

Question #43 *Topic 1*

Which two report formats can be used as a source report to configure a reporting snapshot? (Choose two.)

A. Summary format

B. Joined format

C. Matrix format

D. Tabular format

Correct Answer: *AD*

Ma21 2 years, 8 months ago
A and D - You can choose any custom tabular or summary report as the source report, except legacy forecast reports, Quota vs Actual reports, an Leads by Source reports.
upvoted 3 times

Question #44 *Topic 1*

In Salesforce Classic, Universal Containers provides access to Salesforce for their Customer Support and Sales Operations teams. Management wants to ensure that when users log in, their home tab provides access to links and documentation that are specifically relevant to their team's function.
How can this requirement be met?

A. Create three home page custom components and three layouts; assign users by team.

B. Create three home page custom components and three layouts; assign user by profile.

C. Create two home page custom components and two layouts; assign to users by team.

D. Create two home page custom components and two layouts; assign to users by profile.

Correct Answer: *D*

Question #45 *Topic 1*

Which two should be considered when creating unmanaged packages? (Choose two.)

A. Deploying from a Developer Edition environment.

B. Publishing an application for sale on the AppExchange.

C. Distributing upgradeable components to other Salesforce orgs.

D. Distributing open-source projects on the AppExchange.

Correct Answer: *AC*

Community vote distribution

AD (100%)

withanastasiia Highly Voted 3 years, 9 months ago
a d
Unamaged packages can be used for open-source projects.
upvoted 17 times

jessejps Highly Voted 3 years, 8 months ago
the correct answer is A D
upvoted 9 times

Mims22 Most Recent 2 years ago
Selected Answer: AD
Open source cannot be upgraded and cannot be used for sale.
upvoted 4 times

biondo 2 years ago
Selected Answer: AD
unmanaged are not upgradable
upvoted 1 times

sf2022 2 years, 1 month ago
Selected Answer: AD
A D are correct answers
upvoted 2 times

Eslo 2 years, 1 month ago
Also this link may help- https://www.forcetalks.com/salesforce-topic/can-we-upgrade-an-unmanaged-packaged-app-in-salesforce/#:~:text=Salesforce%20unmanaged%20packaged%20apps%20cannot,files%20of%20you%20unmanaged%20app.
upvoted 1 times

Sang_Patra 2 years, 3 months ago
Answer is A and D
upvoted 1 times

edogaldo 2 years, 4 months ago
Selected Answer: AD
In an unmanaged package, components are not upgradeable.
(https://developer.salesforce.com/docs/atlas.en-us.packagingGuide.meta/packagingGuide/sharing_apps.htm)
upvoted 2 times

Ma21 2 years, 8 months ago
A and D: Unmanaged packages are typically used to distribute open-source projects or application templates to provide developers with the basi building blocks for an application. Once the components are installed from an unmanaged package, the components can be edited in the organization they are installed in. The developer who created and uploaded the unmanaged package has no control over the installed components, and can't change or upgrade them. Unmanaged packages should not be used to migrate components from a sandbox to productio organization.
https://help.salesforce.com/s/articleView?id=sf.sharing_apps.htm&type=5
upvoted 3 times

oanatech 2 years, 9 months ago
The same Knowledge article shared below clearly states "In an unmanaged package, components are not upgradeable" so not sure how D is an option
upvoted 1 times

oanatech 2 years, 9 months ago

Sorry, I meant C is not an option
upvoted 1 times

ParthDoshi 3 years, 1 month ago
A and D should be correct answers.
upvoted 1 times

Pifrank 3 years, 6 months ago
Correct Answere is
A. Deploying from a Developer Edition environment
C. Distributing upgradeable components to other Salesforce orgs.
Unmanaged package are opensource but you can't list it on appexchange.
https://help.salesforce.com/articleView?id=sf.sharing_apps.htm&type=5
upvoted 3 times

sandy1230 3 years, 7 months ago
A and D is correct answer
upvoted 5 times

JoPe 3 years, 8 months ago
Responses are A and D
upvoted 5 times

Question #46

Topic 1

Universal Containers wants to optimize routes for its traveling service personnel.
What is the recommended solution to meet this requirement?

A. Configure routing options in a custom object.

B. Configure Territory Hierarchy and rules for route based on Territory.

C. Use geolocation fields with the DISTANCE and GEOLOCATION formulas.

D. Use an AppExchange partner product.

Correct Answer: *D*

Currently there are no comments in this discussion, be the first to comment!

Question #47 *Topic 1*

Universal Containers is setting up Salesforce for the first time. Management wants the sales and marketing teams to have different navigation menus in the
Salesforce Mobile App.
What option is available to an app builder to satisfy this requirement?

A. Create sales and marketing profiles and ensure read access to different objects.

B. Create mobile navigation menus for both the sales and marketing profiles.

C. Create public groups for sales and marketing and create mobile navigation menus for each group.

D. Create roles for sales and marketing and assign a custom homepage layout for each role.

Correct Answer: *A*

Community vote distribution

A (100%)

sandy1230 Highly Voted 3 years, 7 months ago
This is because you cannot set different configurations menu for several kinds of users.
upvoted 5 times

BorisBoris Most Recent 1 year, 1 month ago
I will also support A but typically Salesforce have not worded this Q very well, because A results in Read Access and the requirements do not mention read only access. But, when configuring usinf profiles, we can set the access levels for the team to read only, read write etc anyway.
upvoted 1 times

marlonz 1 year, 11 months ago
A is correct answer, because you can add objects to navigation menu on S1 app. If the profile can access to this object, then you can it otherwise you can not see. A said they access to difference objects will make this logic work.
upvoted 1 times

DonDemik 2 years ago
A. Tabs/Objects are controlled by Profiles.
Anything represented by a tab in Salesforce—such as standard and custom objects, Visualforce pages, the Chatter feed, People, or Groups—is visible for a user in the Salesforce mobile app menu, based on the user's profile settings. For example, if a user is assigned to a profile that has the Groups tab set to Tab Hidden, the user won't see the Groups menu item in the Salesforce mobile app navigation menu, even though an admin ha included it in the menu.
https://help.salesforce.com/s/articleView?id=sf.salesforce_app_customize_nav_menu.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.users_tab_visibility.htm&type=5
upvoted 2 times

Mims22 2 years ago
Selected Answer: A
Same reason: different config menus are not possible.
upvoted 1 times

Ma21 2 years, 8 months ago
A. https://help.salesforce.com/s/articleView?id=sf.salesforce_app_customize_nav_menu.htm&type=5
upvoted 4 times

P7714 3 years, 1 month ago
Can anybody please share correct answer please
upvoted 1 times

Goat1234 3 years ago
A is the correct answer
upvoted 2 times

Question #48 *Topic 1*

An app builder wants to show Groups as the last navigation menu item in the Salesforce Mobile App. However, the app builder is not able to select Groups as one of the items on the drop-down menu.
What could cause this?

A. Groups is showing up in the recent section and not in the navigation menu.

B. Groups cannot be the last item in the navigation menu.

C. Groups is included in the Smart Search items but not on the navigation menu.

D. Groups is not included in the selected list for the navigation menu.

Correct Answer: *D*

CVR14 Highly Voted 2 years ago
it's D. My reasoning for this is that they ask 'WHY isn't it in the list', not 'WHERE else could you find it. If that was the questions C would be valid. But since that doesn't seem the point if the question my initial thought is D, it's just not included in the list.
upvoted 5 times

RaviKiran_thati Most Recent 7 months, 1 week ago
Groups Appear for organizations that have Chatter enabled. If you don't add this item to the navigation menu, groups are automatically included in the set of Smart Search Items instead and the Groups item is available from the Recent section. So C is the correct answer.
upvoted 1 times

BorisBoris 1 year, 1 month ago
C.
If Groups is included in the Smart Search items but not on the navigation menu, it means that it is available for search but not specifically listed as a navigation menu item. In this case, the app builder will need to modify the navigation menu configuration to include Groups as one of the selectable items.
By adjusting the configuration settings and ensuring that Groups is included in both the Smart Search items and the selected list for the navigatic menu, the app builder can resolve the issue and make Groups available as an item on the dropdown menu in the mobile app.

Therefore, both options C and D could be potential causes for the app builder's inability to select Groups as one of the items on the dropdown menu, and further investigation into the specific configuration settings would be required to determine the exact cause.
upvoted 1 times

shub220696 1 year, 5 months ago
What is correct answer
D or C ?
upvoted 1 times

Stephn 2 years, 2 months ago
The answer is D:

https://developer.salesforce.com/docs/atlas.en-us.204.0.salesforce1.meta/salesforce1/customize_s1_nav_about.htm
upvoted 1 times

> **Stephn** 2 years, 2 months ago
> "If you don't add this item to the navigation menu, groups are automatically included in the set of Smart Search Items instead and the Groups item is available from the Recent section."
> upvoted 1 times
>
> > **Mims22** 2 years ago
> > yes, but the issue is that the app builder is not able to select Groups as one of the items on the drop-down menu. So what if you don't adc it? It means that it is still available for selection.
> > upvoted 1 times

RamaSA 2 years, 10 months ago
C is the right answer
Groups Appears for organizations that have Chatter enabled. If you don't add this item to the navigation menu, groups are automatically include‹ in the set of Smart Search Items instead and the Groups item is available from the Recent section.
https://developer.salesforce.com/docs/atlas.en-us.salesforce1.meta/salesforce1/customize_s1_nav_about.htm
upvoted 4 times

P7714 3 years, 1 month ago
can anybody post correct answer please
upvoted 3 times

Tiesseti 3 years, 5 months ago

Groups appears for organisations that have Chatter enabled. If you don't add this item to the navigation menu, groups are automatically includec in the set of Smart Search Items instead and the Groups item is available from the Recent section.

https://developer.salesforce.com/docs/atlas.en-us.salesforce1.meta/salesforce1/customize_s1_nav_about.htm

upvoted 3 times

yyhinc 3 years ago

Tricky question! The app builder is not able to select Groups as one of the items on the drop-down menu because he did not include it in the selected list of the Navigation menu. If you don't add this item to the navigation menu, groups and the Groups item are automatically include in the set of Smart Search Items.

upvoted 4 times

Goat1234 3 years ago

So D is the correct answer?

upvoted 1 times

Question #49 *Topic 1*

Universal Containers wants to automate a business process using workflow. They are aware that workflow rules may cause recursive behavior, and as a result certain actions will only cause workflow rules that didn't fire previously to be retriggered.
What workflow action might cause this behavior? (Choose two.)

A. Workflow Field updates with the "Re-evaluate Workflow Rules After Field Change" field selected.

B. Workflow Tasks where the "Due Date" field is set to "Rule Trigger Date" minus X Days.

C. Workflow Outbound Messages with the "Protected Component" field selected.

D. Workflow E-mails containing hard-coded links with Salesforce IDs referencing specific workflow rules.

Correct Answer: *AB*

Community vote distribution

AB (50%) BD (50%)

DonDemik 2 years ago

Selected Answer: AB

A,B
Make sure that your workflow rules aren't set up to create recursive loops. For example, if a field update for Rule1 triggers Rule2, and a field update for Rule2 triggers Rule1, the recursive triggers may cause your organization to exceed its limit for workflow time triggers per hour.
https://help.salesforce.com/s/articleView?id=sf.workflow_field_updates_reevalute_wf.htm&type=5

upvoted 2 times

adhi_ind 2 years, 1 month ago

Selected Answer: BD

Option A, re evaluate codition is no where seen in workflow.

B & D is the answer

upvoted 2 times

Mims22 2 years ago

Copied directly from this option on a workflow rule in Salesforce: If this field update changes the field's value, all workflow rules on the associated object are re-evaluated. Any workflow rules whose criteria are met as a result of the field update will be triggered. A is for sure correct.

upvoted 6 times

Ma21 2 years, 8 months ago

I am confused with this question can some post the correct answer from salesforce?

upvoted 1 times

P7714 3 years, 1 month ago

Can anybody post correct answer please

upvoted 1 times

Ganmook 3 years, 1 month ago

I think A and B is corrected answers about this question.

upvoted 3 times

sandy1230 3 years, 7 months ago

The only option is to set the Due Date based on either the "Rule Trigger Date" or a Date field in the Object; plus/minus "X" amount of days

upvoted 2 times

Question #50 *Topic 1*

A new custom object called Invoices needs to have an invoice date for the date and time it was invoiced.
What field type should be selected for this?

A. Date/Time

B. Time

C. Date/Timestamp

D. Date

Correct Answer: *A*

Question #51 *Topic 1*

The VP of Sales at Universal Containers wants to have a set of screens to guide the inside sales team through collecting and updating data for leads.
How can the app builder accomplish this?

A. Workflow

B. Process Builder

C. Salesforce Connect

D. Flow

Correct Answer: *D*

DonDemik 2 years ago
D. use screen flow
upvoted 2 times

Question #52 *Topic 1*

The Director of Marketing has asked the app builder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units.
What function should be used to return today's date for calculating the difference?

A. DATE()

B. NOW()

C. TODAY()

D. DATEVALUE()

Correct Answer: *C*

DonDemik 2 years ago
C.
DATE() is not correct because the DATE() function returns a Date value, given a year, month, and day.
upvoted 1 times

long_one 2 years, 5 months ago
C. Use the Formula: Today() - DateMarketingCommSent__c
upvoted 1 times

Ma21 2 years, 8 months ago
C: The TODAY() function returns the current day, month, and year as a Date data type. ... The NOW() function returns the Date/Time value of the current moment. It's useful when you are concerned with specific times of day as well as the date.

https://help.salesforce.com/s/articleView?id=sf.formula_using_date_datetime.htm&type=5
upvoted 2 times

larela4432 2 years, 8 months ago
is C correct ?
upvoted 2 times

frn 1 year, 10 months ago
Yes, The NOW() function returns the Date/Time value of the current moment, and we are interested in days, not time (hours).
upvoted 1 times

Question #53 Topic 1

Which of the following are types of developer sandboxes environment types in Salesforce? (Choose four.)

A. Developer

B. Developer Pro

C. Partial Copy

D. Full Sandbox

E. Partial Sandbox

F. Full Copy

Correct Answer: *ABCD*

Community vote distribution

ABCD (100%)

MiruCo Highly Voted 2 years, 6 months ago

ABCD: https://help.salesforce.com/s/articleView?id=sf.create_test_instance.htm&type=5

upvoted 5 times

Jason_R Most Recent 1 year, 7 months ago

Selected Answer: ABCD

ABCD: https://help.salesforce.com/s/articleView?id=sf.data_sandbox_environments.htm&type=5

Create a new sandbox from a production instance and the names are literally Developer, Developer Pro, Partial Copy and Full.

upvoted 2 times

marticus 1 year, 7 months ago

A B D E

A. Developer sandbox: A Developer sandbox is a copy of your production environment that you can use to build and test new features, customizations, and configurations.

B. Developer Pro sandbox: A Developer Pro sandbox is a copy of your production environment that includes more data and is refreshed more frequently than a Developer sandbox.

D. Full Sandbox: A Full sandbox is a complete copy of your production environment, including all your data and metadata.

E. Partial Sandbox: A Partial sandbox is a copy of your production environment that includes a subset of your data and metadata.

upvoted 1 times

CVR14 2 years ago

https://help.salesforce.com/s/articleView?id=sf.create_test_instance.htm&type=5

I also thought A B D and E and checked it. Since the question is 'Developer Sandbox' I am included to go with this answers as well

upvoted 1 times

adhi_ind 2 years, 1 month ago

Selected Answer: ABCD

https://www.google.com/url?sa=t&source=web&rct=j&url=https://help.salesforce.com/apex/HTViewHelpDoc%3Fid%3Dsf.data_sandbox_environments.htm%26language%3Den_US&ved=2ahUKEwiY3PzcmvH4AhVSRmwGHSxDBCEQFnoECAUQAQ&usg=AOvVaw0SvsWrnTYTU9qyFDR3MiHY

It is ABCD

upvoted 2 times

Ma21 2 years, 8 months ago

A B D E: Salesforce now providing four types of sandboxes.

1. Developer Sandbox

2. Developer Pro Sandbox

3. Partial Data Sandbox

4. Full Sandbox
https://www.salesforcetutorial.com/introduction-to-sandboxes/

upvoted 3 times

Question #54 Topic 1

Universal Containers requires e-mails to be sent to additional recipients when a workflow e-mail alert is triggered from the case object.
Which two field types need to be added to the case object to allow additional recipients on the e-mail alert? (Choose two.)

A. Text field

B. E-mail field

C. Lookup field

D. Formula field

Correct Answer: *BC*

Community vote distribution

BC (100%)

adhi_ind 2 years, 1 month ago

Selected Answer: BC

Checked on Recipient Type field while creating field
Email Field and Related items are avilable

upvoted 2 times

Specer 2 years, 5 months ago

BC : https://help.salesforce.com/s/articleView?id=sf.customize_wfalerts_recipienttypes.htm&type=5

B : Email Field
An email address field on the selected object, such as the Email field on lead records or custom email fields.

C : Related Contact
An associated contact on the record.
For example, you can select the Customer Signed By field for contracts that contain the name of the contract signer.
or
Related User
An associated user on the record.
For example, contract records have an Activated By field that contains the name of the user that activated the contract.

upvoted 4 times

wka520 2 years, 6 months ago

BD is correct

upvoted 1 times

wka520 2 years, 6 months ago

sorry BC is correct

upvoted 2 times

Fl99 2 years, 7 months ago

B&C
The question is asking for additional recipients on the case object to be added which I am assuming is a new field and the only 2 options from th drop down is lookup and email field.

https://developer.salesforce.com/forums/?id=906F0000000kDALIA2

upvoted 1 times

Ma21 2 years, 8 months ago

I guess A B according to this site: https://developer.salesforce.com/forums/?id=9062I000000IRBtQAO

upvoted 2 times

Leonnse_11 3 years, 2 months ago

Correct Answer: A B

upvoted 3 times

SFExplorer12 3 years, 3 months ago

B, C
It should be Email field and Lookup field, only these fields appear in dropdown for Workflow email action.

upvoted 4 times

Shreyasee 3 years, 7 months ago

It should be an Email field and a text field

upvoted 2 times

Question #55 *Topic 1*

Universal Containers needs the ability to generate proposal documents. All the data required for a proposal resides in a custom object.
What is the recommended solution?

A. Store a template in the Static Resources and configure the Action Link Template to use it.

B. Create the HTML template for Proposals and store it in the Public Folder.

C. Select and install an AppExchange product to meet the Proposal generation needs.

D. Enable the PDF feature and create a custom Proposal Template based on the Standard Template.

Correct Answer: *C*

Question #56 *Topic 1*

What is a user case for validation rules?

A. Ensure Zip/Postal Codes are entered in the correct formal.

B. Restrict partner Lead visibility to the channel sales team.

C. Prevent deals with less than a 10% discount from entering an approval process.

D. Prevent non-managers from joining a private Chatter Group.

Correct Answer: *C*

Community vote distribution

A (100%)

sshariff Highly Voted 3 years, 9 months ago

Should be A

upvoted 24 times

t_samuel Most Recent 1 year, 4 months ago

A - 100% percent

upvoted 1 times

AlexUp 1 year, 7 months ago

Selected Answer: A

A is correct

upvoted 2 times

marticus 1 year, 7 months ago

All of the options you provided (A, B, C, and D) could be considered valid use cases for validation rules. Validation rules are used to ensure that data entered into a system meets certain criteria or follows certain rules. These rules can be used to enforce business logic, protect data integrity, and ensure that data is entered consistently and accurately.

upvoted 1 times

aviad 1 year, 8 months ago

Selected Answer: A

MUST BE A

upvoted 1 times

YJ2 1 year, 11 months ago

It should be A, coz main purpose of validation rule is to have correct data or data format to be entered.
We've entry criteria to define which record required approval process.

upvoted 1 times

oscarin6 2 years ago

Selected Answer: A

Should be A. A formula can validate a zip code. Answer C can be controlled by Approval Process.

upvoted 1 times

CVR14 2 years ago

A is the correct answer

upvoted 1 times

aikabang 2 years ago

Selected Answer: A

A Because VR controls the validity of a field by using formulas.

upvoted 1 times

sf2022 2 years, 1 month ago

Selected Answer: A

Ans is A

upvoted 1 times

k768 2 years, 5 months ago

Selected Answer: A

A is correct

upvoted 1 times

long_one 2 years, 5 months ago

A - Correct. C - Wrong as it should goes to the Entry Criteria for the Approval Flow.

upvoted 1 times

Eslo 2 years, 6 months ago

A is correct answer

upvoted 1 times

Fl99 2 years, 7 months ago

A
You can specify approval entry criteria which will rule out C

upvoted 1 times

Ma21 2 years, 8 months ago

A is the answer

upvoted 1 times

oanatech 2 years, 9 months ago

Both A & C could be valid uses cases

upvoted 2 times

Leonnse_11 3 years, 2 months ago

Correct Answer: A

upvoted 1 times

Question #57 *Topic 1*

Which two options are available to an app builder when defining an object-specific Create Record custom action? (Choose two.)

A. Allowing the end user to choose the record type.

B. Specifying the fields and layout of the action.

C. Redirecting the end user to the detail page of the target object.

D. Pre-defining field values on the target object.

Correct Answer: *AB*

Community vote distribution

BD (100%)

ShrutiP Highly Voted 3 years, 8 months ago

B & D is correct

upvoted 28 times

Jude1337 2 years, 2 months ago

I think so tool, as "A" mentions the enduser. However endusers should not be able to select the record type if its already filled by the action.

upvoted 2 times

elsy1999 1 year, 6 months ago

Why end user should not be able to select the record type? It's not true. For example, If there are two types of payment plan - user may choose, which one is more proper for him.

upvoted 1 times

t_samuel 1 year, 4 months ago

Correct, but not in Create Record Action. When you create a new action you need to defined the Record type.
https://help.salesforce.com/s/articleView?id=sf.creating_object_specific_actions.htm&type=5

upvoted 1 times

t_samuel Most Recent 1 year, 2 months ago

B and D -> https://help.salesforce.com/s/articleView?id=sf.actions_limitations.htm&type=5

upvoted 1 times

YJ2 1 year, 11 months ago

A&B, A coz its obvious and B coz records types has Page Layout and page layout has field sets. so most close and related is records and page layout.

upvoted 1 times

elsy1999 1 year, 6 months ago

A is not obvious by the way... D also seems to be correct.

upvoted 2 times

DonDemik 2 years ago

Selected Answer: BD

B,D seem correct to me

upvoted 2 times

aikabang 2 years ago

Selected Answer: BD

B & D are correct

upvoted 2 times

sf2022 2 years ago

Selected Answer: BD

Ans are B,D

upvoted 2 times

Mims22 2 years ago

B & D
https://help.salesforce.com/s/articleView?id=sf.predefined_field_values.htm&type=5

upvoted 2 times

elsy1999 1 year, 6 months ago

There is no any word about record types, Why it is false?

upvoted 1 times

adhi_ind 2 years, 1 month ago

Selected Answer: BD

Created an Action in Account Object to quickly create a contact. Was able to set layout and add predifined values

upvoted 2 times

adhi_ind 2 years, 1 month ago

Set layout ,in the sense of arranging fields as ler our requirement.

upvoted 1 times

Eslo 2 years, 1 month ago

B and D are correct. Tried and tested

upvoted 4 times

cpqspecialist 2 years, 2 months ago

Need help with this question. Not able to add new discussion.
An Admin has created a validation product rule that must display an error message upon clicking Save if a product option is selected while a configuration attribute is set to a specific value. When the user chooses the product option, then sets the configuration attribute to the specific value, the error message appears before Save is clicked. Which two should the Admin change the rule or configuration attributes so that the error message only appears upon clicking Save?
A. Change the configuration attribute field Apply Immediately to False.
B. Change the product rule field Evaluation Event to Save.
C. Change the product option field Apply Immediately to True.
D. Add a product rule Condition to check if Evaluation Action = Save.

upvoted 1 times

moitam 2 years, 1 month ago

This is a CPQ question... wrong forum here...
never the less I think it's A and B

upvoted 1 times

CMMEAD 2 years, 2 months ago

Man why can't the community just have the same answers... this isn't very helpful

upvoted 1 times

Eslo 2 years, 5 months ago

A and B is correct. There is no option to pre-define values when creating an action for Create Record

upvoted 1 times

silentval 1 year, 4 months ago

There is, after you create the action you're shown the option to pre-define values. Also, A is incorrect because when you're creating the action and the target object has more than one record type, you're required to chose one, this choice is not available to the user.
BD is the correct answer.

upvoted 1 times

wka520 2 years, 6 months ago

AB is correct

upvoted 1 times

Fl99 2 years, 7 months ago

B&D
You can create predefined value for certain fields when creating object-specific action.

upvoted 1 times

Ma21 2 years, 8 months ago

I guess B and D

upvoted 1 times

Omar73 2 years, 11 months ago

B&D is correct, when creating the action you can choose the record type of that action, but there is no way to allow the end user to select it, and therefore A is incorrect.

upvoted 2 times

yyhinc 3 years ago

https://help.salesforce.com/articleView?id=sf.predefined_field_values.htm&type=5

upvoted 1 times

Question #58 *Topic 1*

At Universal Containers, the Account object has a Master-Detail relationship with an Invoice custom object. The app builder would like to change this to a lookup field, but is not able to do so.
What could be causing this?

A. The Account is included in the workflow on the Invoice object.

B. The Invoice must have at least one Master-Detail field for reporting.

C. The Invoice records have existing values in the Account.

D. The Account record includes Invoice roll-up summary fields.

Correct Answer: *D*

BorisBoris 1 year, 1 month ago
D.
When a parent object has a roll-up summary field, it indicates a dependency on the child records for calculations. Changing the relationship to a lookup would remove this dependency, potentially causing inconsistencies in the roll-up summary field values.
upvoted 1 times

AlexUp 1 year, 7 months ago
D is correct.
upvoted 2 times

Sang_Patra 2 years, 3 months ago
D is correct. If the parent object has rollup summary field of the child, it cannot be changed to lookup.
upvoted 3 times

Ma21 2 years, 8 months ago
D looks correct.
upvoted 2 times

sdarena 2 years, 9 months ago
D is the MOST correct: https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5
upvoted 4 times

andreapi 3 years, 6 months ago
I've tried the A and this is true. So in this case we have true A and D.
upvoted 1 times

Question #59 *Topic 1*

A manager wants to calculate the number of days since an account was last contacted through e-mail.
What field type should be used to accomplish this?

A. Number

B. Date

C. Roll-up summary

D. Formula

Correct Answer: *D*

Question #60 *Topic 1*

Universal Containers needs to flag Leads with one or more business areas. They need to add a field to capture these to the Lead Record. There is no need to report on this field.
What is the appropriate field type?

A. Radio Buttons (Multi-Select)

B. Picklist

C. Picklist (Multi-Select)

D. Text Area

Correct Answer: *C*

Community vote distribution

C (75%) B (25%)

vldmr 6 months, 1 week ago

Selected Answer: C

Since we need to select multiple business areas on the Lead, multi-select is the only option that can provide this.

upvoted 2 times

DonDemik 2 years ago

Selected Answer: C

The answer should be a field that enables multi selection.
Radiobutton is not included in SF yet. only checkbox, picklist and multi-select picklist
Answer should be C

upvoted 1 times

Mims22 2 years ago

It says with one or more business areas, so its C

upvoted 1 times

Jude1337 2 years, 2 months ago

Selected Answer: B

"B" as the use case states: "to flag Leads"

upvoted 1 times

Jude1337 2 years, 2 months ago

"B" as the use case states: "to flag Leads"

upvoted 1 times

Question #61 *Topic 1*

Universal Containers has two types of customer support processes: Platinum and Diamond. The app builder created separate record types for each process on the Case object. The customer support team should not be able to create new cases with the Diamond record type.
How should this requirement be met?

A. Update the profile to remove the Diamond record type from the support team.

B. Remove the ability for the support team to create new case records.

C. Make the record type hidden to all users and then use sharing rules to share it.

D. Update the organization-wide defaults to private.

Correct Answer: *A*

Community vote distribution

A (78%) B (22%)

oscarin6 Highly Voted 2 years ago

Selected Answer: A

A is correct. Someone voted B so I wanted to contradict this. If B, then the customer support person would NOT BE able to create ANY records. They still need to create the other record types.

upvoted 7 times

vldmr Most Recent 6 months, 1 week ago

Selected Answer: A

Option B will restrict creation of any record.

upvoted 1 times

vldmr 6 months, 1 week ago

Selected Answer: A

Profile controls ability to create records of a certain record type.

upvoted 1 times

MaestroDash 7 months ago

Selected Answer: A

B option is simply incorrect. In the statement says that only prevent to create Diamond cases, so you need to have permissions to create Case records to create Platinum cases

upvoted 1 times

CT2023 1 year, 5 months ago

Selected Answer: B

B is the right answer, here is why:
The scenarios stated there are two support processes, Platinum and Diamond, and there are two record types. Here I assume each record type assigned to a support process.
The question said Customer support Team should not be able create cases on the Diamond Record Type.
So in order to prevent the customer support team from creating cases for Diamond record type. The app build should modify and remove ability for the support team to create record type on Diamond Record Type. In this case of there is a page layout that map to Diamond record type remove New or Create button on the page layout is one example.

upvoted 1 times

CT2023 1 year, 5 months ago

A is also correct, and B is also a valid solution.

upvoted 1 times

CT2023 1 year, 5 months ago

B is the right answer, here is why:
The scenarios stated there are two support processes, Platinum and Diamond, and there are two record types. Here I assume each record type assigned to a support process.
The question said Customer support Team should not be able create cases on the Diamond Record Type.
So in order to prevent the customer support team from creating cases for Diamond record type. The app build should modify and remove ability for the support team to create record type on Diamond Record Type. In this case of there is a page layout that map to Diamond record type remove New or Create button on the page layout is one example.

upvoted 1 times

AlexUp 1 year, 7 months ago

Selected Answer: A

A is correct.

upvoted 1 times

amilaveer 1 year, 8 months ago

Selected Answer: A

Answer is A

upvoted 1 times

Samuel_S 1 year, 11 months ago

Selected Answer: A

Forbidding Diamond while keeping the Platinum in reach.

upvoted 2 times

DonDemik 2 years ago

Selected Answer: B

Why not B?
A-"The customer support team should not be able to create new cases with the Diamond record type" -- The customer support team may still need to access the record type just not to create new case. A does not seem to be correct

upvoted 3 times

Samuel_S 1 year, 11 months ago

I miss-upvoted.

But the problem is this - if you disallow the team to make any reports at all. You forgot there is still the Platinum which they are still supposed to be able to use.

upvoted 1 times

Question #62 *Topic 1*

Universal Containers sells to three different types of organizations: Partner, Enterprise, and Small Business. Some of the information collected about each organization overlaps; however, there are also unique attributes to each type of organization that need to be tracked, some of which are required.
What solution meets these requirements?

A. Three different sections on an Account page layout, which each section displaying the relevant fields for that organization.

B. A Partner Community for partner organization records, and two lead record types for Enterprise and Small Business organizations.

C. Three Account record types, each with its own page layout to display the relevant fields for that type of organization.

D. Three custom objects for the three organization types, each with custom fields that pertain to that type of organization.

Correct Answer: *C*

Community vote distribution

C (56%) A (44%)

vldmr 6 months, 1 week ago

Selected Answer: A

Option C is ridiculous. Each layout would have 3 sections of which only one would be used on each record (Partner, Enterprise, Small business). While 3 different record types, each with OWN page layout, would show only the fields that are needed.

upvoted 1 times

MaestroDash 7 months ago

Selected Answer: C

I think it's C. Option A is invalid to create required fields in the layout only for some kind of accounts.

upvoted 2 times

bnaya_iridescent 1 year, 1 month ago

Selected Answer: C

C is correct because it allows to store different types of customers with their applicable fields.

upvoted 3 times

CT2023 1 year, 5 months ago

Selected Answer: A

I think A is a good solution because with one Record Type and one page layout you can see data collected for three customers on one view, also with collapsable sections you can select which section to view or not to view. With separate record type and page layout you have to change pag layout and change record type to view different data, this is not practical. Plus the question did not say anything about we need separate view fo separate department.

upvoted 1 times

CT2023 1 year, 5 months ago

Selected Answer: A

I think A is a good solution because with on Record Type and one page layout you can see data collected for three customers on one view. with collapsable section you can select which section to view or now to view. With separate record type and page layout you have to change page layout and change record type to view different data.

upvoted 2 times

Question #63 *Topic 1*

The marketing team at Universal Containers has a list of 400 leads it wants to upload to Salesforce. The team needs to avoid creating duplicate records.

Which two actions should be taken to meet this requirement? (Choose two.)

A. Utilize a Lead Matching Rule and corresponding Duplicate Rule to block newly created duplicate leads.

B. Use Data Loader's update function to import leads and match to existing records based on e-mail address.

C. Enable Duplicate Matching in the Data Management section in Setup and activate the Lead-to-Lead scenario.

D. Upload the lead list using the Import Wizard and select a Matching Type to prevent duplicate lead creation.

Correct Answer: *AD*

Community vote distribution

AD (100%)

AlexUp 1 year, 7 months ago

Selected Answer: AD

A and D are correct.

upvoted 1 times

long_one 2 years, 5 months ago

It's not C because the Setup has only 'Duplicate Rules' and 'Matching Rules' only. 'Duplicate Matching' does not exist.

upvoted 2 times

Ma21 2 years, 7 months ago

A and D is correct. In the backend under Duplicate Management - Duplicate Rules - Create Lead matching Rule for Lead Duplicate Rules.

upvoted 4 times

HeyBiubiu 2 years, 11 months ago

Why C is not correct?

upvoted 3 times

SpiritualBeing 2 years, 3 months ago

t's not C because the Setup has only 'Duplicate Rules' and 'Matching Rules' only. 'Duplicate Matching' does not exist.

upvoted 1 times

Question #64 *Topic 1*

Which two will prevent a formula field from being referenced by a Roll-Up Summary field? (Choose two.)

A. A cross-object workflow updating a field referenced by the formula field.

B. The CASE() function in the formula field.

C. The NOW() function in the formula field

D. A cross-object field reference in the formula field.

Correct Answer: *AD*

Community vote distribution

CD (75%) C (25%)

pubg4ronliulic Highly Voted 3 years, 9 months ago

C & D

You can't use long text area, multi-select picklist, Description fields, system fields like Last Activity, cross-object formula fields, and lookup fields ir the field column of roll-up summary filters.

If a roll-up summary field doesn't contain cross-object field references or functions that derive values on the fly, such as NOW or TODAY, it can calculate the values of formula fields.
https://help.salesforce.com/articleView?id=fields_about_roll_up_summary_fields.htm&type=5

upvoted 30 times

t_samuel Most Recent 1 year, 2 months ago

Selected Answer: CD

https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

upvoted 1 times

CT2023 1 year, 5 months ago

Selected Answer: C

C & D are correct.

upvoted 1 times

AlexUp 1 year, 7 months ago

Selected Answer: CD

C and D are correct.

upvoted 1 times

DonDemik 2 years ago

Selected Answer: CD

C,D
A is incorrect because: A roll-up summary field can trigger workflow rules and field validations.
https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

upvoted 1 times

wka520 2 years, 6 months ago

CD
https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

upvoted 1 times

Ma21 2 years, 8 months ago

C & D: Roll-up cannot be performed on formula fields that use cross-object references or on-the-fly calculations such as NOW()
https://developer.salesforce.com/forums/?id=9060G0000005kgJQAQ

upvoted 2 times

JoPe 3 years, 8 months ago

Same answer than pubg4ronliulic

upvoted 3 times

Question #65 *Topic 1*

Universal Containers is rolling out a new opportunity review process. Regional managers will need to edit opportunities for their subordinates, but not for other groups. Managers and users should be able to view all opportunities.
Which two approaches are recommended to meet their requirement? (Choose two.)

A. Set organization-wide defaults to public read/only.

B. Create standard role hierarchies

C. Set organization-wide defaults to public read/write.

D. Create criteria based sharing rules.

Correct Answer: *AB*

Community vote distribution

AD (100%)

aniket_k11 4 months ago

Selected Answer: AD

Correct answer should be A and D or this should be a choose three option question as D is also needed or we can say more required to give the managers edit access to the opportunity records

upvoted 1 times

Question #66 *Topic 1*

Which two relationship types can be defined with external objects? (Choose two.)

A. Cross-Organization Lookup

B. External Lookup

C. Indirect Lookup

D. External Master-Detail

Correct Answer: *BC*

Community vote distribution

BC (100%)

Specer Highly Voted 2 years, 5 months ago

https://help.salesforce.com/s/articleView?id=sf.external_object_relationships.htm&type=5

upvoted 9 times

CT2023 Most Recent 1 year, 5 months ago

Selected Answer: BC

External Object Relationships

External objects support standard lookup relationships, which use the 18-character Salesforce record IDs to associate related records with each other. However, data that's stored outside your Salesforce org often doesn't contain those record IDs. Therefore, two special types of lookup relationships are available for external objects: external lookups and indirect lookups.

upvoted 1 times

Question #67 *Topic 1*

Which two are capabilities of Schema Builder? (Choose two.)

A. Viewing page layouts in a new window.

B. Editing custom settings.

C. Showing selected objects on a page.

D. Creating a new record type.

Correct Answer: *AC*

Community vote distribution

AC (75%) BC (25%)

Ma21 Highly Voted 2 years, 8 months ago

A and C: Hide Object on Canvas
View Object detail in a new window
View Page Layouts detail in a new window

https://help.salesforce.com/s/articleView?id=sf.schema_builder_working.htm&type=5

upvoted 8 times

vldmr Most Recent 6 months, 1 week ago

Selected Answer: AC

A + C. No other options.

upvoted 1 times

CT2023 1 year, 5 months ago

Selected Answer: BC

https://help.salesforce.com/s/articleView?id=sf.schema_builder.htm&type=5

upvoted 1 times

AlexUp 1 year, 7 months ago

Selected Answer: AC

A and C are correct.

upvoted 2 times

Question #68 *Topic 1*

Which two features can extend record access beyond the organization-wide defaults? (Choose two.)

A. Criteria-based sharing rules.

B. Owner-based sharing rules.

C. Public or private groups.

D. Dynamic role hierarchy.

Correct Answer: *AB*

Community vote distribution

AB (100%)

CT2023 1 year, 5 months ago

Selected Answer: AB

https://help.salesforce.com/s/articleView?id=sf.workflow_managing_outbound_messages.htm&type=5

upvoted 1 times

CT2023 1 year, 5 months ago

Selected Answer: AB

https://help.salesforce.com/s/articleView?id=sf.security_sharing_rule_types.htm&type=5 update information on help.

upvoted 1 times

sdarena 2 years, 9 months ago

A & B are correct. See last sentence here: https://help.salesforce.com/s/articleView?id=sf.security_sharing_owd_about.htm&type=5

upvoted 4 times

Question #69 *Topic 1*

Universal Containers needs to send an Outbound Message to an external system when a record has been updated.
What is the recommended feature to meet this requirement?

A. Lightning Connect

B. Workflow

C. Process Builder

D. Flow Launcher

Correct Answer: *B*

Community vote distribution

B (100%)

CT2023 1 year, 5 months ago

Selected Answer: B

https://help.salesforce.com/s/articleView?id=sf.workflow_managing_outbound_messages.htm&type=5

upvoted 2 times

SS27 1 year, 2 months ago

Why D is not possible?

upvoted 2 times

t_samuel 1 year, 2 months ago

Flow yes, but not Flow Launcher. Only Flow Trigger.

upvoted 2 times

CT2023 1 year, 5 months ago

Selected Answer: B

https://help.salesforce.com/s/articleView?id=sf.workflow_om_considerations.htm&type=5

upvoted 1 times

Question #70 *Topic 1*

Universal Containers wants to display a message when an opportunity close date is less than 60 days in the future.
What can be used to display different text on the opportunity record depending on the number of days until the target close date?

A. Workflow Update

B. Process Builder

C. Sales Process

D. Formula Field

Correct Answer: *D*

Question #71 *Topic 1*

Which three are true about converting a tabular, summary, or matrix report to a joined report? (Choose three.)

A. Cross filters are not supported in joined reports.

B. The Rows to Display filter is not supported in joined reports.

C. Joined report blocks are formatted as matrix reports.

D. Report formula fields are not supported in joined reports.

E. Bucket fields are not supported in joined reports.

Correct Answer: *ABE*

Ma21 Highly Voted 2 years, 8 months ago

A B and E: Here are some things you can't do with joined reports.
Add bucketed fields.
Add cross filters.
Drag and drop filters from the Fields pane on to the Filter pane.
Apply conditional highlighting.
Change the hierarchy for account, activity, lead, and opportunity reports.
Create reporting snapshots based on joined reports.
Schedule or subscribe to joined reports in Salesforce Classic.

upvoted 8 times

sdarena Most Recent 2 years, 9 months ago

A, B, & E are correct: https://help.salesforce.com/s/articleView?id=sf.reports_unavailable_with_joined_reports.htm&type=5

upvoted 2 times

Question #72 *Topic 1*

Universal Containers has deployed custom tabs to Production via change sets, without including the profile settings or permission sets.
What is the setting for the visibility of custom tabs?

A. Custom tabs are hidden for all users.

B. Custom tabs are default off for all users.

C. Custom tabs are default on for all users.

D. Custom tabs are not deployed.

Correct Answer: *A*

Community vote distribution

A (71%) B (29%)

Ma21 Highly Voted 2 years, 7 months ago
A - this question is asking about Change Sets. Tabs will be hidden if Profiles are not deployed.
upvoted 9 times

YOOGI1234 Most Recent 5 months, 1 week ago
Selected Answer: A
A is correct
upvoted 1 times

fsafarov 7 months, 1 week ago
Deployed custom tabs are hidden by default for all users. They're visible only if the change set also contains profiles that set the visibility property appropriately. Professional Edition orgs are an exception—deployed custom tabs in those orgs are always visible by default.
upvoted 2 times

manojN1004 1 year, 1 month ago
Selected Answer: A
A Is correct answer
upvoted 1 times

SS27 1 year, 2 months ago
Selected Answer: A
Answer is A.
https://help.salesforce.com/s/articleView?id=sf.changesets_about_components.htm&type=5
upvoted 2 times

silentval 1 year, 4 months ago
Selected Answer: A
If those are new tabs deployed without the profiles or permission sets, they will be hidden. If the tabs already existed on the target org and alreac had visibility set for said profiles or permission sets, they will be kept it as is.
upvoted 1 times

AlexUp 1 year, 7 months ago
Selected Answer: B
B is correct.
upvoted 1 times

cagdasaydin7 1 year, 9 months ago
Selected Answer: B
Correct answer is B For sure
upvoted 1 times

SFDCcert 2 years, 7 months ago
answer is B.https://help.salesforce.com/s/articleView?id=sf.permissions_tab_settings_ref.htm&type=5
upvoted 2 times

Mims22 2 years ago
This link shows general tab visibility rules. The question here is when you deploy it with change sets without profiles, so this is something this link does not answer or confirm.
upvoted 2 times

Question #73 *Topic 1*

Representatives at Universal Containers uses Salesforce to record information for new Leads. When new prospects are added, an outbound message is sent to
SAP with the Lead's information.
What automation process will accomplish this without writing any code?

A. Design an Approval Process that sends an outbound message upon approval.

B. Create a process using Process Builder to send the outbound message.

C. Use Flow to create a wizard that will send an outbound message.

D. Create a Workflow Rule with an outbound message as the action.

Correct Answer: *D*

Community vote distribution

C (57%) D (43%)

SFDCcert Highly Voted 2 years, 7 months ago

If the question comes then the right option to choose will be Flow as post Winter 22 (already released) is the way to build this. Workflow & proce builder
will be removed sooner or later

upvoted 6 times

igorshpak Most Recent 1 year, 7 months ago

Selected Answer: D

Only Workflow was able to send an Outbound message without writing a code. Now only Flow can but with code.

upvoted 1 times

Saozer 1 year, 10 months ago

Selected Answer: C

Here we talk about Automation. i have never seen a Workflow without Criteria. And, this requirement doesn't specify any criteria. It say that you must just send a outbound when a record is created. The most answer should be "C" because the best practice for drag-drop automation is FLOW (as Reccord Trigger flow). Do not care about this "wizard" word. a wizard is just a set of tools to achive a work.

upvoted 4 times

DonDemik 2 years ago

Selected Answer: D

D is correct
C -- Flow can also send outbound message but what is "wizard"? option C looks suspicious.

upvoted 1 times

kaiRoMa 2 years, 1 month ago

Selected Answer: D

This is likely to change to Flow, but for now, it is Workflow because of the "Wizard" specification in the question.

upvoted 1 times

long_one 2 years, 7 months ago

Winter'22 onwards, both Flow and Workflow Rules can do Outbound Messages. So the answers should be updated to C & D.

upvoted 1 times

Ma21 2 years, 8 months ago

Flows are able to send Outbound emails now...why is the answer Workflow?

upvoted 1 times

Question #74 *Topic 1*

Users at Universal Containers need to be able to quickly create a Resource record from the Project record's Chatter feed.
How should the app builder define this functionality?

A. By creating a custom "Detail Page" Button on the Project.

B. By creating a custom "Detail Page" Button on the Resource.

C. By creating a custom "Create a Record" Action on the Project.

D. By creating a custom "Create a Record" Action on the Resource.

Correct Answer: *D*

Community vote distribution

C (100%)

pubg4ronliulic Highly Voted 3 years, 9 months ago
C

https://help.salesforce.com/articleView?id=basics_creating_records_in_feeds.htm&type=5
upvoted 37 times

silentval Most Recent 1 year, 4 months ago
Selected Answer: C
How am I going to create a a Resource related to a Project FROM a Resource record? It makes no sense 😂
upvoted 1 times

CVR14 2 years ago
I thought C as well to be honest
upvoted 1 times

sf2022 2 years ago
Selected Answer: C
Ans is C
upvoted 1 times

CMMEAD 2 years, 2 months ago
Selected Answer: C
C for sure
upvoted 2 times

wka520 2 years, 6 months ago
C is correct
upvoted 1 times

Ma21 2 years, 7 months ago
C - Create a Record quick action on the Project Object.
upvoted 3 times

rhea90 3 years, 8 months ago
D- create record on target object resource from project object actions link
upvoted 1 times

Question #75 *Topic 1*

A sales manager would like to look at an Account record and view charts of all the related open opportunities, closed/won opportunities, and open cases.
How many report charts can be added to the Account page layout to meet this requirement?

A. 3

B. 4

C. 2

D. 1

Correct Answer: *C*

Community vote distribution

C (100%)

DonDemik 2 years ago

Selected Answer: C

C.
1 chart for opportunity, another chart for case.

upvoted 3 times

Ma21 2 years, 8 months ago

C: You can have two report charts per page

upvoted 3 times

sdarena 2 years, 9 months ago

C:
https://help.salesforce.com/s/articleView?id=sf.reports_embed_limits.htm&type=5

upvoted 2 times

Question #76 Topic 1

Which three field types should be referenced by a Roll-Up Summary field using SUM? (Choose three.)

A. Number

B. Formula

C. Date

D. Percent

E. Currency

Correct Answer: *ADE*

Community vote distribution

ADE (100%)

AlexUp 1 year, 7 months ago

Selected Answer: ADE

A, D and E are correct.

upvoted 1 times

Specer 2 years, 5 months ago

A, D & E:

SUM : Totals the values in the field you select in the Field to Aggregate option. Only number, currency, and percent fields are available.

https://help.salesforce.com/s/articleView?id=sf.fields_defining_summary_fields.htm&type=5

upvoted 2 times

Ma21 2 years, 8 months ago

A D and E: Number, currency, and percent fields are available when you select SUM as the roll-up type.

Number, currency, percent, date, and date/time fields are available when you select MIN or MAX as the roll-up type.

upvoted 2 times

sdarena 2 years, 9 months ago

A, D, & E are correct:

https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

upvoted 1 times

Question #77 *Topic 1*

When an opportunity close date is delayed by more than 60 days, the manager and the VP of Sales must approve the change.
Which two solutions will meet the requirement? (Choose two.)

A. Build an approval process that requires unanimous approval from the manager and VP of Sales.

B. Build a validation rule that does not allow a user to save the opportunity record.

C. Create a workflow rule that checks for close date less than 60 days and add an e-mail alert.

D. Create a Process Builder flow that submits the record for an approval process.

Correct Answer: *AD*

CVR14 2 years ago
Just out of curiosity, why can't it be a workflow? Or isn't it possible to send out emails with this tool? I've mainly worked with Flows so not quite sure about the other capabilities in detail.
upvoted 2 times

DonDemik 2 years ago
in C, it says "workflow check close date LESS than 60 days and send email alert".
The question asks a scenario when the user "close" the opportunity.
upvoted 1 times

YJ2 1 year, 11 months ago
This question is to block the user from making changes if opp close date laps >60 days. WF will not help here as it will only send an email aler
upvoted 1 times

Ma21 2 years, 8 months ago
A and D - make sense.
upvoted 2 times

sdarena 2 years, 9 months ago
A & D are correct:
https://help.salesforce.com/s/articleView?id=sf.process_overview.htm&type=5
upvoted 1 times

Question #78 *Topic 1*

Universal Containers wants to streamline its data capture process by linking fields together. UC wants to do this so that the available values on dependent fields are driven by values selected on controlling fields.
Which three considerations support the stated requirements? (Choose three.)

A. Multi-select picklists can be dependent picklists but not controlling fields.

B. Checkbox fields can be controlling fields but not dependent fields.

C. Standard and custom picklist fields can be dependent fields.

D. Custom picklist fields can be either controlling or dependent fields.

E. The data import wizards only allow values to be imported into a dependent picklist if they match the appropriate controlling field.

Correct Answer: *ABD*

OlaMana Highly Voted 2 years, 10 months ago
ABD is correct.
https://help.salesforce.com/s/articleView?id=sf.fields_dependent_field_considerations.htm&type=5
upvoted 15 times

CVR14 Most Recent 2 years ago
I meant ABD
upvoted 2 times

CVR14 2 years ago
I think ADE too. I had to use dependent picklist values at a client and checkboxes couldn't be chosen since it was dependent. Reference below
https://developer.salesforce.com/forums/?id=906F00000008npLIAQ
upvoted 1 times

wka520 2 years, 6 months ago
ABD
https://help.salesforce.com/s/articleView?id=sf.fields_dependent_field_considerations.htm&type=5
upvoted 3 times

Ma21 2 years, 8 months ago
I am still confused on this question: https://help.salesforce.com/s/articleView?id=sf.fields_dependent_field_considerations.htm&type=5
upvoted 1 times

Ma21 2 years, 8 months ago
Corrected ABE
upvoted 2 times

Ma21 2 years, 8 months ago
ADE because Checkboxes
Checkbox fields can be controlling fields but not dependent fields.
Import
The Data Import Wizard doesn't consider field dependencies. You can import any value into a dependent picklist regardless of the value importec for a controlling field.
upvoted 2 times

Cloudy_Follower 2 years, 11 months ago
Correct answer is ABE
upvoted 3 times

Question #79 *Topic 1*

Universal Containers has a junction object called Billings with a primary Master-Detail relationship with Accounts and a secondary Master-Detail relationship with
Orders. The app builder has a requirement to change the primary Master-Detail relationship to a Lookup.
What happens to the secondary Master-Detail relationship with Orders?

A. The secondary Master-Detail object relationship needs to be reestablished.

B. The secondary Master-Detail object also converts to a lookup.

C. The secondary Master-Detail object becomes the primary.

D. The secondary Master-Detail object relationship is no longer valid.

Correct Answer: *C*

Ma21 2 years, 8 months ago

C: If you delete the primary master-detail relationship or convert it to a lookup relationship, the secondary master object becomes primary. Roll-u summary fields that summarize data from the junction object can be created on both master objects.

If you delete the primary master-detail relationship or convert it to a lookup relationship, the secondary master object becomes primary.

upvoted 4 times

sdarena 2 years, 9 months ago

C is correct:
https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5

upvoted 4 times

Question #80 *Topic 1*

Which two statements are true when a new full sandbox is created? (Choose two.)

A. Chatter data will be copied to the sandbox by default.

B. Default e-mail deliverability is set to system e-mail only.

C. Usernames will be modified uniquely for that sandbox.

D. Users' e-mail addresses will not be modified.

Correct Answer: *BC*

Community vote distribution

BC (100%)

DonDemik 2 years ago

Selected Answer: BC

BC
A--To include all data in a Full sandbox, choose whether and how much field tracking history data to include, and whether to copy Chatter data. S
Chatter data is not copied by default.
C- Salesforce automatically changes sandbox usernames, but not passwords.
B - New sandboxes have the default email deliverability setting System email only. The System email only setting is especially useful for controllin
email sent from sandboxes so that testing and development work doesn't send test emails to your users.

https://help.salesforce.com/s/articleView?id=sf.data_sandbox_create.htm&type=5

upvoted 1 times

wka520 2 years, 6 months ago

BC
https://help.salesforce.com/s/articleView?id=data_sandbox_create.htm&type=5&language=ja

upvoted 1 times

Ma21 2 years, 7 months ago

B and C looks correct.

upvoted 1 times

Question #81 *Topic 1*

When is it recommended to refresh a Full sandbox?

A. Whenever a new Production user is added.

B. Within 3 hours of when it is needed.

C. After a major Production release.

D. After UAT sign-off.

Correct Answer: *C*

Community vote distribution

C (100%)

AlexUp 1 year, 7 months ago

Selected Answer: C

C is right.

upvoted 1 times

Ma21 2 years, 8 months ago

C: Full Copy - may be refreshed every 29 days, include a full copy of production data and Sandbox Templates may be used but not required. Typically used for Quality Assurance (QA) and/or User Acceptance Testing (UAT) at the very end of development life cycle before deploying changes to production.

https://help.salesforce.com/s/articleView?id=000338970&type=1

upvoted 1 times

Question #82 *Topic 1*

Which capabilities should an app builder consider when creating custom report types?

A. The detail object in a Master-Detail relationship cannot be added as a secondary object on a custom report type.

B. Any object can be chosen unless the object is not visible to the person creating the report type through security settings.

C. When the primary object is a custom object and is deleted, then the report type and any reports created from it must be deleted manually.

D. Once a report type is saved with a standard or custom primary object, the primary object cannot be changed for that report type.

Correct Answer: *D*

Ma21 Highly Voted 2 years, 8 months ago

D: After you save a report type, you can't change the primary object.
If the primary object on a report type is a custom or external object, and that object is deleted, the report type and reports created from it are deleted.

https://help.salesforce.com/s/articleView?id=sf.reports_defining_report_types.htm&type=5

upvoted 6 times

sfmc2022 Most Recent 2 years ago

B is not correct due to this page: https://help.salesforce.com/s/articleView?id=sf.reports_defining_report_types.htm&type=5

"You can choose from all objects—even the objects that you don't have permission to view. This flexibility lets you build report types for a variety of users."

upvoted 2 times

Mims22 2 years ago

B also seems true. Can someone explain why not B?
I agree D is for sure true.

upvoted 1 times

frn 1 year, 10 months ago

Because the user will be able to see the report, but no the data if he doesn't have permission.

upvoted 1 times

Question #83

Topic 1

Universal Containers wants to automatically assign a specific permission set to new users.
Which two actions should be completed in order to meet this requirement? (Choose two.)

A. Create a workflow rule on the User object to assign a permission set.

B. Create a Process on the User object to launch a flow.

C. Create an Approval process on the User object to assign a permission set.

D. Create a Flow on the User object to assign a permission set.

Correct Answer: *BD*

Community vote distribution

BD (100%)

long_one Highly Voted 2 years, 6 months ago

Yes, only FLOW and PROCESS BUILDER have the capability to set permission sets via APEX. Correct Answers are B and D.

upvoted 7 times

AlexUp Most Recent 1 year, 7 months ago

Selected Answer: BD

B and D are right.

upvoted 3 times

Ma21 2 years, 7 months ago

B and D - is rt

upvoted 3 times

Question #84 *Topic 1*

The VP of Account Management at Universal Containers has requested that all Contacts' mailing postal codes match the associated account's shipping postal code.
How can this be enforced using validation rules?

A. Create a validation rule using a Not Equal operator.

B. Create a validation rule using a Compare operator.

C. Create a validation rule using the DISTANCE() function.

D. Create a validation rule using the GEOLOCATION() function.

Correct Answer: *A*

Community vote distribution

A (100%)

AlexUp 1 year, 7 months ago

Selected Answer: A

A is correct.

upvoted 1 times

PR0704 2 years, 5 months ago

Validation by default run for false condition therefore answer is A

upvoted 3 times

Liv021 2 years, 5 months ago

Why 'Not Equal' if it says that should "match" each other??

upvoted 2 times

Jude1337 2 years, 2 months ago

Error --> if formula returns TRUE

Therefore:
AdressA <> AdressB
--> if bot Adresses are equal, FALSE is returned. Validation rule doesnt throw an error

upvoted 2 times

Mims22 2 years ago

Because validation rules trigger when the formula/statement in them is true. So, when the code does not match, then the validation will say: These do not match, please correct. and the user will adjust their input.

upvoted 2 times

Ma21 2 years, 8 months ago

A: The <> (Not Equal) operator determines if a value is not equal to another value (if it is either less than or greater than the other value.) In the example, the validation rule determines if the year of a given date is not equal to the year of today's date.

upvoted 1 times

Question #85 *Topic 1*

Which two behaviors may occur if workflow rules are reevaluated after a field change by a field update? (Choose two.)

A. Workflow rules trigger more workflow rules to be re-evaluated.

B. A recursive loop potentially results in exceeding governor limits.

C. Workflow rules trigger validation rules on field updates.

D. Cross-object workflow rules result in re-evaluation after field change.

Correct Answer: *AB*

Community vote distribution

AB (100%)

AlexUp 1 year, 7 months ago

Selected Answer: AB

A and B are right.

upvoted 1 times

Ma21 2 years, 8 months ago

A and B: If any of the triggered workflow rules result in another field update that's also enabled for workflow rule re-evaluation, a domino effect occurs, and more workflow rules can be re-evaluated as a result of the newly-triggered field update. This cascade of workflow rule re-evaluation and triggering can happen up to five times after the initial field update that started it.

Make sure that your workflow rules aren't set up to create recursive loops. For example, if a field update for Rule1 triggers Rule2, and a field update for Rule2 triggers Rule1, the recursive triggers may cause your organization to exceed its limit for workflow time triggers per hour.

https://help.salesforce.com/s/articleView?id=sf.workflow_field_updates_reevalute_wf.htm&type=5

upvoted 3 times

Question #86 *Topic 1*

Which two are true statements about record types? (Choose two.)

A. They can be used to control user role hierarchy.

B. They allow different page layouts and mandatory fields.

C. They can be enabled by profile and permission set.

D. They allow different picklist values for all picklist fields.

Correct Answer: *BC*

Community vote distribution

CD (50%) BC (50%)

sandy1230 Highly Voted 3 years, 7 months ago
C and D are the correct answers
upvoted 15 times

Ma21 Highly Voted 2 years, 8 months ago
B and C: These special picklist fields aren't available for record types because they are used exclusively for sales processes, lead processes, suppor
processes, and solution processes:
Opportunity Stage
Case Status
Solution Status
Lead Status

https://help.salesforce.com/s/articleView?id=sf.recordtypes_picklists_limitations.htm&type=5
upvoted 13 times

Rangya Most Recent 1 month ago
Selected Answer: CD
Record types cannot enforce mandatory fields, hence not B.
upvoted 1 times

aniket_k11 4 months ago
correct answers are
B. They allow different page layouts and mandatory fields.
D. They allow different picklist values for all picklist fields.
upvoted 1 times

AlexUp 1 year, 7 months ago
Selected Answer: BC
B and C are correct.
upvoted 1 times

Ma21 2 years, 8 months ago
Record types let you offer different business processes, picklist values, and page layouts to different users.
upvoted 1 times

BaoYou 3 years, 2 months ago
Only C is correct
upvoted 1 times

BaoYou 3 years, 2 months ago
B and C because not all picklist fields can be record type
upvoted 3 times

andreapi 3 years, 5 months ago
Opportunity Stage is non visible by record types. So record types does not work on all picklist!
upvoted 5 times

adamdipper123 3 years, 5 months ago
Sales Process
upvoted 1 times

sandy1230 3 years, 7 months ago
Record type does not impact record-level security if a user does not view or edit permission of an object or field in the item.
upvoted 1 times

Question #87 | *Topic 1*

Sales representatives want to capture custom Feedback record details related to each Account. The sales reps want to accomplish this with minimal clicks on the
Salesforce Mobile Application.
Which two solutions should be recommended in order to meet this requirement? (Choose two.)

A. Create a global action on Account.

B. Create an object-specific action on Account.

C. Create a feedback object as a parent of Account.

D. Create predefined values for most of the fields.

Correct Answer: *BD*

Community vote distribution

BD (100%)

AlexUp 1 year, 7 months ago

Selected Answer: BD

B and D are correct.

upvoted 1 times

marticus 1 year, 7 months ago

Its A and B.

upvoted 1 times

Mims22 2 years ago

A is not correct. Global action does not have an object defined. B&D

upvoted 3 times

moitam 2 years, 2 months ago

I was thinking about A & D because I thought that there was no option for object-specific action on mobile, but yes it's possible...

https://trailhead.salesforce.com/content/learn/modules/salesforce1_mobile_app/salesforce1_mobile_app_actions_objectspecific

So B&D seems correct to me

upvoted 1 times

Abhishek36s 2 years, 3 months ago

A is correct
A class static variable can't be accessed through an instance of that class. If class MyClass has a static variable myStaticVariable, and myClassInstance is an instance of MyClass, myClassInstance.myStaticVariable isn't a legal expression.
https://developer.salesforce.com/docs/atlas.en-us.apexcode.meta/apexcode/apex_classes_static.htm

upvoted 1 times

nsharma 2 years, 5 months ago

Should be A&D

upvoted 1 times

Ma21 2 years, 7 months ago

Does anyone know why we would not use Global Action for this use case question?

upvoted 1 times

zange 2 years, 5 months ago

object specific actions:

Like global actions, object-specific actions let users create records or log details about calls or other interactions. The key difference is that you can only add these actions to record detail pages, since they are automatically associated with a specific object.
Global actions:

Global actions let users create records, but the new record has no relationship with other records. And they're called global actions because they can be put anywhere actions are supported—on record detail pages, but also places like the feed or Chatter groups.

https://www.forcetalks.com/salesforce-topic/what-is-the-difference-between-object-specific-actions-and-global-actions-in-salesforce/#:~:text=Like%20global%20actions%2C%20object%2Dspecific,associated%20with%20a%20specific%20object.

upvoted 1 times

Ma21 2 years, 7 months ago

B and D - A good way to use fewer fields in action layouts is to set predefined values for as many fields as possible. The more fields you can set predefined values for, the more you can remove from the layout and make the action easier and quicker to use.

Click the name of an action in the Buttons, Links, and Actions list or the Global Actions list.
On the action detail page, click New in the Predefined Field Values list.
Select the field you want to predefine a value for.
Specify the value for the field.
For single-select picklists, you can specify both a specific value and a formula value. If you set both, the formula value takes precedence over the specific value.
Click Save.
https://help.salesforce.com/s/articleView?id=sf.predefined_field_values.htm&type=5
upvoted 4 times

Question #88 *Topic 1*

The app builder at Universal Containers has been asked to ensure that the Country field on the Account object is captured as the two-letter abbreviation.
How can the app builder satisfy this requirement?

A. Create a validation rule to set values using an external data source.

B. Create a workflow rule that only allows the expected format.

C. Create a validation rule that only allows the expected format.

D. Create a workflow rule to set values using an external data source.

Correct Answer: *C*

Ma21 2 years, 7 months ago
C...is rt.
upvoted 3 times

Question #89 *Topic 1*

An app builder has been requested to extend record access beyond the organization-wide defaults configured.
Which two features satisfy this requirement? (Choose two.)

A. Using Sharing Rules.

B. Using Manual Sharing Rules.

C. Using Dynamic Role Hierarchy.

D. Using Public Groups.

Correct Answer: *AD*

Community vote distribution

AD (100%)

BaoYou Highly Voted 3 years, 2 months ago
Should be A,B
upvoted 7 times

Sferiozzi 3 years, 1 month ago
why should it be A and B?
upvoted 1 times

Ganmook 3 years, 1 month ago
OWD -> Role Hierarchy -> Sharing Rules -> Manual Sharing, Team Sharing, Flow Sharing, and Alex Sharing
upvoted 4 times

Rangya Most Recent 1 month ago
Selected Answer: AD
There are no "dynamic" Role hierarchies and Manual Sharing "Rules". these are invalid options. Combination of A and D can be used to override OQD hence.
upvoted 1 times

mostro 2 years, 3 months ago
Selected Answer: AD
BaoYou, Is D because, the app builder should extend the access, not the user. Manual Sharing can be performed by the user. The public groups a maintain by the admin.
upvoted 4 times

popcorn 2 years, 6 months ago
Aren't the terms "Sharing Rules" and "Manual Sharing"? Is there such thing as "Manual Sharing Rules"?
upvoted 1 times

DonDemik 2 years ago
I think sharing rules is automatically sharing rules. Manual sharing rule is like one user manually select a particular record and share with another user.
upvoted 2 times

Ma21 2 years, 8 months ago
A and D
upvoted 1 times

yyhinc 3 years ago
https://help.salesforce.com/articleView?id=sf.security_sharing_users.htm&type=5
Sharing rules are based on groups
upvoted 1 times

Question #90 *Topic 1*

Universal Containers sales reps can modify fields on an Opportunity until it is closed. Only the Sales Operations team can modify the Post-Close Follow-up Date and Post-Close Follow-up Comments fields.
How can these requirements be met?

A. Use multiple record types, page layouts, and profiles.

B. Use field-level security on page layouts to restrict editing fields.

C. Use record types with field sets and restrict editing fields using field-level security.

D. Use field-level security to mark fields as read-only on the Sales profile.

Correct Answer: *B*

pubg4ronliulic Highly Voted 3 years, 9 months ago
A

Change record type when Opportunity is closed. Use record type to drive page layout changes to control field access.
upvoted 21 times

KKonstantin Highly Voted 3 years, 6 months ago
D, field level security allows protect these fields of being edited by Sales reps
upvoted 10 times

SHK1207 Most Recent 2 weeks, 3 days ago
A is the right answer
upvoted 1 times

Rangya 1 month ago
B: Only restricting at page layour levle is not enough. It has to change based on opp. stage value. Hence record types should also come in picture
C: Not an option
D: This will restrict all fields all the time.
A: Most probable out of 4. As pointed out by other users below , record types can be used to change the page layout once opp. stage is changed (by changing record type from apex/flow) and then new page layout would not have fields avl. for editing to sales users.
upvoted 1 times

vldmr 6 months, 1 week ago
I know this is not an option, but wouldn't a validation rule be a better solution?
upvoted 1 times

Sreeteja123 6 months ago
FLS is faster and simpler to manage than validation Rule. Just give Read Only for Reps and Read and Edit for Sales operations
upvoted 1 times

Ha_Linh 1 year, 5 months ago
A for sure
upvoted 2 times

DonDemik 2 years ago
I would say A.
If select B, then what if the operation team starts to edit the "post close fields" before the opportunity is closed?
upvoted 3 times

Ishiiiiiiiiiiii 4 months, 1 week ago
why would they do that? once the opp is closed it will be assigned to operation team, then thy can do
upvoted 1 times

Mims22 2 years ago
A and C is wrong: why would i use record types for the same sales profile that has the same fields? At first I thought D is right, but this means tha the field would be read only for the sales rep as well as for the operations sales team, so it seems that B is the most appropriate. Although the question is stupidly written and there should be options for the operations team included in the answer options.
upvoted 3 times

CMMEAD 2 years, 2 months ago
clearly the community cannot answer this question correctly, no one can agree :/
upvoted 1 times

wka520 2 years, 6 months ago
B is correct

upvoted 2 times

ndlp43 2 years, 6 months ago

Why would you say B is correct?

upvoted 2 times

Miloy 2 years, 8 months ago

B correct, "This question talks about a feature of Salesforce called Field Level Security.
At the object level, we can give permission on what users can with salesforce record like user can read, create, edit, delete, view all & modify all.
Page layouts and field-level security settings determine which fields a user sees. The most restrictive field access settings of the two always apply. For example, you can have a field that's required in a page layout but is read-only in the field-level security gettings. The fiold-level security overrides the page layout, so the field remains read-only."

Use multiple record types, page layouts, and profiles" is definitely not the option. What is the need to create different record types here?

upvoted 2 times

DonDemik 2 years ago

hmmmm what about the operation team starts to edit the "post close fields" before the opportunity is closed? Don't think page layout can be controlled by status of oppotunity

upvoted 1 times

erama13 7 months ago

operation team starts to edit the "post close fields" before the opportunity - is not part of the scope of the problem.

upvoted 1 times

Ma21 2 years, 8 months ago

I would say A...Because Sales Reps still need to edit until the Opportunity is Closed. Only the Sales Operations team can modify the Post-Close Follow-up Date and Post-Close Follow-up Comments fields.

upvoted 3 times

Harshajogi 2 years, 9 months ago

A

You can set some fields a Read Only inside pagelayout and assign that page layout to Record type. When Opportunity marked as closed, change the record type.
Remember you can create a record type with Pagelayout and profile combination.

upvoted 4 times

yyhinc 3 years ago

The question is tricky. Only the Sales Operations team can modify the Post-Close Follow-up Date and Post-Close Follow-up Comments fields.

Therefore, B is correct.

upvoted 2 times

Question #91 *Topic 1*

Universal Containers has purchased a Lightning Component on the AppExchange.
In which two areas can these Components be utilized? (Choose two.)

A. Standalone Lightning App

B. Flow Builder

C. Process Builder

D. Salesforce Mobile App

Correct Answer: *AD*

Community vote distribution

AD (60%) AB (40%)

AlexUp 1 year, 7 months ago

Selected Answer: AD

A and D are correct.

upvoted 1 times

Apex_man1 1 year, 8 months ago

Selected Answer: AD

we are talking about a component, so flow is incorrect

upvoted 1 times

fuko 1 year, 8 months ago

Selected Answer: AD

not all Flow

upvoted 1 times

Samuel_S 1 year, 11 months ago

Selected Answer: AB

According to the official SF documentation A, B and D are all correct as all of them are in the clear list:
https://trailhead.salesforce.com/content/learn/modules/lex_dev_overview/lex_dev_overview_lightning_components

The question is probably stupid or got assigned wrong number of the correct answer. There are 3 here, not 2.

upvoted 2 times

Samuel_S 1 year, 11 months ago

I wish we would be able to edit responses here, I meant ABD.

upvoted 1 times

DonDemik 2 years ago

it can be used for screen flow, but not sure for other flow types...
https://developer.salesforce.com/forums/?id=9062I000000g7waQAA

upvoted 1 times

DonDemik 2 years ago

A,D correct
Not all Lightning component data types are supported in flows
https://help.salesforce.com/s/articleView?id=sf.flow_considerations_salesforce_features_lc_aura.htm&type=5

upvoted 1 times

Mims22 2 years ago

According to Google, all three are correct A B and D.

upvoted 1 times

Sang_Patra 2 years, 3 months ago

Answer is A and B. Flow uses Lighting components.

upvoted 2 times

aKeta 2 years, 3 months ago

Based on the component it could also be used on a screen flow

upvoted 1 times

Ma21 2 years, 7 months ago

A and D is correct.

upvoted 3 times

Question #92

Topic 1

Universal Containers uses a custom object to track Projects. When the status of a Project is changed from "In Progress" to "On Hold", the business wants the
Project owner to be automatically assigned to an "On Hold" queue.
What capability can be used to accomplish this?

A. Quick Action

B. Workflow Rule

C. Assignment Rule

D. Escalation Rule

Correct Answer: *C*

Community vote distribution

B (100%)

ShrutiP Highly Voted 3 years, 8 months ago
Answer is B
Assignment rules don't exist for custom objects
upvoted 30 times

t_samuel Most Recent 1 year, 2 months ago
Selected Answer: B
assignment rules are limited to just the Leads and Cases objects.
upvoted 2 times

Ktoto_Leviy 2 years, 6 months ago
Selected Answer: B
Assignment rules only for Case and Leads:
https://help.salesforce.com/s/articleView?id=sf.customize_leadrules.htm&type=5
upvoted 4 times

Ma21 2 years, 8 months ago
I agree the answer is B - Workflow Rules
upvoted 1 times

sandy1230 3 years, 7 months ago
assignment rules are limited to just the Leads and Cases objects. so answere should be B
upvoted 4 times

Question #93 *Topic 1*

A custom field contains a feedback score which is on a scale of one to five. End users would like a visual indicator of one to five stars based on the number found in the feedback score custom field.
How can this visual indicator be displayed?

A. Use a custom number field.

B. Use a custom image field.

C. Use a custom formula field.

D. Use a custom text field.

Correct Answer: *C*

Ma21 2 years, 8 months ago
C : https://www.google.com/search?q=How+can+this+visual+indicator+be+displayed+in+salesforce&rlz=1C1GCEB_enUS959US959&oq=How+can+this+visual+indicator+be+displyed+in+salesforce&aqs=chrome..69i57j33i160.4718j0j15&sourceid=chrome&ie=UTF-8#kpvalbx=_3Gq7YefmKvCzgge3oKSYAQ15
upvoted 3 times

Question #94 *Topic 1*

Universal Containers is importing 10,000 contact records in Salesforce. They want to avoid duplicate records from being created during the import.
How can this requirement be met?

A. When importing the file, select the "Prevent Duplicates" option on the last step of the Data Loader.

B. Include in a column in the import file that corresponds to a field in Salesforce that requires unique values.

C. After importing all the contacts, run a duplicate check report, export the report to a CSV file, and run a mass delete to purge any duplicates.

D. After importing all of the contact records, review all records created and manually merge or delete any duplicate records.

Correct Answer: *B*

Community vote distribution
C (100%)

Rangya 1 month ago
Selected Answer: C
B should not be the answer as it will only solve duplicate problem for that 1 field. Instead C should be the correct answer where a report can be generated using duplicate rules in SF based on proper matching rules
upvoted 1 times

Ma21 2 years, 8 months ago
B: https://help.salesforce.com/s/articleView?id=000331672&type=1
upvoted 4 times

Question #95 *Topic 1*

A new custom object is begin created with a private sharing setting. The business wants to share individual records with specific people or groups of people on a case-by-case basis.
Which three options does the business user have to manually share individual records? (Choose three.)

A. Profiles

B. Users

C. Permission Sets

D. Roles

E. Public Groups

Correct Answer: *BCD*

Community vote distribution

BDE (100%)

SumiR Highly Voted 3 years, 9 months ago
B, D, E
upvoted 40 times

jessejps Highly Voted 3 years, 8 months ago
The correct answer is B D E
upvoted 5 times

smarty7575 Most Recent 4 months, 3 weeks ago
Selected Answer: BDE
This has nothing to do with data access, but SHARING. BDE are correct.
upvoted 1 times

YJ2 1 year, 9 months ago
The correct would be BDE.
Not C, bcoz 1. Business users want to manually share the record
2. sharing rule does not have permission set as an option. It has User, Public Groups, Role, Role & Subordinates option ONLY
upvoted 3 times

DonDemik 2 years ago
Selected Answer: BDE
Which three options does the business user have to manually share individual records?
1. business user cant configure Profiles and Permission sets
2. When manually sharing, user also don't need to use profiles and permission sets
upvoted 3 times

sf2022 2 years ago
Selected Answer: BDE
It is not Profile, nor Permission Set
so ans are B,D,E
upvoted 1 times

adhi_ind 2 years, 1 month ago
Selected Answer: BDE
BDE is the right one without dbt
upvoted 2 times

Eslo 2 years, 1 month ago
B D E is correct.
upvoted 1 times

aKeta 2 years, 3 months ago
The same as everyone else. The right answer is: B, D, E
upvoted 1 times

Ktoto_Leviy 2 years, 6 months ago
Selected Answer: BDE
Permission set does not grant object access

upvoted 3 times

wka520 2 years, 6 months ago

BDE is correct

upvoted 2 times

Srk0020 2 years, 7 months ago

Selected Answer: BDE

A permission set can't access share records with permission sets

upvoted 2 times

Ma21 2 years, 8 months ago

B , D , E - Permission Sets grant additional rights to an Object.

upvoted 3 times

sandy1230 3 years, 7 months ago

B,D,E are the correct answers

upvoted 4 times

JoPe 3 years, 8 months ago

you can't share records with PS. Correct answers are B D E

upvoted 5 times

Question #96 *Topic 1*

When configuring a record type, an app builder can configure the available value of a picklist field for the page layout.
Which two Opportunity standard fields are available to be configured directly in the Opportunity record type? (Choose two.)

A. Lead Source

B. Forecast category

C. Stage

D. Type

Correct Answer: *AD*

Community vote distribution

AD (100%)

Ma21 Highly Voted 2 years, 8 months ago

A and D is correct. Lead Source and Type are Standard Picklist values on the Opportunity Record type.

upvoted 6 times

docxdmd Most Recent 1 year ago

Selected Answer: AD

AD
A, C and D are all standard picklist fields, but "C) Stage" is not available for "record types".
https://help.salesforce.com/s/articleView?id=sf.recordtypes_picklists_limitations.htm&type=5

B is a standard field but not a picklist, its value is derived from stage.

upvoted 1 times

demorgan 1 year, 5 months ago

ACD all are standard. Just created a new opportunity on sales app.

upvoted 1 times

Specer 2 years, 5 months ago

Selected Answer: AD

C is not possible : https://help.salesforce.com/s/articleView?id=sf.recordtypes_picklists_limitations.htm&type=5

upvoted 2 times

Question #97

Topic 1

Which two are key considerations when using Unmanaged packages? (Choose two.)

A. The person who created the Unmanaged package can change or upgrade installed components.

B. A namespace is required to create an Unmanaged package.

C. A namespace is not required to create an Unmanaged package.

D. The person who created the Unmanaged package has no control over the installed components.

Correct Answer: *CD*

Community vote distribution

CD (100%)

Specer 2 years, 5 months ago

Selected Answer: CD

https://help.salesforce.com/s/articleView?id=sf.faq_distribution_installing_what_happens_to_my.htm&type=5

upvoted 3 times

Ma21 2 years, 8 months ago

C and D: Unmanaged packages are typically used to distribute open-source projects or application templates to provide developers with the basi building blocks for an application. Once the components are installed from an unmanaged package, the components can be edited in the organization they are installed in. The developer who created and uploaded the unmanaged package has no control over the installed components, and can't change or upgrade them. Unmanaged packages should not be used to migrate components from a sandbox to productio organization. Instead, use Change Sets.

upvoted 2 times

BaoYou 3 years, 2 months ago

C,D are correct

upvoted 3 times

Question #98 *Topic 1*

In Salesforce Classic, which three use cases can be accomplished using a custom link? (Choose three.)

A. Navigate to a create a record page with fields pre-populated.

B. Navigate to an Apex Trigger to update the current record.

C. Navigate to a process to update the current record.

D. Navigate to a custom Visual Flow to update the current record.

E. Navigate to an external system using data in Salesforce.

Correct Answer: *ACE*

Community vote distribution

ADE (67%) D (33%)

pubg4ronliulic Highly Voted 3 years, 9 months ago

A, D, E

https://help.salesforce.com/articleView?id=flow_distribute_internal_url.htm&type=5

https://help.salesforce.com/articleView?id=links_useful_custom_buttons.htm&type=5

upvoted 20 times

BaoYou 3 years, 2 months ago

https://help.salesforce.com/articleView?id=sf.flow_distribute_internal_vf.htm&type=5

upvoted 2 times

DonDemik Most Recent 2 years ago

Selected Answer: ADE

A D E
Flow can be started when a customer button or link clicked.
Process Builder cannot be started when a button or link is clicked

upvoted 1 times

sf2022 2 years, 1 month ago

Selected Answer: ADE

A, D, E are correct

upvoted 1 times

kaiRoMa 2 years, 1 month ago

Selected Answer: D

cant trigger process builder with Action links

upvoted 2 times

Ktoto_Leviy 2 years, 6 months ago

Selected Answer: ADE

https://help.salesforce.com/articleView?id=sf.flow_distribute_internal_vf.htm&type=5

upvoted 2 times

Ma21 2 years, 8 months ago

A D E - https://developer.salesforce.com/docs/component-library/documentation/en/lwc/lwc.use_navigate_default

upvoted 1 times

Question #99 Topic 1

An app builder needs to change the data types of a few custom fields. The app builder is not able to delete and recreate any of the fields, nor modify any Apex code.
What data type change will require the app builder to perform additional steps in order to retain existing functionality?

A. Changing the data type of a field used in lead conversion from number to text.

B. Changing the data type of a field used as an External ID from number to text.

C. Changing the data type of a field used in an Apex class from number to text.

D. Changing the data type of a field used in a report from text to an encrypted field.

Correct Answer: *B*

Community vote distribution

A (70%) B (30%)

sandy1230 Highly Voted 3 years, 7 months ago
If you change the data type of a custom field that is set as an external ID, choosing a data type other than text, number, or email will cause the fie to no longer act as an external ID.
upvoted 5 times

Liv021 2 years, 5 months ago
So, it shouldn't be B the corect answer. You CAN convert into text, number or email. Then, which is it?
upvoted 1 times

Liv021 2 years, 5 months ago
Oh, A it is
upvoted 1 times

erama13 Most Recent 7 months ago
Selected Answer: B
The question is about what data type change will require additional steps. If you change the External ID, you'll need to ensure it still works in external systems and the synching of data. The others require additional changes too but are very minor compared to this one.
upvoted 2 times

HGayashan 7 months, 3 weeks ago
Correct Ans is A,
- You can’t change the data type of any custom field that is mapped for lead conversion.
- If you change the data type of a custom field that’s set as an external ID, choosing a data type other than text, number, or email causes the field to no longer act as an external ID.
upvoted 1 times

Jason_R 1 year, 7 months ago
Selected Answer: A
ANSWER:
A. Changing the data type of a field used in lead conversion from number to text.

"You can’t change the data type of any custom field that is mapped for lead conversion."

This question isn't about data loss, so even though changing from number to text causes no data loss, you still can't perform the action with mapped custom object fields on the lead.

Therefore, A custom field mapped in lead conversion would need to be unmapped, converted, then mapped again, causing an additional step in the type conversion process.

https://help.salesforce.com/s/articleView?id=sf.notes_on_changing_custom_field_types.htm&type=5
upvoted 4 times

Jason_R 1 year, 7 months ago
NOT:

D. Changing the data type of a field used in a report from text to an encrypted field.

"...an existing custom field can’t be converted into an encrypted field nor can an encrypted field be converted into another data type." i.e. it can't be done without deleting and recreating the field which the app builder will NOT be doing. Now it makes sense why those two conditior were put in there...for answers C & D.
upvoted 2 times

Jason_R 1 year, 7 months ago

NOT:
B. Changing the data type of a field used as an External ID from number to text.

"If you change the data type of a custom field that's set as an external ID, choosing a data type other than text, number, or email causes the field to no longer act as an external ID."

This conversion causes no issue with the external id field acting as an external id field, so no extra steps necessary. Therefore, this does not meet the criteria.

C. Changing the data type of a field used in an Apex class from number to text.

"You can't change the data type of a custom field referenced by other items in Setup such as Visualforce pages, Apex code, processes, or flows

This would require the extra step of removing all apex references, etc., however, the scenario states that the app builder will NOT delete and recreate any fields, NOR modify any Apex code. In addition, this is the App Builder exam, so it makes sense that the answer doesn't lie here.

upvoted 2 times

rsd1 1 year, 8 months ago

Selected Answer: B

If you change the data type of a custom field that is set as an external ID, choosing a data type other than text, number, or email will cause the fie to no longer act as an external ID.

upvoted 1 times

sf2022 2 years ago

Selected Answer: A

"require the AB to perform additional steps"
Ans is A

upvoted 1 times

Samuel_S 1 year, 11 months ago

If the documentation says:
"You can't change the data type of any custom field that is mapped for lead conversion."
Then there are no possible steps for the answer A since the Salesforce won't let you to make even the 1st step which is the conversion itself.

In my opinion, the answer is B because
1) it is possible
2) after converting the external ID from number to text, we can still do something with it.

Am I missing something?

upvoted 1 times

Sang_Patra 2 years, 3 months ago

A- We cannot use the fields mapped in the lead conversion
B- External ID supports field type conversion for Text, Number and Email. Hence this is the right answer.
C- We cannot convert the fields used in the Apex
D- Not applicable since we cannot convert the encrypted fields to text or vice versa.

upvoted 3 times

Ktoto_Leviy 2 years, 6 months ago

Selected Answer: A

https://help.salesforce.com/s/articleView?id=sf.notes_on_changing_custom_field_types.htm&type=5

upvoted 2 times

sd_2020nov 3 years, 4 months ago

Should it be A? Additional step being unmapping the field before changing field data type and then remapping the field when the change is complete. What is the additional step for changing External ID field from number to text, text is supported as anExternal ID

upvoted 4 times

Question #100 *Topic 1*

A customer service representative at a call center would like to be able to collect information from customers using a series of question prompts. What could be used to accomplish this?

A. Workflow Rules

B. Salesforce Connect

C. Flow

D. Process Builder

Correct Answer: *C*

Community vote distribution

C (100%)

AlexUp 1 year, 7 months ago

Selected Answer: C

C is right.

upvoted 1 times

dna72x891 1 year, 7 months ago

Selected Answer: C

you can define a screen Flow, that captures values of needed fields on a step by step basis

upvoted 1 times

DonDemik 2 years ago

Flow -- screen flow

upvoted 1 times

Ma21 2 years, 7 months ago

C - Flow

upvoted 1 times

Question #101 *Topic 1*

An app builder has been asked to provide users a way to identify a Contact's "Preferred Contact Method" directly on the Contact record. Users need to be able to identify whether a phone number or an e-mail is the Contact's preferred communication method.
What field type will allow the app builder to accomplish this with the fewest fields possible?

A. Picklist

B. E-mail

C. Checkboxes

D. Formula

Correct Answer: *A*

Eslo 2 years, 1 month ago
Checkbox is not applicable because there are two methods they are asking. Checkbox allows true or false per field.
upvoted 1 times

PR0704 2 years, 5 months ago
question saying "with the fewest fields possible", hence answer is picklist.
upvoted 1 times

Ma21 2 years, 7 months ago
Users need to be able to identify whether a phone number or an e-mail is the Contact's preferred communication method. A phone number or email ...it's a choice so Picklist would make sense. I would say A.
upvoted 1 times

Ma21 2 years, 7 months ago
Yes, why is not a checkbox?
upvoted 1 times

PR0704 2 years, 8 months ago
why its not checkbox?
upvoted 1 times

Question #102 *Topic 1*

Universal Containers uses a private sharing model for opportunities. This model cannot be changed due to a regional structure. A new sales operations team has been created. This team needs to perform analysis on Opportunity data, and should have read and write access to all Opportunities.
Which two are recommended solutions for the app builder to give the users appropriate access? (Choose two.)

A. Add a manual share for all opportunities with each user on the sales operations team.

B. Create a criteria-based sharing rule to share all opportunities with the sales operations private group.

C. Create a criteria-based sharing rule to share all opportunities with the sales operations public group.

D. Add a permission set with "View All" and "Modify All" opportunity permissions enabled.

Correct Answer: *BC*

Community vote distribution

CD (83%) AD (17%)

sshariff Highly Voted 3 years, 9 months ago
Answer should be C and D
upvoted 30 times

sandy1230 Highly Voted 3 years, 7 months ago
C and D
upvoted 7 times

Rangya Most Recent 1 month ago
Selected Answer: AD
Question clearly states "all opportunities" access. What criterion could be put for this? Instead A and D should be the answer. B is definitely not because there is nothing like a private group.
upvoted 1 times

Jason_R 1 year, 7 months ago
Selected Answer: CD
CD
If C is meaning to say "owner-based sharing rule" or the question was meant to only allow one answer, then it makes sense. Otherwise, C and D a the only good option.
upvoted 2 times

YJ2 1 year, 9 months ago
Connect ans is C&D.
Bcoz, 1. There is nothing like Private group.
2. C - though there is no criteria given we can go with this as option is more logical.
3. We can create Pub grp of user and provide requited access of data through permission set.
upvoted 2 times

LordGreed 1 year, 10 months ago
Selected Answer: CD
C and D. there is no private group to share records.
upvoted 2 times

sf2022 2 years, 1 month ago
Selected Answer: CD
C and D
upvoted 1 times

Eslo 2 years, 1 month ago
C and D is correct, there is no Private groups
upvoted 1 times

Ma21 2 years, 7 months ago
Def - C and D Correct no Private Group in Sharing model.
upvoted 2 times

SanjayShroff 2 years, 8 months ago

C and D. There are no “private groups” of users.

upvoted 1 times

Question #103 Topic 1

Universal Containers has a requirement that an Opportunity should have a field showing the value of its associated account's billing state. This value should not change after the Opportunity has been created.
What is the recommended solution to configure this automation behavior?

A. Formula field

B. Apex

C. Roll-up summary field

D. Workflow

Correct Answer: *D*

Community vote distribution

D (100%)

FBurg Highly Voted 3 years, 6 months ago
Should be Formula Field
upvoted 8 times

andreapi 3 years, 6 months ago
Formula field will have always the current value
upvoted 7 times

adhi_ind 2 years, 1 month ago
No, Formula field is dynamic in nature.
upvoted 3 times

kaiRoMa Highly Voted 2 years, 1 month ago
Selected Answer: D
Answer D -
Workflow Rule: only triggers on Opportunity Creation, criteria Account.BillingState != null
Action: Field Update - Use formula to update field, Account_Billing_State__c = Account.BillingState (Do not re-evaluate workflow rules after field change, in case of any potential recursion storm.)

Apex Trigger, after insert could also work here but the question clearly states, no code.

It is absolutely not A - A formula field acheives the first part but not the caveat, as any Billing State change will reflect after update in the opportunity as well.
upvoted 6 times

mauro_b Most Recent 11 months, 3 weeks ago
Selected Answer: D
First I thought of A but since Formula fields can change over time then it should be D. You can set the workflow rule so you cannot change the fields later.
upvoted 2 times

Narend 1 year, 8 months ago
If use Formula Field, the value can be change if the associated account has been changed.But if you use a WF that with criteria 'created record' an read only field that value will be not be change at all time.
upvoted 3 times

Freddy04 1 year, 9 months ago
The reason why A is incorrect:
IF(ISNEW(), Account.BillingState , PRIORVALUE(Account.BillingState)) this would be true only if formula field supported ISNEW and PRIORVALUE functions.

Correct answer is D.
Workflow rule can be created on opportunity that will fire only when record is created.
upvoted 3 times

Mims22 2 years ago
Tested with workflow - also works. Maybe this question should have 2 correct answers.
upvoted 1 times

Mims22 2 years ago
Disregard this - formula fields are read only, which means no change is possible, while with workflow, the user is able to update the state after the workflow has finished.

upvoted 2 times

Mims22 2 years ago

Tested with Formula field - it works. It is A

upvoted 1 times

Mims22 2 years ago

Moreover, it is cross-object formula and formula fields are always read only.

upvoted 2 times

SpiritualBeing 2 years, 3 months ago

"Workflow" is incorrect because it is totally irrelevant. We are not updating any field here. Our end goal is to display other object's fields on our record.

"Apex" is incorrect because when we can accomplish it with the Formula field we should not use Apex for it.

"Roll-up summary field" is incorrect because it is totally irrelevant. The roll-up summary field summarizes data from all the related records and displays them on a specific field.

The correct Answer is A

upvoted 1 times

nibbio 1 year, 11 months ago

Workflow is not irrilevant because you can have the rule to run it when a new record is created

upvoted 2 times

Almundo 2 years, 6 months ago

Workflow can be set up to run upon creation only, therefore the field will never change after its been created. A formula field will work in real-tim with the associated Account's billing state, updating repeatedly. The correct answer is workflow, D.

upvoted 2 times

Bunny12233 2 years, 6 months ago

Correct Answer is A

upvoted 1 times

Ma21 2 years, 7 months ago

I am going with Formula - A

upvoted 3 times

StartR 3 years, 2 months ago

isNEW() function is only available for workflow not for validation rule. so Workflow is the right answer

upvoted 3 times

Question #104 — *Topic 1*

Universal Containers conducts evaluations of its sales reps using a custom object consisting of numerical scores and executive comments. The company wants to ensure that only the sales reps, their managers, and their manager's executives can view the rep's evaluation record, but the reps should not be able to view the executive comment fields on their review.

How can these requirements be met?

A. Use a private sharing model granting record access using hierarchy; manage field access with record types and field-level security.

B. Use a private sharing model granting record access using custom settings; manage field access with page layouts and field-level security.

C. Use a private sharing model granting record access using hierarchy; manage field access with field-level security.

D. Use a private sharing model granting record access using custom settings; manage field access with record types and page layouts.

Correct Answer: *C*

SpiritualBeing 2 years, 3 months ago

C is correct

upvoted 3 times

Ma21 2 years, 7 months ago

C : Use a private sharing model granting record access using hierarchy; manage field access with field-level security.

upvoted 2 times

Question #105 *Topic 1*

Which two statements are true about field update actions from workflow rules and approval processes? (Choose two.)

A. Field updates are tracked in the History related list of a record regardless of whether or not history tracking is set for those fields.

B. Field updates to records based on workflow rules and approval processes do not trigger Validation Rules.

C. Field updates are not available on currency fields if the organization uses multi-currency.

D. Field updates with "Re-evaluate Workflow Rules" selected can cause a recursive loop if the update field is included in a workflow.

Correct Answer: *CD*

Community vote distribution

BD (100%)

pubg4ronliulic Highly Voted 3 years, 9 months ago

B, D

If your organization uses multiple currencies, currency fields are updated using the record's currency. If you choose to update a field based on a formula, any values in your formula are interpreted in the currency of the record.

Workflow rules and some processes can invalidate previously valid fields. Invalidation occurs because updates to records based on workflow rules and also on process scheduled actions don't trigger validation rules.

https://help.salesforce.com/articleView?id=workflow_field_update_considerations.htm&type=5

upvoted 33 times

sandy1230 Highly Voted 3 years, 7 months ago

B,D are correct answers

upvoted 6 times

silentval Most Recent 1 year, 4 months ago

Selected Answer: BD

B and D

upvoted 1 times

sf2022 2 years, 1 month ago

Selected Answer: BD

B and D

upvoted 1 times

Eslo 2 years, 1 month ago

B and D is correct. Field updates are allowed in multiple currency with few exception- https://help.salesforce.com/s/articleView?id=sf.workflow_field_update_considerations.htm&type=5

upvoted 2 times

Ma21 2 years, 7 months ago

Validation Rule fires before Workflow rule

upvoted 3 times

Ma21 2 years, 7 months ago

B and D

upvoted 2 times

Question #106 *Topic 1*

Which two objects can be members of a Campaign? (Choose two.)

A. Opportunity

B. Account

C. Lead

D. Contact

Correct Answer: *CD*

Vicas7 Highly Voted 2 years, 8 months ago

Nowadays accounts can be a campaign member as well

upvoted 6 times

Icelinesf 2 years, 8 months ago

Agree! https://help.salesforce.com/s/articleView?id=sf.campaigns_account_campaign_member.htm&type=5

upvoted 3 times

Ma21 Most Recent 2 years, 7 months ago

C and D - Both options A (Contact) and D (Lead) are correct.

upvoted 1 times

Question #107 *Topic 1*

At Universal Containers, the VP of Service has requested a visual indicator flag on each case, based on the case priority. High-priority case should be flagged red, medium-priority should be flagged yellow, and low-priority cases should be flagged green.
Which two formulas will accomplish this requirement? (Choose two.)

A. IMAGE(CASE(Priority, "Low", "/img/samples/flag_green.gif", "Medium", "/img/samples/flag_yellow.gif, "High", "img/samples/flag_red.gif", "/s.gif"), "Priority Flag")

B. IF(ISPICKVAL(Priority, "Low"), "/img/samples/flag_green.gif , IF(ISPICKVAL(Priority, "Medium"), "/img/samples/flag_yellow.gif", IF(ISPICKVAL(Priority, "High"), "/img/samples/flag_red.gif, "/s.gif")))

C. CASE(Priority, "Low", "/img/samples/flag_green.gif", "Medium", "/img/samples/flag_yellow.gif", "High", "/img/samples/flag_red.gif", "/s.gif")

D. IMAGE(IF(ISPICKVAL(Priority, "Low"), "/img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "/img/samples/flag_yellow.gif", IF(ISPICKVAL (Priority, "High"), "/img/samples/flag_red.gif", "/s.gif))), "Priority Flag")

Correct Answer: *AD*

Community vote distribution

AD (100%)

long_one Highly Voted 2 years, 7 months ago
You must use the IMAGE() function to display images, hence B & C are automatically out.
Answer D is syntactically incorrect, it should be:- {
IMAGE(IF(ISPICKVAL(Priority, "Low"), "/img/samples/flag_green.gif", IF(ISPICKVAL(Priority, "Medium"), "/img/samples/flag_yellow.gif", IF(ISPICKVAL(Priority, "High"), "/img/samples/flag_red.gif", "/s.gif"))) , "Priority Flag")
}
upvoted 6 times

HGayashan Most Recent 7 months, 3 weeks ago
Selected Answer: AD
Tested. A & D are correct here
upvoted 1 times

SuchiS 1 year, 4 months ago
A and D, https://help.salesforce.com/s/articleView?id=sf.useful_advanced_formulas_image_links.htm&type=5
upvoted 1 times

Ma21 2 years, 7 months ago
A and D - looks rt.
IMAGE(
CASE(Priority,
"Low", "/img/samples/flag_green.gif",
"Medium", "/img/samples/flag_yellow.gif",
"High", "/img/samples/flag_red.gif",
"/s.gif"),
"Priority Flag")
upvoted 4 times

lcelinesf 2 years, 8 months ago
A and D are correct
Example of A in SF documentation: https://help.salesforce.com/s/articleView?id=sf.useful_advanced_formulas_image_links.htm&type=5
upvoted 4 times

SEDIT 2 years, 10 months ago
So it should be B and D?
upvoted 3 times

loki_12 2 years, 10 months ago
picklist must always use ispickval() function. So A is wrong.
upvoted 3 times

Xinowi 1 year, 7 months ago
Picklists also can be expressed with CASE function. So A and D, I tested
upvoted 1 times

Question #108 *Topic 1*

The Director of Customer Services wants to know when agents are overwhelmed with high-priority items in the support queue. The Director wants to receive a notification when a new case is open with the status of "New" for more than four business hours.
Which two automation processes should be used to accomplish this? (Choose two.)

A. Flow Builder

B. Process Builder

C. Escalation rules

D. Scheduled Apex

Correct Answer: *BC*

Community vote distribution

AC (70%) AB (20%) 10%

mauro_b 11 months, 3 weeks ago

Selected Answer: AB

I think it is A and B because Escalation Rule would reassign and it says it wants to get a notification not to reassign. So Flow and Process Builder is the correct answer to me.

upvoted 2 times

Fll 1 year, 1 month ago

A and B

upvoted 1 times

caykor 1 year, 2 months ago

Collect Answer is A,B. Director want to just notice. not reassign

upvoted 1 times

YJ2 1 year, 9 months ago

Considering Process builder will no longer be available. Correct ans. A&C

upvoted 4 times

DonDemik 2 years ago

Selected Answer: AC

A C
Flow can also do the work:
https://salesforce.stackexchange.com/questions/372979/how-to-trigger-time-dependent-actions-on-flows-within-an-if-else-if-logic

upvoted 3 times

sf2022 2 years ago

Selected Answer: BC

Ans are B,C

upvoted 1 times

Eslo 2 years, 1 month ago

B and C is correct. This can be achieved through Escalation rule and Process Builder, Process Builder also allow time based actions and formulas.

upvoted 1 times

Jude1337 2 years, 2 months ago

Selected Answer: AC

since Spring22 i would suggest Flow and Escalation Rules.
B ofc would also be correct, however i think Flow is the way to go.

upvoted 4 times

Mims22 2 years, 5 months ago

Why is flow absolutely excluded?

upvoted 1 times

Ma21 2 years, 7 months ago

B and C - Escalation rules automatically escalate cases when the case meets the criteria defined in the rule entry.

upvoted 1 times

diya10 3 years ago

B, C are correct

upvoted 1 times

BaoYou 3 years, 2 months ago

B,D are correct

upvoted 1 times

withanastasiia 3 years, 8 months ago

c and d pastt better
Process builder need an update on record to be triggered

upvoted 1 times

ShrutiP 3 years, 8 months ago

Process builder can trigger at create of record and have a time-based action

upvoted 16 times

SanjuR 1 year, 9 months ago

Also to calculate the business hrs anyway apex code is necessary.

upvoted 1 times

Question #109 Topic 1

Which three statements are true about converting a Lead? (Choose three.)

A. The system automatically maps standard lead fields to standard account, contact, and opportunity fields.

B. Administrators may choose whether to enforce validation rules and triggers.

C. Multi-select picklist values on Lead records overwrite values on Contact's corresponding field.

D. Users can convert leads that are associated with an active approval process.

E. The Lead's most recent campaign record is automatically applied to the "Primary Campaign Source" field on the opportunity.

Correct Answer: *ABE*

Community vote distribution

ACE (43%) ABE (29%) B (29%)

AlexUp 7 months, 1 week ago

Selected Answer: ABE

A,B and E are correct

upvoted 1 times

SuchiS 1 year, 4 months ago

Selected Answer: ABE

https://help.salesforce.com/s/articleView?id=000386058&type=1

upvoted 1 times

YJ2 1 year, 9 months ago

More logical is AB&E, bcoz there are no details related to Multi-select picklist, it is about picklist values

upvoted 1 times

DonDemik 2 years ago

C is tricky, it doesn't state if it is an existing contact or a new contact:
*When new accounts or contacts are created during lead conversion, the values of mapped lead fields overwrite the default values of the mappec account and contact fields.
*When updating existing accounts or contacts during lead conversion, the values of mapped lead fields don't overwrite the values of the mapped account and contact fields.

https://help.salesforce.com/s/articleView?id=sf.leads_notes.htm&type=5

upvoted 2 times

sam1604 2 years ago

Selected Answer: B

B is correct - https://help.salesforce.com/s/articleView?id=sf.leads_notes.htm&type=5
reads - "If validation and triggers for lead conversion are enabled, then converting a lead can trigger a workflow action on a lead. "
Which means Admin may enable/disable this .

upvoted 2 times

giob 2 years, 2 months ago

Selected Answer: ACE

B is incorrect: During lead conversion, triggers fire. Universally required custom fields and validation rules are enforced.
https://help.salesforce.com/s/articleView?id=sf.leads_notes.htm&type=5

upvoted 3 times

sam1604 2 years ago

Your mentioned doc reads - "If validation and triggers for lead conversion are enabled, then converting a lead can trigger a workflow action o a lead. "
Which means Admin may enable/disable this , hence B.

upvoted 1 times

Ma21 2 years, 7 months ago

A B E - Looks correct - When you convert a lead, Salesforce creates an account, contact, and optionally an opportunity, using information from th lead you're converting.

upvoted 2 times

Question #110 *Topic 1*

The organization-wide default for a custom object is set to private. The Supervisor profile grants view access to the same object. A user with the Supervisor profile is also listed as the Manager on the user detail records for a subordinate. However, the Supervisor still cannot view records owned by the subordinate.
Which two issues are preventing the Supervisor from viewing records owned by the subordinate? (Choose two.)

A. Organization-wide settings for the custom object grant access to other users with the same role.

B. The Supervisor requires a permission set in order to view the subordinate's records.

C. The Supervisor's role is not above the subordinate's role in the hierarchy.

D. Organization-wide settings for the custom object do not grant access using hierarchy.

Correct Answer: *CD*

Ma21 2 years, 7 months ago
C and D look rt
upvoted 2 times

Question #111 *Topic 1*

A custom object named Assignment has private sharing setting that grants access using hierarchies. The organization has a role hierarchy where each Territory
Manager reports to an Area Manager, who reports to a VP of Sales. The VP of Sales is at the top of the role hierarchy. A user who is in the Area Manager role creates a new Assignment record.
Who can see this record?

A. The record owner only.

B. The record owner and the VP of Sales.

C. The record owner and all of the other Area Managers.

D. The record owner and all of the Territory Managers in their hierarchy.

Correct Answer: *B*

Community vote distribution
B (100%)

SS1121 1 year, 2 months ago
Selected Answer: B
B looks correct
upvoted 1 times

AlexUp 1 year, 7 months ago
Selected Answer: B
B is correct.
upvoted 1 times

Question #112 *Topic 1*

The app builder at Universal Containers has been asked to ensure that when an Opportunity record exceeding $20k is being saved, details have been captured in the Comments field.
What can be used to meet this requirement?

A. Process Builder

B. Validation Rule

C. Approval Process

D. Workflow

Correct Answer: *B*

Community vote distribution

B (100%)

Mims22 2 years ago
B and it would look something like that:
Amount > 20000
&&
ISBLANK(Comments__c)
upvoted 1 times

Roxi 2 years, 1 month ago
Selected Answer: B
B. After the amount is added, the validation rule will prevent the saving of the record if details are not added in the comments.
upvoted 2 times

can12345 2 years, 3 months ago
Definitely A - When the record saved with 20k+, process builder will perform "post to chatter" action. The question is not about preventing to sav
a record
upvoted 2 times

Samuel_S 1 year, 11 months ago
Nobody is mentioning any required message in the Chatter in the question. Therefore A is incorrect. B is the most direct answer.
upvoted 1 times

ekanki 3 years, 1 month ago
B. Validation Rule is the correct answer.
It can raise an error message when the amount exceeds 20k and the comments field blank. It prevents saving the record
upvoted 4 times

BaoYou 3 years, 1 month ago
The point of this question is "Ensure"
upvoted 3 times

ElmoBean 3 years, 2 months ago
Answer should be D, a validation rule just checks that data inputted into a field is in the correct format
upvoted 2 times

Samuel_S 1 year, 11 months ago
Hardly. In a validation rule we can check even if another field(s) is/are empty... and other stuff as we are using FORMULA for it.
upvoted 1 times

Question #113 *Topic 1*

The VP of Marketing wants to broadcast an e-mail to 10,000 contacts in Salesforce on a regular basis, but realizes Salesforce's mass e-mail functionality has a limitation on the number of e-mails that can be sent each day.
What action should the app builder take?

A. Request Salesforce increase the number of maximum daily e-mails.

B. Download all Contacts to a CSV file and use an e-mail client to send the e-mails.

C. Develop Apex code and Visualforce pages to send the e-mails.

D. Research and evaluate products available on AppExchange to send mass e-mails.

Correct Answer: *D*

Community vote distribution

A (100%)

Rangya 1 month ago

Selected Answer: A

Even with Appexchange products, email limits will still be the issue isn't it. So I suppoes A

upvoted 1 times

DonDemik 2 years ago

D.
Salesforce can send 5,000 external email addresses / day

upvoted 1 times

Mims22 2 years, 5 months ago

As per Salesforce:
Under certain conditions, Salesforce Support may approve a TEMPORARY Mass Email limit increase. . Ask a System Administrator to open a Case with Salesforce Support.
https://help.salesforce.com/s/articleView?id=000334696&type=1
So why couldn't it be A as well? Maybe because it is temporary and they need it on a regular basis?

upvoted 2 times

Ma21 2 years, 7 months ago

I agree D.

upvoted 1 times

Question #114 | *Topic 1*

An app builder is loading data into Salesforce. To link new records back to the legacy system, a field will be used to track the legacy ID on the Account object. For future data loads this ID will be used when upserting records.
Which two fields attributes should be selected? (Choose two.)

A. External ID

B. Text (encrypted)

C. Required

D. Unique

Correct Answer: *AD*

Community vote distribution

AD (100%)

AlexUp 1 year, 7 months ago

Selected Answer: AD

A and D are correct.

upvoted 1 times

abdulAhad911 2 years, 5 months ago

A & D is true

upvoted 1 times

Ma21 2 years, 7 months ago

A and D

upvoted 1 times

Question #115 Topic 1

Which two are features of Schema Builder? (Choose two.)

A. To create new relationships on standard and custom objects.

B. To create a Geolocation custom field on custom objects.

C. To view and edit custom field level permissions.

D. To modify properties on standard and custom objects.

Correct Answer: *AD*

Community vote distribution

AC (78%) AD (22%)

rhea90 Highly Voted 3 years, 8 months ago

you cannot modify standard object properties

upvoted 8 times

Jason_R Highly Voted 1 year, 7 months ago

Selected Answer: AC

A. To create new relationships on standard and custom objects.
https://help.salesforce.com/s/articleView?id=sf.schema_builder.htm&type=5

C. To view and edit custom field level permissions.
Samuel_S: "Just right click on any custom field in the Schema Builder and you will see "Manage Field Permissions" right there."

NOT B. To create a Geolocation custom field on custom objects.
"All custom fields except: Geolocation"
https://help.salesforce.com/s/articleView?id=sf.schema_builder.htm&type=5

NOT D. To modify properties on standard and custom objects.
You cannot modify standard object properties from schema builder. Only custom fields.

upvoted 5 times

Jason_R 1 year, 7 months ago

Meant to say only custom fields and custom object properties can be modified from schema builder.

upvoted 1 times

AlexUp Most Recent 1 year, 7 months ago

Selected Answer: AC

A and C are correct.

upvoted 1 times

Samuel_S 1 year, 11 months ago

Selected Answer: AC

For A: https://help.salesforce.com/s/articleView?id=sf.schema_builder.htm&type=5
For C: Just right click on any custom field in the Schema Builder and you will see "Manage Field Permissions" right there.

upvoted 1 times

DonDemik 2 years ago

Selected Answer: AD

I think A D are correct.
Schema Builder lets you add the following to your schema:

Custom objects
Lookup relationships
Master-detail relationships
All custom fields except: Geolocation

https://help.salesforce.com/s/articleView?id=sf.schema_builder.htm&type=5

upvoted 2 times

Ma21 2 years, 7 months ago

Standard object record cannot be a child for a Master detail relationship.

upvoted 1 times

Ma21 2 years, 7 months ago

A and C looks correct.

upvoted 3 times

ekanki 3 years, 1 month ago

A and C are correct. D cannot be correct option, cannot modify standard object properties

upvoted 2 times

dragonmx0914 3 years, 7 months ago

A and C are right.
https://www.infallibletechie.com/2015/10/how-to-set-field-permission-from-schema.html

upvoted 2 times

slomo75 3 years, 8 months ago

You can, however, create lookup relationships.

upvoted 2 times

rhea90 3 years, 8 months ago

Should be AC - you cannot create master-detail relationship on standard object

upvoted 3 times

Question #116 *Topic 1*

Launch a troubleshooting wizard from a button, at the end of which a knowledge article is created if it'd be helpful to other users.
Which tool would you use for the following use case?

A. Process builder

B. Flow

C. Workflow

D. Approvals

Correct Answer: *B*

DonDemik 2 years ago

I guess trouble shooting wizard involves user interaction? so flow?

upvoted 2 times

Samuel_S 1 year, 11 months ago

My assumption as well, screen flow.

upvoted 1 times

Question #117 *Topic 1*

When an opportunity has a discount of more than 40%, notify the CEO via e-mail and request sign-off. Provide a way for the CEO to leave comments.
Which tool would you use for the following use case?

A. Process builder

B. Flow

C. Workflow

D. Approvals

Correct Answer: *D*

Community vote distribution

D (50%) B (50%)

vldmr 6 months, 1 week ago

Selected Answer: D

Their "tricky" questions are really starting to annoy.

upvoted 1 times

AlexUp 7 months, 1 week ago

Selected Answer: B

B is correct

upvoted 1 times

silentval 1 year, 4 months ago

Selected Answer: D

This is tricky, but chose D bcoz it's the way to "request sign-off" (if this means request approval) and to give the approver a way to leave a comment. BUT the question also gives the impression that the email should be sent automatically for the 40% discount, and for that we would be needing first a flow AND THEN the approval process, triggered by the flow.

upvoted 1 times

p4wix 1 year, 5 months ago

Selected Answer: B

but it says "Provide a way for the CEO to leave comments".
so it seems to me that flow is a good option

upvoted 1 times

accr 1 year, 9 months ago

Why not flow?

upvoted 3 times

marticus 1 year, 7 months ago

cause the "Request Sign off" probably would mean "request approval"... some questions are written as if talking is a thug guy.

upvoted 2 times

Question #118 *Topic 1*

When an opportunity closes, close all activities related to that opportunity automatically and create a renewal opportunity.
Which tool would you use for the following use case?

A. Process builder

B. Flow

C. Workflow

D. Approvals

Correct Answer: *A*

Community vote distribution

B (100%)

Omar73 Highly Voted 2 years, 11 months ago
I think it would be better option B - Flow?
upvoted 10 times

noox 2 years, 10 months ago
Yeah Salesforce recommands using Flow as a default option now :)
upvoted 5 times

mauro_b Most Recent 11 months, 3 weeks ago
Selected Answer: B
Salesforce recommends Flows instead of Process Builder so it should be B.
upvoted 1 times

elaine03 1 year, 6 months ago
Selected Answer: B
Remember that questions are always leaning towards the least automation that can do the requirement, not which is currently available now.
upvoted 1 times

AlexUp 1 year, 7 months ago
Selected Answer: B
B is correct.
upvoted 2 times

marticus 1 year, 7 months ago
it is Flow.
upvoted 1 times

TraceSplice 1 year, 9 months ago
Selected Answer: B
Salesforce now recommends the use of FLOW instead of Process Builder.
upvoted 1 times

CVR14 2 years ago
I'm told either at work or Salesforce events that from now on Flows should be 'the answer to all' for most cases nowadays. Or at least that it's bee
promoted as the more preferred option to go with now. Therefore, I'm inclined to agree that B is the correct answer here.
upvoted 3 times

Question #119 *Topic 1*

As an account's expiration approaches, send recurring e-mail notifications to the owner (2 weeks before, 1 week before, 3 days before, and 1 day before).
Which tool would you use for the following use case?

A. Process builder

B. Flow

C. Workflow

D. Approvals

Correct Answer: *C*

Community vote distribution

B (71%) C (29%)

mauro_b 11 months, 3 weeks ago
Selected Answer: B
Salesforce recommends Flows instead of Process Builder and Workflow rules so I go with B.
upvoted 1 times

rsd1 1 year, 8 months ago
Selected Answer: B
go with the FLOW
upvoted 3 times

TraceSplice 1 year, 9 months ago
Selected Answer: B
Salesforce now shift priority to flow
upvoted 1 times

nibbio 1 year, 11 months ago
This can done by Flow:
https://salesforce-flowsome.com/automate-emails-with-schedule-triggered-flow/

B is the right answer to me
upvoted 4 times

CVR14 2 years ago
Why not Flow indeed?
upvoted 1 times

sf2022 2 years ago
Selected Answer: C
Time-Dependent action in workflow rule will do the job
https://help.salesforce.com/s/articleView?id=sf.workflow_time_dependent.htm&type=5
so the ans is C.
upvoted 2 times

Roxi 2 years, 1 month ago
Why not Flow?
upvoted 2 times

Question #120 *Topic 1*

You can configure access to data at all of the following levels, except __________.

A. Organization

B. Objects

C. Page layouts

D. Records

Correct Answer: *C*

Question #121 *Topic 1*

You can secure data at the organization level, using all of these methods, except __________.

A. Limit Login IP addresses

B. Limit Login Hours

C. Set password policies

D. Use hardware token

Correct Answer: *D*

[Removed] 1 year, 1 month ago
Correct Answer: A
upvoted 1 times

Ktoto_Leviy 2 years, 6 months ago
Interesring. Hardware token is part of MFA. My org is using hw authenticator for example.
See thread: https://trailhead.salesforce.com/en/trailblazer-community/feed/0D54S00000BqlygSAB
upvoted 3 times

Question #122 *Topic 1*

Which of these is not a method for controlling record-level access?

A. Organization-Wide Defaults

B. Role Hierarchy

C. Profiles

D. Sharing Rules

Correct Answer: *C*

SuchiS 1 year, 4 months ago

https://developer.salesforce.com/docs/atlas.en-us.securityImplGuide.meta/securityImplGuide/security_data_access.htm

upvoted 2 times

DonDemik 2 years ago

Salesforce provides 4 ways to implement record level security:
• Organization-Wide Default
• Role Hierarchy
• Sharing Rules
• Manual Sharing
• Apex managed sharing

upvoted 2 times

Harshajogi 2 years, 9 months ago

Why not OWD ?
OWD and Profile are Object level sharing.
Roles and Sharing rules are Record level Sharing.

upvoted 1 times

yamamotoyama 2 years, 5 months ago

Firstly, when you change record level security, it is needed to set OWD.

upvoted 1 times

yamamotoyama 2 years, 5 months ago

FYI.
https://developer.salesforce.com/docs/atlas.en-us.236.0.securityImplGuide.meta/securityImplGuide/security_data_access.htm

upvoted 1 times

Question #123 *Topic 1*

How can you control object level access? (Choose two.)

A. Profiles

B. Permission Sets

C. Roles

D. Groups

E. OWD

Correct Answer: *AB*

Community vote distribution

AB (100%)

Pavithra0490 1 year, 5 months ago

Selected Answer: AB

AB is correct

upvoted 1 times

AlexUp 1 year, 7 months ago

Selected Answer: AB

A and be are correct.

upvoted 1 times

Question #124 *Topic 1*

Where can a Standard Lightning Component be placed in the Lightning app builder tool?

A. Canvas

B. Console Layout

C. Mini Page Layout

D. Mobile Card

Correct Answer: *A*

Question #125 *Topic 1*

Universal Container's app builder needs to display an account's rating on all contacts related to that account.
Which formula is valid in a text formula field on the contact to display the appropriate value? (Choose two.)

A. CASE(Account.Rating, Hot, Hot, Warm, Warm, Cold, Cold, Not Rated)

B. CASE(Account.Rating, "Hot", "Hot", "Warm", "Warm", "Cold", "Cold", "Not Rated")

C. Account.Rating

D. Text(Account.Rating)

Correct Answer: *BD*

Community vote distribution

BD (100%)

SuchiS 1 year, 4 months ago

Selected Answer: BD

https://help.salesforce.com/s/articleView?id=sf.useful_advanced_formulas_contact_mgmt.htm&type=5

upvoted 1 times

AlexUp 1 year, 7 months ago

Selected Answer: BD

B and D are correct.

upvoted 1 times

adhi_ind 2 years, 1 month ago

When Rating is picklist ,then Text function should be used inside the case function as well,
There seems to be issue with the option.

upvoted 2 times

Eslo 2 years, 1 month ago

B and D are correct. Text() is used for picklists

upvoted 1 times

sandy1230 3 years, 7 months ago

B and C

upvoted 1 times

Simon28 3 years, 6 months ago

C is wrong, because Rating field is a pick list, so formula need to use method TEXT()

upvoted 11 times

sandy1230 3 years, 7 months ago

https://help.salesforce.com/articleView?id=useful_advanced_formulas_contact_mgmt.htm&type=5

upvoted 2 times

Question #126 *Topic 1*

Universal Containers has limited in-house development resources, but would like to support online payment processing for its products.
What is the recommended solution to meet this requirement?

A. Configure price books, products, and payment schedules to enable this capability.

B. Work with developers to develop custom code for payment processing.

C. Configure Outbound Messaging to send a message to an external Payment Gateway.

D. Install an AppExchange product to provide Payment Gateway processing.

Correct Answer: *D*

Question #127 *Topic 1*

Universal Containers needs to create a roll-up summary field on a custom object that counts the number of related records on another custom object.
What type of field must exist before the roll-up summary can be created, and where should it be located?

A. A lookup relationship field on the parent object.

B. A lookup relationship field on the child object.

C. A master-detail relationship field on the parent object.

D. A master-detail relationship field on the child object.

Correct Answer: *D*

Community vote distribution

D (100%)

AlexUp 1 year, 7 months ago

Selected Answer: D

D is correct.

upvoted 1 times

Ma21 2 years, 7 months ago

D - The detail record must be related to the master through a master-detail relationship.
https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

upvoted 1 times

sandy1230 3 years, 7 months ago

The master-detail relationship field need to be created on the child object. This allows each child to be linked to the parent object.

upvoted 2 times

Question #128 *Topic 1*

Universal Containers needs to set the record type for a converted lead's Account, Contact, and Opportunity based on the user who is converting the lead.
How can this be accomplished?

A. Set the default record types for each Profile for Account, Contact, and Opportunity to the desired record type for converted records.

B. Set the default record types for each Role for Account, Contact, and Opportunity to the desired record type for converted records.

C. Set the master record types for each Profile for Account, Contact, and Opportunity to the desired record type for converted records.

D. Set the master record types for each Role for Account, Contact, and Opportunity to the desired record type for converted records.

Correct Answer: *A*

Question #129 *Topic 1*

Which of these statements is true for Lightning Connect?

A. No external data is imported into your Salesforce org.

B. External data is read in real time when you request it.

C. It can be used with any data source that supports OData 2.0.

D. All of the above.

Correct Answer: *D*

Community vote distribution

D (100%)

Jason_R 1 year, 7 months ago

Selected Answer: D

D - All of the above.
"Lightning Connect maps Salesforce external objects to data tables in external systems. Instead of copying the data into your organization, Lightning Connect accesses the data on demand and in real time. The data is never stale, and we access only what you need. We recommend tha
you use Lightning Connect when:
You have a large amount of data that you don't want to copy into your Salesforce organization.
You need small amounts of data at any one time.
You want real-time access to the latest data."

https://developer.salesforce.com/docs/atlas.en-us.200.0.apexcode.meta/apexcode/platform_connect_about.htm

upvoted 1 times

Question #130 *Topic 1*

Which of these is NOT an appropriate use case for Lightning Connect?

A. You want to integrate external data without writing custom code.

B. The external data is changing frequently.

C. You need to setup workflows and triggers for the external data.

D. You only need real-time access to a small fraction of the external data.

Correct Answer: *C*

Community vote distribution

C (100%)

AlexUp 1 year, 7 months ago

Selected Answer: C

C is correct.

upvoted 1 times

Mims22 2 years ago

C for sure

upvoted 1 times

sheetama 2 years, 1 month ago

No it should be C. It's correct.

upvoted 1 times

sheetama 2 years, 1 month ago

Answer should be D.

upvoted 1 times

Question #131 *Topic 1*

In which of these scenarios is ETL a better choice than Lightning Connect?

A. You need to create or update the external data in addition to reading it.

B. You need the external data to follow the sharing rules defined for your organization.

C. You want to generate reports and charts from the external data.

D. All of the above.

Correct Answer: *D*

Community vote distribution

B (100%)

AlexUp 1 year, 7 months ago

Selected Answer: B

B is correct.

upvoted 1 times

Jason_R 1 year, 7 months ago

Selected Answer: B

B. You need the external data to follow the sharing rules defined for your organization.
"Record-level security to manage data access for external objects" is not a supported feature of external objects.

https://developer.salesforce.com/docs/atlas.en-us.object_reference.meta/object_reference/sforce_api_objects_external_objects.htm

NOT A. You need to create or update the external data in addition to reading it.
Because you can create or update external data.

https://help.salesforce.com/s/articleView?id=sf.platform_connect_considerations_writable_external_objects.htm&type=5

NOT C. You want to generate reports and charts from the external data.
Because you can create reports form external objects.

https://help.salesforce.com/s/articleView?id=sf.platform_connect_considerations.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.platform_connect_considerations_reports.htm&type=5

NOT D. All of the above. because it's not at least one of the above.

upvoted 2 times

Fl99 2 years, 7 months ago

B
Salesforce Connect enables external data to be modified and external data to be reported.

https://help.salesforce.com/s/articleView?id=sf.platform_connect_considerations_reports.htm&type=5

upvoted 1 times

Mims22 2 years ago

Ok and why exlude the other two?

upvoted 1 times

SalesforceMaster 1 year, 11 months ago

In his comment is excluding A and C

upvoted 1 times

andreapi 3 years, 5 months ago

should be B, you could use External Objects in report and Charts, and you could create or delete them.

upvoted 4 times

Question #132 *Topic 1*

Which of these is NOT true about external objects?

A. They integrate with Salesforce APIs, Apex, Visualforce, and Chatter.

B. They can be related to other objects.

C. You can use them in formula fields.

D. They are automatically viewable in the Salesforce Mobile App.

Correct Answer: *C*

sf2022 2 years ago
Formular field not support External Object yet ... so ans is C
upvoted 1 times

Ma21 2 years, 7 months ago
C is correct - Salesforce does NOT Allow creation of formula fields on External object.
https://ideas.salesforce.com/s/idea/a0B8W00000GdfZwUAJ/allow-creation-of-formula-fields-on-external-object
upvoted 1 times

Question #133 *Topic 1*

Users can get Salesforce in all of the following ways except __________.

A. As a mobile browser app that runs in supported browsers.

B. As a downloadable app from Google Play.

C. As a downloadable app from www.salesforce.com

D. As a downloadable app from the Apple App Store.

Correct Answer: *C*

Question #134 *Topic 1*

The Salesforce user interface includes all of these key elements except __________.

A. Feed

B. Action Bar

C. Navigation Menu

D. Widgets page

E. Record view

Correct Answer: *D*

Question #135 *Topic 1*

When should you refresh a sandbox?

A. 3 Hours before you need it.

B. When you are finished with the current sandbox.

C. 10 Days after an implementation.

D. Anytime.

Correct Answer: *B*

Community vote distribution

B (50%) D (50%)

PablitoKarramba 9 months ago

Selected Answer: B

When you finish with a sandbox, you can refresh it. This process replaces the sandbox with a copy of your production org. Requests to refresh a sandbox can't be canceled.
https://help.salesforce.com/s/articleView?id=sf.data_sandbox_create_refresh_delete.htm&type=5

upvoted 1 times

ns_maveric 9 months, 2 weeks ago

Selected Answer: D

Anytime u like

upvoted 1 times

Question #136 *Topic 1*

What is true about dashboard filters? (Choose three.)

A. Filters can be added to dashboards that contain Visualforce components.

B. It's not possible to filter on bucket fields.

C. Filters aren't applied when you schedule or e-mail a dashboard.

D. You can't filter data on a joined report in dashboard view or add a filter to a dashboard that only has joined reports.

Correct Answer: *BCD*

Community vote distribution

BCD (100%)

jaben44 2 years, 3 months ago

Selected Answer: BCD

https://help.salesforce.com/s/articleView?id=sf.dashboard_filters_overview.htm&type=5#:~:text=You%20can%E2%80%99t%20add%20filters%20to%20dashboards%20that%20contain%20sualforce%20or%20s%2Dcontrol%20components.
"You can’t add filters to dashboards that contain Visualforce or s-control components."

upvoted 4 times

zange 2 years, 5 months ago

Selected Answer: BCD

https://help.salesforce.com/s/articleView?id=sf.dashboard_filters_overview.htm&type=5

upvoted 4 times

nsharma 2 years, 5 months ago

ABC is ture:
https://help.salesforce.com/s/articleView?id=sf.dashboard_filters_overview.htm&type=5
As you prepare to filter dashboards, keep these dashboard filter limitations in mind.

Fields that are used in a dashboard filter must be included in the source report’s layout.
You can’t add filters to dashboards that contain Visualforce or s-control components.
You can't filter on bucket fields, but you can use a source report that's filtered on a bucket field in your dashboard.
Filters aren’t applied when you schedule or email a dashboard.
Filtering isn’t supported for components created from a joined report chart.
You can’t use custom summary formulas in dashboard filters.
Filters aren't applied in dashboard subscription emails. If you subscribe to a filtered dashboard, the emailed dashboard is displayed without any filtering.

upvoted 1 times

Samuel_S 1 year, 11 months ago

In your own message you are quotting the SF documentation that specifically contradicts option A. So why would you choose ABC when A is not true by your own quotation?
BCD is the answer

upvoted 1 times

Question #137 *Topic 1*

A manager wants to embed charts into his accounts object in one-page layout.
How many charts can you embed for him?

A. 3

B. 2

C. 4

D. 1

Correct Answer: *B*

Community vote distribution

B (100%)

AlexUp 1 year, 7 months ago

Selected Answer: B

B is correct.

upvoted 1 times

sandy1230 3 years, 7 months ago

You can have two report charts per page.

upvoted 3 times

Question #138 *Topic 1*

What are the two types of packages? (Choose two.)

A. Unmanaged

B. Named

C. Managed

D. Upgraded

Correct Answer: *AC*

Community vote distribution

AC (100%)

AlexUp 1 year, 7 months ago

Selected Answer: AC

A and C are correct.

upvoted 1 times

Question #139 *Topic 1*

What should you do when a user requests a report?

A. Ask follow-up questions, to get all the requirements.

B. Document the user's requirements.

C. Map the user's requirements to report criteria.

D. All of the above.

Correct Answer: *D*

Question #140 *Topic 1*

You can control access to report folders based on _________.

A. Permissions, roles, and public groups.

B. Public groups, organization-wide defaults, and IP restrictions.

C. Password settings, permissions, and user settings.

D. All of the above.

Correct Answer: *A*

SuchiS 1 year, 4 months ago
https://trailhead.salesforce.com/content/learn/modules/reports_dashboards/reports_dashboards_overview#:~:text=Every%20report%20is%20stor
d%20in,public%20groups%2C%20and%20license%20types.
upvoted 1 times

Question #141 *Topic 1*

When you specify a single running user of a dashboard, that user _________.

A. Is the only one who can post a snapshot of the dashboard to Chatter.

B. Determines which data is displayed on the dashboard, due to the user's security settings.

C. Must be the same person who created the report.

D. Must have the "View All Data" permission.

Correct Answer: *B*

sandy1230 3 years, 7 months ago
Each dashboard has a running user, whose security settings determine which data to display in a dashboard.
upvoted 1 times

Question #142 *Topic 1*

DRAG DROP -

In what order does Salesforce process rules?

Match the rules from the left column with their appropriate order in the right column.

Select and Place:

RULES		ORDER
Assignment rules	1	
Auto-response rules	2	
Workflow rules (with immediate actions)	3	
Escalation rules	4	
Validation rules	5	

Correct Answer:

RULES		ORDER
Assignment rules	1	Validation rules
Auto-response rules	2	Assignment rules
Workflow rules (with immediate actions)	3	Auto-response rules
Escalation rules	4	Workflow rules (with immediate actions)
Validation rules	5	Escalation rules

SFQA 7 months, 3 weeks ago

Validation
Assignment
Auto-response
Workflow
Escalation

upvoted 1 times

p4wix 1 year, 5 months ago

Validation rules
Assigment rules
Auto-response rules
Workflow rules
Escalation rules

upvoted 1 times

Question #143 *Topic 1*

All of the following are advantages of the Schema Builder except __________.

A. All object and field relationship details are available from one screen.

B. You can view fields and relationships for custom, but not standard objects.

C. Schema Builder shows details like field values, required fields, and how objects are related.

D. It's easy to build objects and fields directly from the Schema Builder, allowing you to visualize and change relationships with ease.

Correct Answer: *B*

Community vote distribution

B (100%)

mauro_b 11 months, 3 weeks ago

Selected Answer: B

You can view Standard Object fields.

upvoted 1 times

Ktoto_Leviy 2 years, 6 months ago

Selected Answer: B

The trick is in question with double negative: "except" and "not"

upvoted 3 times

bvsh030 1 year, 2 months ago

SF plays with mind and feelings :(

upvoted 2 times

Ma21 2 years, 7 months ago

B is correct

upvoted 1 times

Harshajogi 2 years, 9 months ago

A

B is wrong because you can view Fields and relationship of Standard and Custom object in Schema builder.

upvoted 1 times

Icelinesf 2 years, 8 months ago

You misread the answer B !

upvoted 2 times

Question #144 *Topic 1*

What should be done to create a custom object from the Schema Builder?

A. From the Objects tab, select New>Object.

B. From the Elements tab, drag Object onto the canvas.

C. Right-click in the canvas and select "New Object".

Correct Answer: *B*

Community vote distribution

B (100%)

mauro_b 11 months, 3 weeks ago

Selected Answer: B

Tested on Schema Builder and B is the right answer.

upvoted 2 times

AlexUp 1 year, 7 months ago

Selected Answer: B

B is correct.

upvoted 1 times

Question #145 *Topic 1*

What should be done to create a custom field from the Schema Builder?

A. From the Objects tab, select New>Field.

B. From the Elements tab, drag a field type onto the canvas.

C. In the canvas, right-click an object and select "New Field".

Correct Answer: *B*

Community vote distribution

B (100%)

mauro_b 11 months, 3 weeks ago

Selected Answer: B

Tested at Schema Builder and the answer is B.

upvoted 1 times

buianhthang 2 years, 7 months ago

From the Elements tab, drag a field type onto the object element

upvoted 1 times

Question #146 Topic 1

To leverage flows you need to _________.

A. Have Run Flows permission enabled.

B. Have access to the Visualforce page the flow uses.

C. The flow must be active.

D. All of the above.

Correct Answer: *D*

Question #147 Topic 1

Which three statements are true about Master-Detail relationships? (Choose three.)

A. You can't convert it if there is a roll-up summary field.

B. Converting a look-up to master detail changes the OWD to Controlled by Parent.

C. A look-up can be converted to a master detail if there are existing records with null values.

D. SF displays a waiting page after you request to change a master detail to a look-up or vice versa.

Correct Answer: *ABD*

Community vote distribution

ABD (100%)

bvsh030 1 year, 2 months ago

Selected Answer: ABD

A, B and D are correct.

upvoted 1 times

AlexUp 1 year, 7 months ago

Selected Answer: ABD

A, B and D are correct.

upvoted 1 times

Ma21 2 years, 7 months ago

A B and D - You can convert a lookup relationship to a master-detail relationship, but only if the lookup field in all records contains a value.

upvoted 1 times

sandy1230 3 years, 7 months ago

If your organization has a large number of records, Salesforce displays a waiting page after you have requested to change a master-detail into a lookup relationship or a lookup into a master-detail relationship

upvoted 4 times

Question #148 *Topic 1*

What happens when you convert a picklist to a multi-select picklist? (Choose two.)

A. Values are retained.

B. Values not in the picklist are deleted from existing records when the data type changes.

C. Data is lost.

D. You can't convert to a multi-select picklist.

Correct Answer: *AB*

can12345 2 years, 2 months ago

AB - Currently defined picklist values are retained when you change a picklist to a multi-select picklist. If records contain values that aren't in the picklist definition, those values are deleted from those records when the data type changes.

https://help.salesforce.com/s/articleView?id=sf.notes_on_changing_custom_field_types.htm&type=5

upvoted 2 times

Ma21 2 years, 7 months ago

Agreed A and B

upvoted 1 times

sandy1230 3 years, 7 months ago

Currently defined picklist values are retained when you change a picklist to a multi-select picklist. If records contain values that are not in the picklist definition, those values are deleted from those records when the data type changes.

upvoted 2 times

slomo75 3 years, 8 months ago

Doesn't B imply Data is also lost?

upvoted 2 times

Question #149 *Topic 1*

If data is lost, any list view based on the custom field will be deleted, and assignment and escalation rules may be affected.

A. True

B. False

Correct Answer: *A*

Community vote distribution

A (100%)

Jason_R 1 year, 7 months ago

Selected Answer: A

A True

"If data is lost, any list view based on the custom field is deleted, and assignment and escalation rules can be affected."

https://help.salesforce.com/s/articleView?id=sf.notes_on_changing_custom_field_types.htm&type=5

upvoted 2 times

Question #150 *Topic 1*

You can convert a Text Area(Long) to E-mail, Phone, Text, Text Area or URL without data loss.

A. True

B. False

Correct Answer: *A*

Community vote distribution

B (100%)

sandy1230 Highly Voted 3 years, 7 months ago

B is correct

upvoted 12 times

maxifirer Highly Voted 3 years, 8 months ago

Its B, because you can truncated 255 characters.
Es B, porque solo permitirá hasta 255 caracteres, si hay más se perderá la información.

upvoted 9 times

mauro_b Most Recent 11 months, 3 weeks ago

Selected Answer: B

Answer is wrong, correct answer is B because some data may be lost if the field is longer than 255 characters.

upvoted 1 times

xk14ud14x 1 year, 3 months ago

Selected Answer: B

B for sure

upvoted 1 times

silentval 1 year, 4 months ago

Selected Answer: B

If the data in the field is longer then 255 characters, it will be truncated, therefore B is correct.

upvoted 1 times

SuchiS 1 year, 4 months ago

When you convert a long text area field to an Email, Phone, Text, Text Area, or URL type field, the record data is truncated to the first 255 characte of the field.

upvoted 1 times

AlexUp 1 year, 7 months ago

Selected Answer: B

B is correct.

upvoted 1 times

258963147 1 year, 7 months ago

Selected Answer: B

data loss will occur if the Text Area (Long) was containing too many characters compared to the limitations of the other types.

Tried and tested in Dev Org, from Text Area (Long) of 32768 chars to just "Text". The following message appears when changing type :

"Changing a long text area field to the selected datatype will cause the data to truncate to the first 255 characters."

And indeed the text in my super long field was truncated.

upvoted 1 times

sf2022 2 years, 1 month ago

Selected Answer: B

B False

upvoted 1 times

AYUNA 2 years, 3 months ago

A is correct
Changing the data type of an existing custom field can cause data loss in these situations:
Changing from Text Area (Long) to any type except Email, Phone, Text, Text Area, or URL
Although Changing a long text area field to the selected datatype will cause the data to truncate to the first 255 characters.

upvoted 2 times

Mims22 2 years ago

Exactly that is why B is correct...

upvoted 2 times

varadivivi 2 years, 6 months ago

B is correct as:
Changing a long text area field to the selected datatype will cause the data to truncate to the first 255 characters.

upvoted 1 times

Ma21 2 years, 7 months ago

b - agree

upvoted 2 times

AdamSko 3 years, 5 months ago

Notes on Changing Custom Field Types
Consider the following before converting fields:

Only convert custom fields for which no data exists or you risk losing your data. Changing the data type of an existing custom field can cause dat
loss in the following situations:
Changing to or from type Date or Date/Time
Changing to Number from any other type
Changing to Percent from any other type
Changing to Currency from any other type
Changing from Checkbox to any other type
Changing from Picklist (Multi-Select) to any other type
Changing to Picklist (Multi-Select) from any other type
Currently defined picklist values are retained when you change a picklist to a multi-select picklist. If records contain values that are not in the picklist definition, those values are deleted from those records when the data type changes.

Changing from Auto Number to any other type
Changing to Auto Number from any type except Text
Changing from Text to Picklist
Changing from Text Area (Long) to any type except Email, Phone, Text, Text Area, or URL

upvoted 5 times

Question #151 *Topic 1*

You cannot change auto number to text and vice versa and not lose your data.

A. True

B. False

Correct Answer: *B*

Community vote distribution

B (100%)

Ktoto_Leviy 2 years, 6 months ago

Selected Answer: B

Verified by communitu

upvoted 1 times

aestyn 3 years, 4 months ago

Checked both. Answer is False. You can change auto number to text and vice versa and data is not lost.

upvoted 4 times

AdamSko 3 years, 5 months ago

True

Auto Number If you convert an auto-number field into a text field, the data in that field remains unchanged. Also, you can safely convert a text custom field into an auto-number field without losing your data. Converting an auto-number field into any other data type results in data loss. Auto-number fields can contain a maximum of 30 characters. Before converting a text custom field into an auto-number field, change any records that contain more than 30 characters in that field.

upvoted 3 times

dragonmx0914 3 years, 7 months ago

The answer is False B. The answer sais you "cannot change" autonumber to text and vice versa without losing data. You can change autonumber t text without losing data so the statement is false

upvoted 3 times

John1212 3 years, 7 months ago

True

https://help.salesforce.com/articleView?id=notes_on_changing_custom_field_types.htm&type=5

upvoted 3 times

ElmoBean 3 years, 2 months ago

False, the questions says 'Cannot' the article you linked is correct, no data loss will occur

upvoted 2 times

Question #152 *Topic 1*

You can have multiple records with the same external ID.

A. True

B. False

Correct Answer: *A*

It is not recommended, as it will defeat the purpose of the external id.

sandy1230 3 years, 7 months ago

You can have multiple records with the same external ID (though it is not reccomended, as it will defeat the purpose of the external id)

upvoted 2 times

Question #153 — *Topic 1*

What is true about a master detail relationship? (Choose three.)

A. To create multilevel master-detail relationships, you need the "Customize Application" user permission.

B. Standard objects can't be on the detail side of a custom object in a master-detail relationship.

C. You can create a master-detail relationship if the custom object already contains data.

D. You can create a relationship as a lookup and then convert it to master-detail if the lookup field in all records contains a value.

E. By default, records can be reparented master-detail relationships.

Correct Answer: *ABD*

nsharma 2 years, 5 months ago
https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5
upvoted 1 times

sandy1230 3 years, 7 months ago
To create multilevel master-detail relationships, you need the "Customize Application" user permission.
upvoted 1 times

Question #154 — *Topic 1*

What is true about Junction objects?

A. Junction object records are deleted when either associated master record is deleted and placed in the Recycle Bin.

B. If both associated master records are deleted, the junction object record is deleted permanently and can't be restored.

C. The first master-detail relationship you create on your junction object becomes the primary relationship.

D. All of the above.

Correct Answer: *D*

Community vote distribution

D (100%)

AlexUp 1 year, 7 months ago
Selected Answer: D
D is correct.
upvoted 1 times

Mims22 2 years ago
D is correct. If both relations are deleted, the junction is permanently deleted, if one is deleted, it goes to the recycle bin.
upvoted 1 times

wka520 2 years, 6 months ago
D is right
https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5
upvoted 1 times

sonam123 3 years, 4 months ago
D can't be true, because in second point if both master get delete then junction object also get deleted and placed in recycle bin and can be recovered. so D is not correct.
upvoted 1 times

> **Nachof95** 2 years, 11 months ago
> That is not true, that happens when you delete one of the two master objects records.
> upvoted 4 times

Question #155 *Topic 1*

What type of relationships can you create on External Objects? (Choose all that apply.)

A. Lookup

B. External lookup

C. Indirect lookup

D. Direct lookup

E. All of the above

Correct Answer: *ABC*

ChandraG Highly Voted 3 years, 7 months ago
ABC
https://help.salesforce.com/articleView?id=external_object_relationships.htm&type=5
upvoted 5 times

sandy1230 Most Recent 3 years, 7 months ago
A lookup relationship field links a child standard, custom, or external object to a parent standard or custom object
upvoted 3 times

Question #156 *Topic 1*

Indirect lookup relationship fields can be created on external objects only.

A. True

B. False

Correct Answer: *A*

sandy1230 3 years, 7 months ago
It links an external object to a standard or custom object in the same way that a regular lookup relationship links standard or custom objects
upvoted 1 times

Question #157 *Topic 1*

What is true about external lookup relationship fields? (Choose all that apply.)

A. Lookup filters are available for external lookup relationship fields.

B. Cascade-delete isn't available for external object relationships.

C. Only objects that have a custom field with the External ID and Unique attributes are available as parent objects in indirect lookup relationships.

D. All of the above.

Correct Answer: *BC*

Community vote distribution

BC (75%) D (25%)

ndlp43 Highly Voted 2 years, 6 months ago
It's B and C
As "Lookup filters aren't available for external lookup relationship fields."
https://help.salesforce.com/s/articleView?id=sf.fields_lookup_limitations.htm&type=5
upvoted 7 times

saraad Most Recent 7 months, 1 week ago
Its D All of the above according to SF Documentation
https://help.salesforce.com/s/articleView?id=sf.fields_lookup_limitations.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.fields_lookup_limitations.htm&type=5
upvoted 1 times

AlexUp 1 year, 7 months ago
Selected Answer: BC
B and C are correct.
upvoted 1 times

sf2022 2 years ago
Selected Answer: BC
B,C are ans
upvoted 2 times

wka520 2 years, 5 months ago
B and C
upvoted 2 times

varadivivi 2 years, 6 months ago
B, C
https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5
https://help.salesforce.com/s/articleView?id=sf.fields_lookup_limitations.htm&type=5
upvoted 2 times

Vicas7 2 years, 8 months ago
Selected Answer: D
All of the above is the correct answer.
upvoted 1 times

sandy1230 3 years, 7 months ago
Cascade-delete isn't available for external object relationships.
upvoted 2 times

sandy1230 3 years, 7 months ago
Lookup filters are not available for external lookup relationship fields
upvoted 1 times

Question #158 *Topic 1*

Each workflow rule applies to a single object.

A. True

B. False

Correct Answer: *A*

Community vote distribution

A (100%)

p4wix 1 year, 5 months ago

Selected Answer: A

https://help.salesforce.com/s/articleView?id=sf.workflow_rules_considerations.htm&type=5

upvoted 1 times

Question #159 *Topic 1*

What is true for all custom and some standard objects?

A. You can create workflow and approval actions where a change to a detail record updates a field on the related master record.

B. Cross-object field updates work for custom-to-custom master-detail relationships, custom-to-standard master-detail relationships.

C. Cross-object field updates work for a few standard-to-standard master-detail relationships.

D. All of the above.

Correct Answer: *D*

Community vote distribution

D (100%)

LoCoDoubleG 10 months ago

Here's the confusing part of the question. You cannot CREATE a master-detail relationship with a standard field as the detail. However, there are some M-D relationships that exist where a standard object is the detail. Oppty & Oppty Product for example.

upvoted 1 times

Samuel_S 1 year, 11 months ago

Selected Answer: D

All true, all the answers quote the exact SF documentation.

https://help.salesforce.com/s/articleView?id=sf.workflow_field_update_considerations.htm&type=5

upvoted 2 times

nsharma 2 years, 5 months ago

For all custom objects and some standard objects, you can create workflow and approval actions where a change to a detail record updates a fiel on the related master record. Cross-object field updates work for custom-to-custom master-detail relationships, custom-to-standard master-deta relationships, and a few standard-to-standard master-detail relationships. For more information, see Cross-Object Field Updates on page 11. https://help.salesforce.com/s/articleView?id=sf.workflow_field_update_considerations.htm&type=5

upvoted 3 times

Mims22 2 years ago

Is D the answer?

upvoted 1 times

Nachof95 2 years, 11 months ago

Correct answer shouldn't be C? You can't have a custom to standard master-detail relationship, not sure about the A option though.

upvoted 1 times

Question #160 *Topic 1*

Workflow rules on custom objects are NOT automatically deleted if the custom object is deleted.

A. True

B. False

Correct Answer: *B*

Community vote distribution

B (100%)

AlexUp 1 year, 7 months ago

Selected Answer: B

B is correct.

upvoted 1 times

sf2022 2 years ago

Selected Answer: B

Object deleted --> Workflow deleted
ans is B

upvoted 1 times

varadivivi 2 years, 6 months ago

Selected Answer: B

https://help.salesforce.com/s/articleView?id=sf.workflow_rules_considerations.htm&type=5

upvoted 2 times

ElmoBean 3 years, 2 months ago

Workflow rules on custom objects are automatically deleted if the custom object is deleted.
- https://help.salesforce.com/articleView?id=sf.workflow_rules_considerations.htm&type=5

upvoted 3 times

sandy1230 3 years, 7 months ago

Workflow rules on custom objects are automatically deleted if the custom object is deleted.

upvoted 2 times

Question #161 *Topic 1*

What order does SF process rules?

A. Validation rules, assignment rules, workflow rules, auto-response rules, escalation rules.

B. Validation rules, assignment rules, auto-response rules, workflow rules, escalation rules.

C. Escalation rules, Validation rules, assignment rules, auto-response rules, workflow rules.

D. Auto-response rules, Validation rules, assignment rules, workflow rules, escalation rules.

Correct Answer: *B*

Community vote distribution

B (100%)

p4wix 1 year, 5 months ago

Selected Answer: B

Validation rules
Assigment rules
Auto-response rules
Workflow rules
Escalation rules

upvoted 1 times

Question #162 *Topic 1*

What is true about Workflow rules? (Choose all that apply.)

A. Saving or creating records can trigger more than one rule.

B. Workflow rules only trigger on converted leads if validation and triggers for lead convert are enabled in your organization.

C. Workflow rules trigger automatically and are visible to the user.

D. Workflow rules can't be triggered by campaign statistic fields, including individual campaign statistics and campaign hierarchy statistics.

Correct Answer: *ABD*

Community vote distribution

ABD (100%)

Samuel_S 1 year, 11 months ago

Selected Answer: ABD

ABD
Everything is here: https://help.salesforce.com/s/articleView?id=sf.workflow_rules_considerations.htm&type=5

upvoted 2 times

Mims22 2 years ago

C is also correct. From what I checked, all of them are correct.

upvoted 1 times

thamizhanda 2 years ago

C is incorrect. please check this article: https://help.salesforce.com/s/articleView?id=sf.workflow_rules_considerations.htm&type=5

upvoted 1 times

Question #163 *Topic 1*

What are the limitations of workflow rules?

A. You can't create e-mail alerts for workflow rules on activities.

B. You can't package workflow rules with time triggers.

C. You can't create outbound messages for workflow rules on junction objects.

D. All of the above.

Correct Answer: *D*

akku1220 1 year, 6 months ago
Email Alerts for Activity Workflows
Platform / Process Automation

Currently SFDC does not support email alerts for workflow rules relating to activities.
We would like this added so as to send out a reminder email to users once the Due Date has passed to encourage them to fill in some additional post-event information.
upvoted 1 times

akku1220 1 year, 6 months ago
Got this in Idea exchange about option A. hence A is correct. Please confirm the correct answer
upvoted 1 times

Samuel_S 1 year, 11 months ago
B is true, C is false and therefore D is false as well.
But does anybody know if A is true or not?
upvoted 1 times

thamizhanda 2 years ago
B & C are correct, as per the Salesforce documentation: https://help.salesforce.com/s/articleView?id=sf.workflow_rules_considerations.htm&type=
upvoted 2 times

andreapi 3 years, 6 months ago
I've tried to create outbound message on workflow rule on junction object and I suceed!
upvoted 2 times

andreapi 3 years, 6 months ago
https://salesforce.stackexchange.com/questions/211917/incorrect-documentation-you-cant-create-outbound-messages-for-workflow-rules
upvoted 2 times

andreapi 3 years, 6 months ago
it seems that there is an error on documentation
upvoted 2 times

Question #164 *Topic 1*

What is true about validation rules? (Choose all that apply.)

A. When one validation rule fails, Salesforce continues to check any additional validation rules on that field or any other field on the page and displays all appropriate error messages at once.

B. Campaign hierarchies follow validation rules.

C. Validation rules are only enforced during lead conversion if "validation and triggers for lead conversion" are enabled in your organization.

D. Salesforce runs validation rules before creating records submitted via Web-to-Lead and Web-to-Case, and only creates records that have valid values.

Correct Answer: *ACD*

Community vote distribution

ACD (100%)

Samuel_S 1 year, 11 months ago

Selected Answer: ACD

All explicitly and almost literally said here:
https://help.salesforce.com/s/articleView?id=sf.fields_validation_considerations.htm&type=5

upvoted 3 times

sandy1230 3 years, 7 months ago

Validation rules are only enforced during lead conversion if validation and triggers for lead conversion are enabled in your organization.

upvoted 2 times

sandy1230 3 years, 7 months ago

Campaign hierarchies ignore validation rules. Salesforce runs validation rules before it creates records submitted via Web-to-Lead and Web-to-Case and then creates records that have valid values.

upvoted 3 times

Question #165 Topic 1

You should use a lookup filter if __________. (Choose two.)

A. You want to improve user efficiency by limiting the number of available options in a lookup search dialog.

B. You are close to the maximum number of lookup filters allowed.

C. You want to improve user efficiency by automating filters on lookup search dialogs that your users manually set.

D. You must implement a complex business rule that requires you to use a formula. Formulas can reference fields that basic filter criteria can't reference, such as fields on the parent of the source object. Formulas can also use functions. For example, use ISNEW if the rule should only apply on record creation, or ISCHANGED if the rule should apply when a field changes.

Correct Answer: *AC*

Community vote distribution

AC (100%)

Samuel_S 1 year, 11 months ago

Selected Answer: AC

https://help.salesforce.com/s/articleView?id=sf.fields_lookup_filters_notes.htm&type=5

upvoted 1 times

sf2022 2 years ago

The answer options are the same as question You should use a validation rule if _________.

upvoted 1 times

wka520 2 years, 6 months ago

A C https://help.salesforce.com/s/articleView?id=sf.fields_lookup_filters_notes.htm&type=5

upvoted 2 times

Question #166 *Topic 1*

You should use a Validation rule if __________. (Choose two.)

A. You want to improve user efficiency by limiting the number of available options in a lookup search dialog.

B. You are close to the maximum number of lookup filters allowed.

C. You want to improve user efficiency by automating filters on lookup search dialogs that your users manually set.

D. You must implement a complex business rule that requires you to use a formula. Formulas can reference fields that basic filter criteria can't reference, such as fields on the parent of the source object. Formulas can also use functions. For example, use ISNEW if the rule should only apply on record creation, or ISCHANGED if the rule should apply when a field changes.

Correct Answer: *BD*

Community vote distribution

BD (100%)

Samuel_S 1 year, 11 months ago

Selected Answer: BD

https://help.salesforce.com/s/articleView?id=sf.fields_lookup_filters_notes.htm&type=5

upvoted 1 times

moitam 2 years, 1 month ago

The options for this one seems to be off topic

upvoted 1 times

moitam 2 years, 1 month ago

Or not... xD

If you're close to the maximum number of lookup filters allowed.

To implement a complex business rule that requires you to use a formula. Formulas can reference fields that basic filter criteria can't reference, such as fields on the parent of the source object. Formulas can also use functions.

https://help.salesforce.com/apex/HTViewHelpDoc?id=sf.fields_validation_considerations.htm&language=en_us

upvoted 1 times

wka520 2 years, 6 months ago

B D

https://help.salesforce.com/s/articleView?id=sf.fields_lookup_filters_notes.htm&type=5

upvoted 1 times

Goat1234 3 years ago

is it not just D?

upvoted 1 times

Question #167 Topic 1

What type of sandbox should you use for full performance and load testing?

A. Developer

B. Partial Copy

C. Full Sandbox

D. Developer Pro

Correct Answer: *C*

Community vote distribution

C (100%)

Samuel_S 1 year, 11 months ago

Selected Answer: C

Made a mistake in the next question as I mistook it with this one, so here I am right to say it should be C xD:
https://help.salesforce.com/s/articleView?id=sf.create_test_instance.htm&type=5

upvoted 2 times

YNWA_A1 3 months, 4 weeks ago

you are a good man

upvoted 1 times

Question #168 *Topic 1*

What sandbox should you use for data load and integration testing?

A. Developer

B. Partial Copy

C. Full Sandbox

D. Developer Pro

Correct Answer: *D*

Community vote distribution

C (80%) D (20%)

AlexUp 1 year, 7 months ago

Selected Answer: C

C is correct.

upvoted 1 times

TraceSplice 1 year, 9 months ago

Selected Answer: C

Because it mention "...data load and integration testing..." must be C.

upvoted 1 times

Samuel_S 1 year, 11 months ago

Selected Answer: C

SF documentation clearly says C:
https://help.salesforce.com/s/articleView?id=sf.create_test_instance.htm&type=5

upvoted 2 times

Samuel_S 1 year, 11 months ago

"Only Full sandboxes support performance testing, load testing, and staging. Full sandboxes are a replica of your production org, including all data, such as object records and attachments, and metadata. "

upvoted 2 times

Samuel_S 1 year, 11 months ago

I don't get why most of you are voting for D - D is surely a wrong answer :/

upvoted 1 times

sf2022 2 years ago

Selected Answer: D

Ans is D

upvoted 1 times

Mims22 2 years ago

Developer Pro sandboxes are only for metadata. Here it says data load. Then it must be partial copy or full.

upvoted 1 times

ndlp43 2 years, 6 months ago

It's Full Sandbox as "A Full sandbox is intended to be used as a testing environment. Only Full sandboxes support performance testing, load testing, and staging. "
https://help.salesforce.com/s/articleView?id=sf.create_test_instance.htm&type=5

upvoted 2 times

wka520 2 years, 6 months ago

D
https://help.salesforce.com/s/articleView?id=sf.create_test_instance.htm&type=5

upvoted 1 times

maxsnt 2 years, 6 months ago

No mention to Data Load on Developer Pro sandbox. It is only mentioned on the Full Sandbox, while however integration testing is not mentioned in Full Sandbox

upvoted 2 times

moitam 2 years, 1 month ago

Yep D seems correct
"Use a Developer Pro sandbox to handle more development and quality assurance tasks and for integration testing or user training."

upvoted 1 times

Vicas7 2 years, 8 months ago

It should be Full Sandbox

upvoted 4 times

nibbio 1 year, 11 months ago

Nope full sandbox is for load performance, staging

upvoted 1 times

Question #169 *Topic 1*

What sandbox is used for virtually any development, testing, or training purpose?

A. Developer

B. Partial Copy

C. Full Sandbox

D. Developer Pro

Correct Answer: *B*

Community vote distribution

D (100%)

silentval 1 year, 4 months ago

From SF documentation:
- Use a Developer Pro sandbox to handle more development and quality assurance tasks and for integration testing or user training.
- Use a Partial Copy sandbox for quality assurance tasks such as user acceptance testing, integration testing, and training.
Since the question asks for development, testing and training, I'd chose developer pro. I hate ambiguous questions 😑

upvoted 1 times

AlexUp 1 year, 7 months ago

Selected Answer: D

D is correct.

upvoted 1 times

sf2022 2 years ago

Selected Answer: D

Ans is D. Dev Pro
https://help.salesforce.com/s/articleView?id=sf.create_test_instance.htm&type=5
Use a Developer Pro sandbox to handle more development and quality assurance tasks and for integration testing or user training
Use a Partial Copy sandbox for quality assurance tasks such as user acceptance testing, integration testing, and training

upvoted 3 times

Sang_Patra 2 years, 3 months ago

Answer is D as Developer Pro Sandbox is used for Development, testing and training. Partial Copy Sandbox is used for any kind of training and Testing purpose.

upvoted 2 times

maxsnt 2 years, 6 months ago

Why not D - Developer Pro?

upvoted 1 times

Question #170 *Topic 1*

The sandbox copy engine creates an organization as part of each creation and refresh request. So, the organization ID of your sandbox changes each time your sandbox is refreshed.

A. True

B. False

Correct Answer: *A*

Community vote distribution

A (100%)

Samuel_S 1 year, 11 months ago

Selected Answer: A

https://help.salesforce.com/s/articleView?id=sf.data_sandbox_servers_and_ids.htm&type=5

upvoted 1 times

wka520 2 years, 6 months ago

A

https://help.salesforce.com/s/articleView?id=sf.data_sandbox_implementation_tips.htm&type=5

upvoted 3 times

sandy1230 3 years, 7 months ago

Sandbox and production organizations always have unique organization IDs. The sandbox copy engine creates a new organization as part of each creation and refresh request. So, the organization ID of your sandbox changes each time your sandbox is refreshed.

upvoted 1 times

Question #171 *Topic 1*

What happens to user information when a sandbox is created? (Choose two.)

A. The sandbox name is appended to the username.

B. If the resulting username is not unique, a second modification is performed in which some characters and digits are prepended to the modified username.

C. User e-mail addresses are NOT modified in your sandbox so that production users don't receive automatically generated e-mail messages from the sandbox.

D. All of the above.

Correct Answer: *AB*

Community vote distribution

AB (100%)

Samuel_S 1 year, 11 months ago

Selected Answer: AB

https://help.salesforce.com/s/articleView?id=sf.data_sandbox_users_and_contacts.htm&type=5

upvoted 1 times

sf2022 2 years ago

Selected Answer: AB

User e-mail addresses are edit-able so ans are A,B

upvoted 1 times

wka520 2 years, 6 months ago

A B

https://help.salesforce.com/s/articleView?id=sf.data_sandbox_users_and_contacts.htm&type=5

upvoted 1 times

Question #172 *Topic 1*

New and refreshed sandboxes have the default e-mail deliverability setting System e-mail only.
What are the other options? (Choose three.)

A. No access

B. System e-mail only

C. All access

D. All e-mail

Correct Answer: *ABD*

wka520 2 years, 6 months ago

ABD

https://help.salesforce.com/s/articleView?id=sf.data_sandbox_email_deliverability.htm&type=5

upvoted 2 times

sandy1230 3 years, 7 months ago

https://help.salesforce.com/s/articleView?id=data_sandbox_email_deliverability.htm&type=5

upvoted 1 times

Question #173 *Topic 1*

What is true about unmanaged packages?

A. Once the components are installed from an unmanaged package, the components can be edited in the organization they are installed in.

B. The developer who created and uploaded the unmanaged package has no control over the installed components, and can't change or upgrade them.

C. Unmanaged packages should not be used to migrate components from a sandbox to production organization. Instead, use Change Sets.

D. All of the above.

Correct Answer: *D*

Nishimol 2 years ago
https://developer.salesforce.com/docs/atlas.en-us.packagingGuide.meta/packagingGuide/sharing_apps.htm
upvoted 1 times

Question #174 *Topic 1*

What is true about change sets? (Choose two.)

A. Change sets can only contain modifications you can make through the Setup menu.

B. They contain data such as records.

C. Change sets can only be sent between organizations that are affiliated with a production organization.

D. All of the above.

Correct Answer: *AC*

wka520 2 years, 6 months ago
AC
https://help.salesforce.com/s/articleView?id=sf.changesets.htm&type=5
upvoted 3 times

Question #175 — *Topic 1*

What are use cases for Validation Rules?

A. Enforce conditionally required fields

B. Enforce proper data format

C. Enforce consistency

D. Prevent data loss

E. All of the above

Correct Answer: *E*

vldmr 6 months, 1 week ago
Same here. How does it prevent data loss?
upvoted 1 times

PablitoKarramba 9 months ago
To me it is A B C, how does validation rule prevent the data loss?
upvoted 1 times

Question #176 — *Topic 1*

What are the steps for creating a dynamic approval process?

A. Create (user) lookup fields on the object being approved, Create a custom object as an approval matrix, Populate the approval matrix record, Create Apex code to populate the user fields from the approval matrix record, Create or update an approval process to utilize the new lookup fields.

B. Create standard object as an approval matrix.

C. Create an approval process.

D. All of the above.

Correct Answer: *A*

Community vote distribution

A (100%)

AlexUp 1 year, 7 months ago
Selected Answer: A
A is correct.
upvoted 1 times

nsharma 2 years, 5 months ago
https://developer.salesforce.com/forums/?id=906F0000000BIWUIA4
upvoted 4 times

Question #177 | *Topic 1*

For an external object relationship, you can create a lookup relationship.
What type of object(s) can be the parent?

A. External

B. Standard or Custom

C. Standard or External

D. Custom

Correct Answer: *B*
For a lookup you can only have standard or custom objects as the parent, but can have all 3 as the child.

Community vote distribution

B (100%)

vldmr 6 months, 1 week ago

Selected Answer: B

The question should be: "You create a lookup relationship on an external object.
What type of object(s) can be the parent?" Now everything is clear. Answer B.

upvoted 1 times

mauro_b 11 months, 2 weeks ago

Selected Answer: B

Answer is B.
In a lookup relationship, the child is a standard/custom/external object, and the parent is either a standard/custom object.
Question is tricky but it asks for a lookup relationship not an external lookup or a indirect lookup.

upvoted 1 times

Envy_Pouki 1 year ago

https://www.mstsolutions.com/technical/salesforce-external-object-relationship-indirect-lookup/
It is A bro!

upvoted 1 times

nsharma 2 years, 5 months ago

Lookup relationship is the key here. Ans is B
https://help.salesforce.com/s/articleView?id=sf.external_object_relationships.htm&type=5

upvoted 1 times

wka520 2 years, 6 months ago

B
https://help.salesforce.com/s/articleView?id=sf.external_object_relationships.htm&type=5

upvoted 1 times

Vicas7 2 years, 8 months ago

You have external lookup and indirect lookup, for me it's answer A and answer B.
Both are correct.

upvoted 1 times

noox 2 years, 10 months ago

B is correct : read the question guys, for an external object, what can be the parent of a lookup relationship !

https://help.salesforce.com/s/articleView?id=sf.external_object_relationships.htm&type=5

upvoted 1 times

RamaSA 2 years, 10 months ago

B is correct since the question is about the lookup relationship

upvoted 1 times

AppFox 2 years, 11 months ago

Answer A - https://help.salesforce.com/s/articleView?id=sf.external_object_external_lookup_relationships.htm&type=5

upvoted 1 times

Jodi99 2 years, 11 months ago

A is correct answer

upvoted 1 times

Question #178 *Topic 1*

For an external object relationship, you can create an indirect lookup relationship.
What type of object(s) can be the parent?

A. External

B. Standard or Custom

C. Standard or External

D. Custom

Correct Answer: *B*
For an indirect lookup you can have standard or custom objects as the parent, but can only have an external object as the child. Does not require a
Salesforce ID.

Nishimol 2 years ago
Answer is both Standard and custom object
https://help.salesforce.com/s/articleView?id=sf.external_object_relationships.htm&type=5
upvoted 3 times

Question #179 *Topic 1*

A Lightning component is a compact, configurable, and reusable element that you can drag and drop onto a Lightning Page in the Lightning app builder.

A. True

B. False

Correct Answer: *A*

Question #180 *Topic 1*

What are the standard Lightning components?

A. Filter List

B. Recent Items

C. Report Chart

D. Rich Text

E. Visualforce Page

F. All of the above

Correct Answer: *F*

JoPe 3 years, 8 months ago
By filter lists, do you mean filters in list view (which is a standard lightning component) ?
upvoted 1 times

vgpmp 3 years, 8 months ago
Filter list is not a standard lightning component
upvoted 1 times

dragonmx0914 3 years, 7 months ago
filter list is a standard lightning component

https://appexchange.salesforce.com/appxListingDetail?listingId=a0N30000000qD5VEAU#:~:text=Filter%20List%20is%20a%20standard,Objects%20from%20any%20list%20view.&text=Description-,Filter%20List%20is%20a%20standard%20Lightning,in%20with%20Lightning%20App%20Builder.
upvoted 4 times

Question #181 *Topic 1*

A lightning Page is __________.

A. A compact, configurable, and reusable element.

B. A custom layout for creating pages in Salesforce.

C. The new name for a SF page layout.

D. A page you can access via a customer community.

Correct Answer: *B*

sfmc2022 2 years ago
https://help.salesforce.com/s/articleView?id=sf.lightning_page_overview.htm&type=5
upvoted 1 times

Question #182 *Topic 1*

What can you build with the Lightning app builder?

A. At-a-glance, dashboard-style apps.

B. Apps optimized for a particular task.

C. Simple, single-page apps with drill-down capability.

D. All of the above.

Correct Answer: *D*

Question #183 *Topic 1*

Actions on a Lightning Page allow you to __________.

A. Send e-mail, create a task, and create or update records.

B. Send e-mail and delete or clone records.

C. Clone records, add users, and assign permissions.

D. Send e-mail, send outbound messages, and launch a flow.

Correct Answer: *A*

Nishimol 2 years ago
https://help.salesforce.com/s/articleView?id=sf.lightning_page_types.htm&type=5
upvoted 1 times

Question #184 *Topic 1*

Use the data import wizard when _________. (Choose three.)

A. You need to load less than 50,000 records.

B. The objects you need to import are supported by the wizard.

C. You want to schedule regular data loads, such as nightly imports.

D. You don't need the import process to be automate.

Correct Answer: *ABD*

Community vote distribution

ABD (100%)

Jason_R 1 year, 7 months ago

Selected Answer: ABD

NOT C because "You want to schedule regular data loads, such as nightly imports" is a feature of Data Loader. Not Data Import Wizard.

https://help.salesforce.com/s/articleView?id=sf.when_to_use_the_data_loader.htm&type=5

upvoted 1 times

258963147 1 year, 7 months ago

Selected Answer: ABD

remember User object is not supported by the Data Import Wizard

upvoted 1 times

Question #185 *Topic 1*

Use Data Loader when _________. (Choose three.)

A. You need to load 50,000 to five million records. If you need to load more than 5 million records, we recommend you work with a Salesforce partner or visit the AppExchange for a suitable partner product.

B. You don't need the import process to be automated.

C. You need to load into an object that is not supported by the Data Import Wizard.

D. You want to schedule regular data loads, such as nightly imports.

Correct Answer: *ACD*

Community vote distribution

ACD (100%)

Jason_R 1 year, 7 months ago

Selected Answer: ACD

NOT B because you DO want the import process to be automated, which is a feature of Data Loader.

https://help.salesforce.com/s/articleView?id=sf.when_to_use_the_data_loader.htm&type=5

upvoted 1 times

258963147 1 year, 7 months ago

Selected Answer: ACD

remember User object is not supported by the Data Import Wizard

upvoted 1 times

Question #186 *Topic 1*

What objects are supported by the Import Wizard?

A. Contacts

B. Leads

C. Accounts

D. Custom objects

E. Solutions

F. All of the above

Correct Answer: *F*

Community vote distribution

F (100%)

Jason_R 1 year, 7 months ago

Selected Answer: F

All of the above

https://help.salesforce.com/s/articleView?id=sf.records_gen_info.htm&type=5

upvoted 1 times

Question #187 *Topic 1*

You can export data from Salesforce using any of the following methods except _________.

A. Use the data Manager tool to manually request an export of all the data in your organization.

B. Use the data Export wizard within SF to export data manually or automatically.

C. Use the data loader client application.

D. Log a case with SF.

Correct Answer: *A*

Jason_R Highly Voted 1 year, 7 months ago

Answer is A. Use the data Manager tool to manually request an export of all the data in your organization.
Because "data manager" is not a tool.

The following are NOT the answer because they are methods you can use to export data (my best guess as to where each answer is documented)

B. Use the data Export wizard within SF to export data manually or automatically.
"From Setup, enter Data Export in the Quick Find box, then select Data Export and Export Now or Schedule Export."
https://help.salesforce.com/s/articleView?id=sf.admin_exportdata.htm&type=5

C. Use the data loader client application.
"You can use the Data Loader export wizard to extract data from a Salesforce object."
https://help.salesforce.com/s/articleView?id=sf.exporting_data.htm&type=5

D. Log a case with SF.
"Please log a case with Salesforce Support and be sure to include a detailed business impact and explanation, so that Salesforce Support may evaluate your request. Note: Creating multiple schedule export is currently not a Salesforce functionality yet."
https://help.salesforce.com/s/articleView?id=000383962&type=1

upvoted 5 times

Question #188 *Topic 1*

When using the Data Export Wizard to manually export data, you can only export data if _________.

A. Your data doesn't include attachments, images, or documents.

B. You've installed a client application to export the data.

C. Enough time has passed since your last export.

D. You are an Admin.

Correct Answer: *C*

Community vote distribution

C (100%)

Jason_R 1 year, 7 months ago

Selected Answer: C

"The Export Now option prepares your files for export immediately. This option is only available if enough time has passed since your last export.'
https://help.salesforce.com/s/articleView?id=sf.admin_exportdata.htm&type=5

upvoted 2 times

Nishimol 2 years ago

The Export Now option prepares your files for export immediately. This option is only available if enough time has passed since your last export.

upvoted 1 times

Question #189 *Topic 1*

When scheduling automatic data exporting with the Data Export Wizard, you must specify all of the following except _________.

A. Start and end dates

B. Time of day

C. Number of attachments

D. Frequency, if your organization supports monthly exports

Correct Answer: *C*

Community vote distribution

C (100%)

Samuel_S 1 year, 11 months ago

Selected Answer: C

https://help.salesforce.com/s/articleView?id=sf.admin_exportdata.htm&type=5

upvoted 2 times

Nishimol 2 years ago

If you're scheduling your export, select the frequency (only available for orgs with monthly exports), start and end dates, and time of day for your export

upvoted 2 times

Question #190 *Topic 1*

If any of the triggered workflow rules result in another field update that's also enabled for workflow rule re-evaluation, a domino effect occurs, and more workflow rules can be re-evaluated as a result of the newly-triggered field update.

A. True

B. False

Correct Answer: *A*

This cascade of workflow rule re-evaluation and triggering can happen up to five times after the initial field update that started it.

Community vote distribution

A (100%)

Jason_R 1 year, 7 months ago

Selected Answer: A

True. Says it verbatim here:
https://help.salesforce.com/s/articleView?id=sf.workflow_field_updates_reevalute_wf.htm&type=5

upvoted 1 times

Question #191 *Topic 1*

Recursive triggers may cause your organization to exceed its limit for workflow time triggers per hour.

A. True

B. False

Correct Answer: *A*

Community vote distribution

A (100%)

Jason_R 1 year, 7 months ago

Selected Answer: A

True. Says it verbatim here:
https://help.salesforce.com/s/articleView?id=sf.workflow_field_updates_reevalute_wf.htm&type=5

upvoted 1 times

Question #192 *Topic 1*

When do you need to refresh a sandbox? (Choose two.)

A. 3 Hours before you need it.

B. When modification have been made to the production organization.

C. Anytime.

D. When you are done making changes to it.

Correct Answer: *BD*

Community vote distribution

BD (100%)

Jason_R 1 year, 7 months ago

Selected Answer: BD

https://help.salesforce.com/s/articleView?id=sf.data_sandbox_create_refresh_delete.htm&type=5

upvoted 1 times

Question #193 *Topic 1*

Which of the following can you create safely in a production organization?

A. Apex Classes

B. Triggers

C. Custom Apex Controllers for Visualforce Pages

D. Reports and dashboards

Correct Answer: *D*

Community vote distribution

D (100%)

Jason_R 1 year, 7 months ago

Selected Answer: D

List of setup changes that can be done directly in a production org:
https://help.salesforce.com/s/articleView?id=sf.admin_monitorsetup.htm&type=5

upvoted 1 times

Question #194 *Topic 1*

Which of the following are good ways to track changes in production?

A. Diff the metadata.

B. Use a change log request form.

C. Check the setup audit trail every week.

D. All of the above.

Correct Answer: *D*

Community vote distribution

C (100%)

AlexUp 1 year, 7 months ago

Selected Answer: C

C is correct.

upvoted 1 times

Jason_R 1 year, 7 months ago

Selected Answer: C

These questions seem to be in the context of the setup audit trail feature.
https://help.salesforce.com/s/articleView?id=sf.admin_monitorsetup.htm&type=5

upvoted 1 times

Question #195 *Topic 1*

Ideally, who should be in charge of logging all changes in production?

A. Product Manager

B. Administrator

C. QA Engineer

D. Developer

Correct Answer: *B*

Aayushv018 1 year ago

Salesforce Administrator

upvoted 1 times

Question #196 *Topic 1*

You've developed some new functionality in production, but there are concurrent development projects in a developer sandbox.
What's the best way to make sure the changes in production and projects in development are both merged?

A. Simply refresh the developer sandbox.

B. Copy all of the sandbox metadata to a file system, then refresh the developer sandbox, and finally deploy all the metadata to the developer sandbox.

C. Create a new sandbox, and then deploy from your developer sandbox to the new sandbox.

D. None of the above.

Correct Answer: *C*

Community vote distribution

C (100%)

AlexUp 1 year, 7 months ago

Selected Answer: C

C is correct.

upvoted 1 times

PandaTeddy 2 years ago

Option C is correct !!! When you create a new sandbox from prod it will have all the new functionality introduced directly in production. Later, fro
dev org changes can be deployed on to Sandbox to ensure dev changes are merged and synced

upvoted 2 times

Mims22 2 years ago

Please discuss this one. I don't believe any of the A B and C is correct. Answer D.

upvoted 1 times

Question #197 *Topic 1*

When is it advisable to use a full-copy sandbox?

A. For training users on new features.

B. Staging before final deployment.

C. Performance and load testing.

D. All of the above.

Correct Answer: *D*

Community vote distribution

A (100%)

PablitoKarramba 9 months ago

Using a full-copy sandbox for user training is an overkill, B and C to me

upvoted 1 times

[Removed] 1 year, 8 months ago

Full Copy Sandbox is the same as Full Sandbox so D

upvoted 1 times

adhi_ind 2 years, 1 month ago

Selected Answer: A

Only A is Correct
Performance Testing,Load Testing,Staging are properties of Full sandbox

upvoted 1 times

adhi_ind 2 years, 1 month ago

I mean B and C

upvoted 1 times

wka520 2 years, 6 months ago

BC
https://help.salesforce.com/s/articleView?id=sf.create_test_instance.htm&type=5

upvoted 2 times

RamaSA 2 years, 10 months ago

training done on partial copy

upvoted 1 times

Rkj4321 3 years, 7 months ago

Bc is correct only

upvoted 4 times

sandy1230 3 years, 7 months ago

Only Full sandboxes support performance testing, load testing, and staging.

upvoted 2 times

Question #198

Topic 1

You have a team of developers who need logins to sandbox.
What's the best way to give them access?

A. Create them as inactive users in production.

B. Have them login as one of the users in production.

C. Create them as users in sandbox, then deactivate the same number of users in production.

D. Use Developer Edition to log into sandbox.

Correct Answer: *A*

t_samuel 1 year, 1 month ago

A is correct
You can create users in your production org that are inactive, and then activate them in a sandbox. This method is a good way to create a user thi
has the appropriate permissions to develop in a sandbox.

upvoted 2 times

Jaysales 1 year, 6 months ago

C is correct . https://help.salesforce.com/s/articleView?id=sf.data_sandbox_accessing_sandbox.htm&type=5

upvoted 1 times

Question #199 *Topic 1*

Standard picklist fields can be controlling.

A. True

B. False

Correct Answer: *B*

Standard picklist fields can be controlling fields but not dependent fields.

Community vote distribution

A (100%)

sshariff Highly Voted 3 years, 9 months ago

They can be controlling. The correct answer is A

upvoted 12 times

sonam123 Highly Voted 3 years, 4 months ago

Wow..In explanation they self stated that standard fields can be controlling, still mark the correct answer B. :-D

upvoted 5 times

silentval 1 year, 4 months ago

I'm in awe 😂

upvoted 1 times

mauro_b Most Recent 11 months, 2 weeks ago

Selected Answer: A

Standard picklist fields can be controlling fields but not dependent fields. Answer was marked False but it is True.

upvoted 1 times

t_samuel 1 year, 1 month ago

Standard picklist fields can be controlling fields but not dependent fields.
A is correct

upvoted 1 times

TraceSplice 1 year, 9 months ago

Selected Answer: A

A is correct

upvoted 2 times

Mims22 2 years ago

Selected Answer: A

A is correct

upvoted 2 times

sf2022 2 years, 1 month ago

Selected Answer: A

A is correct

upvoted 1 times

varadivivi 2 years, 6 months ago

A - https://help.salesforce.com/s/articleView?id=sf.fields_dependent_field_considerations.htm&type=5

upvoted 2 times

wka520 2 years, 6 months ago

Selected Answer: A

https : //help.salesforce.com/articleView ? id = fields_dependent_field_considerations.htm & type = 5

upvoted 1 times

lcelinesf 2 years, 8 months ago

Selected Answer: A

Standard picklist fields can be controlling fields but not dependent fields.

upvoted 1 times

propionic01 3 years, 8 months ago

Answer is A:
https://help.salesforce.com/articleView?id=fields_dependent_field_considerations.htm&type=5
"Standard picklist fields can be controlling fields but not dependent fields."

upvoted 3 times

JoPe 3 years, 8 months ago

Standard picklist can't be controlling fields ! Correct answer is A

upvoted 2 times

Question #200 *Topic 1*

Universal container has included its orders as an external data object into Salesforce. You want to create a relationship between Accounts and the Orders object
(one-to-many relationship) leveraging a key field for account which is on both external object and Account.
Which relationship do you create?

A. Lookup Relationship

B. Hierarchical Relationship

C. Master Detail Relationship

D. Indirect Lookup Relationship

E. External Lookup Relationship

Correct Answer: *D*

Community vote distribution

D (67%) A (33%)

IamAshish 1 year, 8 months ago

D
Indirect Lookup Relationship Fields on External Objects
Use an indirect lookup relationship when the external data doesn't include Salesforce record IDs.

upvoted 1 times

sf2022 2 years ago

Selected Answer: D

Accounts as parent
Order as external child
Ans is D. Indirect Lookup Relationships

upvoted 2 times

Jude1337 2 years, 2 months ago

Its D.
However again very tricky question.
The questions says nothing about a the external object having the 18-character Salesforce ID. Its just mentioned, that both objects share a common field... So "D" should be the way to go.

upvoted 3 times

giob 2 years, 2 months ago

Selected Answer: A

D is wrong : Use an indirect lookup relationship when the external data doesn't include Salesforce record IDs.
https://help.salesforce.com/s/articleView?id=sf.external_object_relationships.htm&type=5

upvoted 1 times

Ma21 2 years, 7 months ago

D -An indirect lookup relationship links a child external object to a parent standard or custom object.

upvoted 2 times

Question #201 *Topic 1*

What can you build with the Lightning Components framework?

A. A standalone app.

B. Components for the Salesforce app.

C. Custom components that override and extend the Salesforce1 app.

D. All of the above.

Correct Answer: *D*

Question #202 *Topic 1*

How is the Lightning Component framework different from Visualforce?

A. The framework can be used to build mobile apps only.

B. The framework is client-side centric, while Visualforce relies on server calls.

C. They are both useful in building components, but Visualforce has a simpler markup.

D. None of the above.

Correct Answer: *B*

Community vote distribution

B (100%)

Jason_R 1 year, 7 months ago

Selected Answer: B

Mentions "client-side centric":
https://developer.salesforce.com/docs/atlas.en-us.196.0.lightning.meta/lightning/intro_framework.htm

upvoted 1 times

Ma21 2 years, 6 months ago

B looks correct.
Visualforce components are page-centric and most of the work is done on the server. Lightning is designed from the component up, rather than having the concept of a page as its fundamental unit. Lightning Components are client-side centric, which makes them more dynamic and mobile friendly.

upvoted 1 times

Question #203 *Topic 1*

Which of the following descriptions about the Lightning Components framework is true?

A. It uses JavaScript on the client side and Apex on the server side.

B. It uses events to communicate data between components.

C. It uses a stateful client and stateless server architecture.

D. All of the above.

Correct Answer: *D*

Question #204 *Topic 1*

What is true regarding person accounts in Salesforce? (Choose two.)

A. Person accounts do not have a "Parent Account" field.

B. Person accounts do not have the Account Hierarchy feature.

C. Person Accounts can be enabled in setup.

D. Person accounts can have contacts.

E. Leads cannot be converted to Person Accounts.

Correct Answer: *AB*

Community vote distribution

AB (100%)

silentval 1 year, 3 months ago

Selected Answer: AB

AB AND C are correct

upvoted 2 times

Jason_R 1 year, 7 months ago

Selected Answer: AB

AB and C are correct.

C is correct because "From Setup, enter Person Accounts in the Quick Find box, and then select Person Accounts....Turn on Person Accounts."
https://help.salesforce.com/s/articleView?id=sf.account_person_enable.htm&type=5

D is not true because "Unlike business accounts, person accounts can't have direct relationships with contacts"
E is not true because "Leads that don't have a value in the Company field are converted to person accounts"

https://help.salesforce.com/s/articleView?id=sf.account_person_behavior.htm&type=5

upvoted 3 times

Mims22 2 years ago

A, B, C and E are correct.

upvoted 1 times

silentval 1 year, 3 months ago

Actually, E says "Leads cannot be converted to Person Accounts", but Leads that don't have a value in the Company field are converted to person accounts (see https://help.salesforce.com/s/articleView?id=sf.account_person_behavior.htm&type=5)

upvoted 1 times

Ma21 2 years, 6 months ago

A and B
Accounts
Person accounts can't be included in account hierarchies.
Person accounts can't have direct relationships with other accounts or contacts. However, you can use Contacts to Multiple Accounts to create indirect relationships between a person account and another person account, business account, or contact.

upvoted 2 times

propionic01 3 years, 8 months ago

Answer E can be right too:

Lead Conversion:
"Leads that don't have a value in the Company field are converted to person accounts. Leads that do have a value in the Company"
field are converted to business accounts.

upvoted 4 times

silentval 1 year, 3 months ago

But E says that leads cannot be converted into person accounts, that's why it's wrong

upvoted 1 times

propionic01 3 years, 8 months ago

A and B are correct but C is right too:
https://resources.docs.salesforce.com/228/latest/en-us/sfdc/pdf/salesforce_B2C_implementation_guide.pdf
at "From Setup, enter Account Settings in the Quick Find box, and then select Allow Customer Support to enable Person Accounts."
at page 11 --> " Enable Person Accounts"

upvoted 4 times

Question #205 *Topic 1*

A custom app can include one or more custom tabs.
What kind of custom tabs can be included in an application?

A. Lightning Page Tab

B. Visualforce Tab

C. Custom Object Tab

D. All of the Above

Correct Answer: *D*

Question #206 *Topic 1*

Universal Containers are doing a deep analysis on their monthly sales data, and would like the sales revenue split as products sold per country.
What would be the ideal report to address this need?

A. Tabular

B. Summar

C. Matric

D. Joined

Correct Answer: *C*

Community vote distribution

C (100%)

mauro_b 11 months, 2 weeks ago

Selected Answer: C

It should be a Matrix report.

upvoted 1 times

sf2022 2 years ago

Selected Answer: C

C. matrix
https://trailhead.salesforce.com/en/content/learn/modules/reports_dashboards/reports_dashboards_report_types

upvoted 1 times

andreapi 3 years, 6 months ago

Should be Matrix

upvoted 2 times

Question #207 | *Topic 1*

You are building a project mgmt app. According to the design given to you, a project must store info regarding the various functional modules under it. Each functional module must store info regarding responsibility assigned to each developer. Info about the responsibility must have info about the due date and status.
What could be the most optimal model to achieve this?

A. Create a Project object then Modules as a child object. Add Tasks to Modules.

B. Create a Project then add Tasks to it. Define Modules as a field on Task.

C. Create Project, Module, Responsibility as parent, child and grandchild objects.

D. Create Project and Module objects then Responsibility as a junction object.

Correct Answer: *A*

Ma21 2 years, 6 months ago
A. Make Sense
upvoted 2 times

basil17 3 years ago
Is there reference on this question?
upvoted 2 times

Question #208 *Topic 1*

What is not a capability of the lead object? (Choose two.)

A. Standard or Custom fields can be mapped to fields in the Account, Contact and Opportunity objects as part of lead conversion.

B. Leads can be grouped into queues.

C. Leads can be automatically assigned to users or queues.

D. Custom objects that have been related to a lead can be copied when a lead is converted to the account, contact or opportunity.

Correct Answer: *AD*

Community vote distribution

BD (100%)

AlexUp 1 year, 7 months ago

Selected Answer: BD

B and D are correct.

upvoted 1 times

Jason_R 1 year, 7 months ago

Selected Answer: BD

Answer: BD

B. Leads can be grouped into queues.

False: Leads are ASSIGNED to queues, not grouped.
https://help.salesforce.com/s/articleView?id=sf.customize_leadrules.htm&type=5

D. Custom objects that have been related to a lead can be copied when a lead is converted to the account, contact or opportunity.

False: Only custom FIELDS on the lead object can be mapped during lead conversion. Related objects are not mappable via the UI.

https://help.salesforce.com/s/articleView?id=sf.customize_mapleads.htm&type=5

NOT:
A. Standard or Custom fields can be mapped to fields in the Account, Contact and Opportunity objects as part of lead conversion.

True: https://help.salesforce.com/s/articleView?id=sf.lead_conversion_mapping.htm&type=5

C. Leads can be automatically assigned to users or queues.

True: https://help.salesforce.com/s/articleView?id=sf.customize_leadrules.htm&type=5

upvoted 3 times

TraceSplice 1 year, 8 months ago

Selected Answer: BD

B & D. This is about what is **NOT** a capability.
B - You can assign leads to Queues, quite different from "grouped into queues"
D - Fields are "copied", they are mapped.

upvoted 1 times

can12345 2 years, 3 months ago

A & C
A - Standard or Custom fields can be mapped for the Account, Contact and Opportunity
C - Lead assignment rules

upvoted 1 times

Ma21 2 years, 6 months ago

A & D - When you convert lead records, standard lead fields map to contact, account, person account, and opportunity fields. If you use custom fields, your admin specifies the fields that they map to in your newly created records.

upvoted 3 times

Question #209 *Topic 1*

Universal Containers is using SF to manage travel requests. They would like to enable managers to approve travel requests via e-mail.
What is true regarding e-mail approval responses?

A. Approvers must the "API Enabled" system permission.

B. Approval Comments cannot be added in the e-mail response.

C. Approvers must click a link in the approval e-mail.

D. If the request is rejected, the approver must add the rejection comments directly in SF.

Correct Answer: *A*

Community vote distribution

A (100%)

Jason_R 1 year, 7 months ago

Selected Answer: A

ANSWER: A

A. Approvers must the "API Enabled" system permission.

True: "Before you begin, give the appropriate users the "API Enabled" user permission so that they can respond to approval requests by email."

https://help.salesforce.com/s/articleView?id=sf.approvals_email.htm&type=5

NOT:
B. Approval Comments cannot be added in the e-mail response.
C. Approvers must click a link in the approval e-mail.
D. If the request is rejected, the approver must add the rejection comments directly in SF.

False: "If the email notification includes all the information that an approver needs to decide, enable email approval response. That way, a user ca
simply reply to the email notification."

https://help.salesforce.com/s/articleView?id=sf.approvals_email_parent.htm&type=5

upvoted 2 times

Question #210 *Topic 1*

You need to ensure that the value in a custom field "Source Country" is validated against the standard list of ISO countries that are valid for the particular type of order, when the order is saved.
What is the best way to achieve this requirement?

A. Create a validation rule using a CASE statement.

B. Create a validation rule using the VLOOKUP function.

C. Create a before trigger and validate the value using APEX code.

D. Create an after trigger and validate the value using APEX code.

Correct Answer: *C*

Community vote distribution

B (80%) C (20%)

oyeankur Highly Voted 3 years, 9 months ago
Right answer : Vlookup : In this case, trying to include all of the possible vales in a validation rule may reach a maximum allowed number of characters and can be hard to maintain.

VLOOKUP and a validation rule could be configured for this requirement. Note that the VLOOKUP only works on the 'Record Name' field, so the country code would need to be stored in this field for the validation to work.

A before trigger could validate the entry against possible values stored in a custom object and return an error if the value is not found before the record is saved, but using the VLOOKUP function with a validation rule is simpler and declarative.
upvoted 15 times

mauro_b Most Recent 11 months, 2 weeks ago
Selected Answer: B
The answer is the VLOOKUP since it works and is declarative. oyeankur made a great explanation.
upvoted 1 times

AlexUp 1 year, 7 months ago
Selected Answer: B
B is correct.
upvoted 1 times

Jason_R 1 year, 7 months ago
Selected Answer: B
B

https://help.salesforce.com/s/articleView?id=sf.customize_functions_vlookup.htm&type=5
upvoted 2 times

sf2022 2 years ago
Selected Answer: C
The quest ask for "the best way"
So I think using trigger is better.
Ans is C. Create a before trigger and validate the value using APEX code.
upvoted 1 times

Ma21 2 years, 6 months ago
B looks correct
ISO = Standard Countries and Territories for Address Picklists
upvoted 1 times

andreapi 3 years, 6 months ago
VLOOPUP alone is not enough, becouse right iso code depends on type of order. So correct answer is C
upvoted 2 times

JoPe 3 years, 8 months ago
The correct answer is B
upvoted 2 times

Question #211 *Topic 1*

When activating a page in the Lightning app builder, what declarative options are available? (Choose three.)

A. Select a tab icon for the page.

B. Select the tab color.

C. Set the tab visibility.

D. Set the tab order in the navigation menu.

Correct Answer: *ACD*

nibbio 1 year, 11 months ago
ACD

https://help.salesforce.com/s/articleView?id=sf.lightning_page_getting_into_salesforce1.htm&type=5

You can:
Change the page's custom tab label. By default, the label that you give the Lightning page is used as the label for its custom tab.
Change the custom tab's icon. The icon that you choose here is used as the icon for the page in the mobile app and in Lightning Experience.
Adjust the app page custom tab's visibility
upvoted 1 times

Ma21 2 years, 6 months ago
A C and D - Looks correct.
upvoted 1 times

varadivivi 2 years, 6 months ago
Why is not A, B & D the correct answer?
upvoted 1 times

Question #212 *Topic 1*

SF can connect social profiles to all of the following objects except __________.

A. Leads

B. Person Accounts

C. Business Accounts

D. Contacts

E. Users

Correct Answer: *E*

Ma21 2 years, 6 months ago
From the Settings page in Setup, you can enable or disable Social Accounts, Contacts, and Leads. You can also choose the social networks that ar
available to your users. Social Accounts, Contacts, and Leads is enabled by default.
upvoted 1 times

Samuel_S 1 year, 11 months ago
What is the correct answer then? E by any chance?
upvoted 1 times

Question #213 *Topic 1*

You need to provide a way to invoke a custom report from the account detail page. The report should render values that are specific to the account in context.
What are the best options? (Choose two.)

A. Detail Page Button

B. List Button

C. Detail Page Links

D. Visualforce

Correct Answer: *AC*

Question #214 *Topic 1*

What external relationship requires a Salesforce ID in the external data?

A. External Lookup

B. Indirect Lookup

C. Lookup

D. Master Detail

Correct Answer: *C*

Ma21 2 years, 6 months ago
C
Use a lookup relationship when the external data includes a column that identifies related Salesforce records by their 18-character IDs.
upvoted 1 times

wka520 2 years, 6 months ago
C
https://help.salesforce.com/s/articleView?id=sf.external_object_relationships.htm&type=5
upvoted 2 times

Question #215 *Topic 1*

For an external object relationship, you can create an external lookup relationship.
What type of object(s) can be the parent?

A. External

B. Standard or Custom

C. Standard or External

D. Custom

Correct Answer: *A*
For an external lookup you can only have an external object as the parent, but can have all 3 as the child. Does not require a Salesforce ID.

Ma21 2 years, 6 months ago
A - is correct
When a Child is a Standard/Custom/External Object and the Parent is an External Object.
upvoted 1 times

Question #216 *Topic 1*

Which of the following sequences of milestones would represent a typical application lifecycle?

A. Development, Integration Testing, User Acceptance Testing, Staging, Product Migration.

B. Development, User Acceptance Testing, Production Migration.

C. Development, Training, User Acceptance Testing, Staging, Production Migration.

D. Development, Integration Testing, User Acceptance Testing, Regression Testing, Production Migration.

Correct Answer: *A*

Ma21 2 years, 6 months ago
A.
Sandboxes create copies of your Salesforce org in separate environments. Use them for development, testing, and training, without compromisin the data and applications in your production org.
upvoted 2 times

Question #217 | *Topic 1*

Which Social Account features can be accessed from SF1?

A. LinkedIn

B. YouTube

C. Facebook

D. Twitter

E. All of the above

Correct Answer: *D*

Reference:

https://help.salesforce.com/articleView?id=social_networks_overview.htm&type=5

Question #218 *Topic 1*

You have a requirement to ensure that if the discount field on an opp is greater than 30%, the record should be automatically submitted for Approval.
Which of the following would help you meet this requirement? (Choose two.)

A. Approval Process

B. Workflow

C. Process Builder

D. Visual Workflow

Correct Answer: *CD*

Community vote distribution

AC (100%)

sshariff Highly Voted 3 years, 9 months ago
It should be A and C
upvoted 14 times

t_samuel Most Recent 1 year, 1 month ago
Selected Answer: AC
It should be A and C
upvoted 1 times

Pavithra0490 1 year, 5 months ago
Selected Answer: AC
It should be A and C
upvoted 1 times

Mrx55 1 year, 5 months ago
Selected Answer: AC
It should be A and C
upvoted 1 times

AlexUp 1 year, 7 months ago
Selected Answer: AC
A and C are correct.
upvoted 1 times

marticus 1 year, 7 months ago
It Should be Flow.
upvoted 1 times

sf2022 2 years ago
Selected Answer: AC
Process Builder to submit for Approval Process
A, C
upvoted 1 times

moitam 2 years, 1 month ago
I think the wording on this one is tricking us...
But I think the correct answer is A and C because we cannot automate an approval process without actually having one... And the question is asking how we accomplish the automated approval and is not asking what are the possible ways to automate an approval process...

Just for ref: https://automationchampion.com/2020/11/20/auto-submit-record-into-approval-process-with-flow/
upvoted 1 times

aKeta 2 years, 3 months ago
C and D are correct. Both flows and processes can be used to send an approval process.
And the question just asks how are we going to fire an existing approval process.
upvoted 1 times

Ma21 2 years, 6 months ago
A and C is correct
upvoted 1 times

vovazin 3 years ago

Should be A,C.
D is not possible because it is visual workflow

upvoted 1 times

ekanki 3 years, 1 month ago

C and D are correct.
Approval Process cannot submit a record for approval.

upvoted 1 times

Ganmook 3 years, 1 month ago

Yes it is. So, we need to create 'approval process' at first, and then we create new process with approval process what we already created.

upvoted 1 times

Ganmook 3 years, 1 month ago

So, answers are A and C.

upvoted 1 times

mmarta 3 years, 5 months ago

To have automatic entry in approval process it's not enough the approval process. You need Process builder or Flow to submit for approval automatic step.

upvoted 3 times

ArturoDlr18 3 years, 8 months ago

A and C

upvoted 3 times

Question #219 Topic 1

What is not true regarding relating Tasks and Events to other objects?

A. Accounts are associated via the WhatID or AccountID.

B. Leads are associated via the WhoID.

C. Custom Objects are associated via the What ID.

D. Assets are associated via the WhatID.

E. Contacts are associated via the WhatID.

Correct Answer: *E*

Contacts are associated via the WhatID.

Community vote distribution

E (100%)

oyeankur Highly Voted 3 years, 9 months ago

contact are whoid.

upvoted 8 times

mauro_b Most Recent 11 months, 2 weeks ago

Selected Answer: E

Contacts are associated with the whoid.

upvoted 1 times

AlexUp 1 year, 7 months ago

Selected Answer: E

E is correct.

upvoted 1 times

aKeta 2 years, 3 months ago

WhoId - References an object that contains a subject

upvoted 1 times

Ma21 2 years, 6 months ago

E is correct
Contact is WhoID

upvoted 1 times

Ma21 2 years, 7 months ago

WHATID - This can hold the key (id) of a Account, Opportunity, Lead, Custom Object, ETC.

WHOID - This can hold the key(id) value of a Contact or a Lead record.

upvoted 2 times

Zgaibi 2 years, 10 months ago

Pay attention to the question...it says "What is NOT true...?" So, E is the correct answer.

upvoted 1 times

JoPe 3 years, 8 months ago

Contacts are not WhatId at all !!! It's WhoId

upvoted 4 times

deeeeia 2 years, 4 months ago

It says "What is NOT true regarding relating Tasks and Events to other objects"

upvoted 1 times

Question #220 — *Topic 1*

Contracts must be approved before the status is set to Finalized.
How can this requirement be met?

A. Add a final approval action in the approval process to update a field on the contract and use a validation rule to check this field when the contract status is changed to Finalized.

B. Use a trigger on the contract object to check the contract has been approved when the status is changed.

C. Use Process Builder to check the contract is approved when the contract is edited and the status is set to Finalized.

D. Add a validation action in the approval process to ensure the status is not set to "Finalized" before the contract is approve.

Correct Answer: *A*

vovazin 3 years, 1 month ago
In theory, B is possible as well. You just have to query ProcessInstanceStep records related to the main object
upvoted 1 times

RamaSA 2 years, 10 months ago
it's always preferable to use declarative tools first
upvoted 1 times

Question #221 — *Topic 1*

What is true regarding changing the field type of a rich text area?

A. It is not possible to change the field type of a rich text area.

B. Rich text area fields can be converted but only to a long text area field type.

C. Images in a rich text area are deleted when the field type is converted.

D. Rich text area fields can be converted to a text area field type but data may be truncate.

Correct Answer: *B*

nsharma 2 years, 5 months ago
Ans B: You can convert rich text area fields into long text area fields only. Any images get deleted the next time you save the long text area field.
upvoted 2 times

Ma21 2 years, 6 months ago
B
You can convert rich text area fields into long text area fields only. Any images get deleted the next time you save the long text area field. After converting, markup is hidden in the long text area field but it isn't removed from the record, so if you change your mind, you can restore the markup before you save the record.
upvoted 1 times

wka520 2 years, 6 months ago
B
https://help.salesforce.com/s/articleView?id=sf.notes_on_changing_custom_field_types.htm&type=5
upvoted 3 times

salesforce99 2 years, 8 months ago
C too: Images in a rich text area will also be deleted deleted when the field type is converted.
upvoted 2 times

Tricky01 2 years, 5 months ago
Images are only deleted when the user saves the record. Not upon conversion
https://help.salesforce.com/s/articleView?id=sf.notes_on_changing_custom_field_types.htm&type=5
upvoted 3 times

Question #222 *Topic 1*

Universal Containers provides access to Salesforce for their sales, service and marketing teams. Management wants to ensure that when users log in, their home tab provides access to links and documentation that are specifically relevant to their job function.
How can this requirement be met?

A. Create separate home page custom components and layouts; assign to users by role.

B. Create separate home page custom components and layouts; assign to users by profile.

C. Expose specific elements within a home page custom component determined by role.

D. Expose specific elements within a home page custom components determined by profile.

Correct Answer: *B*

Question #223 *Topic 1*

Which capability allows an app builder to grant object-level access? (Choose two.)

A. Assigning a user a Profile that allows Read access to an object.

B. Assigning a user a Public Group that allows for Read and Edit access to an object.

C. Assigning a user a Permission Set that allows Read and Edit access to an object.

D. Assigning a user a Role that allows Read access to an object.

Correct Answer: *AC*

Community vote distribution

AC (100%)

AlexUp 1 year, 7 months ago

Selected Answer: AC

A and C are correct.

upvoted 1 times

salesforce99 2 years, 8 months ago

A and C are correct.
https://trailhead.salesforce.com/content/learn/modules/data_security/data_security_objects

upvoted 1 times

Question #224 | *Topic 1*

Universal containers would like to use a chatter group for their mergers and acquisition team to collaborate on potential new projects. This group should not be visible for non-members to see or join, and can be accessed by invite only.
Which chatter Group type should the app builder recommend?

A. Member Group

B. Unlisted Group

C. Public Group

D. Private Group

Correct Answer: *B*

Community vote distribution

B (100%)

Jason_R 1 year, 7 months ago

Selected Answer: B

B

"Unlisted: Only group members and users with the “Manage Unlisted Groups” permission can see and add posts, comments, and files. People can ask to join the group. The group’s owner or managers must invite the group members. Unlisted groups offer more privacy and nonmembers can' see or access unlisted groups in list views, feeds, or search results."

https://help.salesforce.com/s/articleView?id=sf.collab_group_about.htm&language=en_US&release=240.17.0&type=5

upvoted 1 times

Ma21 2 years, 6 months ago

B is correct
Only members of the group (note that people with special privileges, like "Manage Unlisted Groups" or "Modify Unlisted Groups," can also see th mentioned post). Unlisted is most restrictive.

upvoted 1 times

Question #225 *Topic 1*

Which statement is true when defining a Create custom action for the Contact object? (Choose two.)

A. The create action will ignore field requirements.

B. The create action can pre-define Contact field values.

C. The create action allows a user to select a record type.

D. The create action will respect validation rules.

Correct Answer: *CD*

Community vote distribution

BD (100%)

rhea90 Highly Voted 3 years, 8 months ago
should be BD
upvoted 14 times

gsoni Most Recent 6 months, 2 weeks ago
isn't C also correct? Record type can se selected.
upvoted 1 times

mauro_b 11 months, 2 weeks ago
Selected Answer: BD
B and D are the correct answer.
upvoted 1 times

AlexUp 1 year, 7 months ago
Selected Answer: BD
B and D are correct.
upvoted 1 times

LordGreed 1 year, 10 months ago
Selected Answer: BD
B&D. is correct
C is only for admins when creating a custom action
upvoted 2 times

sf2022 2 years ago
Selected Answer: BD
Ans are B, D
upvoted 3 times

nsharma 2 years, 5 months ago
Ans BD: Use predefined field values to set standard values for common fields. For example, when you configure an action that lets users create opportunities, set Prospecting as the predefined value for the Stage field. All new opportunities users create through that action are automatically assigned to the prospecting stage. You can remove the Stage field from the action's layout, because the field is going to be assigned a value automatically. If you set predefined values for fields on object records created through an action, you don't need to add those fields to the action layout. "C" is not correct.
upvoted 1 times

Ma21 2 years, 6 months ago
B and D are correct -
create actions respect validation rules and field requiredness, and you can choose each action's fields.

When you create actions, use predefined field values to set a value for a field. Predefined values can help ensure consistency and make it faster ar easier for users to create records.
https://help.salesforce.com/s/articleView?id=sf.actions_overview.htm&type=5
upvoted 1 times

wka520 2 years, 6 months ago
BD
https://help.salesforce.com/s/articleView?id=sf.actions_and_record_types.htm&type=5
upvoted 1 times

vovazin 3 years, 1 month ago
Definitely BD

upvoted 1 times

Question #226 *Topic 1*

Universal Containers allows users to create standard reports on demand.
What are two considerations users should be aware of when creating a new report? (Choose two.)

A. Users can require that child objects exist for parent records using a cross filter

B. Records will be available in the report regardless of security permissions

C. Reports created from standard report types are available to all users

D. The report type determines the types of records and fields that will be available

Correct Answer: *BD*

Community vote distribution

CD (100%)

AlexUp 7 months, 1 week ago

Selected Answer: CD

C and D are correct.

upvoted 1 times

rayzy000 1 year, 1 month ago

Standard Report Types operate on the primary object's sharing setting. B has to be wrong. I am seeing C&D are correct.
https://help.salesforce.com/s/articleView?id=sf.security_sharing_owd_external_user_srt.htm&type=5

upvoted 1 times

Stephn 2 years, 2 months ago

C should say "Standard Report Types are available to all users" and it's true.
D Is also true.

upvoted 1 times

Ma21 2 years, 6 months ago

B and D - Looks correct

upvoted 1 times

maxsnt 2 years, 6 months ago

The only one I'm sure about is D. Which other one is correct?
I'd exclude A because cross filters are for custom report types. I'd also exclude B since people should not be able to see records they have no access to. C leaves me uncertain, meaning that standard reports are indeed available to everyone, but customized report created from standard report types might not (e.g. reports saved in private folders). What am I missing?

upvoted 3 times

wka520 2 years, 6 months ago

A,C are correct

upvoted 3 times

BaoYou 3 years, 2 months ago

B,D are correct

upvoted 1 times

mmarta 3 years, 5 months ago

Why is D not correct? And Why A is correct? In case of standard report type you will have always records where child records are present, so no filter is needed, is in the custom report type that you have to filter.

upvoted 2 times

Question #227 *Topic 1*

An app builder wants to prevent users from creating new records on an account related list by overriding standard buttons.
Which two aspects should be considered before overriding standard buttons? (Choose two.)

A. Standard buttons that are NOT available for overrides can still be hidden on page layouts.

B. Standard buttons can be changed on lookup dialogs, list views, and search result layouts.

C. Standard buttons can be overridden, relocated on the detail page, and relabeled.

D. Standard button can be overridden with a VF page.

Correct Answer: *AD*
If a button isn't available for overrides, you can still hide it on the page layout.
For each experience ג€" Salesforce Classic, Lightning Experience, or mobile ג€" click the type of override you want associated with the action
Visualforce page ג€" Use the behavior from a Visualforce page.
Reference:
https://help.salesforce.com/articleView?id=links_override_considerations.htm&type=5 https://help.salesforce.com/articleView?id=links_customize_override.htm&type=5

Community vote distribution
AD (100%)

docxdmd 12 months ago
Selected Answer: AD
A "If a button *isn't* available for overrides, you can still hide it on the page layout. So this is true.

B "You *can't* change buttons on *lookup dialogs*, reports, or tabs." So this is wrong.

Note: ("However, you *can* change the buttons on *list view and search result layouts* under search layouts.")

C "You can't relabel or relocate standard buttons on a record detail page."

D Yes this is true see the 2nd link below. It lists all the Standard override options and one of them is: "Visualforce page—Use the behavior from a Visualforce page."

https://help.salesforce.com/s/articleView?id=sf.links_override_considerations.htm&type=5

https://help.salesforce.com/s/articleView?id=sf.links_customize_override.htm&type=5
upvoted 2 times

Ma21 2 years, 6 months ago
A and D -
If you override a standard button in Salesforce, that button is still available in Connect Offline, but it retains its original behavior.
When you override the Edit button with a Visualforce page, you're also overriding default logic that checks whether the record has been locked fo
approval. However, you can perform the same check by implementing the Approval.lock Apex method.
https://help.salesforce.com/s/articleView?id=sf.links_override_considerations.htm&type=5
upvoted 4 times

Question #228 *Topic 1*

What are two reasons to create unmanaged packages? (Choose two.)

A. Deploying from a Developer Edition environment.

B. Publishing an application for sale on the AppExchange.

C. Distributing upgradeable components to other Salesforce orgs

D. Distributing open-source projects on the AppExchange.

Correct Answer: *AD*

Ma21 2 years, 6 months ago

A and D are correct

upvoted 1 times

Question #229 *Topic 1*

Universal Containers uses a custom object to track expense reports. They would like to automatically post updates on a record's feed whenever an expense report has been approved.

What social feature can be used to accomplish this?

A. Approval process

B. Feed Quick Action

C. Auto-response rule

D. Feed tracking

Correct Answer: *D*

Ma21 2 years, 6 months ago

D

Feed tracking detects changes to tracked record fields and posts them as updates in the What I Follow feed. Users who follow a record, see those updates in their view of What I Follow, with one exception. Updates users make themselves aren’t posted to What I Follow. Users can see those updates in their profile feeds.

upvoted 2 times

Question #230 *Topic 1*

A Manager at Universal Containers has requested that a custom text field be converted to a picklist in order to promote better data hygiene.
Which two actions should be considered before changing the field type? (Choose two.)

A. Changing a field type will remove existing field history.

B. Field reference will be removed in Visualforce pages.

C. Existing list views that reference the field may be deleted.

D. All data should be backed up before converting a text field.

Correct Answer: *CD*

Jason_R 1 year, 7 months ago

Answer:
C. Existing list views that reference the field **may** be deleted.

"If data is lost, any list view based on the custom field is deleted, and assignment and escalation rules **can** be affected."

D. All data should be backed up before converting a text field.

While this is an obvious answer, it doesn't seem to align with the other answers that come directly from the help files. Almost every single answer I've seen has been almost verbatim from a Salesforce Help article, including untrue statements. Those are usually written in negated form. Withou having read every word of the article myself, I probably would have picked A&C.

https://help.salesforce.com/s/articleView?id=sf.notes_on_changing_custom_field_types.htm&type=5

NOT:
A. Changing a field type will remove existing field history.

Not mentioned in the referenced help article.

B. Field reference will be removed in Visualforce pages.

"You can't change the data type of a custom field referenced by other items in Setup such as Visualforce pages, Apex code, processes, or flows."

upvoted 4 times

Ma21 2 years, 6 months ago

C and D -If data is lost, any list view based on the custom field is deleted, and assignment and escalation rules can be affected.

upvoted 2 times

wka520 2 years, 6 months ago

C,D
https://help.salesforce.com/s/articleView?id=sf.notes_on_changing_custom_field_types.htm&type=5

upvoted 2 times

Harshajogi 2 years, 9 months ago

I tested this and it did not delete the List view of field from list view.

upvoted 1 times

Question #231 *Topic 1*

Which of the following are types of access within an organization? (Choose three.)

A. Object

B. Record

C. Field

D. Administrative

E. User

Correct Answer: *ABC*

Question #232 *Topic 1*

What of the following are general types of actions available in Salesforce? (Choose four.)

A. Update ג€" Update Records

B. Create ג€" create a record

C. Log a Call ג€" log a call and it is recorded as a task

D. Custom ג€" requires visual force page

E. Remove ג€" Remove a record

F. Delete ג€" permanently remove a record

Correct Answer: *ABCD*

rayzy000 1 year, 1 month ago
ABCE, Remove a record is the same as Delete a record, provided action for the flows.
upvoted 1 times

Ma21 2 years, 6 months ago
ABCD - Correct
upvoted 2 times

varadivivi 2 years, 6 months ago
A, B, C, D
upvoted 2 times

vovazin 3 years ago
I think BCDE
upvoted 1 times

noox 2 years, 10 months ago
Nope, the answers are correct : ADCD, you can't remove or delete a record from an action.
upvoted 5 times

Question #233 *Topic 1*

Which of the following are types of developer sandboxes environment types in Salesforce? (Choose four.)

A. Developer

B. Developer Pro

C. Partial Copy

D. Full Sandbox

E. Partial Sandbox

F. Full Copy

Correct Answer: *ABCD*

Community vote distribution

ABCD (100%)

dragonmx0914 Highly Voted 3 years, 7 months ago

the answer is correct and should have partial copy sandbox
https://help.salesforce.com/articleView?id=create_test_instance.htm&type=5

upvoted 6 times

FabForce Most Recent 11 months, 3 weeks ago

Selected Answer: ABCD

Just checked it - Partial Copy is right

upvoted 1 times

Eslo 2 years, 1 month ago

ABCD- Link-https://help.salesforce.com/s/articleView?id=sf.create_test_instance.htm&type=5

upvoted 1 times

Ma21 2 years, 6 months ago

ABDE - Agree

upvoted 1 times

ChandraG 3 years, 7 months ago

ABDE, Developer, Developer Pro, Partial Sandbox and Fullsandbox (not partial copy)

upvoted 1 times

vovazin 3 years, 1 month ago

Partial Copy is correct - https://help.salesforce.com/articleView?id=sf.create_test_instance.htm&type=5

upvoted 1 times

Question #234 *Topic 1*

Which permission is required to install and uninstall packages from Salesforce AppExchange?

A. Create AppExchange Packages.

B. Download AppExchange Packages.

C. Manage Package Licenses.

D. Upload AppExchange Packages.

Correct Answer: *B*

Ma21 2 years, 6 months ago

B - Correct
To uninstall packages: Download AppExchange Packages
To assign licenses for a managed package: Manage Package Licenses
To download or delete the export file for an uninstalled package: Download AppExchange Packages

https://help.salesforce.com/s/articleView?id=sf.distribution_managing_packages.htm&type=5

upvoted 4 times

Question #235 *Topic 1*

Which of the following statements are true about Record IDs? (Choose two.)

A. The 18 character ID is case?insensitive

B. The 15 character ID is case?insensitive

C. The 18 character ID is case?sensitive

D. The 15 character ID is case?sensitive

Correct Answer: *AD*

Community vote distribution

AD (100%)

sf2022 2 years ago

Selected Answer: AD

Correct A, D

upvoted 1 times

Ma21 2 years, 6 months ago

AD - Correct

upvoted 1 times

wka520 2 years, 6 months ago

AD
https://help.salesforce.com/s/articleView?id=000324087&type=1

upvoted 2 times

Question #236 *Topic 1*

What is the maximum number of master-detail lookup relationships allowable per object?

A. 1

B. 2

C. 3

D. 4

Correct Answer: *B*

Community vote distribution

B (100%)

mauro_b 11 months, 2 weeks ago

Selected Answer: B

Each custom object can have up to two master-detail relationships and many lookup relationships. Each relationship is included in the maximum number of custom fields allowed.
https://help.salesforce.com/s/articleView?id=sf.relationships_considerations.htm&type=5

upvoted 1 times

Question #237 *Topic 1*

Which three options are available for assigning access to Lightning Pages using Lightning App Builder? (Choose three.)

A. Profile and permission sets

B. App default

C. Role and subordinates

D. The org default

E. App, record type, profile

Correct Answer: *BDE*

Ma21 2 years, 6 months ago

BDE
click Save, and then click Activate.
You have a few options for activating a record page.
Make the page the org default for the object.
Make the page the default object record page for specific Lightning apps.
Assign the page to a combination of Lightning apps, record types, and profiles.
Assign the page to a form factor, such as a desktop or phone.
https://help.salesforce.com/s/articleView?id=sf.lightning_app_builder_customize_lex_pages_activate.htm&type=5

upvoted 4 times

Question #238 *Topic 1*

What standard Chatter actions (Post, File, Link, Poll, and Thanks) appear on the user profile page, regardless of the actions in the User page layout? (Choose three.)

A. Create

B. Post

C. Poll

D. Email

E. File

Correct Answer: *BCE*

Community vote distribution

BCE (100%)

Jason_R 1 year, 7 months ago

Selected Answer: BCE

BCE

"Standard Chatter actions are available only when Chatter is enabled. The standard Chatter actions are Post, Poll, Question, and Announcements (groups only). Salesforce Classic standard actions also include File, Link, and Thanks (WDC). Standard actions are supported in both the full Salesforce site and in the Salesforce mobile app.

...

Only standard Chatter actions appear on the user profile page, regardless of which actions are assigned to the User Page Layout or the global publisher layout. Similarly, only standard Chatter actions appear on reports, regardless of which other actions are assigned to the global publisher layout."

https://help.salesforce.com/s/articleView?id=sf.actions_chatter_actions.htm&type=5

upvoted 2 times

Ma21 2 years, 6 months ago

BCE - Correct

https://help.salesforce.com/s/articleView?id=sf.bi_explorer_apply_action_to_page_layout.htm&type=5

upvoted 1 times

Question #239 *Topic 1*

What language is used to query Salesforce for specific information?

A. Apex

B. SOQL

C. SQL

D. SOSL

Correct Answer: *B*

Question #240 *Topic 1*

Which two of the following are supported actions for the Global Actions Menu? (Choose two.)

A. Launch a custom Canvas App

B. Upload a new Chatter File

C. Post to a Chatter feed

D. Launch a custom Lighting Component

Correct Answer: *AD*

Community vote distribution

AD (100%)

Jason_R 1 year, 7 months ago

Selected Answer: AD

AD

"Add a Send Email action to the global layout to let users send emails from anywhere in Lightning Experience.
...
Add Log a Call actions to global layouts to let users record call details.
...
Use a Visualforce page, Lightning component, or a canvas app to create global custom actions for tasks that don't require users to use records th have a relationship to a specific object.
...
You can also use a global Create a Record quick action to enable your Salesforce for Outlook users to create records directly from the Salesforce side panel."

https://help.salesforce.com/s/articleView?id=sf.actions_overview_global.htm&type=5

upvoted 1 times

sf2022 2 years ago

Selected Answer: AD

Correct, A, D

upvoted 1 times

Ma21 2 years, 6 months ago

A and D

upvoted 1 times

Question #241 *Topic 1*

Which type of custom fields can be used as External ID? (Choose three.)

A. Email

B. Date

C. A text field that is unique

D. A text field that is encrypted

E. Phone

F. A text field that is required

Correct Answer: *ACF*
Encrypted cannot be external ID.

Ma21 2 years, 6 months ago
ACF -Correct
External ID fields must be Custom text, number or email fields
https://help.salesforce.com/s/articleView?id=000324871&type=1
upvoted 2 times

Question #242 Topic 1

Which of the following represent correct syntax to display first name from global variable user?

A. {User.FirstName}

B. $User.FirstName

C. {!User.FirstName}

D. {!$User.FirstName}

Correct Answer: *B*

Visualforce pages use the same expression language as formulas â€" that is, anything inside {! } is evaluated as an expression that can access values from records that are currently in context.

Community vote distribution

D (100%)

AlexUp 1 year, 7 months ago

Selected Answer: D

D is correct.

upvoted 1 times

sf2022 2 years ago

Selected Answer: D

ans is D. {!$User.FirstName}

upvoted 1 times

Ma21 2 years, 6 months ago

{!$User.FirstName}
https://help.salesforce.com/s/articleView?id=sf.dev_understanding_global_variables.htm&type=5

upvoted 2 times

long_one 2 years, 6 months ago

Correct answer is D - {!$User.FirstName}

upvoted 1 times

wka520 2 years, 6 months ago

B
https://help.salesforce.com/s/articleView?id=dev_understanding_global_variables.htm&type=5&language=ja

upvoted 1 times

n109350 2 years, 9 months ago

D: Global variables must be referenced using Visualforce expression syntax to be evaluated, for example, {!$User.FirstName}.

upvoted 4 times

salesforce99 2 years, 8 months ago

You're correct https://help.salesforce.com/s/articleView?id=sf.dev_understanding_global_variables.htm&type=5

upvoted 1 times

Question #243 *Topic 1*

Which statements are correct about encrypted fields among the following? (Choose four.)

A. Encrypted fields can be included in search results, and report results.

B. They are not available for use in filters such as list views, reports, roll-up summary fields, and rule filters.

C. Encrypted text fields can be an external ID and can have default values.

D. Encrypted fields are not available in lead conversion, workflow rule criteria or formulas, formula fields, outbound messages, default values, and Web-to-Lead and Web-to-Case forms.

E. Encrypted fields are not searchable and cannot be used to define report criteria.

Correct Answer: *ABDE*

Community vote distribution

ABDE (100%)

fu_chan 1 year, 6 months ago

Selected Answer: ABDE

https://help.salesforce.com/s/articleView?id=sf.fields_about_encrypted_fields.htm&type=5

upvoted 1 times

sandy1230 3 years, 7 months ago

Cannot be used to define report criteria, but they can be included in report results.
Are not searchable, but they can be included in search results.

upvoted 3 times

Question #244 *Topic 1*

What is not a possible action of the Lightning Process Builder?

A. Trigger APEX

B. Update a record

C. Trigger a Flow

D. Send an Outbound message

Correct Answer: *D*

ChandraG 3 years, 7 months ago

Lighting App Builder not Process builder

upvoted 1 times

RamaSA 2 years, 10 months ago

no its lightning process builder

upvoted 1 times

Question #245 *Topic 1*

What is the maximum number of external IDs an object may have?

A. 5

B. 1

C. 3

D. 7

Correct Answer: *D*

pubg4ronliulic Highly Voted 3 years, 9 months ago

It is now 25

https://help.salesforce.com/articleView?id=000005081&r=https%3A%2F%2Fwww.google.com%2F&type=1

upvoted 10 times

sf2022 Most Recent 2 years ago

D.7 is out-of-date answer
it is 25 now

upvoted 2 times

Ma21 2 years, 6 months ago

Agree 25

upvoted 2 times

n109350 2 years, 9 months ago

yes, it's 25, this really raises the question of the validity of questions :(.

upvoted 3 times

Question #246 *Topic 1*

You have created a workflow rule to send an e-mail in your configuration sandbox.
For some reason it's not working, what should you double check? (Choose two.)

A. Look at the system audit trail.

B. HTML does not work in sandbox, make sure your e-mail has no HTML.

C. You have the correct e-mail address.

D. Check the deliverability settings.

Correct Answer: *CD*

Question #247 *Topic 1*

Which API cannot be used to create the data model? (Choose three.)

A. Force.com Single Sign-on API

B. AJAX toolkit for Force.com

C. Force.com API

D. Force.com Metadata API

Correct Answer: *ABC*
Can use schema builder or force.com IDE or force.com Metadata API.

Question #248 *Topic 1*

Which Validation formula is valid to make sure Phone & Email fields are filled in when converting a Lead?

A. IsConverted = TRUE && (ISBLANK(Phone) && ISBLANK(Email)

B. IsConverted = TRUE && OR(ISBLANK(Phone), ISBLANK(Email))

C. IsConverted = FALSE && (ISBLANK(Phone) && ISBLANK(Email)

D. IsConverted = TRUE && OR(Phone, Email)

Correct Answer: *B*

Ma21 2 years, 6 months ago
B. IsConverted = TRUE && OR(ISBLANK(Phone), ISBLANK(Email))
upvoted 3 times

BaoYou 3 years, 2 months ago
Should be A
upvoted 3 times

Louisville123 3 years, 2 months ago
I think B is correct. A would mean the validation rule only triggers when Phone and Email together do not have field values. B means that the validation rule triggers when just 1 of the two is blank. We are being asked to make sure both are filled. A would not give an error when just 1 filled.
upvoted 8 times

Question #249 *Topic 1*

What is the name for an object that enables a many-to-many relationship between two other objects?

A. Child Object

B. Junction Object

C. Schema Object

D. Parent Object

E. Connector Object

Correct Answer: *B*

Question #250 *Topic 1*

Which of the following is true about Roll-up Summary Fields?

A. Roll-up Summary can be used to compute SUM, MIN, MAX, AVG over a set of records.

B. Roll-up Summary Fields are readonly.

C. Roll-up Summary can only be set on the parent of a Master-Detail or Lookup relationship.

D. The results of the Roll-up Summary is displayed on the child in a master-detail relationship.

Correct Answer: *B*

Jason_R 1 year, 7 months ago

Answer: BC

B. Roll-up Summary Fields are readonly.
C. Roll-up Summary can only be set on the parent of a Master-Detail or Lookup relationship.

NOT:
A. Roll-up Summary can be used to compute SUM, MIN, MAX, AVG over a set of records.

False: COUNT, SUM, MIN, MAX

https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

D. The results of the Roll-up Summary is displayed on the child in a master-detail relationship.

False: "You can create a roll-up summary field to display a value in a master record based on the values of fields in a detail record."

https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

upvoted 1 times

igorshpak 1 year, 6 months ago

You cannot create roll-up on look-up field, only master-detail.

upvoted 2 times

Question #251 *Topic 1*

Which statement about record types is true? (Choose two.)

A. The ability to create records of a specific record type is determined by the profile.

B. Record types can be used to define picklist values available for a given field.

C. Record types can only be assigned to one profile at a time.

D. Users cannot view records assigned to a record type their profile does not have access to.

Correct Answer: *AB*

Question #252 *Topic 1*

When a user creates a record by using an object specific create action, what feed item for that record appears? (Choose three.)

A. In the Chatter feed of the first user who follows the record on the record was created.

B. In the Chatter feed of the user who created the record.

C. As the first entry in the feed for the new record.

D. In the feed for the record on which the new record was created.

E. In the user profile feed for all users who can view the record.

Correct Answer: *BCD*

sandy1230 Highly Voted 3 years, 7 months ago

https://help.salesforce.com/articleView?id=actions_overview_object_specific.htm&type=5

upvoted 5 times

Question #253 *Topic 1*

When would a developer use upsert and external IDs? (Choose two.)

A. To use Web Services API to query for data.

B. To migrate customizations from a sandbox to production.

C. To load related records without knowing Salesforce record IDs.

D. To integrate with an external system.

Correct Answer: *CD*

Question #254 | *Topic 1*

What is true when a field update is set to re-evaluate the workflow rule? (Choose three.)

A. In a batch update, workflow is only re-triggered on the entities where there is a change E.

B. Any workflow rules whose criteria are met as a result of the field update will be ignored.

C. Only workflow rules on the same object as the initial field update will be re-evaluated and triggered.

D. Cascade of workflow rule re-evaluation and triggering can happen up to ten times after the initial field update that started it.

E. Only workflow rules that didn't fire before will be re-triggered.

Correct Answer: *ACE*

Community vote distribution

ACE (100%)

sf2022 2 years ago

Selected Answer: ACE

A,C,E are correct
In a batch update, workflow is only retriggered on the entities where there is a change.
Only workflow rules on the same object as the initial field update will be re-evaluated and triggered.
Only workflow rules that didn't fire before will be retriggered.
Cross-object workflow rules aren't candidates for re-evaluation.
Cross-object field updates that cause a field value to change don't trigger workflow rule re-evaluation on the associated object.

upvoted 1 times

adam99999 2 years, 11 months ago

https://help.salesforce.com/s/articleView?id=sf.workflow_field_updates_reevalute_wf.htm&type=5

upvoted 3 times

Question #255 *Topic 1*

What tools do you need to use to migrate Metadata to Two Different Production Orgs? (Choose three.)

A. Unmanaged Package

B. Data Loader

C. Force.com IDE

D. Change Set

E. Force.com Migration Tool

Correct Answer: *ACE*

Community vote distribution

CDE (50%) ACE (50%)

sf2022 2 years ago

Selected Answer: ACE

Two Different Production Orgs --> Change Set and DataLoader are not appliable
Ans are A, C, E

upvoted 3 times

wendywei 2 years, 4 months ago

ACE
https://developer.salesforce.com/forums/?id=906F0000000kGoJIAU#:~:text=another%20production%20org-,2)%20Which%20deployment%20tools%20will%20you%20use%20to%20migra
to%202%20different%20production%20orgs%3F&text=Unmanaged%20package-,ANS%3A%2D%20Force.com%20IDE%20is%20used%20to%20d
ploy%20metadata,on%20organization%20to%20another%20organization.

upvoted 2 times

Vicas7 2 years, 8 months ago

Selected Answer: CDE

C,D,E is the correct answer
https://www.salesforcetutorial.com/metadata-migrations-salesforce/

upvoted 3 times

moitam 2 years, 1 month ago

"to Two Different Production Orgs" is key! Cannot be D

upvoted 1 times

Question #256 *Topic 1*

What statements are true about managed packages? (Choose two.)

A. Managed packages have open?source code.

B. Managed packages allow for property protection.

C. Managed packages have upgradable components.

D. Managed packages do not allow for licensing.

Correct Answer: *BC*

Question #257 *Topic 1*

Which functions are available when creating a Roll-up Summary Field? (Choose four.)

A. SUM

B. MAX

C. AVG

D. COUNT

E. MIN

Correct Answer: *ABDE*

Question #258 Topic 1

Which type of component CANNOT be added to a Lightning App Builder page?

A. Global Actions

B. Dashboards

C. Filter List

D. Visualforce

Correct Answer: *B*

Community vote distribution

A (80%) C (20%)

AlexUp 7 months ago

Selected Answer: A

A is a correct one.

upvoted 1 times

SS1121 1 year, 1 month ago

Selected Answer: A

https://help.salesforce.com/s/articleView?id=sf.lightning_app_builder_limitations.htm&type=5

Lightning component global actions aren't supported for app pages.

upvoted 1 times

AlexUp 1 year, 7 months ago

Selected Answer: A

A is correct.

upvoted 1 times

AishuSowbu 1 year, 8 months ago

Selected Answer: C

https://help.salesforce.com/s/articleView?id=sf.actions_overview_global.htm&type=5

upvoted 1 times

sf2022 2 years ago

Selected Answer: A

Ans is A

upvoted 1 times

nsharma 2 years, 5 months ago

A is the correct Ans. Dashboard is available as a standard component in App builder when you create App page or Home Page. Not available for Record Page though.

upvoted 1 times

Svetlin_Dobrev 2 years, 6 months ago

Correct is "A"
Lightning Global Actions are designed to be used under publisher layout, they cannot be added in Lightning App Builder Page.

upvoted 1 times

Ma21 2 years, 6 months ago

C is correct

upvoted 1 times

varadivivi 2 years, 6 months ago

You can add Global Actions only to app pages but not as components --> A

upvoted 1 times

maxsnt 2 years, 6 months ago

I would go with A as the only thing that you CANNOT do, since in a lightning App Page I'm able to add a Dashboard, a filtered List View as well a:
a Visualforce Component..

upvoted 2 times

sandy1230 3 years, 7 months ago

The Dashboard component isn't available on record pages. Private dashboards aren't available.

upvoted 3 times

ArturoDlr18 3 years, 8 months ago

C is valid, because you can add any List and Filter this list. On the other hand you can add Report Charts, but not Dashboards

upvoted 1 times

rhea90 3 years, 8 months ago

Should be C

upvoted 3 times

Ela2222 3 years, 8 months ago

https://help.salesforce.com/articleView?id=dashboards_embed.htm&type=5

upvoted 2 times

Question #259 *Topic 1*

Which of the following are advantages to using Lightning Process Builder over Workflow rules? (Choose two.)

A. There are more actions available to you.

B. Lightning Process Solutions are bulkified while Workflow rules are not.

C. Solutions run faster.

D. Solutions may have more than one outcome.

Correct Answer: *AD*

Currently there are no comments in this discussion, be the first to comment!

Question #260 *Topic 1*

Your company has a Custom Object called Projects with a Lookup relationship to Opportunities. Once an Opportunity is closed won a project needs to be created automatically and assigned to a queue.

How would you best accomplish this requirement?

A. Apex Trigger on Opportunities

B. Visual Flow

C. Lightning Process Builder

D. Apex Trigger on Projects

Correct Answer: *C*

34dd3d0 6 months ago

so what is the answer?

upvoted 1 times

vldmr 6 months, 1 week ago

You can't create processes any more.

upvoted 1 times

sandy1230 3 years, 7 months ago

https://trailblazers.salesforce.com/answers?id=90630000000gr7zAAA

upvoted 1 times

Question #261 *Topic 1*

Which of these is true about the Lookup Relationship?

A. Security access of the child record is dependent upon the parent record.

B. Deleting an object deletes its children.

C. Roll-up Summary Field can be used to perform basic operations over all children of a parent record.

D. Parent is not a required field and may be omitted.

Correct Answer: *D*

Question #262 *Topic 1*

What type of data cannot be imported using the import wizard?

A. Leads

B. Users

C. Accounts and Contacts

D. Custom Objects

Correct Answer: *B*

Community vote distribution

B (100%)

sf2022 2 years ago

Selected Answer: B

B is correct
The Data Import Wizard makes it easy to import data for many standard Salesforce objects, including accounts, contacts, leads, solutions, campaign members, and person accounts. You can also import data for custom objects. You can import up to 50,000 records at a time.
https://help.salesforce.com/s/articleView?id=sf.data_import_wizard.htm&type=5

upvoted 1 times

salesforce99 2 years, 8 months ago

Import wizard doesn't load:
Assets.
Cases.
Campaigns.
Contracts.
Documents.
Opportunities.
Products.

upvoted 1 times

Question #263 *Topic 1*

Which of these is not a valid report type?

A. Detailed

B. Summary

C. Matrix

D. Tabular

Correct Answer: *A*

Question #264 *Topic 1*

When changing a fields data type, which scenario can you expect data loss? (Choose two.)

A. Number to Text

B. Text to Picklist

C. Currency to Number

D. Email to Text

Correct Answer: *AB*

Community vote distribution

BC (100%)

John1212 Highly Voted 3 years, 7 months ago

should be B ,C
https://help.salesforce.com/articleView?id=notes_on_changing_custom_field_types.htm&type=5

upvoted 15 times

AlexUp Most Recent 7 months ago

Selected Answer: BC

B and C are correct.

upvoted 1 times

258963147 1 year, 7 months ago

Selected Answer: BC

i approve

upvoted 2 times

TraceSplice 1 year, 8 months ago

Selected Answer: BC

should be B ,C

upvoted 2 times

AYUNA 2 years, 3 months ago

BC are correct.

Changing to Number from any other type
=From Currency(other type) to Number
Changing to Picklist (Multi-Select) from any other type
From text (other type) to pick lists

https://help.salesforce.com/s/articleView?id=sf.notes_on_changing_custom_field_types.htm&type=5

upvoted 3 times

PR0704 2 years, 5 months ago

B and C are the right answer

upvoted 3 times

Question #265 *Topic 1*

Which functionality is NOT available on a custom object?

A. Validation Rules

B. Assignment Rules

C. Workflows

D. Record Types

Correct Answer: *B*

Juav1 2 years, 3 months ago

Assignment Rules are for Leads and Cases only!

upvoted 2 times

Question #266 *Topic 1*

Which Action Type is not available when working with Global Actions?

A. Create a Record

B. Update a Record

C. Log a Call

D. Custom Visualforce

Correct Answer: *B*

Community vote distribution

D (100%)

AishuSowbu 1 year, 8 months ago

Selected Answer: D

This is from the help article: "You can add global quick actions to almost any page that supports actions. Use global actions to let users log call details, create or update records, or send email, all without leaving the page they're on. Global create actions enable users to create object record but the new record has no direct relationship with other records".

https://help.salesforce.com/s/articleView?id=sf.actions_overview_global.htm&type=5

upvoted 4 times

Juav1 2 years, 3 months ago

B Update a record. Global Actions are not Tied to a specific object.

upvoted 2 times

sandy1230 3 years, 7 months ago

But be aware that global actions can't update a record. Only object-specific actions can do that.

upvoted 3 times

Question #267 *Topic 1*

What is true about a junction object?

A. A standard object that has two Master-Detail relationships.

B. A standard object that has one Master-Detail relationship.

C. A custom object that has two Master-Detail relationships.

D. A custom object that has one Master-Detail relationship.

Correct Answer: *C*

sandy1230 3 years, 7 months ago
In Salesforce, a Junction Object is a custom object with two master-detail relationships to two different record types.
upvoted 1 times

vovazin 3 years ago
Not record type, but to two different objects
upvoted 2 times

Question #268 *Topic 1*

Which of the following cannot be done via a Workflow?

A. Create an Outbound Message

B. Create an Event

C. Create an E-mail Alert

D. Create a Task

Correct Answer: *B*

basil17 3 years ago
Reference?
upvoted 1 times

Gus321 3 years ago
In my DE org, I don't see an option to create an event.
upvoted 1 times

Question #269 *Topic 1*

Which of the following is not a valid return type of a custom formula?

A. Text

B. Array

C. Date

D. Decimal

Correct Answer: *B*

Question #270 *Topic 1*

What type of field cannot be used in a formula field?

A. Date/Time

B. Other Formula Fields

C. Text Area (Long)

D. Standard Fields

Correct Answer: *C*

Community vote distribution

C (100%)

fu_chan 1 year, 6 months ago

Selected Answer: C

https://help.salesforce.com/s/articleView?id=sf.formula_field_limits.htm&type=5

upvoted 1 times

sandy1230 3 years, 7 months ago

You can't use long text area, encrypted, or Description fields in formulas. The value of a field can't depend on another formula that references it

upvoted 2 times

Question #271 *Topic 1*

When Record Types control picklist values, you need to __________. (Choose two.)

A. If removed from picklist, value won't be available on any record types but the value on existing record will not change.

B. You need to manually add values to Opportunity Source, Lead Source and Case source.

C. Manually add values to the Record Types.

D. Other option.

Correct Answer: *AC*

Community vote distribution

AC (100%)

fu_chan 1 year, 6 months ago

Selected Answer: AC

https://help.salesforce.com/s/articleView?id=sf.customize_recordtype_considerations.htm&type=5

If you add a picklist value to the master picklist, you must manually include the new value in the appropriate record types. If you remove a picklist value from the master, it is no longer available when creating records, but records assigned to that value are unchanged.

upvoted 1 times

Question #272 *Topic 1*

Which statements are true regarding Roll-Up Summary Fields? (Choose three.)

A. Automatically derived fields, such as current date or current user, are allowed in a Roll-up Summary Field.

B. Because Roll-up Summary Fields are not displayed on edit pages, you can use them in validation rules.

C. Once created, you cannot change the detail object selected or delete any field referenced in your Roll-up Summary definition.

D. Validation errors can display when saving either the detail or master record.

E. Advanced currency management has no affect on Roll-up Summary Fields.

Correct Answer: *BCD*

Community vote distribution

BCD (100%)

Jason_R 1 year, 7 months ago

Selected Answer: BCD

ANSWER: BCD

https://help.salesforce.com/s/articleView?id=sf.fields_about_roll_up_summary_fields.htm&type=5

B. Because Roll-up Summary Fields are not displayed on edit pages, you can use them in validation rules.
C. Once created, you cannot change the detail object selected or delete any field referenced in your Roll-up Summary definition.
D. Validation errors can display when saving either the detail or master record.

NOT:
A. Automatically derived fields, such as current date or current user, are allowed in a Roll-up Summary Field.

FALSE: "Automatically derived fields, such as current date or current user, AREN'T allowed in a roll-up summary field."

E. Advanced currency management has no affect on Roll-up Summary Fields.

FALSE: "Advanced currency management AFFECTS roll-up summary fields."

upvoted 2 times

Shweta25792 1 year, 4 months ago

How to view last segment of exam without paying money

upvoted 2 times

sandy1230 3 years, 7 months ago

So, validation errors can display when saving either the detail or master record. ... When you add a child record, your validation rule on the child object can check if the count is already 25 or greater.

upvoted 2 times

sandy1230 3 years, 7 months ago

Because roll-up summary fields are not displayed on edit pages, you can use them in validation rules but not as the error location for your validation. Avoid referencing a roll-up summary field from a child record.

upvoted 2 times

Question #273 *Topic 1*

What is true about a custom tab?

A. It can only be included in standard applications.

B. It can be included in as many applications as desired.

C. It can only be included in one application.

D. It can only be included in custom applications.

Correct Answer: *B*

Question #274 Topic 1

Global actions can be created to let users create which of the following kinds of records? (Choose three.)

A. Question

B. Event (without invitees)

C. Products

D. Opportunity

E. Chatter Post

F. Users

Correct Answer: *ABD*

Community vote distribution

ABD (100%)

sandy1230 Highly Voted 3 years, 7 months ago

https://help.salesforce.com/articleView?id=actions_overview_global.htm&type=5

upvoted 7 times

sf2022 Most Recent 2 years ago

Selected Answer: ABD

Agree, ans are ABD

upvoted 1 times

sf2022 2 years ago

https://help.salesforce.com/s/articleView?id=sf.actions_overview_global.htm&type=5

upvoted 1 times

Ma21 2 years, 6 months ago

ABD - Correct
Supported Objects for Create Actions
You can create global actions to let users create many kinds of records, including:

Account
Asset
Badge
Campaign
Case
Contact
Contract
Custom objects
Event (without invitees)
Goal
Group
Knowledge object
Lead
Note
Opportunity
Orders
Person Account
Question
Reward
Task
Work Order

upvoted 3 times

titicarielo 3 years, 4 months ago

The correct answer is B, C, D

upvoted 2 times

noox 2 years, 10 months ago

Nope, ABD is correct, check the link above ;)

upvoted 1 times

Question #275 *Topic 1*

Which Salesforce Formula Function can return a value based on more than two different field parameters?

A. Contains

B. Case Statement

C. Beings

D. IF Statement

Correct Answer: *B*

Community vote distribution

B (60%) A (40%)

p4wix 1 year, 5 months ago

Selected Answer: B

It says "more than two different field parameters" so correct answer is B

upvoted 3 times

AishuSowbu 1 year, 8 months ago

Selected Answer: A

From the help article: "Contains Compares two arguments of text and returns TRUE if the first argument contains the second argument. If not, returns FALSE."

https://help.salesforce.com/s/articleView?id=sf.customize_functions.htm&type=5

upvoted 2 times

Question #276 *Topic 1*

What is true about Social Networks in Salesforce?

A. You must login with your own personal social network account to work with social accounts.

B. You must login with your company's social network account to work with social accounts.

C. You must be careful about who you give access to social accounts, as they do not follow a security model.

D. Social accounts allow you to manage your company's social media from within Salesforce.

Correct Answer: *A*

bvsh030 1 year, 2 months ago

https://help.salesforce.com/s/articleView?id=sf.social_networks_enable.htm&type=5

upvoted 1 times

Question #277 *Topic 1*

Which is true about social accounts?

A. Connection to social account is established through a company wide "named principal".

B. You can use social accounts to import data into Salesforce.

C. You need a personal social account in order to see social account data.

D. You can use social accounts data even when you are not logged into the social account.

Correct Answer: *C*

Question #278 *Topic 1*

Which is true about encrypted fields?

A. A custom field can be converted to an encrypted field.

B. They are available in Validation Rules or Apex Scripts even if the user is not having the permission "View Encrypted Data".

C. Encrypted fields can be converted to other field types.

D. In Email Templates, if an encrypted field needs to be displayed without the mask character, the User who receives the email should have the View Encrypted Data permission.

Correct Answer: *B*

Ma21 2 years, 7 months ago

B - You can still validate the values of encrypted fields using validation rules or Apex. Both work regardless of whether the user has the View Encrypted Data permission.

https://help.salesforce.com/s/articleView?id=sf.fields_about_encrypted_fields.htm&type=5

upvoted 2 times

Question #279 *Topic 1*

Which developer tool can be used to create a data model? (Choose two.)

A. Application data model wizard

B. Force.com IDE

C. Force.com data loader

D. Schema builder

Correct Answer: *BD*

Community vote distribution

BD (100%)

AishuSowbu 1 year, 8 months ago

Selected Answer: BD

Which developer tool can be used to create a data model Salesforce?
Schema Builder is used to easily identify the relationship between the objects and create new custom objects and fields to customize and design the data model.

upvoted 1 times

Question #280 *Topic 1*

What layer of model-view-controller paradigm are standard or custom objects associated with?

A. View and Controller

B. Model

C. Controller

D. View

Correct Answer: *B*

Community vote distribution

B (100%)

fu_chan 1 year, 6 months ago

Selected Answer: B

https://www.salesforcetutorial.com/model-view-controller-mvc/
Objects, Fields, Relationships comes under Model Layer of Model View Controller .

upvoted 1 times

sandy1230 3 years, 7 months ago

The include the standard Salesforce objects like Leads, Contacts, Accounts, Opportunities etc but it also includes any custom objects you've created. Think of it like this - the "model" represents your data model in terms of MVC.

upvoted 1 times

Question #281 *Topic 1*

What would the proper field type be to allow users to enter multiple paragraphs? (Choose two.)

A. Text Area (Long)

B. Text (Encrypted)

C. Text Area (Rich)

D. Text Area (Super Long)

E. Text

Correct Answer: *BD*

Community vote distribution

AC (100%)

sandy1230 Highly Voted 3 years, 7 months ago

The question scenario also asked that what allows users to write multiple paragraphs, then the answer is Text Area (Long) and Text Area (Rich) as described above.

upvoted 10 times

t_samuel Most Recent 1 year, 1 month ago

Selected Answer: AC

Text Area (long) and Text Area (Rich)

upvoted 1 times

Jason_R 1 year, 7 months ago

Selected Answer: AC

Text Area (long) and Text Area (Rich)

upvoted 1 times

sf2022 2 years ago

Selected Answer: AC

Ans are A, C
Text are Long , Rich

upvoted 2 times

AYUNA 2 years, 3 months ago

Text Area(super long)is not supported in Salesforce

upvoted 2 times

propionic01 3 years, 7 months ago

This question as nonsense: You do not use an encrypted field rather than a rich text because you can use paragraph...
A,B,C can use paragraph but proper will be : Rich text and Text area

upvoted 2 times

Question #282 | *Topic 1*

Which components can be added to a lightning app on custom Object? (Choose three.)

A. Object specific actions on the custom object

B. Global actions

C. Custom lightning component

D. Standard Lightning component

E. Visualforce

Correct Answer: *BCD*

Community vote distribution

BCD (67%) | CDE (33%)

t_samuel 1 year, 1 month ago

Selected Answer: CDE

Global action is managed by publisher layout and Visualforce can be add in Lighting App, Page and Record Page

upvoted 1 times

yo90 1 year, 5 months ago

CDE

The addition of Global action is managed by publisher layout...

upvoted 1 times

cwicz 1 year, 6 months ago

CDE

B is wrong: Lightning Global Actions are designed to be used under publisher layout, they cannot be added in Lightning App Builder Page.

https://developer.salesforce.com/forums/?id=9060G0000005eQAQAY

upvoted 2 times

sf2022 2 years ago

Selected Answer: BCD

You can use Standard, Custom and Third Party components plus Global Actions. You cannot add Visualforce components to a Lightning App but you can add Lightning components into Visualforce pages.

https://developer.salesforce.com/docs/atlas.enus.lightning.meta/lightning/components_visualforce.htm

Object specific actions cannot be added, only Global Actions.

upvoted 2 times

andreapi 3 years, 6 months ago

visualforce page should be added

upvoted 3 times

vovazin 3 years ago

VF can be added to the Lightning page but app

upvoted 1 times

Question #283 *Topic 1*

What Lightning Experience feature allows Salesforce users to modify existing records without opening them?

A. Inline editing in List Views

B. Global Actions

C. Editable Reports

D. The edit option in the Favorites menu

Correct Answer: *A*

Question #284 *Topic 1*

Which of the following fields are not available for record types?

A. Opportunity stages

B. Solution Status

C. Lead Status

D. All of the above

E. Case Status

Correct Answer: *D*

sandy1230 Highly Voted 3 years, 7 months ago

These special picklist fields aren't available for record types because they are used exclusively for sales processes, lead processes, support processes, and solution processes:
Opportunity Stage
Case Status
Solution Status
Lead Status

upvoted 7 times

Question #285 Topic 1

Which feature sets the base level of access to an object?

A. Roles

B. Public Groups

C. Organizational Wide Defaults

D. Profiles

Correct Answer: *C*

Community vote distribution

D (100%)

exam_sa Highly Voted 3 years, 8 months ago

Answer : D
Profiles set base level of access to an object.

upvoted 9 times

Mar123456 Most Recent 8 months ago

Selected Answer: D

D correct

upvoted 1 times

cwicz 1 year, 6 months ago

OWD relates Record Access, the correct answer is D

upvoted 1 times

igorshpak 1 year, 6 months ago

Selected Answer: D

Sure thing D

upvoted 1 times

sf2022 2 years ago

Selected Answer: D

ans is D

upvoted 1 times

AYUNA 2 years, 3 months ago

Object permissions specify the base-level access users have to create, read, edit, and delete records for each object. You can manage object permissions in permission sets and profiles.

https://help.salesforce.com/s/articleView?id=sf.working_with_buttons_links_actions.htm&type=5

upvoted 1 times

Ma21 2 years, 6 months ago

D correct

upvoted 1 times

Zgaibi 2 years, 10 months ago

Correct answer is D (base level of access for Objects is granted via Profile and Permission Sets, and for Records access is granted via OWD, Role Hierarchy, Sharing Rules and Teams)

upvoted 1 times

vovazin 3 years ago

correct is D

upvoted 1 times

John1212 3 years, 7 months ago

correct D

upvoted 4 times

JoPe 3 years, 8 months ago

The correct answer is D

upvoted 4 times

Question #286 Topic 1

What is true about Master-Detail relationships? (Choose two.)

A. You can have a child record without the parent record.

B. You have to expose the master-detail field on the child object page layout.

C. When the parent record is deleted, all child records will be deleted.

D. You cannot delete a child object.

Correct Answer: *BC*

Juav1 2 years, 3 months ago
When the Parent Object is deleted all child records will be deleted, not when the parent record is deleted.
upvoted 1 times

erama13 7 months ago
No, when you delete a parent record, its children records will be deleted as well.
upvoted 1 times

Question #287 Topic 1

Which deployment tool will you use to deploy metadata from one organization to another organization?

A. Force.com Migration Tool

B. Unmanaged Packages

C. Force.com IDE

D. Change sets

Correct Answer: *C*

Community vote distribution

A (100%)

AishuSowbu 1 year, 8 months ago

Selected Answer: A

The Force.com migration tool is a Java/Ant based command line utility that let's Salesforce developers access the Salesforce metadata API indirectly to move Apex and configuration changes between Orgs.

upvoted 1 times

sf2022 2 years ago

Selected Answer: A

"deployment tool" so it will be Force.com, A or C
Force.com IDE is expired
A is correct

upvoted 1 times

Ma21 2 years, 6 months ago

The Force.com Migration Tool is a Java/Ant-based command-line utility for moving metadata between a local directory and a Salesforce org.
https://developer.salesforce.com/docs/atlas.en-us.206.0.daas.meta/daas/meta_development.htm

upvoted 1 times

alanopl 2 years, 10 months ago

Force Migration tool allow this as ANT and Ide also allow it as exmp Visual Studio Code

upvoted 1 times

Zgaibi 2 years, 10 months ago

typo: Visual Studio Code

upvoted 1 times

Zgaibi 2 years, 10 months ago

Force.com IDE is retired. Now is Visual Basic Code. So, I would say A is the correct answer.
https://developer.salesforce.com/docs/atlas.en-us.eclipse.meta/eclipse/ide_getting_started.htm

upvoted 1 times

vovazin 3 years ago

I assume that A

upvoted 1 times

Question #288 *Topic 1*

You have Custom Object A & Custom Object B; a record has to be created on B once certain criteria is met A.
How can this be achieved?

A. APEX Trigger on Object B

B. Lightning Process on Object B

C. Workflow Rule

D. Lightning Process on Object A

Correct Answer: *D*

Question #289 *Topic 1*

When should a system administrator consider using the Salesforce AppExchange? (Choose two.)

A. When standard Salesforce functionality needs to be extended.

B. To find answers to Salesforce application questions.

C. When looking for pre-built custom applications and tools.

D. To submit ideas for Salesforce application enhancements.

Correct Answer: *AC*

Question #290 *Topic 1*

What type of field needs to be wrapped in a function (in a formula) to be accessed?

A. Long Text Field

B. Date/Time

C. Picklist

D. Currency

Correct Answer: *C*